## AGENDA BILL APPROVAL FORM

| Agenda Subject: November 2013 Financial Report |  | Date: January 3, 2014 |
| :--- | :--- | :--- |
| Department: Finance | Attachments: Monthly Financial <br> Report | Budget Impact: \$0 |

Administrative Recommendation: For discussion only.

## Background Summary:

The purpose of the monthly financial report is to summarize for the City Council the general state of Citywide financial affairs and to highlight significant items or trends that the City Council should be aware of. The following provides a high level summary of the City's financial performance. Further detail can be found within the attached financial report.

The November status report is based on financial data available as of December 17, 2013 for the period ending November 30, 2013. Sales tax information represents business activity that occurred in September 2013.

General Fund:
The General Fund is the City's largest fund and is used to account for the majority of City resources and services except those required by statute or to be accounted for in another fund.

Through November 2013, General Fund revenues totaled $\$ 50.9$ million and were sufficient to support total General Fund expenditures of $\$ 48.3$ million.

Overall, General Fund revenues exceed budget by $\$ 2.1$ million, and exceeded collections for the same period last year by $\$ 1.2$ million. The increase in revenues is due to several factors, primarily changes to the property tax revenue distribution noted as follows: 1) $100 \%$ of the property tax revenue is receipting into the General Fund which provides a $\$ 2 \mathrm{M}$ increase in this revenue to this fund; and 2) The City was limited in the 2013 levy and levied $\$ 500 \mathrm{k}$ less than the previous year. The net is an approximate increase of $\$ 1.5 \mathrm{M}$ to the General Fund. Per the 2013-2014 budget, Local Street Fund street repairs are funded from sales taxes on construction; previously these repairs were funded with property taxes. Other significant factors contributing to the improvement in General Fund revenues over the previous year include City utility taxes (up $\$ 503,000$ ) and building permit revenues (up $\$ 427,000$ ). Total building permit revenues collected through November totals $\$ 2.0$ million and compares to budget of $\$ 1.8$ million.

Year to date building permits issued through November totaled 839, and compares to 840 during the same period last year. In the downtown core, ground-breaking started in December for the Trek building located across the street from the City Hall Annex building. This will be a six story mixed use building with retail shopping and residential living.

General Fund expenditures totaled $\$ 48.3$ million and compares to $\$ 48.0$ million for the same period last year, and year to date budget of $\$ 51.3$ million.

During the month of November, 368 pet licenses were sold (as compared to 603 in 2012) resulting in $\$ 10,425$ in revenue. Year-to-date, 4,696 licenses have been sold (compared to 6,267 in 2012) bringing in a total of \$143,275.

## Enterprise Funds:

The City's eight enterprise funds account for operations with revenues primarily provided from user fees, charges or contracts for services.

At the end of November, the Water fund's net operating income decreased to \$716,600 (as compared to income of $\$ 1,105,100$ in the previous year) reflecting purchased water payments to Tacoma Public Utilities. The Sewer fund ended with a $\$ 544,500$ operating loss (compared to an operating loss of $\$ 1,024,700$ the previous year, excluding Metro); the Sewer-Metro Utility ended the period with operating income of $\$ 166,100$; and the Stormwater Utility ended with operating income of $\$ 925,300$ (as compared to an operating loss of $\$ 393,000$ the previous year).

The Golf Course ended the period with an operating loss of $\$ 216,300$ compared to an operating loss of $\$ 271,700$ for the same period last year and reflects an improvement in the year-to-date rounds played at the Golf Course ( 46,461 compared to 44,832 for the same period last year). The number of rounds played in November improved as a result of drier weather conditions (3.8 inches of rain as compared to 8.28 inches the previous year). The Cemetery ended November with net operating income of \$50,700 compared to an operating loss of $\$ 125,100$ for the previous year, reflecting an increase in operating revenue and a decrease in salaries/benefits expenditures.

## Internal Service Funds:

Internal Service Funds provide services to other City departments and include functions such as Insurance, Facilities, Innovation and Technology, and Equipment Rental. All funds have sufficient revenues to cover year-to-date expenditures.

## Investment Portfolio:

The City's total cash and investments at the end of November was $\$ 111.3$ million and are comparable to the month prior.

| Reviewed by Council \& Committees:  <br> $\square$ Arts Commission COUNCIL COMMITTEES: <br> $\square$ Airport 区 Finance <br> $\square$ Hearing Examiner $\square$ Municipal Serv. <br> $\square$ Human Services $\square$ Planning \& CD <br> $\square$ Park Board $\square$ Public Works <br> $\square$ Planning Comm. $\square$ Other | Reviewed by Departments \& Divisions:$\square$ Building <br> $\square$ $\square$ M\&O <br> Cemetery $\square$ Mayor <br> Finance $\square$ Parks <br> $\square$ Fire $\square$ Planning <br> $\square$ Legal $\square$ Police <br> $\square$ Public Works <br> $\square$ Information Services $\square$ Human Resources. |
| :---: | :---: |
| Action: <br> Committee Approval: $\square$ Yes $\square$ No <br> Council Approval: Yes No <br> Referred to $\qquad$ Until <br> Tabled $\qquad$ Until | Call for Public Hearing $\qquad$ 1 |
| Councilmember: Wales | Staff: Coleman |
| Meeting Date: January 21, 2014 | Item Number: |


| General Fund Summary of Sources and Uses | 2013 |  |  | 2012 | 2013 YTD Budget vs. Actual Favorable (Unfavorable) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  |  |  |  |  |
|  | Budget | YTD Budget | YTD Actual | YTD Actual | Amount | Percentage |
|  |  |  |  |  |  |  |
| Operating Revenues |  |  |  |  |  |  |
| Property Tax | 14,299,417 | 14,195,117 | 14,336,601 | 12,810,965 | 141,484 | 1.0 \% |
| Sales Tax | 11,695,309 | 10,646,509 | 11,411,464 | 11,842,788 | 764,955 | 7.2 \% |
| Sales Tax - Annexation Credit | 1,397,602 | 1,273,700 | 1,547,803 | 1,398,456 | 274,103 | 21.5 \% |
| Criminal Justice Sales Tax | 1,225,059 | 1,123,659 | 1,386,993 | 1,281,874 | 263,334 | 23.4 \% |
| Brokered Natural Gas Tax | 301,500 | 281,700 | 253,115 | 283,452 | $(28,585)$ | (10.1) \% |
| City Utilities Tax | 2,991,933 | 2,716,700 | 3,054,731 | 2,551,985 | 338,031 | 12.4 \% |
| Admissions Tax | 363,609 | 362,500 | 324,862 | 343,736 | $(37,638)$ | (10.4) \% |
| Electric Tax | 3,340,500 | 3,340,500 | 3,297,976 | 3,151,923 | $(42,524)$ | (1.3) \% |
| Natural Gas Tax | 1,201,900 | 1,201,900 | 1,037,315 | 1,113,400 | $(164,585)$ | (13.7) \% |
| Cable TV Franchise Fee | 808,000 | 808,000 | 854,447 | 812,228 | 46,447 | 5.7 \% |
| Cable TV Franchise Fee - Capital | 62,000 | 62,000 | 62,701 | 62,871 | 701 | 1.1 \% |
| Telephone Tax | 2,032,574 | 1,860,700 | 1,655,590 | 1,786,503 | $(205,110)$ | (11.0) \% |
| Garbage Tax (external) | 151,504 | 142,900 | 92,247 | 103,946 | $(50,653)$ | (35.4) \% |
| Leasehold Excise Tax | 50,501 | 33,300 | 27,942 | 28,792 | $(5,358)$ | (16.1) \% |
| Gambling Excise Tax | $\underline{247,965}$ | 245,600 | 255,310 | 257,902 | 9,710 | 4.0 \% |
| Taxes sub-total | 40,169,373 | 38,294,785 | 39,599,096 | 37,830,823 | 1,304,311 | 3.4 \% |
|  |  |  |  |  |  |  |
| Business License Fees | 202,005 | 122,500 | 137,489 | 139,631 | 14,989 | 12.2 \% |
| Building Permits | 1,899,966 | 1,760,400 | 1,986,972 | 1,560,010 | 226,572 | 12.9 \% |
| Other Licenses \& Permits | 454,413 | 415,313 | 643,793 | 374,993 | 228,480 | 55.0 \% |
| Intergovernmental (Grants, etc.) - (1) | 4,661,784 | 4,285,446 | 4,363,997 | 5,252,011 | 78,551 | 1.8 \% |
| Charges for Services: |  |  |  |  |  |  |
| General Government Services | 94,467 | 82,900 | 100,660 | 104,087 | 17,760 | 21.4 \% |
| Public Safety | 17,300 | 16,500 | 20,667 | 205,378 | 4,167 | 25.3 \% |
| Development Services Fees | 963,458 | 918,600 | 1,063,190 | 1,202,763 | 144,590 | 15.7 \% |
| Culture and Recreation | 809,717 | 760,400 | 826,665 | 822,299 | 66,265 | 8.7 \% |
| Fines and Forfeits | 1,556,500 | 1,421,100 | 1,303,417 | 1,405,019 | $(117,683)$ | (8.3) \% |
| Fees/Charges/Fines sub-total | 10,659,610 | 9,783,159 | 10,446,851 | 11,066,191 | 663,692 | 6.8 \% |
|  |  |  |  |  |  |  |
| Interests and Other Earnings | 64,900 | 57,000 | 42,693 | 73,162 | $(14,307)$ | (25.1) \% |
| Rents, Leases and Concessions | 308,000 | 251,800 | 272,967 | 272,284 | 21,167 | 8.4 \% |
| Contributions and Donations | 41,000 | 37,100 | 57,881 | 47,264 | 20,781 | 56.0 \% |
| Other Miscellaneous | 92,200 | 83,900 | 80,626 | 111,716 | $(3,274)$ | (3.9) \% |
| Transfers In | 267,000 | 267,000 | 193,548 | 17,000 | $(73,452)$ | (27.5) \% |
| Insurance Recoveries - Capital \& Operating | 25,000 | 21,618 | 161,796 | 235,095 | 140,178 | 648.4 \% |
| Other Revenues sub-total | 798,100 | 718,418 | 809,510 | 756,521 | 91,092 | 12.7 \% |
|  |  |  |  |  |  |  |
| Total Operating Revenues | 51,627,083 | 48,796,362 | 50,855,457 | 49,653,535 | 2,059,095 | 4.2 \% |
|  |  |  |  |  |  |  |
| Operating Expenditures |  |  |  |  |  |  |
| Council \& Mayor | 1,020,763 | 935,699 | 927,660 | 815,315 | 8,040 | 0.9 \% |
| Municipal Court \& Probation | 682,424 | 650,690 | 565,101 | 2,977,402 | 85,589 | 13.2 \% |
| Human Resources | 1,608,800 | 1,449,700 | 1,279,009 | 774,031 | 170,691 | 11.8 \% |
| Finance | 1,315,344 | 1,191,744 | 1,047,856 | 1,029,264 | 143,888 | 12.1 \% |
| City Attorney | 1,836,346 | 1,675,946 | 1,685,586 | 1,484,753 | $(9,640)$ | (0.6) \% |
| Planning | 4,007,215 | 3,673,280 | 3,489,421 | 3,404,752 | 183,860 | 5.0 \% |
| Community \& Human Services | 1,272,580 | 1,179,880 | 834,301 | 872,283 | 345,579 | 29.3 \% |
| Jail - SCORE | 7,046,419 | 6,620,382 | 6,623,083 | 3,019,159 | $(2,701)$ | (0.0) \% |
| Police | 20,136,997 | 18,294,297 | 17,612,215 | 16,617,637 | 682,082 | 3.7 \% |
| Engineering | 2,836,440 | 2,560,040 | 2,476,717 | 2,286,305 | 83,323 | 3.3 \% |
| Parks and Recreation | 8,138,564 | 7,496,500 | 7,524,064 | 6,744,736 | $(27,564)$ | (0.4) \% |
| Streets | 3,273,353 | 2,837,900 | 2,566,378 | 2,573,564 | 271,522 | 9.6 \% |
| Non-Departmental | 2,962,768 | 2,735,871 | 1,706,728 | 5,408,894 | 1,029,143 | 37.6 \% |
| Total Operating Expenditures | 56,138,014 | 51,301,929 | 48,338,119 | 48,008,093 | 2,963,810 | 5.8 \% |

(1) Streamlined Sales Tax mitigation payments represent intergovernmental revenues from the State of Washington and are presented above in the Intergovernmental Revenue category. For the first eleven months of 2013, $\$ 1,785,508$ in Streamlined Sales Tax mitigation payments is included and is based upon the actual and anticipated 2013 Streamlined Sales Tax mitigation payments of $\$ 2,000,000$. This is reconciled at the end of each quarter and is based upon actual distributions from the State.

## Overview

This financial overview reflects the City's overall financial position for the fiscal period ending November 30, 2013 and represents financial data available as of December 17, 2013. The budgeted year to date revenues and operating expenditures are primarily based on collection/disbursement average for the same period of the two years prior.

General Fund revenues totals $\$ 50.9$ million as of the end of November 2013 and compares to previous year to date collections of $\$ 49.7$ million and budget of $\$ 48.8$ million. Year to date improvement in General Fund revenue performance is primarily due to continued strength in sales tax revenues, increased City utility tax revenues, and increased revenues from development activity.

General Fund expenditures totals $\$ 48.3$ million as of the end of November 2013 and compares to previous year to date expenditures of $\$ 48.0$ million and budget of $\$ 51.3$ million. Department spending is within budget and expectations, with the majority of under-expenditures due to timing of expenditures and salary savings from current and earlier vacancies.


## Revenues

The combined total of property tax, sales/use tax, utility tax, gambling, and admissions tax provide approximately $80 \%$ of all resources supporting general governmental activities. The following section provides additional information on these sources.

Property Tax collections to date totals $\$ 14.3$ million and compares to collections of $\$ 14.8$ million for the same period the previous year, after adjusting for transfers to the Local Street Fund (SOS) program ${ }^{1}$. The majority of property tax revenues are collected during the months of April and October, coinciding with the due date for the County property tax billings.


[^0][^1]Sales tax distributions Citywide totaled $\$ 13.1$ million of which $\$ 11.4$ million was distributed to the General Fund and $\$ 1.7$ million to the Local Street Fund (SOS) program.*


* Per 2013-2014 budget, Local Street Fund (Fund 103) street repairs are funded from sales taxes on construction. Total transferred year to date through November: $\$ 1,719,312$. The graphic above presents sales taxes under the current policy.

The following table breaks out the City's base sales tax, excluding Criminal Justice, Annexation Credit and Streamlined Sales Tax Mitigation by major business sectors.

| Comparison of Sales Tax Collections by SIC Group November-2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Component Group | $2012$ <br> Actual | $2013$ <br> Actual | Change from 2012 |  |
|  |  |  | Amount | Percentage |
| Construction | 1,062,016 | 1,719,312 | 657,296 | 61.9 \% |
| Manufacturing | 364,442 | 574,442 | 210,000 | 57.6 \% |
| Transportation \& Warehousing | 54,706 | 42,264 | $(12,442)$ | (22.7) \% |
| Wholesale Trade | 1,196,486 | 1,178,715 | $(17,771)$ | (1.5) \% |
| Automotive | 2,777,326 | 2,907,391 | 130,065 | 4.7 \% |
| Retail Trade | 3,613,949 | 3,848,484 | 234,536 | 6.5 \% |
| Services | 2,719,423 | 2,793,224 | 73,801 | 2.7 \% |
| Miscellaneous | 57,335 | 60,070 | 2,735 | 4.8 \% |
|  |  |  |  |  |
| YTD Total | 11,845,682 | 13,123,902 | 1,278,220 | 10.8 \% |

Note: 2012 actuals for the Manufacturing sector include an adjustment of $-\$ 74,000$ by the State Department of Revenue as a result of an audit.

As shown on the prior page, the areas showing the largest amount of increase in revenues compared to 2012 are in the construction trade and the retail trade categories. These changes reflect the increased level of construction activity within the City as well as improvement in general economic conditions and consumer spending. In general, consumer spending accounts for approximately two-thirds of economic activity.

Year to date sales tax revenue on construction, which is transferred to the Local Street Fund (Fund 103) for local street repair and maintenance, totals $\$ 1,719,000$ and exceeds budget by $\$ 404,000$, reflecting increased commercial and residential construction activity throughout the City.


Utility Taxes consists of City interfund utility taxes (Water, Sewer, Storm and Solid Waste) and external utility taxes (Electric, Natural Gas, Telephone and Solid Waste). Utility tax collections through November were $\$ 9.1$ million and compares to $\$ 8.7$ million collected the same period last year.


As shown in the table below, increased collections from City interfund utilities partially offset lower than expected collections from private utility providers. A mild winter has reduced consumer heating demands and resulted in a decline in electric and natural gas revenue collections. Earlier this year, the Washington Utilities and Transportation Commission approved a rate decrease for natural gas - which reduced the residential rates by approximately $7 \%$ and commercial rates by approximately $10 \%$. This rate decrease was a result of an abundant domestic supply of natural gas. Telephone utility tax revenues are under budget by $\$ 205,000$ year to date, reflecting the rapid change in this industry as more individuals move from traditional land lines to cellular and internet-based phone services.

| Utility Tax by Type <br> November-2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 2012 <br> Actual | $\begin{gathered} 2013 \\ \text { Budget } \end{gathered}$ | 2013 <br> Actual | 2013 vs. 2012 Actual |  | 2013 vs. Budget |  |
|  |  |  |  | Amount | Percentage | Amount | Percentage |
| City Interfund Utility Taxes | 2,551,985 | 2,716,700 | 3,054,731 | 502,746 | 19.7 \% | 338,031 | 12.4 \% |
| Electric | 3,151,923 | 3,340,500 | 3,297,976 | 146,053 | 4.6 \% | $(42,524)$ | (1.3) \% |
| Natural Gas | 1,113,400 | 1,201,900 | 1,037,315 | $(76,085)$ | (6.8) \% | $(164,585)$ | (13.7) \% |
| Telephone | 1,786,503 | 1,860,700 | 1,655,590 | $(130,913)$ | (7.3) \% | $(205,110)$ | (11.0) \% |
| Solid Waste (external) | 103,946 | 142,900 | 92,247 | $(11,698)$ | (11.3) \% | $(50,653)$ | (35.4) \% |
|  |  |  |  |  |  |  |  |
| YTD Total | 8,707,757 | 9,262,700 | 9,137,859 | 430,102 | 4.9 \% | $(124,841)$ | (1.3) \% |

Cable TV Franchise Fees, which are collected quarterly, totals \$855,000 and exceeds budget by $\$ 46,000$ or $5.7 \%$.


Licenses and Permits include business licenses, building permits, plumbing, electric and other licenses and permit fees. Building permit fees and business licenses make up $80 \%$ of the annual budgeted revenue in this category.

Total building permit revenues collected through November totals $\$ 2.0$ million and compares to budget of $\$ 1.8$ million. Year to date building permits issued through November totals 839, and compares to 840 during the same period last year. Major projects contributing to revenues this year include the Auburn High School Modernization project, the remodel of The Outlet Collection - Seattle, various projects at Boeing, the Franciscan Medical Pavilion, the Walter E. Nelson Building (janitorial supply distributor) as well as several housing developments including The Ridge at Bowman Creek, Auburn 40 PUD, Lakeland East, and Kendall Ridge.


Business License revenues collected to date totals $\$ 137,000$ and is on target with budget. The graphic below reflects the timing of payments by business owners, where the majority of business license payments are collected during the first two months of the year and the last month of the year.


Intergovernmental includes Grants (Direct \& Indirect Federal, State and Local), state shared revenues and compact revenue from the Muckleshoot Indian Tribe (MIT). Collections to date total $\$ 4.4$ million and are on target with year to date expectations

| Intergovernmental November-2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | $\begin{gathered} 2012 \\ \text { Actual } \end{gathered}$ | $2013$ <br> Budget | $2013$ <br> Actual | 2013 vs. 2012 Actual |  | 2013 vs. Budget |  |
|  |  |  |  | Amount | \% Change | Amount | \% Change |
|  |  |  |  |  |  |  |  |
| Federal Grants | 607,502 | 39,600 | 83,124 | $(524,377)$ | (86.3) \% | 43,524 | 109.9 \% |
| State Grants | 124,457 | 136,200 | 145,174 | 20,716 | 16.6 \% | 8,974 | 6.6 \% |
| Interlocal Grants | 15,049 | 30,400 | 75,486 | 60,437 | 401.6 \% | 45,086 | 148.3 \% |
| State Shared Revenue | 3,774,529 | 3,506,246 | 3,465,086 | $(309,444)$ | (8.2) \% | $(41,160)$ | (1.2) \% |
| Muckleshoot Casino Emerg. | 711,063 | 565,000 | 564,895 | $(146,168)$ | (20.6) \% | (105) | (0.0) \% |
| Intergovernmental Service | 19,411 | 8,000 | 30,232 | 10,822 | 55.8 \% | 22,232 | 277.9 \% |
|  |  |  |  |  |  |  |  |
| YTD Total | 5,252,011 | 4,285,446 | 4,363,997 | $(888,014)$ | (16.9) \% | 78,551 | 1.8 \% |

State shared revenue includes actual and anticipated Streamlined Sales Tax mitigation payments in the amount of $\$ 1,785,508$ through November.

Charges for Services consists of general governmental services, public safety, development service fees and cultural \& recreation fees. Development service fees and culture and recreation fees make up over $85 \%$ of the revenue within this category. Development service fee collections through November, which primarily consist of plan check fees, exceed budget by $\$ 145,000$ to date. Plan check fees collected in November totaled $\$ 78,000$ and included projects at Boeing, permits for the Kendall Ridge and Edgeview subdivisions, as well as numerous other projects. The year over year decline in development service fees reflect plan check fees for the Auburn High School Modernization and the Boeing re-roofing projects both of which were received in 2012.

Culture and recreation revenues are $\$ 66,000$ higher than budget; reflecting increased activity from recreational classes and City special events. The year over year decline in Public Safety charges reflect the elimination of Adult Probation revenue (these revenues are retained by King County under the City-King County District Court contract).

| Charges for Services by Type November-2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 2012 <br> Actual | $\begin{gathered} 2013 \\ \text { Budget } \end{gathered}$ | $\begin{gathered} 2013 \\ \text { Actual } \\ \hline \end{gathered}$ | 2013 vs. 2012 Actual |  | 2013 vs. Budget |  |
|  |  |  |  | Amount | Percentage | Amount | Percentage |
| General Government | 104,087 | 82,900 | 100,660 | $(3,427)$ | (3.3) \% | 17,760 | 21.4 \% |
| Public Safety | 205,378 | 16,500 | 20,667 | (184,710) | (89.9) \% | 4,167 | 25.3 \% |
| Development Services | 1,202,763 | 918,600 | 1,063,190 | $(139,573)$ | (11.6) \% | 144,590 | 15.7 \% |
| Culture \& Recreation | 822,299 | 760,400 | 826,665 | 4,366 | 0.5 \% | 66,265 | 8.7 \% |
| YTD Total | 2,334,527 | 1,778,400 | 2,011,183 | $(323,345)$ | (13.9) \% | 232,783 | 13.1 \% |



Note: August 2012 collections include plan check fees related to the Boeing re-roofing project as well as fees paid by the Auburn School District for the Auburn High School modernization and reconstruction project. [Source: August 2012 monthly financial report]


Fines \& Penalties include traffic and parking infraction penalties, Redflex photo enforcement violations, criminal fines (including criminal traffic, criminal non traffic and criminal costs) as well as non court fines such as false alarm and shopping cart fines. Total revenue to date is $\$ 1.3$ million and compares to budget of $\$ 1.4$ million. Civil Infraction Penalties include traffic infractions and other non-parking infractions. The majority of the revenues collected in this category relate to traffic infractions. Year to date through November, a total of $\$ 410,000$ has been collected for traffic infractions, compared to $\$ 514,000$ for the same period last year.

| Fines \& Forfeits by Type November-2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | $2012$ <br> Actual | $\begin{gathered} 2013 \\ \text { Budget } \end{gathered}$ | $2013$ <br> Actual | 2013 vs. 2012 Actual |  | 2013 vs. Budget |  |
|  |  |  |  | Amount | Percentage | Amount | Percentage |
| Civil Penalties | 14,317 | 12,600 | 17,438 | 3,121 | 21.8 \% | 4,838 | 38.4 \% |
| Civil Infraction Penalties | 518,897 | 588,100 | 414,786 | $(104,110)$ | (20.1) \% | $(173,314)$ | (29.5) \% |
| Redflex Photo Enforcement | 546,254 | 460,700 | 541,504 | $(4,750)$ | (0.9) \% | 80,804 | 17.5 \% |
| Parking Infractions | 96,478 | 155,900 | 109,864 | 13,387 | 13.9 \% | $(46,036)$ | (29.5) \% |
| Criminal Traffic Misdemeanor | 79,694 | 75,100 | 52,788 | $(26,906)$ | (33.8) \% | $(22,312)$ | (29.7) \% |
| Criminal Non-Traffic Fines | 75,914 | 82,000 | 54,462 | $(21,451)$ | (28.3) \% | $(27,538)$ | (33.6) \% |
| Criminal Costs | 14,178 | 12,100 | 27,831 | 13,653 | 96.3 \% | 15,731 | 130.0 \% |
| Non-Court Fines \& Penalties | 59,288 | 34,600 | 84,744 | 25,456 | 42.9 \% | 50,144 | 144.9 \% |
|  |  |  |  |  |  |  |  |
| YTD Total | 1,405,019 | 1,421,100 | 1,303,417 | $(101,602)$ | (7.2) \% | $(117,683)$ | (8.3) \% |




Miscellaneous revenues primarily consist of income from facility rentals; other sources within this category include investment earnings, contributions \& donations and other miscellaneous income. Total revenue collected to date is $\$ 454,000$ compared to budget of $\$ 430,000$.

| Miscellaneous Revenues by Type November-2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | $2012$ <br> Actual | $2013$ <br> Budget | $2013$ <br> Actual | 2013 vs. 2012 |  | 2013 vs. Budget |  |
|  |  |  |  | Amount | Percentage | Amount | Percentage |
| Interest \& Investments | 73,162 | 57,000 | 42,693 | $(30,469)$ | (41.6) \% | $(14,307)$ | (25.1) \% |
| Rents \& Leases | 272,284 | 251,800 | 272,967 | 682 | 0.3 \% | 21,167 | 8.4 \% |
| Contributions \& Donations | 47,264 | 37,100 | 57,881 | 10,617 | 22.5 \% | 20,781 | 56.0 \% |
| Other Miscellaneous Revenue | 111,716 | 83,900 | 80,626 | $(31,090)$ | (27.8) \% | $(3,274)$ | (3.9) \% |
|  |  |  |  |  |  |  |  |
| YTD Total | 504,426 | 429,800 | 454,166 | $(50,260)$ | (10.0) \% | 24,366 | 5.7 \% |

Real Estate Excise Tax (REET) revenue is receipted into the Capital Improvement Projects Fund and is used for governmental capital projects. Total revenue at the end of November was $\$ 2.0$ million and exceeds budget and prior year actuals by $\$ 743,000$ and $\$ 438,000$ respectively, reflecting a robust local and regional real estate market. As shown in the table below, REET revenues collected in November totals $\$ 288,000$ and includes revenues from several large property sales including the sale of the HSCA Laundry Facility on M street, the sale of a 10 acre property on Sonata Hill as well as other commercial properties and numerous single family homes.

| Real Estate Excise Tax Revenues November-2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | $2012$ <br> Actual | $\begin{gathered} 2013 \\ \text { Budget } \end{gathered}$ | $2013$ <br> Actual | 2013 vs. 2012 |  | 2013 vs. Budget |  |
|  |  |  |  | Amount | Percentage | Amount | Percentage |
| Jan | 61,442 | 71,106 | 113,615 | 52,172 | 84.9 \% | 42,509 | 59.8 \% |
| Feb | 155,948 | 85,002 | 107,485 | $(48,464)$ | (31.1) \% | 22,483 | 26.5 \% |
| Mar | 136,790 | 159,420 | 143,198 | 6,408 | 4.7 \% | $(16,222)$ | (10.2) \% |
| Apr | 73,078 | 72,572 | 124,445 | 51,367 | 70.3 \% | 51,873 | 71.5 \% |
| May | 92,568 | 124,286 | 162,750 | 70,183 | 75.8 \% | 38,464 | 30.9 \% |
| Jun | 96,292 | 99,944 | 177,380 | 81,087 | 84.2 \% | 77,435 | 77.5 \% |
| Jul | 152,249 | 177,428 | 267,976 | 115,728 | 76.0 \% | 90,548 | 51.0 \% |
| Aug | 119,924 | 90,202 | 200,627 | 80,702 | 67.3 \% | 110,425 | 122.4 \% |
| Sep | 112,407 | 75,348 | 183,507 | 71,100 | 63.3 \% | 108,158 | 143.5 \% |
| Oct | 482,981 | 219,270 | 261,388 | $(221,593)$ | (45.9) \% | 42,118 | 19.2 \% |
| Nov | 108,095 | 112,080 | 287,776 | 179,680 | 166.2 \% | 175,695 | 156.8 \% |
| Dec | 174,868 | 113,340 |  |  |  |  |  |
| YTD Total | 1,591,774 | 1,286,660 | 2,030,146 | 438,372 | 27.5 \% | 743,486 | 57.8 \% |

Real Estate Excise Tax


Note: October 2012 revenue increase reflected in the graphic above was due in part to the sale of the Auburn Regional Medical Center to Multicare.

## Pet Licensing

During the month of November, 368 pet licenses were sold resulting in $\$ 10,425$ in revenue. Year-to-date revenues total $\$ 143,275$, surpassing the 2013 budget goal of $\$ 96,000$. During the same month in 2012, 603 licenses were sold, resulting in $\$ 16,890$ in revenue to King County.


2013 Budget Goal: \$96,000 or more
2014 Budget Goal: \$240,000 or more
Year-to-Date Revenue 2013 (through November) = \$143,275
Year-to-Date Licenses 2013 (through November) $=4,696$
Year-to-Date Licenses 2012 (through November) = 6,267 as reported by King County



## Enterprise Funds

The detailed Working Capital and Fund Balance statements for Enterprise and Internal Service funds can be found in the Appendix at the end of this Report.

The Water Utility's net operating income decreased from $\$ 1,105,100$ in 2012 to $\$ 716,600$ in 2013, primarily reflecting the effects of the cost of purchased water through Tacoma Public Utilities.


The Sewer Utility ended the period with a $\$ 544,500$ net operating loss and compares to a $\$ 1,024,700$ net loss for the same period in 2012 (excluding Metro wastewater treatment revenues and expenditures, which are now being tracked separately in the Sewer-Metro fund). The Sewer-Metro Utility ended November with net operating income of $\$ 166,100$.

The Stormwater Utility ended the period with $\$ 925,300$ in net operating income which compares to an operating loss of $\$ 393,000$ for the same period last year.

The number of rounds played at the Auburn Golf Course (ACC) in November totaled 1,921 as compared to 1,546 for the same period last year, reflecting a much dryer month than in 2012, and helped to improve year-to-date rounds to 46,461 versus 44,832 rounds in 2012. The AGC ended November with a net operating loss of $\$ 216,300$ compared to a loss of $\$ 271,700$ for the same period last year.



The Cemetery Fund ended November with operating income of $\$ 50,700$ compared to a $\$ 125,100$ net operating loss for the same period last year which reflects a decline in Cemetery operating expenditures and an increase in operating revenue. In November, the number of interments at the Cemetery totaled 15 ( 9 burials, 6 cremations) which compares to 27 ( 13 burials, 14 cremations) for the same period last year. Year-to-date interments total 204 ( 97 burials, 107 cremations) compared to 235 (103 burials, 132 cremations) in 2012.



Internal Service Funds
Operating expenditures within the Insurance Fund represents the premium cost-pool that will be allocated monthly to other City funds over the course of 2013. As a result, this balance will gradually diminish each month throughout the year.

No significant variances are reported in the Facilities, Innovation \& Technology, or Equipment Rental Funds. All funds have sufficient revenues to cover year-to-date expenditures.

## Contact Information

This report is prepared by the Finance Department. Additional financial information can also be viewed at our website: http://www.auburnwa.gov/. For any questions about the report please contact us at mchaw@auburnwa.gov or scoleman@auburnwa.gov.

City of Auburn Investment Portfolio Summary November 30, 2013

| Investment Type | Purchase Date |  | Purchase Price | Maturity Date | Yield to Maturity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| State Investment Pool | Various | \$ | 97,381,629 | Various | 0.12\% |
| KeyBank Money Market | Various |  | 9,670,029 | Various | 0.15\% |
| US Treasury | 05/04/1990 |  | 57,750 | 05/15/2016 | 5.72\% |
| FFCB | 4/11/2013 |  | 3,000,000 | 4/11/2016 | 0.43\% |
| FNMA | 9/6/2013 |  | 1,000,000 | 9/6/2016 | 1.00\% |
| LAKUTL | 9/25/2013 |  | 235,919 | 11/1/2017 | 1.90\% |
| Total Cash \& Investments |  | \$ | 111,345,327 |  | 0.142\% |


| Investment Mix | \% of Total | Summary |  |
| :---: | :---: | :---: | :---: |
| State Investment Pool | 87.5\% | Current 6-month treasury rate | 0.10\% |
| KeyBank Money Market | 8.7\% | Current State Pool rate | 0.12\% |
| US Treasury | 0.1\% | KeyBank Money Market | 0.15\% |
| FFCB | 2.7\% | Blended Auburn rate | 0.14\% |
| FHLMC | 0.0\% |  |  |
| FNMA | 0.9\% |  |  |
| LAKUTL | 0.2\% |  |  |
|  | 100.0\% |  |  |


| NAICS | CONSTRUCTION | $\begin{aligned} & 2012 \text { Annual Total } \\ & \text { (Nov '11-Oct '12) } \\ & \hline \end{aligned}$ | $\begin{array}{r} 2012 \text { YTD } \\ \text { (Nov'11-Sep '12) } \\ \hline \end{array}$ | $\begin{gathered} 2013 \text { YTD } \\ \text { (Nov '12 - Sep '13) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Diff } \\ & \hline \end{aligned}$ | NAICS | AUTOMOTIVE | 2012 Annual Total (Nov '11-Oct '12) | $\begin{array}{r} 2012 \text { YTD } \\ \text { (Nov '11-Sep '12) } \\ \hline \end{array}$ | $\begin{array}{r} 2013 \text { YTD } \\ \text { (Nov'12-Sep '13) } \\ \hline \end{array}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Diff } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 236 | Construction of Buildings | 483,409 | 412,439 | 848,954 | 105.8\% | 441 | Motor Vehicle and Parts Dealer | 2,795,164 | 2,571,637 | 2,690,321 | 4.6\% |
| 237 | Heavy and Civil Construction | 114,823 | 102,863 | 124,554 | 21.1\% | 447 | Gasoline Stations | 223,463 | 205,688 | 217,070 | 5.5\% |
| $\underline{238}$ | Specialty Trade Contractors | 622,980 | 546,713 | 745,805, | 36.4\% |  | TOTAL AUTOMOTIVE | 3,018,627 | 2,777,326 | 2,907,391 | 4.7\% |
|  | TOTAL CONSTRUCTION | 1,221,212 | 1,062,016 | $1,719,312$ | 61.9\% |  | Overall Change from Previous Year |  | 2,77,326 | 130,065 |  |


| NAICS | MANUFACTURING | 2012 Annual Total (Nov '11-Oct '12) | $\begin{gathered} 2012 \text { YTD } \\ \text { (Nov '11-Sep '12) } \\ \hline \end{gathered}$ | $\begin{gathered} 2013 \text { YTD } \\ \text { (Nov '12 - Sep '13) } \end{gathered}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Diff } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 311 | Food Manufacturing | 2,932 | 2,849 | 1,718 | -39.7\% |
| 312 | Beverage and Tobacco Products | 5,855 | 5,300 | 6,973 | 31.6\% |
| 313 | Textile Mills | 570 | 99 | 234 | 135.7\% |
| 314 | Textile Product Mills | 4,457 | 4,270 | 3,401 | -20.3\% |
| 315 | Apparel Manufacturing | 218 | 214 | 278 | 29.9\% |
| 316 | Leather and Allied Products | 59 | 59 | 10 | -83.6\% |
| 321 | Wood Product Manufacturing | 31,417 | 27,125 | 67,452 | 148.7\% |
| 322 | Paper Manufacturing | 3,944 | 3,556 | 3,206 | -9.8\% |
| 323 | Printing and Related Support | 28,275 | 25,904 | 23,334 | -9.9\% |
| 324 | Petroleum and Coal Products | 10,532 | 9,431 | 8,910 | -5.5\% |
| 325 | Chemical Manufacturing | 8,089 | 7,126 | 8,345 | 17.1\% |
| 326 | Plastics and Rubber Products | 9,469 | 8,674 | 8,650 | -0.3\% |
| 327 | Nonmetallic Mineral Products | 17,324 | 15,818 | 18,878. | 19.3\% |
| 331 | Primary Metal Manufacturing | 1,766 | 1,766 | 717 | -59.4\% |
| 332 | Fabricated Metal Product Manuf | 24,965 | 21,718 | 11,058 | -49.1\% |
| 333 | Machinery Manufacturing | 12,890 | 11,859 | 23,951 | 102.0\% |
| 334 | Computer and Electronic Produc | 10,260 | 8,569 | 12,664 | 47.8\% |
| 335 | Electric Equipment, Appliances | 426 | 358 | 1,164 | 224.9\% |
| 336 | Transportation Equipment Man | 187,175 | 169,255 a | 323,529 | 91.1\% |
| 337 | Furniture and Related Products | 18,721 | 17,310 | 22,698 | 31.1\% |
| 339 | Miscellaneous Manufacturing | 25,368 | 23,182 | 27,272 | 17.6\% |
|  | TOTAL MANUFACTURING Overall Change from Previous Year | 404,712 | 364,442 | $\begin{aligned} & 574,442 \\ & 210,000 \end{aligned}$ | 57.6\% |


| NAICS | RETAIL TRADE | $\begin{aligned} & \text { 2012 Annual Total } \\ & \text { (Nov '11-Oct '12) } \\ & \hline \end{aligned}$ | $\begin{aligned} & 2012 \text { YTD } \\ & \text { (Nov '11 - Sep '12) } \\ & \hline \end{aligned}$ | $\begin{gathered} 2013 \text { YTD } \\ \text { (Nov '12 - Sep '13) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Difif } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 442 | Furniture and Home Furnishings | 226,309 | 206,024 | 215,823 | 4.8\% |
| 443 | Electronics and Appliances | 145,391 | 135,722 | 150,056 | 10.6\% |
| 444 | Building Material and Garden | 425,494 | 393,428 | 415,713 | 5.7\% |
| 445 | Food and Beverage Stores | 341,379 | 311,666 | 304,582 | -2.3\% |
| 446 | Health and Personal Care Store | 148,812 | 138,000 | 159,727 | 15.7\% |
| 448 | Clothing and Accessories | 772,153 | 710,605 | 806,098 | 13.4\% |
| 451 | Sporting Goods, Hobby, Books | 120,507 | 112,882 | 109,812 | -2.7\% |
| 452 | General Merchandise Stores | 967,039 | 896,185 | 896,451 | 0.0\% |
| 453 | Miscellaneous Store Retailers | 508,326 | 462,778 | 502,812 | 8.7\% |
| 454 | Nonstore Retailers | 268,503 | 246,658 | 287,412 | 16.5\% |
|  | TOTAL RETAIL TRADE Overall Change from Previous | 3,923,913 | 3,613,949 | $\begin{aligned} & 3,848,484 \\ & 234.536 \end{aligned}$ | 6.5\% |


| NAICS | SERVICES | $\begin{aligned} & \text { 2012 Annual Total } \\ & \text { (Nov '11-Oct '12) } \\ & \hline \end{aligned}$ | $\begin{gathered} 2012 \text { YTD } \\ \text { (Nov '11-Sep '12) } \\ \hline \end{gathered}$ | $\begin{gathered} 2013 \text { YTD } \\ \text { (Nov'12 - Sep '13) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Difif } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 51* | Information | 396,353 | 360,237 | 404,011 | 12.2\% |
| $52^{*}$ | Finance and Insurance | 53,291 | 47,067 b | 84,379 | 79.3\% |
| 53* | Real Estate, Rental, Leasing | 326,259 | 280,971 | 254,613 | -9.4\% |
| 541 | Professional, Scientific, Tech | 173,274 | 158,654 | 168,992 | 6.5\% |
| 551 | Company Management | 16 | 16 | 76 | 381.6\% |
| 56* | Admin. Supp., Remed Svcs | 334,354 | 314,662 | 307,511 | -2.3\% |
| 611 | Educational Services | 53,672 | 50,501 | 47,328 | -6.3\% |
| $62^{*}$ | Health Care Social Assistance | 114,833 | 28,238 | 31,395 | 11.2\% |
| 71* | Arts and Entertainment | 153,417 | 147,906 | 142,973 | -3.3\% |
| $72^{*}$ | Accomodation and Food Svcs | 920,556 | 841,986 | 892,334 | 6.0\% |
| 81* | Other Services | 388,279 | 358,095 | 359,525 | 0.4\% |
| 92* | Public Administration | 142,188 | 131,090 | 100,087 | -23.7\% |
|  | TOTAL SERVICES | 3,056,492 | 2,719,423 | 2,793,224 | 2.7\% |
|  | Overall Change from Previous Year |  |  | 73,801 |  |


| NAICS | MISCELLANEOUS | 2012 Annual Total (Nov '11-Oct '12) | $\begin{gathered} 2012 \text { YTD } \\ \text { (Nov '11-Sep '12) } \\ \hline \end{gathered}$ | $\begin{gathered} 2013 \text { YTD } \\ \text { (Nov '12 - Sep '13) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Diff } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 000 | Unknown | - 1 | - 1 | - 0 | -100.0\% |
| 111-115 | Agriculture, Forestry, Fishing | 2,868 | 2,761 | 4,278 | 55.0\% |
| 211-221 | Mining \& Utilities | 30,229 | 28,865 | 21,407 | -25.8\% |
| 999 | Unclassifiable Establishments | 27,601 | 25,709 | 34,386 | 33.8\% |
|  | TOTAL SERVICES | 60,699 | 57,335 | 60,070 | 4.8\% |
|  | Overall Change from Previous Year |  |  | 2,735 |  |


| NAICS | WHOLESALE TRADE | 2012 Annual Total | $\begin{gathered} 2012 \text { YTD } \\ \text { (Nov '11 - Sep '12) } \\ \hline \end{gathered}$ | $\begin{gathered} 2013 \text { YTID } \\ \text { (Nov '12 - Sep '13) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YTD } \\ & \text { \% Difif } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 423 | Wholesale Trade, Durable Goods | 1,137,932 | 1,052,070 | 1,024,683 | -2.6\% |
| 424 | Wholesale Trade, Nondurable | 153,721 | 139,610 | 149,766 | 7.3\% |
| 425 | Wholesale Electronic Markets | 5,065 | 4,806 | 4,266 | -11.2\% |
|  | TOTAL WHOLESALE | 1,296,718 | 1,196,486 | $\begin{aligned} & 1,178,715 \\ & (17,771) \end{aligned}$ | -1.5\% |


| GRAND TOTAL | $13,037,326$ | $11,845,682$ | $13,123,902$ |
| :---: | :---: | :---: | :---: |
| Overall Change ifrom Previous Year | $1,278,220$ | $10.8 \%$ |  |

a. Wa. State Dept of Revenue audit adjustment to sales tax returns for period Nov 2011 (adjustment: $-\$ 73,971$ ),
b. Wa. State Dept of Revenue audit adjustment to sales tax returns for period Dec 2011 (adjustment: $-\$ 20,014$ ).
c. Wa. State Dept of Revenue audit adjustment to sales tax returns for period Jan 2013 (adjustment: - $\$ 11,382$ )
d. Wa. State Dept of Revenue audit adjustment to sales tax returns for period May 2013 (adjustment $\$ 30,493$ )

11/25/13
fil:Monthly Sales Tax Report.XIs

The following table presents the Working Capital Statement for each of the City's Enterprise and Internal Service funds. Working Capital is generally defined as the difference between current assets and current liabilities.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{WORKING CAPITAL} \& \multicolumn{8}{|c|}{ENTERPRISE FUNDS} \& \multicolumn{4}{|c|}{INTERNAL SERVICE FUNDS} \\
\hline \& WATER \& SEWER \& SEWER METRO \& STORM \& SOLID WASTE \& AIRPORT \& CEmETERY \& GOLF \& INSURANCE \& FACIIITIES \& INNOVATION \& TECHNOLOGY \& EQUIPMENT RENTAL \\
\hline \begin{tabular}{l}
OPERATING REVENUES \\
Charges For Service Interfund Charges For Service Sewer Metro Service Revenue Rents, Leases, Concessions, \& Other
\end{tabular} \& 10,739,938 \& 6,205,405 \& 13,430,733 \& 7,465,875 \& 11,823,537 \& \[
\begin{array}{r}
14,181 \\
\vdots \\
564,670
\end{array}
\] \& 870,292 \& \[
\begin{array}{r}
1,018,957 \\
\vdots \\
406,203 \\
\hline
\end{array}
\] \& \& \[
\begin{array}{r}
3,216,651 \\
120,096
\end{array}
\] \& \(4,382,245\)
73,837 \& 2,697,954 \\
\hline TOTAL OPERATING REVENUES \& 10,739,938 \& 6,205,405 \& 13,430,733 \& 7,465,875 \& 11,823,537 \& 578,852 \& 870,292 \& 1,425,160 \& \& 3,336,747 \& 4,456,082 \& 2,697,954 \\
\hline \begin{tabular}{l}
OPERATING EXPENSES \\
Salaries \& Wages \\
Benefits \\
Supplies \\
Other Service Charges \\
Intergovernmental Services \\
Waste Management Payments \\
Sewer Metro Services \\
Interfund Operating Rentals \& Supplies \\
Other Expenses \\
Depreciation \& Amortization
\end{tabular} \& \[
\begin{array}{r}
2,114,273 \\
958,348 \\
152,970 \\
3,676,242 \\
\hline \\
\hline \\
1,023,026 \\
\hline \\
\hline
\end{array}
\] \& \begin{tabular}{r}
\(1,391,322\) \\
644,452 \\
56,002 \\
\(2,062,382\) \\
2,482 \\
\hline- \\
895,200 \\
\(1,728,017\)
\end{tabular} \& 13,264,588 \& \[
\begin{array}{r}
1,857,644 \\
812,994 \\
70,903 \\
1,200,420 \\
12,622 \\
- \\
- \\
1,183,519 \\
1,402,493 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
356,130 \\
164,271 \\
42,086 \\
988,415 \\
309,752 \\
8,480,886 \\
165,825 \\
\hline . \\
17,251
\end{array}
\] \& \[
\begin{array}{r}
18,921 \\
6,161 \\
286 \\
451,350 \\
- \\
- \\
- \\
\hline
\end{array}
\] \& \begin{tabular}{l}
354,804 \\
176,521 \\
128,962 \\
54,962 \\
51,513 \\
52,876
\end{tabular} \& \[
\begin{array}{r}
541,872 \\
266,316 \\
245,789 \\
157,318 \\
- \\
- \\
150,788 \\
279,359
\end{array}
\] \& 291,560 \& \(\begin{array}{r}571,427 \\ 254,381 \\ 99,226 \\ 1,275,744 \\ \hline \\ \hline\end{array}\) \& \(\begin{array}{r}1,262,423 \\ 525,013 \\ 162,694 \\ 1,366,461 \\ \hline \\ \hline\end{array}\) \& \[
\begin{array}{r}
431,703 \\
192,344 \\
73,7922 \\
417,643 \\
- \\
- \\
226,943 \\
639,018
\end{array}
\] \\
\hline TOTAL OPERATING EXPENSES \& 10,023,335 \& 6,749,857 \& 13,264,588 \& 6,540,596 \& 10,524,615 \& 846,306 \& 819,638 \& 1,641,442 \& 291,560 \& 2,310,052 \& 4,015,890 \& 2,646,074 \\
\hline OPERATING INCOME (LOSS) \& 716,603 \& (544,452) \& 166,146 \& 925,279 \& 1,298,922 \& (267,455) \& 50,654 \& (216,282) \& (291,560) \& 1,026,695 \& 440,192 \& 51,880 \\
\hline \begin{tabular}{l}
NON-OPERATING REVENUES \& EXPENSES \\
Interest Revenue \\
Contributions \\
Other Non-Operating Revenue \\
Gain (Loss) On Sale Of Fixed Assets \\
Debt Service Interest \\
Other Non-Operating Expense
\end{tabular} \& \(\begin{array}{r}22,983 \\ \hline 197,282 \\ \hline \\ \hline\end{array}\) \& \begin{tabular}{r}
18,877 \\
180,381 \\
\hline \\
\((19,100)\)
\end{tabular} \& 65 \& \begin{tabular}{r}
22,406 \\
6,770 \\
63,563 \\
\hline \\
\((157,208)\)
\end{tabular} \& 1,221
27,735
1,930 \& \(\left.\begin{array}{r}1,441 \\ \hline 2,100 \\ \hline \\ \hline\end{array} 46,275\right)\) \& \(\begin{array}{r}368 \\ 55 \\ 577 \\ \hline(22,267)\end{array}\) \& 636 \& 2,004 \& 2,576
56,270 \& 4,660
23,581 \& \[
\begin{array}{r}
8,239 \\
42,086 \\
(10,859)
\end{array}
\] \\
\hline \begin{tabular}{l}
TOTAL NON-OPERATING REVENUES \& EXPENSES \\
plus items not effecting working capital Depreciation
\end{tabular} \& \[
\begin{array}{r}
\hline(22,428) \\
2,098,475
\end{array}
\] \& \[
\begin{gathered}
180,159 \\
1,728,017
\end{gathered}
\] \& 65 \& \[
\begin{array}{r}
\hline(1,469) \\
\\
1,402,493
\end{array}
\] \& \[
\begin{aligned}
\& 30,886 \\
\& 17,251
\end{aligned}
\] \& \begin{tabular}{l}
(42,734) \\
369,589
\end{tabular} \& \begin{tabular}{l}
(21,267) \\
52,876
\end{tabular} \& \[
\begin{array}{r}
636 \\
279,359
\end{array}
\] \& 2,004 \& 58,846 \& \[
\begin{array}{r}
\hline 28,241 \\
422,737
\end{array}
\] \& 39,466

639,018 <br>
\hline NET WORKING CAPITAL FROM OPERATIONS \& 2,792,651 \& 1,363,723 \& 166,211 \& 2,326,304 \& 1,347,059 \& 59,401 \& 82,264 \& 63,713 \& (289,556) \& 1,085,540 \& 891,171 \& 730,364 <br>

\hline | Increase In Contributions - System Development ${ }^{1}$ |
| :--- |
| Increase In Contributions - Area Assessments |
| Increase In Contributions - Other Governments |
| Increase In Contributions - Other Funds |
| Increase In Contributions - FAA |
| Proceeds of Debt Activity |
| Operating Transfers In |
| Increase In Restricted Net Assets |
| Decrease In Long-Term Receivables |
| Increase In Deferred Credits | \& \[

$$
\begin{array}{r}
573,640 \\
224 \\
\hline \\
\hline \\
8,651,429 \\
111,124
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
2,367,712 \\
3,243 \\
- \\
- \\
- \\
- \\
21,651 \\
112,500
\end{array}
$$

\] \& |  |
| :--- |
|  | \& \[

$$
\begin{array}{r}
623,662 \\
- \\
- \\
5,235,686
\end{array}
$$

\] \& \& \[

$$
\begin{array}{r}
108,745 \\
\vdots \\
\vdots \\
4,214 \\
5,009 \\
\hline
\end{array}
$$

\] \& | - |
| :--- |
|  |
|  | \& 50,948 \& $:$ \& $:$ \& $:$ \& $:$ <br>

\hline TOTAL RESOURCES OTHER THAN OPERATIONS \& 9,236,417 \& 2,505,105 \& \& 5,859,348 \& \& 117,968 \& \& 50,948 \& \& \& \& <br>

\hline Net Change In Restricted Net Assets Increase In Fixed Assets - Salaries Increase In Fixed Assets - Benefits Increase In Fixed Assets - Site Improvements Increase In Fixed Assets - Equipment Increase In Fixed Assets - Construction Operating Transfers Out Debt Service Principal \& 1,699,965 208,113 81,950 35,334 4,936,405 50,000 629,868 \& $$
\begin{array}{r}
1,885,603 \\
60,712 \\
25,815 \\
- \\
297,833 \\
50,000 \\
288,262 \\
\hline
\end{array}
$$ \& (1,460,182) \& 796,196

145,574
60,673
11,782
17,960
$1,167,099$
124,000

140,700 \& | - |
| :--- |
|  | \& \[

$$
\begin{array}{r}
(110,220) \\
\vdots \\
\vdots \\
134,960 \\
\hline \\
\hline
\end{array}
$$

\] \& : \& $(26,695)$ \& : \& 736,685 \& 365,805 \& \[

$$
\begin{array}{r}
(31,005) \\
- \\
8,471 \\
224,355 \\
3,6505 \\
7,000
\end{array}
$$
\] <br>

\hline TOTAL USES OTHER THAN OPERATIONS \& 7,641,635 \& 2,608,225 \& (1,460,182) \& 2,463,984 \& \& 139,740 \& \& (26,695) \& \& 736,685 \& 365,805 \& 244,926 <br>
\hline NET CHANCE IN WORKING CAPITAL \& 4,387,433 \& 1,260,603 \& 1,626,393 \& 5,721,668 \& 1,347,059 \& 37,629 \& 82,264 \& 141,357 \& (289,556) \& 348,855 \& 525,366 \& 485,438 <br>

\hline BEGINNING WORKING CAPITAL - January 1, 2013 ENDING WORKING CAPITAL - November 30, 2013 \& $$
\begin{array}{r}
\hline 10,196,281 \\
14,583,714 \\
\hline
\end{array}
$$ \& \[

$$
\begin{aligned}
& \hline 12,072,579 \\
& 13,333,182 \\
& \hline
\end{aligned}
$$

\] \& 1,626,393 \& \[

$$
\begin{aligned}
& \hline \hline 10,218,848 \\
& 15,940,516
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
\hline \hline, 018,487 \\
2,365,546 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \hline 818,912 \\
& 856,541 \\
& \hline
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \hline 182,098 \\
& 264,362 \\
& \hline
\end{aligned}
$$

\] \& $\begin{array}{r}90,692 \\ 232,048 \\ \hline 14357\end{array}$ \& \[

$$
\begin{aligned}
& \hline 2,028,681 \\
& 1,739,125 \\
& \hline
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \hline 1,473,041 \\
& 1,821,896 \\
& \hline
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \hline 2,885,527 \\
& 3,410,893 \\
& \hline
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \hline 5,559,565 \\
& 6,045,002 \\
& \hline
\end{aligned}
$$
\] <br>

\hline NET CHANGE IN WORKING CAPITAL \& 4,387,433 \& 1,260,603 \& 1,626,393 \& 5,721,668 \& 1,347,059 \& 37,629 \& 82,264 \& 141,357 \& (289,556) \& 348,855 \& 525,366 \& 485,438 <br>
\hline
\end{tabular}

The following table provides an analysis of each of the City's Enterprise and Internal Service funds - showing 2013 revenues and expenditures by fund.

| FUND BALANCE | ENTERPRISE FUNDS |  |  |  |  |  |  |  | INTERNAL SERVICE FUNDS |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | WATER | SEWER | SEWER METRO | STORM | SOLID WASTE | AIRPORT | CEMETERY | GOLF | InSURANCE | facilities | INNOVATION \& TECHNOLOGY | $\begin{gathered} \text { EQUIPMENT } \\ \text { RENTAL } \\ \hline \end{gathered}$ |
| OPERATING REVENUES <br> Charges For Service <br> Interfund Charges For Service Sewer Metro Service Revenue Rents, Leases, Concessions, \& Other | 10,739,938 | 6,205,405 | 13,430,733 | 7,465,875 | 11,823,537 | $\begin{array}{r} 14,181 \\ - \\ 564,670 \end{array}$ | 870,292 | 1,018,957 <br> 406,203 | - | $\begin{array}{r} 3,216,651 \\ 120,096 \end{array}$ | $4,382,245$ 73,837 | 2,697,954 |
| TOTAL OPERATING REVENUES | 10,739,938 | 6,205,405 | 13,430,733 | 7,465,875 | 11,823,537 | 578,852 | 870,292 | 1,425,160 |  | 3,336,747 | 4,456,082 | 2,697,954 |
| OPERATING EXPENSES <br> Administration <br> Operations \& Maintenance Waste Management Payments Sewer Metro Services Depreciation \& Amortization | $\begin{array}{r} 2,649,072 \\ 5,275,787 \\ - \\ - \\ \hline 2,098,475 \\ \hline \end{array}$ | $\begin{array}{r} 1,918,648 \\ 3,103,192 \\ - \\ 1,728,017 \\ \hline \end{array}$ | 13,264,588 | $\begin{array}{r} 2,558,118 \\ 2,579,984 \\ - \\ - \\ \hline 1,402,493 \\ \hline \end{array}$ | $\begin{array}{r} 663,601 \\ 1,362,878 \\ 8,480,886 \\ 17,251 \\ \hline \end{array}$ | $\begin{array}{r} 462,100 \\ 14,617 \\ \hline \\ 369,589 \end{array}$ | $\begin{array}{r} 215,768 \\ 550,994 \\ - \\ 52,876 \\ \hline \end{array}$ | $\begin{array}{r} 211,236 \\ 1,150,846 \\ - \\ \hline \\ 279,359 \\ \hline \end{array}$ | 291,560 | 2,310,052 | $3,593,153$ <br> - <br>  <br> 422,737 | $\begin{array}{r} 803,184 \\ 1,203,872 \\ - \\ - \\ 639,018 \\ \hline \end{array}$ |
| TOTAL OPERATING EXPENSES | 10,023,335 | 6,749,857 | 13,264,588 | 6,540,596 | 10,524,615 | 846,306 | 819,638 | 1,641,442 | 291,560 | 2,310,052 | 4,015,890 | 2,646,074 |
| OPERATING INCOME (LOSS) | 716,603 | (544,452) | 166,146 | 925,279 | 1,298,922 | (267,455) | 50,654 | (216,282) | (291,560) | 1,026,695 | 440,192 | 51,880 |
| NON-OPERATING REVENUES \& EXPENSES Interest Revenue Other Non-Operating Revenue Gain (Loss) On Sale Of Fixed Assets Other Non-Operating Expense | $\begin{array}{r} 22,983 \\ 197,282 \\ - \\ (242,693) \\ \hline \end{array}$ | $\begin{array}{r} 18,877 \\ 180,381 \\ (19,100) \end{array}$ | 65 | $\begin{array}{r} 22,406 \\ 133,333 \\ - \\ (157,208) \\ \hline \end{array}$ | 1,221 29,665 | $\begin{array}{r} 1,441 \\ 2,100 \\ - \\ (46,275) \end{array}$ | $\begin{array}{r} 368 \\ 632 \\ - \\ (22,267) \\ \hline \end{array}$ | 636 | 2,004 | 2,576 56,270 | 4,660 23,581 | $\begin{array}{r} 8,239 \\ 42,086 \\ (10,859) \end{array}$ |
| TOTAL NON-OPERATING REVENUES \& EXPENSES | $(22,428)$ | 180,159 | 65 | $(1,469)$ | 30,886 | (42,734) | $(21,267)$ | 636 | 2,004 | 58,846 | 28,241 | 39,466 |
| INCOME (LOSS) BEFORE CONTRIBUTIONS \& TRANSFERS | 694,175 | $(364,293)$ | 166,211 | 923,811 | 1,329,808 | $(310,188)$ | 29,387 | (215,646) | $(289,556)$ | 1,085,540 | 468,434 | 91,346 |
| Contributions ${ }^{1}$ <br> Transfers In Transfers Out | $\begin{array}{r} 573,864 \\ -(50,000) \\ \hline \end{array}$ | $\begin{array}{r} 2,370,955 \\ (50,000) \end{array}$ | $\div$ | $\begin{gathered} 623,662 \\ (124,000) \end{gathered}$ | - | 108,745 |  | 50,948 |  | (736,685) |  | (7,000) |
| TOTAL CONTRIBUTIONS \& TRANSFERS | 523,864 | 2,320,955 | - | 499,662 |  | 108,745 |  | 50,948 |  | (736,685) |  | $(7,000)$ |
| CHANGE IN FUND BALANCE | 1,218,039 | 1,956,662 | 166,211 | 1,423,472 | 1,329,808 | (201,444) | 29,387 | (164,698) | $(289,556)$ | 348,855 | 468,434 | 84,346 |
| BECINNING FUND BALANCE - January 1, 2013 | 67,719,034 | 73,319,311 | 1,460,182 | 49,964,488 | 1,128,442 | 9,439,263 | 872,103 | 8,578,904 | 2,028,681 | 1,415,971 | 4,069,294 | 10,502,921 |
| ENDING FUND BALANCE - November 30, 2013 | 68,937,073 | 75,275,973 | 1,626,393 | 51,387,960 | 2,458,250 | 9,237,819 | 901,490 | 8,414,206 | 1,739,125 | 1,764,826 | 4,537,728 | 10,587,267 |

${ }^{1}$ Sewer contributions reflect System Development Charges resulting from the Goedecke land swap agreement with the WA Department of Transportation.


[^0]:    * Per 2013-2014 budget, Local Street Fund (Fund 103) street repairs are funded from sales taxes on construction.

[^1]:    ${ }^{1}$ In 2012, property taxes for the same period totaled $\$ 14,810,965$. Of this amount, $\$ 12,810,965$ was distributed to the General Fund and $\$ 2,000,000$ was distributed to the Local Street Fund (Fund 103).

