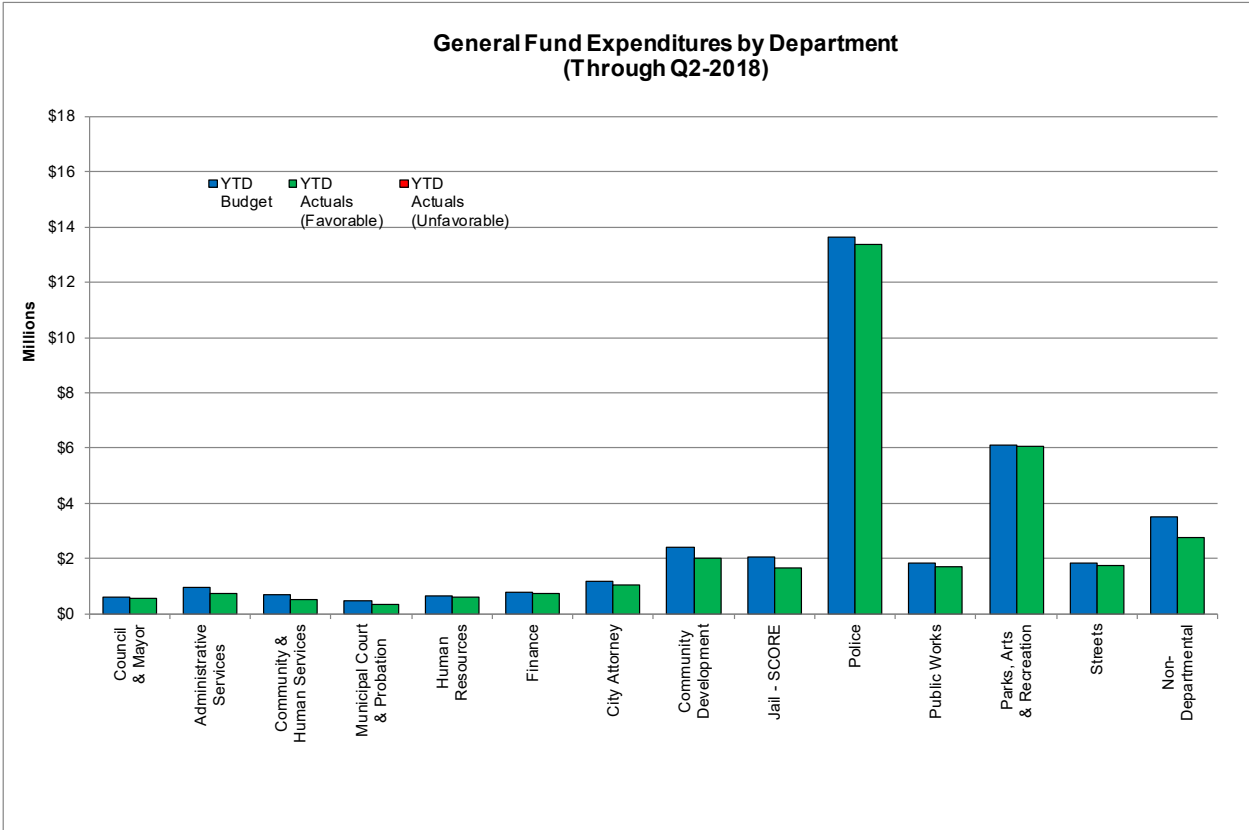
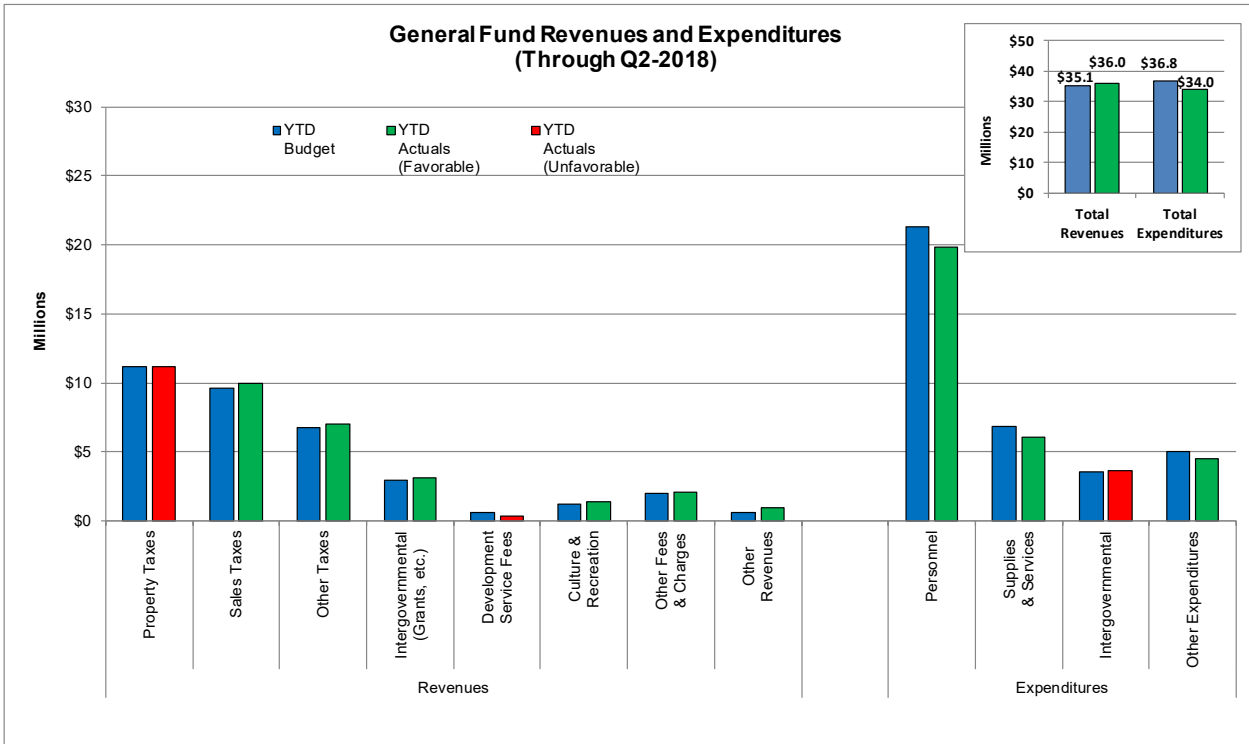




AGENDA BILL APPROVAL FORM

Agenda Subject: 2 nd Quarter 2018 Financial Report		Date: September 5, 2018
Department: Finance	Attachments: Quarterly Financial Report	Budget Impact: \$0
Administrative Recommendation: For discussion only.		
Background Summary: The quarterly financial report summarizes the general state of Citywide financial affairs and highlights significant items or trends that the City Council should be aware of. The attachment provides the year to date through June 2018 status report based on financial data available as of July 19, 2018 for the period ending June 30, 2018 and sales tax information representing business activity that occurred through April 2018.		
		Staff: Coleman
Meeting Date: October 8, 2018		Item Number:

General Fund Summary



General Fund Summary of Sources and Uses	Page Ref	2018			2017	2018 YTD Budget vs. Actual	
		Annual Budget	YTD Budget	YTD Actual	YTD Actual	Favorable (Unfavorable) Amount	Percentage
Operating Revenues							
Property Tax	6	\$ 21,281,000	\$ 11,204,300	\$ 11,179,408	\$ 10,964,115	\$ (24,892)	(0.2) %
Sales Tax	7-8	14,893,500	7,446,600	7,776,717	7,296,187	330,117	4.4 %
Sales Tax - Pierce County Parks		77,250	37,300	49,563	46,279	12,263	32.9 %
Sales Tax - Annexation Credit		1,250,000	1,250,000	1,056,364	1,006,644	(193,636)	(15.5) %
Criminal Justice Sales Tax		1,908,300	916,100	1,072,063	977,844	155,963	17.0 %
Brokered Natural Gas Tax		353,600	232,400	91,424	102,635	(140,976)	(60.7) %
City Utilities Tax	9-10	3,991,000	1,878,100	1,849,170	1,855,464	(28,930)	(1.5) %
Admissions Tax		317,000	132,800	206,076	193,423	73,276	55.2 %
Electric Tax	9-10	3,577,800	1,939,200	2,048,591	1,998,132	109,391	5.6 %
Natural Gas Tax	9-10	1,006,200	683,500	699,014	727,262	15,514	2.3 %
Cable Franchise Fee	11	986,100	490,800	486,701	502,006	(4,099)	(0.8) %
Cable Utility Tax - New in 2017	12	1,000,000	500,000	516,215	262,899	16,215	3.2 %
Cable Franchise Fee - Capital		67,200	33,600	30,406	33,353	(3,194)	(9.5) %
Telephone Tax	9-10	1,408,200	724,600	690,962	711,186	(33,638)	(4.6) %
Garbage Tax (external)	9-10	-	-	66,702	63,427	66,702	N/A %
Leasehold Excise Tax		40,000	33,500	177,145	174,508	143,645	428.8 %
Gambling Excise Tax		303,180	151,800	151,190	175,858	(610)	(0.4) %
Taxes sub-total		\$ 52,460,330	\$ 27,654,600	\$ 28,147,711	\$ 27,091,221	\$ 493,111	1.8 %
Business License Fees	12-13	\$ 223,200	\$ 116,300	\$ 197,357	\$ 111,944	\$ 81,057	69.7 %
Building Permits	14	1,653,750	802,800	517,784	713,925	(285,016)	(35.5) %
Other Licenses & Permits		543,000	237,000	289,482	282,774	52,482	22.1 %
Intergovernmental (Grants, etc.)	15	6,134,150	2,930,638	3,113,230	3,046,274	182,592	6.2 %
Charges for Services:	16-18						
General Government Services	16	61,300	36,000	41,605	41,494	5,605	15.6 %
Public Safety	16	756,000	356,350	489,924	474,227	133,574	37.5 %
Development Services Fees	17	1,019,100	634,300	351,908	599,939	(282,393)	(44.5) %
Culture and Recreation	18	2,366,680	1,251,300	1,368,831	1,229,849	117,531	9.4 %
Fines and Penalties	19-20	885,300	445,900	503,588	443,925	57,688	12.9 %
Fees/Charges/Fines sub-total		\$ 13,642,480	\$ 6,810,588	\$ 6,873,708	\$ 6,944,351	\$ 63,120	0.9 %
Interest and Investment Earnings	20-21	\$ 68,000	\$ 29,700	\$ 176,279	\$ 96,597	\$ 146,579	493.5 %
Rents and Leases	20-21	816,100	403,000	525,096	447,860	122,096	30.3 %
Contributions and Donations	20-21	35,000	14,100	16,196	20,545	2,096	14.9 %
Other Miscellaneous	20-21	236,800	112,700	150,102	123,142	37,402	33.2 %
Transfers In		144,300	77,500	77,500	76,500	0	0.0 %
Insurance Recoveries - Capital & Operating		105,000	12,500	32,523	20,086	20,023	160.2 %
Other Revenues sub-total		\$ 1,405,200	\$ 649,500	\$ 977,696	\$ 784,730	\$ 328,196	50.5 %
Total Operating Revenues		\$ 67,508,010	\$ 35,114,688	\$ 35,999,115	\$ 34,820,302	\$ 884,427	2.5 %
Operating Expenditures							
Council & Mayor		\$ 1,319,943	\$ 634,400	\$ 582,102	\$ 562,892	\$ 52,298	8.2 %
Administration		1,963,814	982,200	767,568	663,014	214,632	21.9 %
Community & Human Services		1,488,828	707,100	509,006	405,631	198,094	28.0 %
Municipal Court & Probation		2,644,145	461,828	355,018	336,192	106,809	23.1 %
Human Resources		1,315,663	646,800	595,394	647,849	51,406	7.9 %
Finance		1,565,731	799,100	735,988	739,290	63,112	7.9 %
City Attorney		2,398,550	1,168,300	1,064,040	972,793	104,260	8.9 %
Community Development		4,870,425	2,404,300	2,041,319	2,087,341	362,981	15.1 %
Jail - SCORE		4,099,465	2,049,733	1,665,696	1,581,197	384,036	18.7 %
Police		27,855,395	13,635,400	13,375,970	12,217,562	259,430	1.9 %
Public Works		3,795,032	1,831,400	1,716,278	1,330,320	115,122	6.3 %
Parks, Arts & Recreation		12,799,606	6,120,700	6,063,359	5,714,750	57,341	0.9 %
Streets		4,039,204	1,837,500	1,746,251	1,684,953	91,249	5.0 %
Non-Departmental		7,358,843	3,509,970	2,787,830	2,203,572	722,139	20.6 %
Total Operating Expenditures		\$ 77,514,644	\$ 36,788,730	\$ 34,005,818	\$ 31,147,357	\$ 2,782,911	7.6 %

Executive Summary

This Executive Summary provides an overview of the City's overall financial position for the fiscal period ending June 30, 2018, reflecting financial data available as of July 19, 2018.

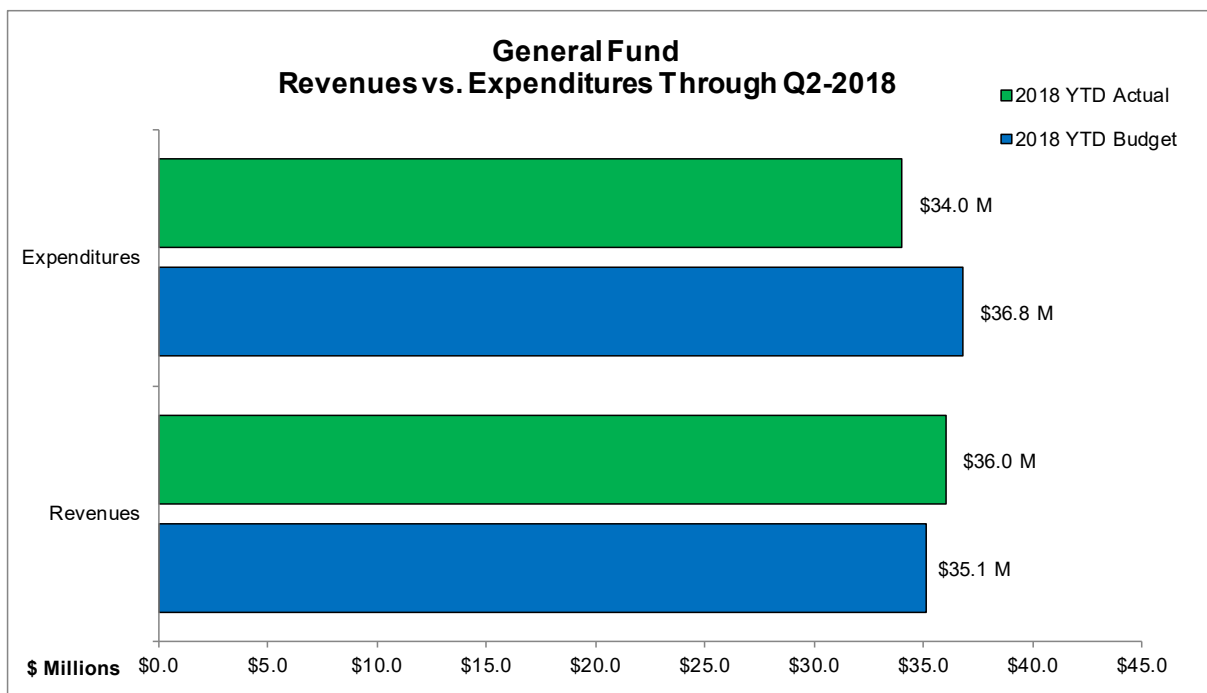
General Fund:

Through June 2018, General Fund revenues totaled \$36.0 million compared to a budget of \$35.1 million, and were \$1.2 million higher than revenues collected through Q2-2017. Some notable variances to budget year-to-date include:

- Property tax collections through Q2-2018 totaled \$11.2 million, which was \$25,000 below budget expectations and \$215,000 more than was collected through Q2-2017. **[page 6]**
- General Fund retail sales tax revenues totaled \$7.8 million, exceeding budget by 4.4% or \$330,000 and exceeding Q2-2017 collections by \$481,000. The primary areas of significant increase in sales activity compared to Q2-2017 collections were the services, automotive, and wholesale trade categories. **[pages 7-8]**
- The other taxes category performed favorably to budget in Q2-2018. Actual revenues collected through Q2-2018 was \$7.0 million, which was \$213,000, or 3.1% favorable to budget. Leasehold excise tax revenues collected through Q2-2018 exceeded budget by \$144,000 due to a one-time tax receipt for the Emerald Downs property, which is tribally owned. Electric tax revenues collected during the same period exceeded budget by \$109,000. These revenues were somewhat offset by unfavorable variances in brokered natural gas tax revenues and telephone tax revenues in the amount of \$141,000 and \$34,000, respectively. **[pages 9-12]**
- Building permit revenue collected through Q2-2018 totaled \$518,000, compared to a budget of \$803,000. The number of building permits issued through Q2-2018 was 262, which represents a 34% decline over the number of permits issued through Q2-2017. **[page 14]**
- Development services revenues collected through Q2-2018 were \$283,000, or 44.5%, unfavorable to budget. This variance was predominately due to plan check revenues not meeting budget expectations. **[page 17]**

General Fund expenditures through the first half of 2018 totaled \$34.0 million compared to a budget of \$36.8 million, representing a 7.6% favorable variance to budget. All departments operated within their budget through Q2-2018.

Year-to-date General Fund expenditures ended the period \$2.9 million, or 9.2% higher than expenditures through Q2-2017. Salary and benefit costs increased by \$1.8 million, or 10.2%, compared to salary and benefit expenditures through Q2-2017. This year-over-year increase was due primarily to an increase in Council-approved FTEs (Full Time Equivalents), cost of living adjustments (COLAs), and increased costs associated with healthcare benefits. Additionally, year-to-date transfers out to other funds increased by \$373,000 in 2018 compared to the same period the year prior. This included a one-time transfer-out of \$1.5 million to the Cumulative Reserve Fund.



Street Funds:

The City's three street funds are special revenue funds wherein the revenue sources and expenditures are legally restricted. These funds are used for street capital construction projects, local street repair, and arterial street repair and preservation projects. Through the first two quarters of 2018, **Arterial Street Fund** revenues totaled \$1.3 million as compared to collections of \$2.8 million through Q2-2017, while expenditures totaled \$2.1 million as compared to expenditures of \$3.5 million spent during the same period last year. [pages 24–25]

Local Street Fund revenues of \$1.3 million exceeded year-to-date budget expectations by \$390,000 or 47.2%, due to higher than anticipated sales tax revenues from local construction projects; last year's collections through the second quarter totaled \$1.4 million. Expenditures were \$563,000 as compared with \$210,000 in Q2-2017. [pages 26–27]

Lastly, the **Arterial Street Preservation Fund** revenues totaled \$1.2 million through Q2-2018, which was approximately \$56,000 higher than revenues through Q2-2017. Expenditures totaled \$266,000 versus \$831,000 through Q2-2017. Historically, the majority of expenditures in all three street funds occur during the second half of the year when weather conditions are optimal for pavement construction. [pages 28–29]

Enterprise Funds:

The City's enterprise funds account for operations with revenues primarily provided from user fees, charges or contracts for services.

Through June 30, 2018 the **Water Fund** experienced operating income before depreciation of \$2.1 million compared to \$2.0 million during the same period last year. The **Sewer Fund** ended the first quarter of 2018 with operating income before depreciation of \$1.0 million versus \$1.2 million through Q2-2017. The **Stormwater Fund** ended the second quarter with operating income before depreciation of \$1.3 million compared to \$1.5 million in Q2-2017. The **Solid Waste Fund** ended the quarter with operating income of \$376,000 compared to \$395,000 for the same period in 2017. **[pages 31–34]**

Internal Service Funds:

Internal service funds provide services to other City departments and include functions such as Insurance, Worker's Compensation, Facilities, Innovation and Technology, and Equipment Rental. All funds had sufficient revenues to cover year-end expenditures. **[page 34]**

Investment Portfolio:

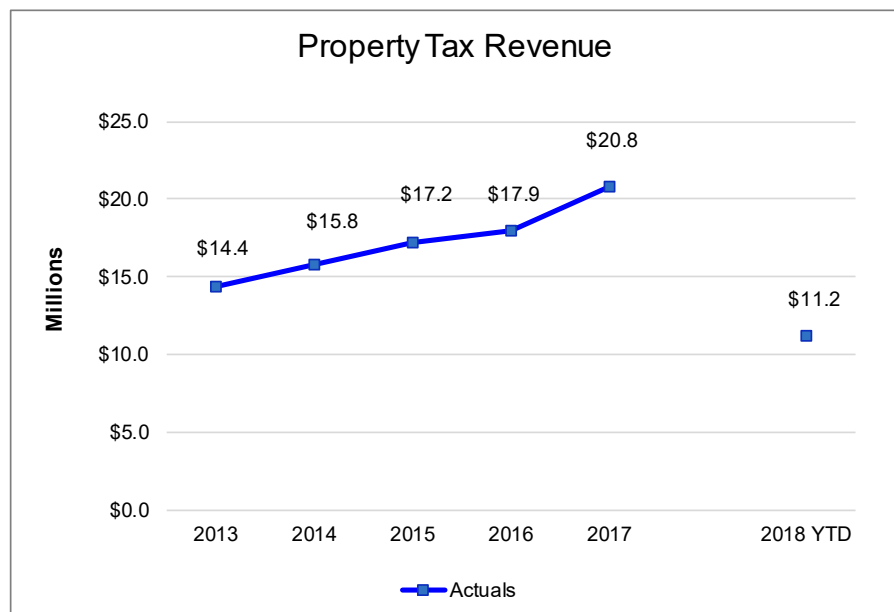
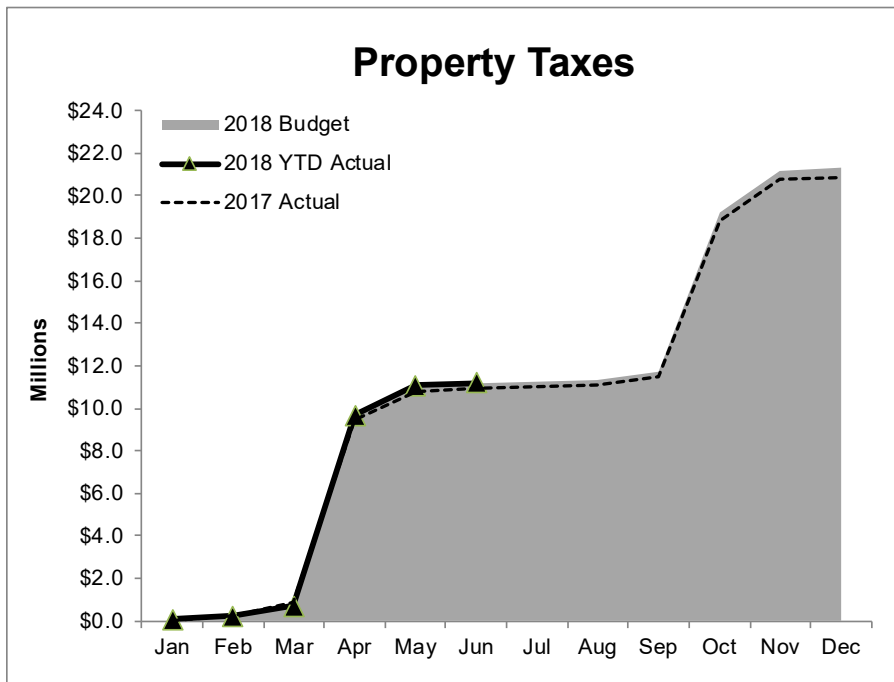
The City's total cash and investments at the end of the Q2-2018 totaled \$141.2 million, and compares to \$132.4 million at the end of Q1-2018. **[attachment]**

General Fund

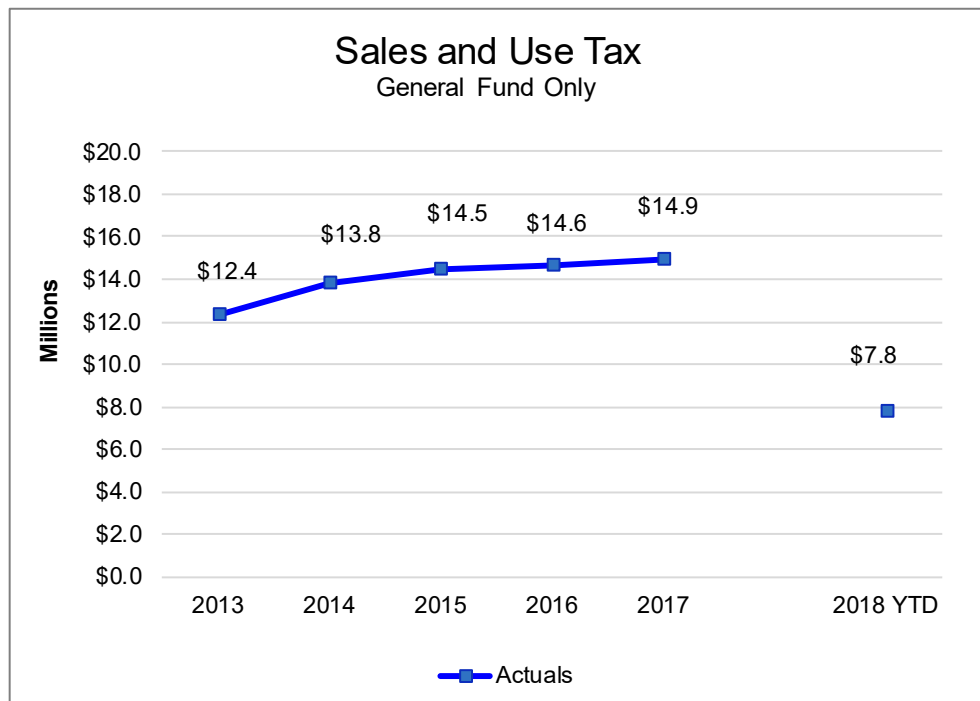
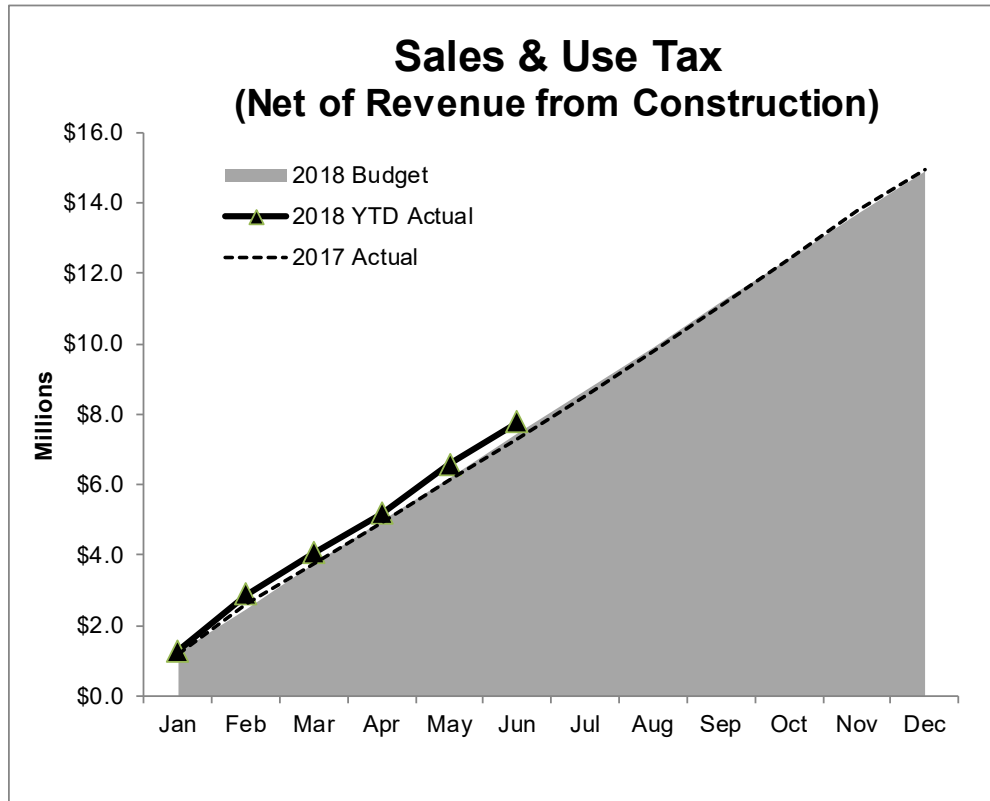
Revenues

The combined total of property, sales/use, utility, gambling, and admissions taxes provides approximately 80% of all resources supporting general governmental activities. The following section provides additional information on these sources.

Property Tax collections through Q2-2018 totaled \$11.2 million and were \$25,000, or 0.2%, below budget expectations. While year-to-date revenues fell slightly short of budget expectations in 2018, they were \$215,000, or 2.0% higher than revenues collected through Q2-2017. The majority of property taxes are collected during the months of April and October, coinciding with the due dates for the County property tax billings.



Sales tax collections through Q2-2018 totaled \$8.9 million, of which \$7.8 million was distributed to the General Fund and \$1.1 million was distributed to the Local Street Fund (SOS) program as per financial practice. Total sales tax revenue distributions to the General Fund through Q2-2018 exceeded budget expectations by \$330,000, or 4.4%, and were \$48,000 (6.6%) over the same period in 2017.

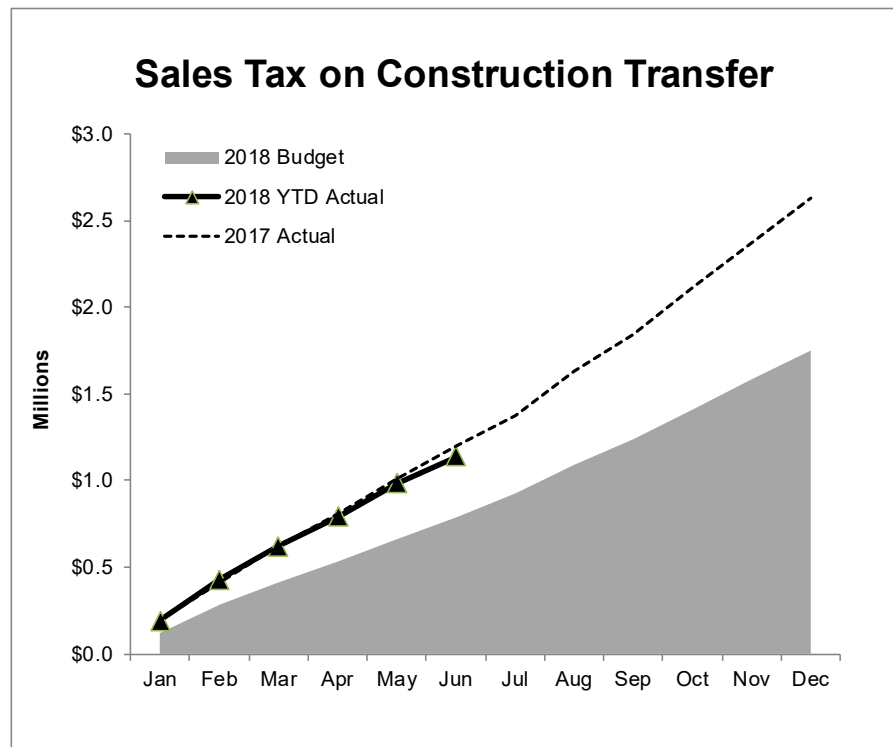


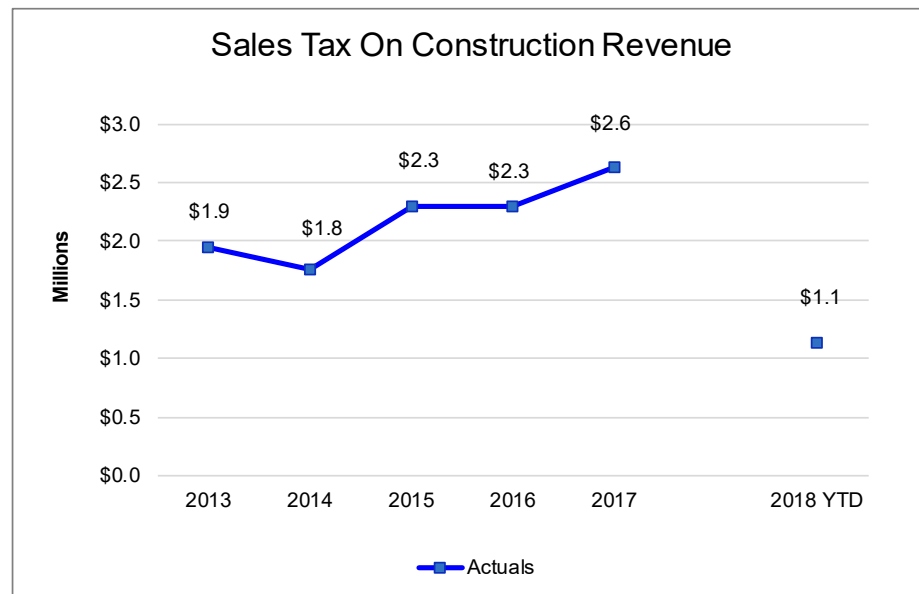
The following table breaks out the City's base sales taxes, excluding Pierce County Parks Sales Tax, Criminal Justice Sales Tax, and Annexation Credit Sales Tax, by major business sector.

Comparison of Sales Tax Collections by SIC Group Through June				
Component Group	2017 Actual	2018 Actual	Change from 2017	
			Amount	Percentage
Construction	\$ 1,196,893	\$ 1,139,316	\$ (57,577)	(4.8) %
Manufacturing	374,489	340,007	(34,482)	(9.2) %
Transportation & Warehousing	47,245	52,991	5,746	12.2 %
Wholesale Trade	641,660	744,827	103,168	16.1 %
Automotive	1,899,945	2,020,503	120,558	6.3 %
Retail Trade	2,426,714	2,501,011	74,297	3.1 %
Services	1,866,349	2,042,381	176,032	9.4 %
Miscellaneous	39,785	74,998	35,213	88.5 %
YTD Total	\$ 8,493,080	\$ 8,916,034	\$ 422,954	5.0 %

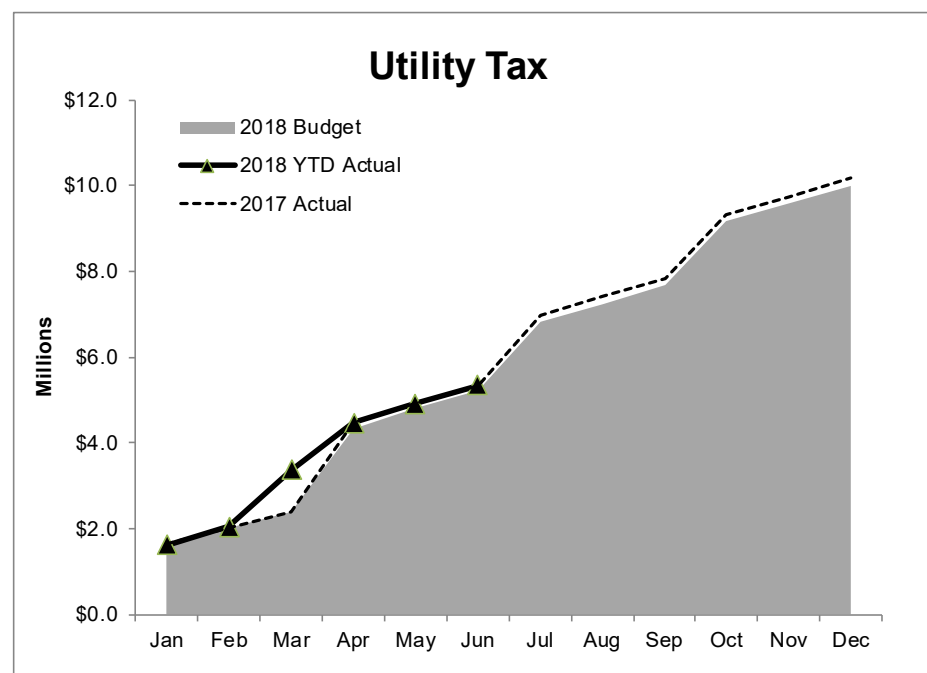
Total sales tax revenue collected through Q2-2018 exceeded prior year collections by \$423,000, or 5.0%. The business sectors showing the largest increase in revenues compared to last year were the services, automotive, and wholesale trade industries.

Sales tax revenue on construction is transferred to the Local Street Fund (Fund 103) for local street repair and maintenance. Through the second quarter of 2018, this totaled \$1.1 million, which was \$58,000 less than collections through Q2-2017 but was \$347,000 higher than budget.



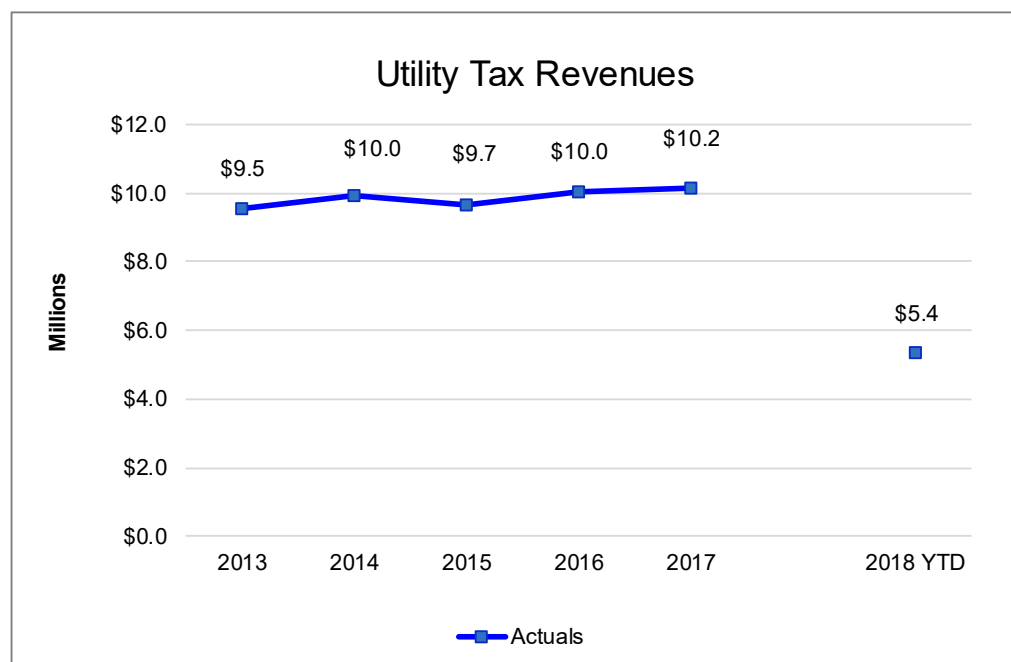


Utility Taxes consist of interfund taxes on City utilities (Water, Sewer, Storm and Solid Waste) and taxes on external utilities (Electric, Natural Gas, Telephone and Solid Waste). Utility taxes collected through Q2-2018 totaled \$5.4 million and exceeded year-to-date budget by \$129,000, or 2.5%.

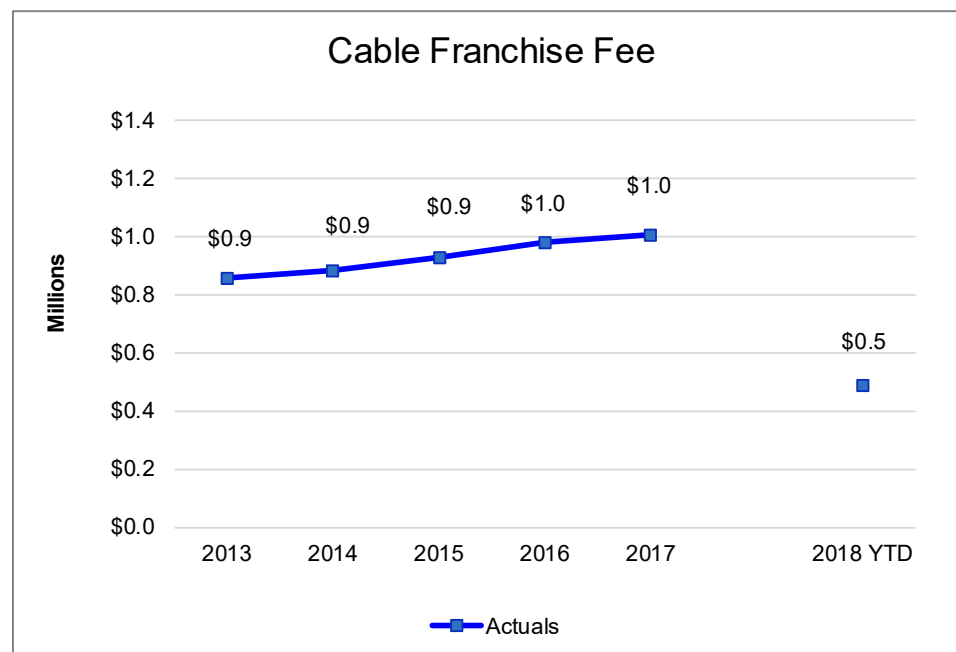
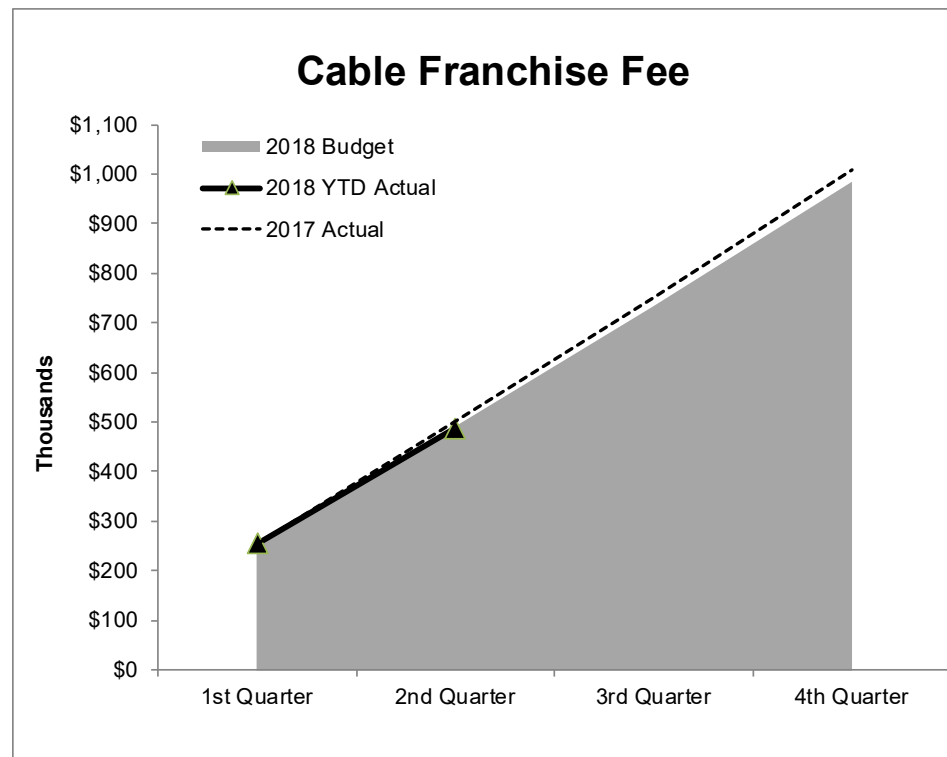


Favorable variances in electric and solid waste revenues offset lower collections in telephone utility taxes.

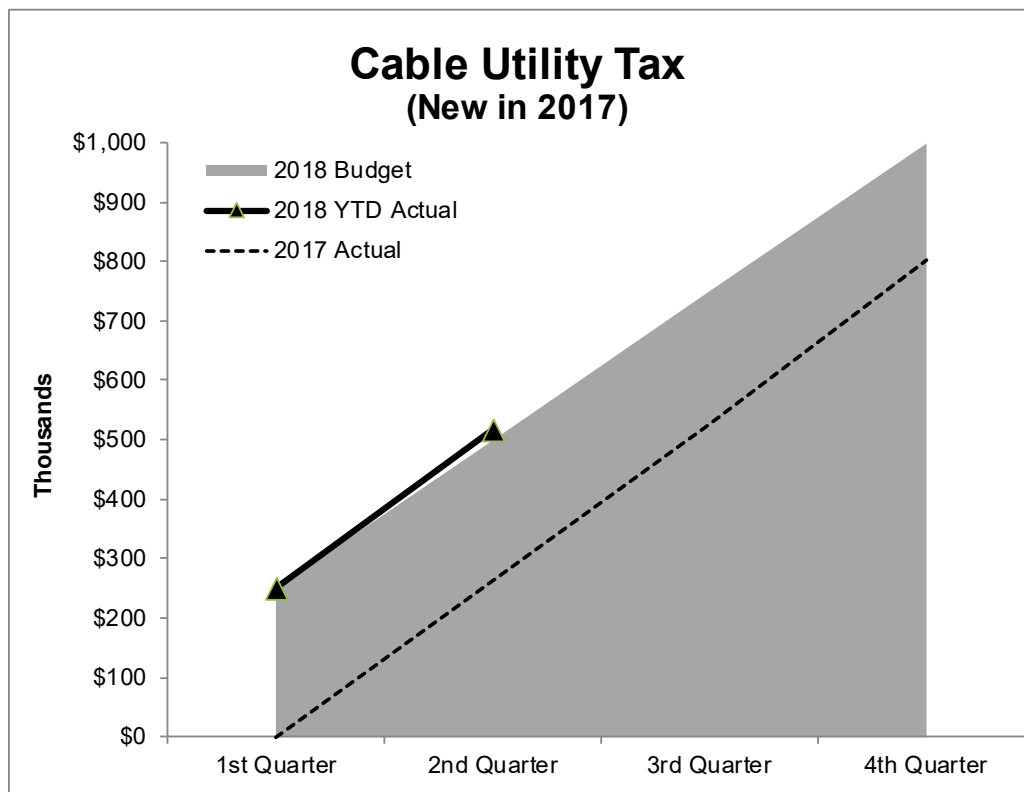
Utility Tax by Type Through June 2018							
Utility Tax Type	2017 YTD Actual	2018 YTD Budget	2018 YTD Actual	2018 vs. 2017 Actual		2018 vs. Budget	
				Amount	Percentage	Amount	Percentage
City Interfund Utility Taxes	\$ 1,855,464	\$ 1,878,100	\$ 1,849,170	\$ (6,294)	(0.3) %	\$ (28,930)	(1.5) %
Electric	1,998,132	1,939,200	2,048,591	50,459	2.5 %	109,391	5.6 %
Natural Gas	727,262	683,500	699,014	(28,248)	(3.9) %	15,514	2.3 %
Telephone	711,186	724,600	690,962	(20,225)	(2.8) %	(33,638)	(4.6) %
Solid Waste (external)	63,427	0	66,702	3,275	5.2 %	66,702	N/A %
YTD Total	\$ 5,355,471	\$ 5,225,400	\$ 5,354,438	\$ (1,033)	(0.0) %	\$ 129,038	2.5 %



Cable Franchise Fees, which are collected quarterly, totaled \$487,000 and were \$4,000, or 0.8%, under budget through Q2 2018.

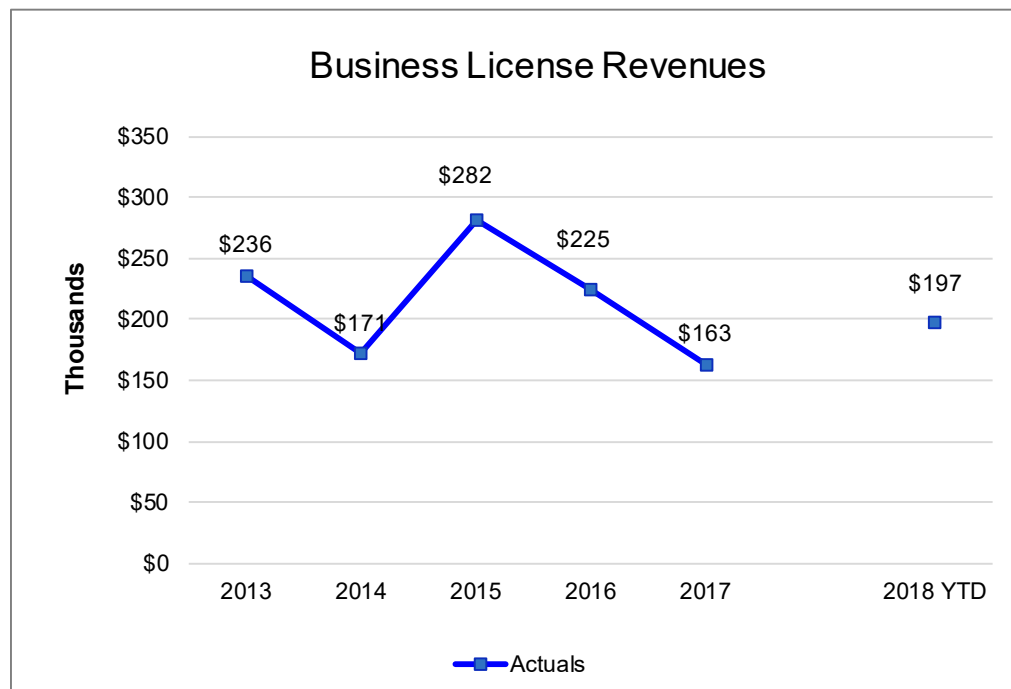
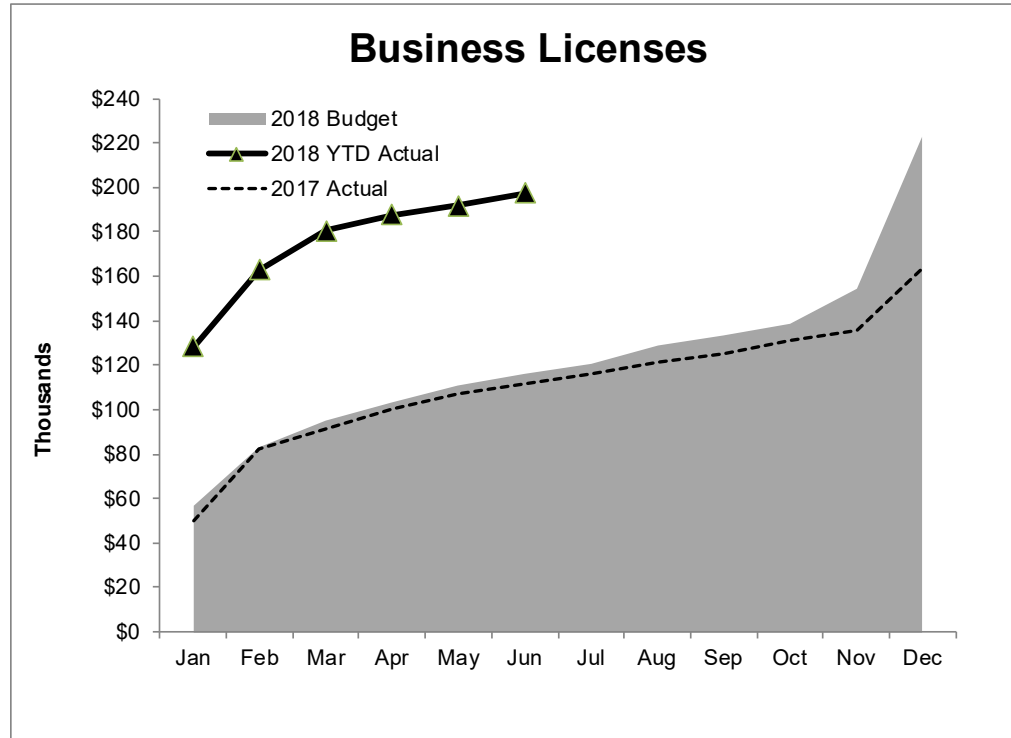


Cable Utility Tax (New in 2017). In September 2016, City Council increased the Cable Utility Tax from 1.0% to 6.0%, with the entirety of the new tax amount benefitting the General Fund. This tax became effective on January 1, 2017 and is collected quarterly. The collections through Q2-2018 totaled \$516,000 and were favorable to budget by \$16,000, or 3.2%.



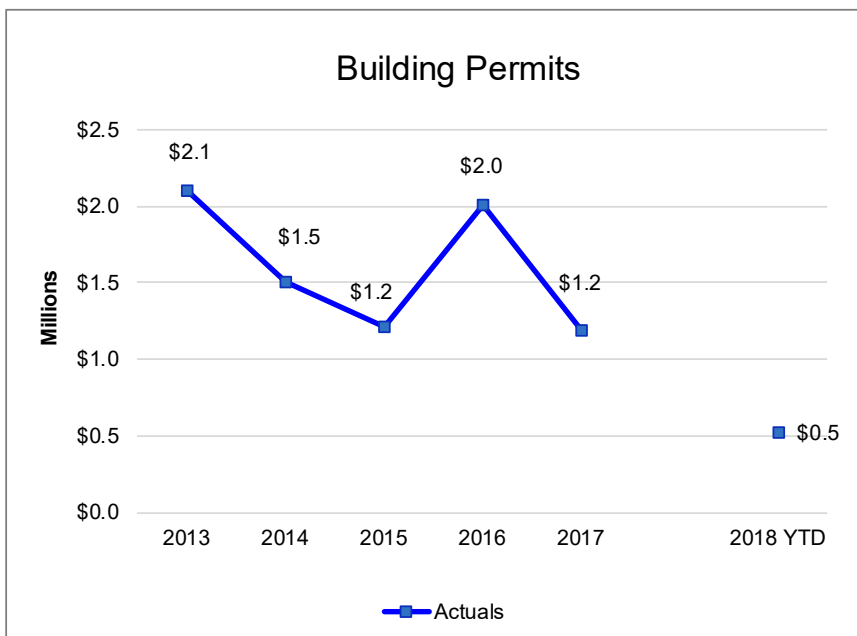
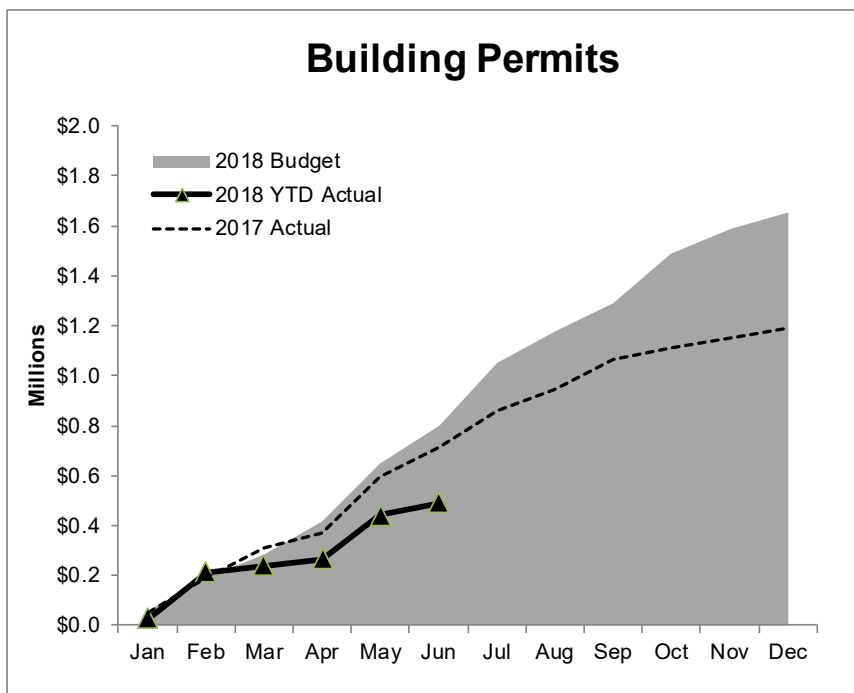
Licenses and Permits include business licenses, building permits, plumbing, electric and other licenses and permit fees. Building permit fees and business licenses make up about 70% of the annual budgeted revenue in this category.

Business license revenues collected through June 2018 totaled \$197,000 due to a large percentage of business owners having paid their 2018 annual business license fees in Q1-2018.



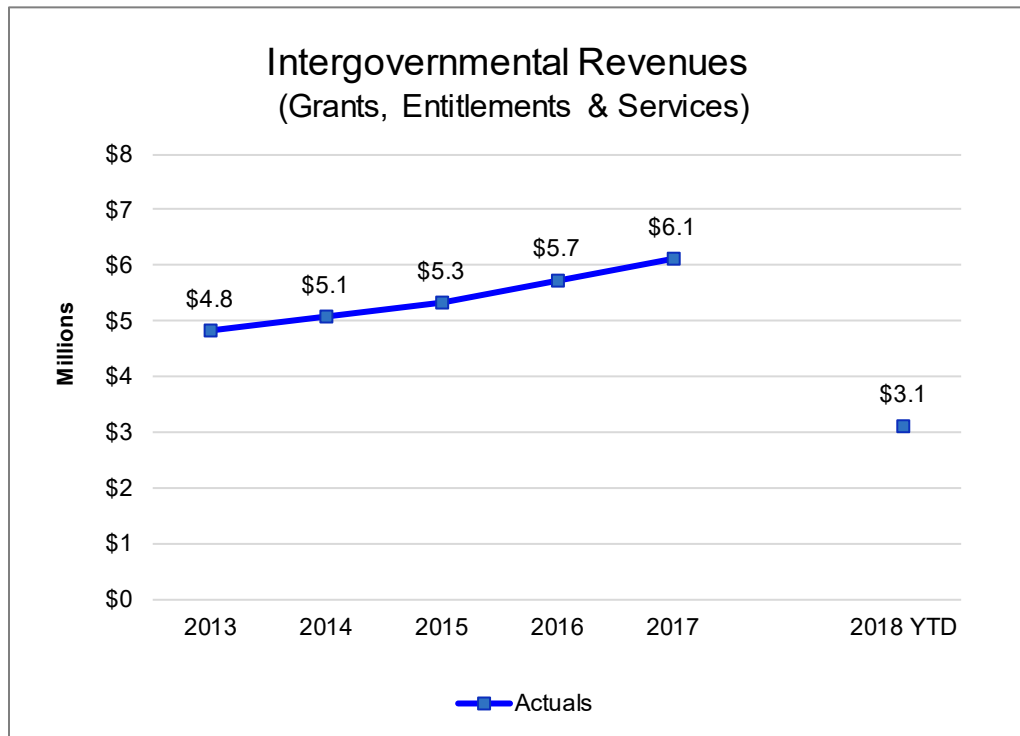
Building permit revenues collected through June 2018 totaled \$518,000, as compared to a year-to-date budget of \$803,000. A total of 262 building permits were issued through Q2-2018 compared to 398 building permits issued through Q2-2017, representing a 34.2% reduction. Of the building permit revenues collected through Q2-2018, 73% was attributable to commercial projects and the remaining 27% was predominately single family housing permits.

Major projects contributing to building permit revenues this quarter include projects at the Olympic Middle School, Skills, Inc., various Boeing sites, and multiple sites at the Outlet Collection – Seattle. In addition, permits were issued for single family housing developments, most notably Wyncrest II.



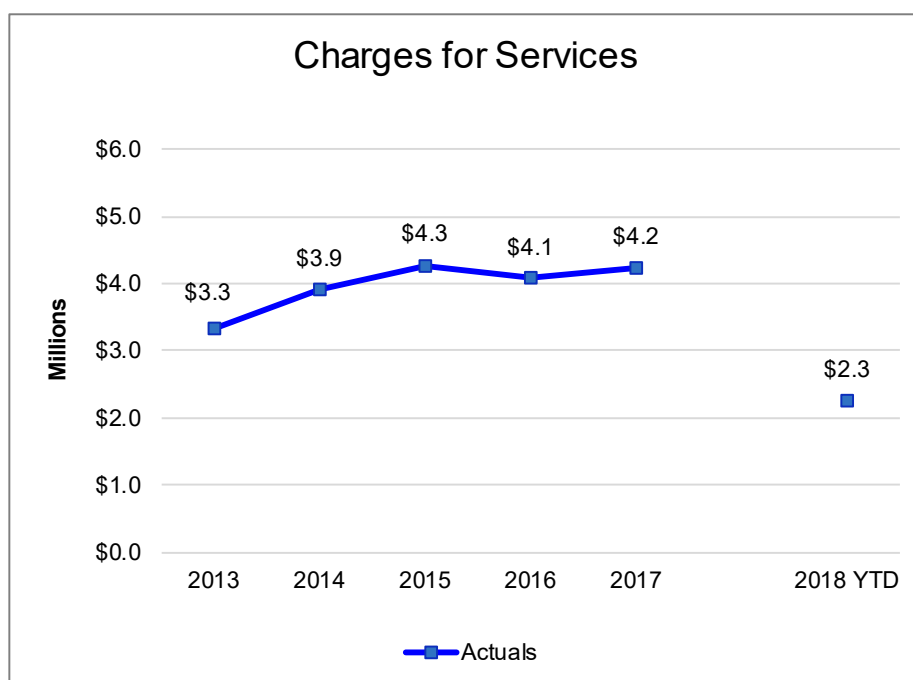
Intergovernmental revenues include grants (direct and indirect federal, state and local), compact revenue from the Muckleshoot Indian Tribe (MIT), intergovernmental service revenues, and state shared revenues. Collections through Q2-2018 totaled \$3.1 million and were \$183,000, or 6.2%, favorable to budget. The majority of the amount above budget was increased distributions from the state for marijuana excise taxes. The Q1-2018 distribution for this line item included make-up monies from the September and December 2017 distributions. Also, the 2018 distribution is based upon a higher distribution base than 2017.

Intergovernmental Revenues (Grants, Entitlements & Services)							
Through June 2018							
Revenue	2017 YTD Actual	2018 YTD Budget	2018 YTD Actual	2018 vs. 2017 Actual		2018 vs. Budget	
				Amount	% Change	Amount	% Change
Federal Grants	\$ 72,562	\$ 100,000	\$ 110,084	\$ 37,522	51.7 %	\$ 10,084	N/A %
State Grants	70,234	94,000	89,821	19,587	27.9 %	(4,179)	(4.4) %
Interlocal Grants	65,000	40,000	28,817	(36,183)	0.0 %	(11,183)	N/A %
Muckleshoot Casino Services	399,837	368,488	496,975	97,137	24.3 %	128,486	34.9 %
State Shared Revenues:							
Streamlined Sales Tax	952,157	944,300	895,247	(56,909)	(6.0) %	(49,053)	(5.2) %
Motor Vehicle Fuel Tax	533,050	606,500	577,019	43,969	8.2 %	(29,481)	(4.9) %
Criminal Justice - High Crime	286,498	96,000	104,972	(181,526)	(63.4) %	8,972	9.3 %
Criminal Justice - Population	10,658	12,200	11,190	532	5.0 %	(1,010)	(8.3) %
Criminal Justice - Special Prog.	38,776	40,400	40,540	1,764	4.5 %	140	0.3 %
Marijuana Revenues	19,665	32,500	145,971	126,306	642.3 %	113,471	349.1 %
State DUI	5,877	6,000	5,837	(40)	(0.7) %	(163)	(2.7) %
Fire Insurance Tax	78,078	75,000	79,798	1,720	2.2 %	4,798	6.4 %
Liquor Excise	188,473	191,250	199,801	11,328	6.0 %	8,551	4.5 %
Liquor Profit	325,408	324,000	327,159	1,751	0.5 %	3,159	1.0 %
Total State Shared:	2,438,640	2,328,150	2,387,534	(51,106)	(2.1) %	59,384	2.6 %
YTD Total	\$ 3,046,274	\$ 2,930,638	\$ 3,113,230	\$ 66,956	2.2 %	\$ 182,592	6.2 %



Charges for Services consist of general governmental service charges, public safety charges, development service fees, and cultural & recreation fees. Total charges for services collected through June 2018 totaled \$2.3 million, which was \$26,000 less than anticipated through the first half of 2018. This was due to lower than expected development services revenues, offset by increases in public safety and culture and recreation revenues, as explained below.

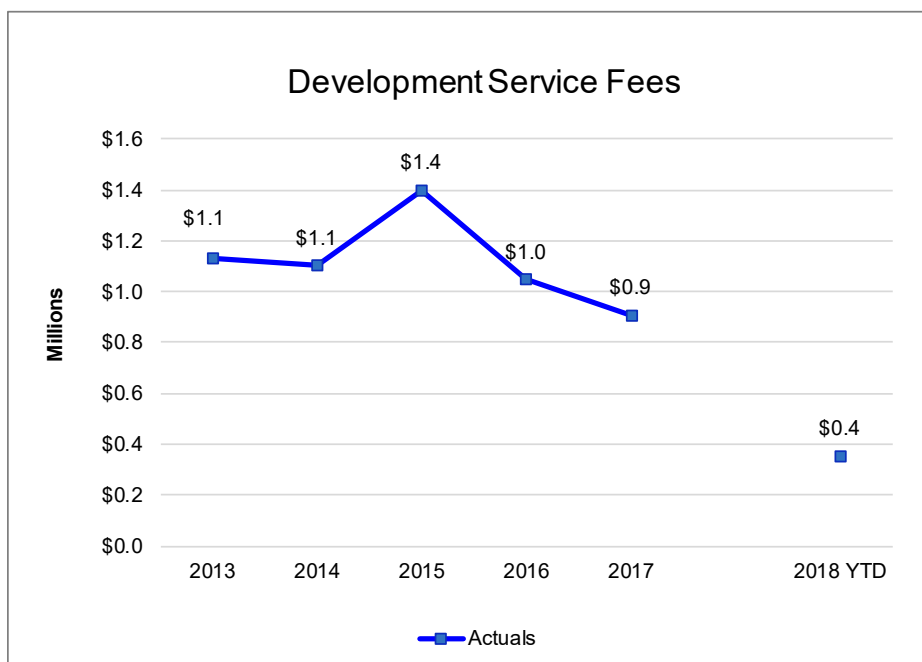
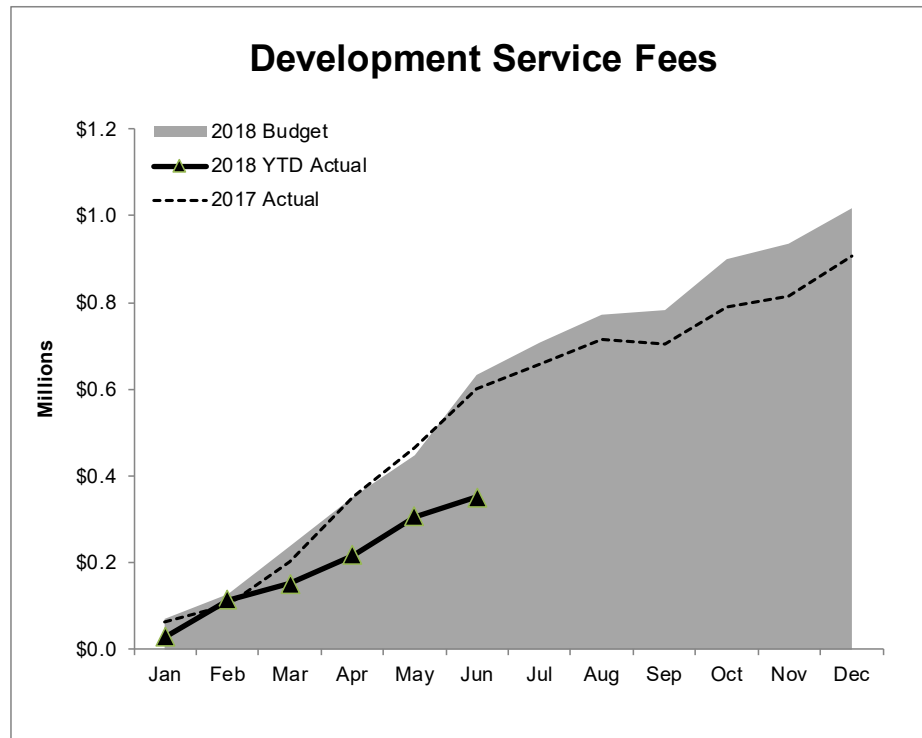
Charges for Services by Type Through June 2018							
Revenue	2017 YTD Actual	2018 YTD Budget	2018 YTD Actual	2018 vs. 2016 Actual		2018 vs. Budget	
				Amount	Percentage	Amount	Percentage
General Government	\$ 41,494	\$ 36,000	\$ 41,605	\$ 111	0.3 %	\$ 5,605	15.6 %
Public Safety	474,227	356,350	489,924	15,698	3.3 %	133,574	37.5 %
Development Services	599,939	634,300	351,908	(248,032)	(41.3) %	(282,393)	(44.5) %
Culture & Recreation	1,229,849	1,251,300	1,368,831	138,982	11.3 %	117,531	9.4 %
YTD Total	\$ 2,345,509	\$ 2,277,950	\$ 2,252,268	\$ (93,241)	(4.0) %	\$ (25,682)	(1.1) %



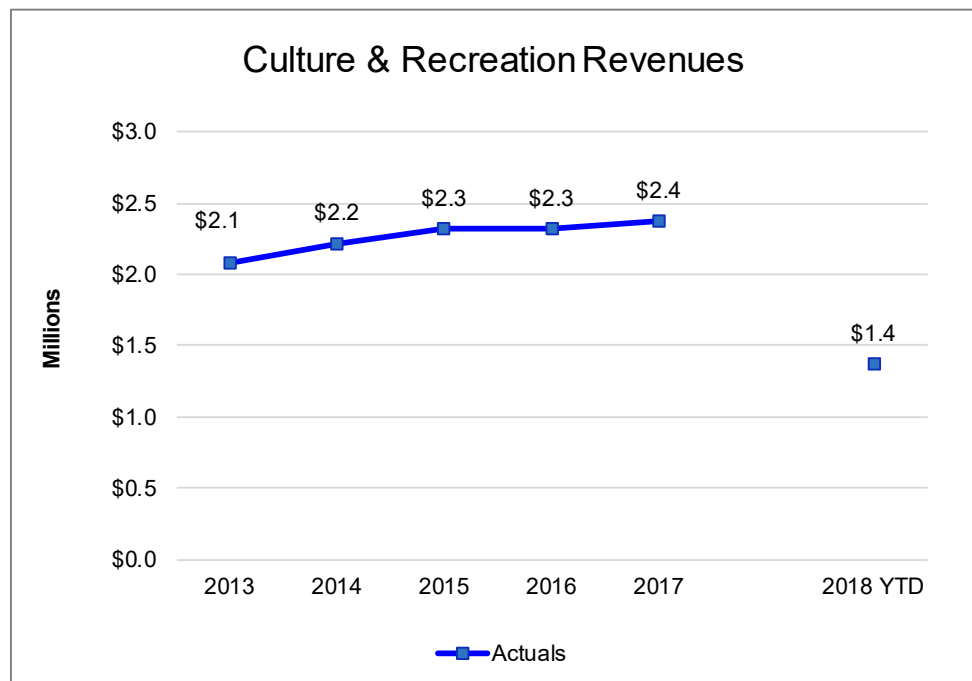
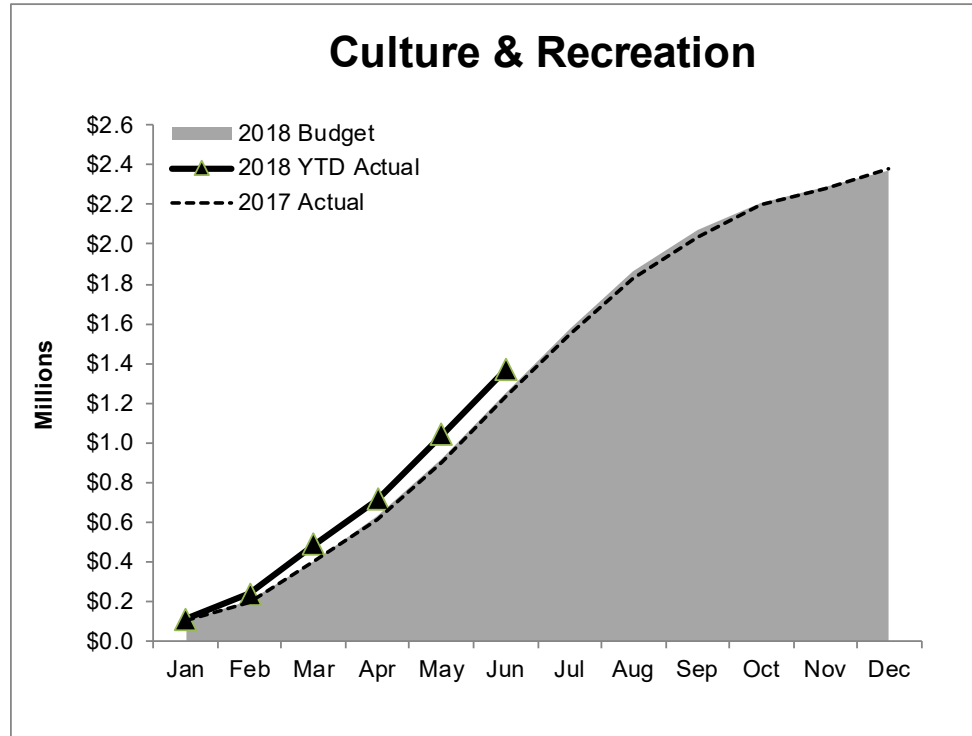
General governmental charges for service collected through Q2-2018 totaled \$42,000 and were \$6,000 favorable to budget.

Public safety revenues consist of revenues received for police officer extra duty security services – where officers are contracted for and reimbursement is made by the hiring contractor. This also includes reimbursements from the Muckleshoot Indian Tribe (MIT) for a full-time dedicated police officer and associated expenditures as well as monies collected from the Auburn School District and the Criminal Justice Training Commission (CJTC) for services rendered. Public safety revenues collected through Q2-2018 totaled \$490,000 and compare to a budget of \$356,000. The majority of the favorability seen in this revenue source is due to extra duty overtime reimbursements exceeding budget expectations – due to increased requests for police officer security services.

Development services fee collections, which primarily consist of plan check fees, totaled \$352,000 and ended the quarter \$283,000, or 44.5%, under budget expectations. Total plan check revenues collected through Q2-2018 totaled \$204,000 as compared to \$464,000 collected the same period last year. Plan check revenues collected in Q2-2018 include both commercial and residential projects, including projects at Boeing and the Outlet Collection as well as single family housing plans – most notably Willow Place.

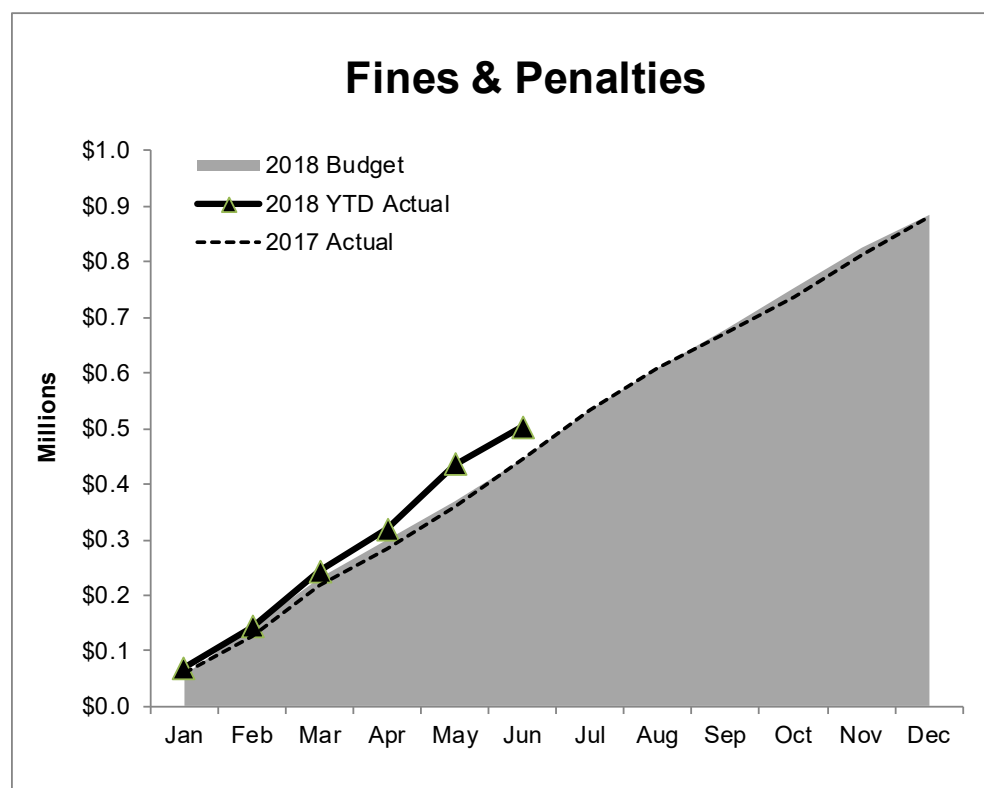


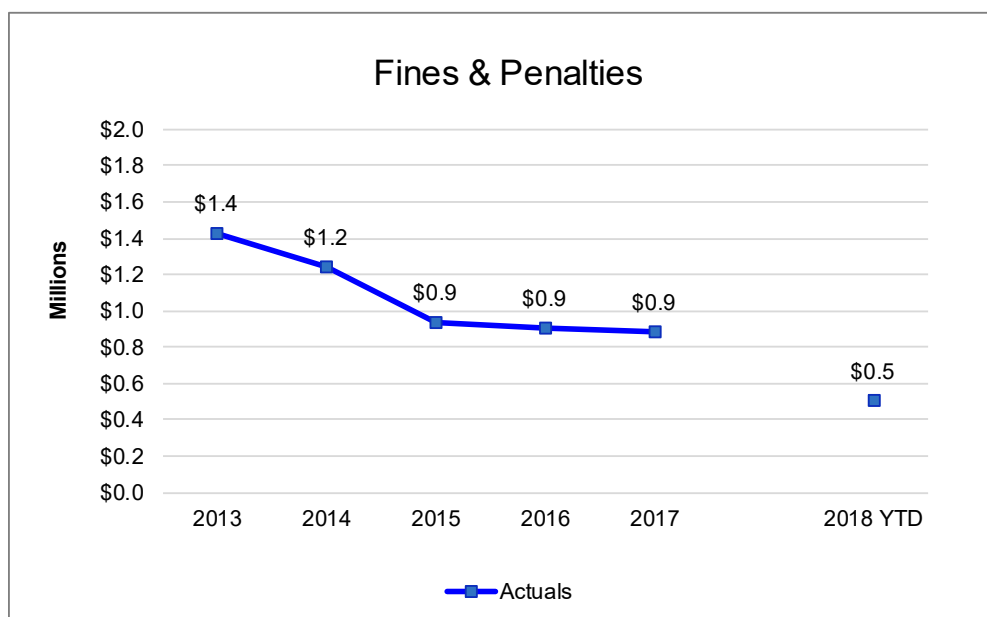
Culture and recreation revenues collected through Q2-2018 totaled \$1.4 million, exceeding collections in the same period last year by \$139,000 and exceeding Q2-2018 budget expectations by \$118,000. The majority of the year-over-year increase in revenues was seen in green fee revenues at the Auburn Golf Course and recreational class revenues. The majority of culture and recreation revenues are derived from greens fees and pro shop sales at the Auburn Golf Course, recreational classes, athletic league fees, and special events.



Fines & Penalties include traffic and parking infraction penalties, criminal fines (including criminal traffic, criminal non-traffic and other criminal offenses) as well as non-court fines such as false alarm fines. Total revenues collected through Q2-2018 totaled \$504,000 compared to a budget of \$446,000.

Fines & Penalties by Type Through June 2018							
Month	2017 YTD Actual	2018 YTD Budget	2018 YTD Actual	2018 vs. 2017 Actual		2018 vs. Budget	
				Amount	Percentage	Amount	Percentage
Civil Penalties	\$ 4,578	\$ 2,200	\$ 49,378	\$ 44,800	978.6 %	\$ 47,178	2,144.5 %
Civil Infraction Penalties	253,216	248,900	262,485	9,269	3.7 %	13,585	5.5 %
Redflex Photo Enforcement	6,063	0	4,616	(1,446)	(23.9) %	4,616	N/A %
Parking Infractions	74,384	76,300	68,184	(6,199)	(8.3) %	(8,116)	(10.6) %
Criminal Traffic Misdemeanor	28,366	20,500	28,616	250	0.9 %	8,116	39.6 %
Criminal Non-Traffic Fines	13,824	20,400	26,032	12,208	88.3 %	5,632	27.6 %
Criminal Costs	25,204	22,000	23,337	(1,867)	(7.4) %	1,337	6.1 %
Non-Court Fines & Penalties	38,292	55,600	40,938	2,646	6.9 %	(14,662)	(26.4) %
YTD Total	\$ 443,925	\$ 445,900	\$ 503,588	\$ 59,662	13.4 %	\$ 57,688	12.9 %





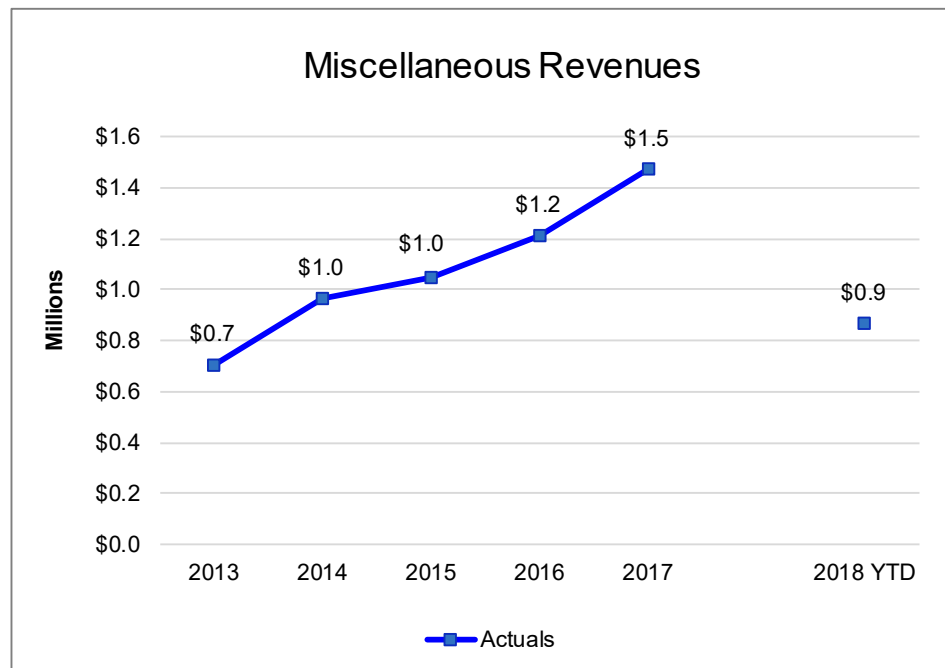
Miscellaneous revenues consist of investment earnings, income from facility rentals, contributions & donations, and other income including the quarterly purchasing card (P-card) rebate monies. Revenues collected in this category through Q2-2018 totaled \$868,000 and exceeded budget expectations by \$308,000. The majority of the increase in revenues was seen in interest and investments as well as the rents and leases category.

Miscellaneous Revenues by Type Through June 2018							
Month	2017 YTD Actual	2018 YTD Budget	2018 YTD Actual	2018 vs. 2017		2018 vs. Budget	
				Amount	Percentage	Amount	Percentage
Interest & Investments	\$ 96,597	\$ 29,700	\$ 176,279	\$ 79,683	82.5 %	\$ 146,579	493.5 %
Rents & Leases	447,860	403,000	525,096	77,236	17.2 %	122,096	30.3 %
Contributions & Donations	20,545	14,100	16,196	(4,349)	(21.2) %	2,096	14.9 %
Other Miscellaneous Revenue	123,142	112,700	150,102	26,960	21.9 %	37,402	33.2 %
YTD Total	\$ 688,144	\$ 559,500	\$ 867,673	\$ 179,529	26.1 %	\$ 308,173	55.1 %

Interest and investments revenues collected through Q2-2018 exceeded budget expectations by \$147,000. This year-over-year increase in investment revenue is primarily due to the increase in the State Investment Pool interest rate.

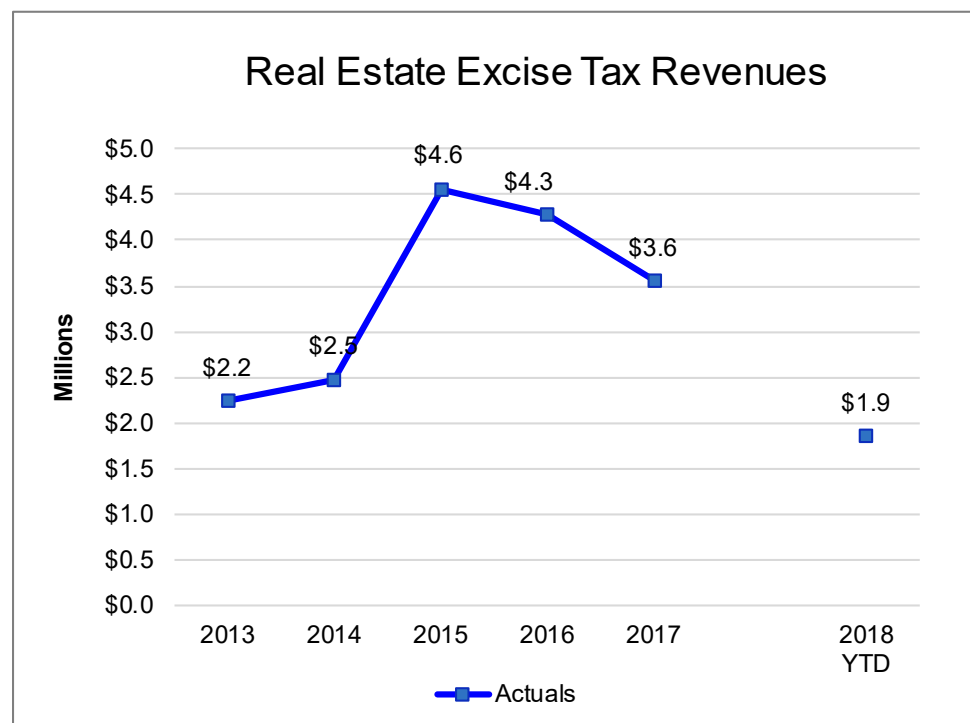
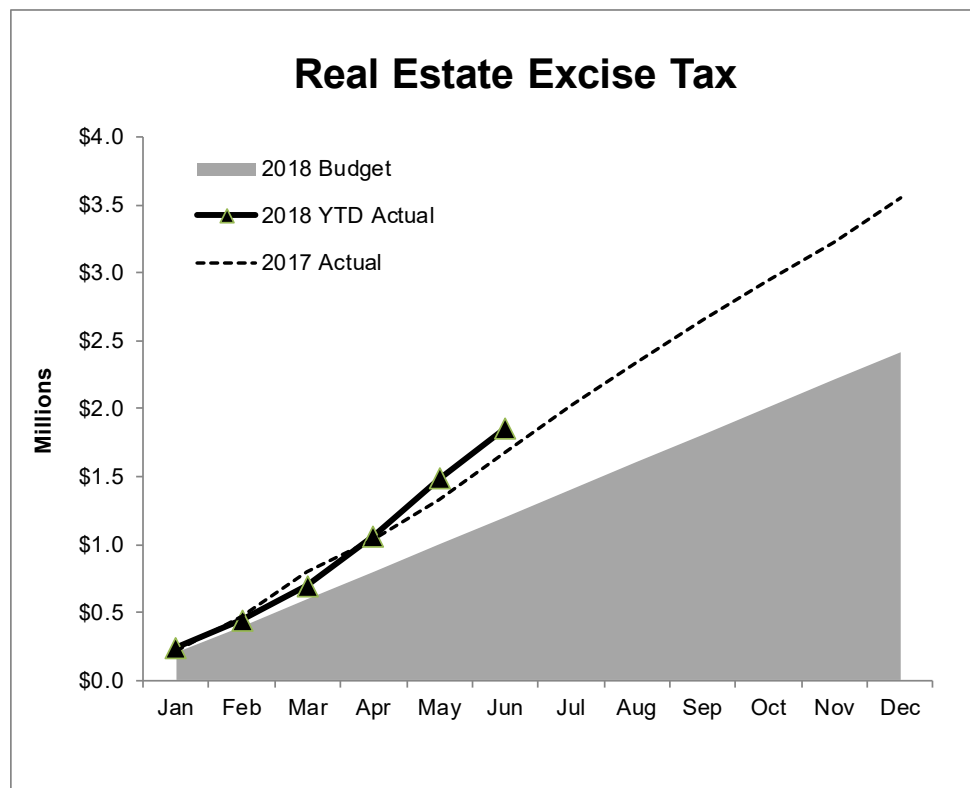
Rents and lease revenue collected through Q2-2018 totaled \$525,000 and was \$77,000 higher than what was collected through Q2-2017. The increase in revenues collected was seen in facility rentals: miscellaneous parks unearned revenue (deposits) through Q2-2018 increased by \$34,000 compared to collections through Q2-2017. In addition, golf cart rental revenues collected year-to-date were \$23,000 more than was collected through Q2-2017.

Lastly, other miscellaneous revenues exceeded budget expectations by \$37,000 mainly due to assessments for code compliance property abatements and sales of unclaimed property.



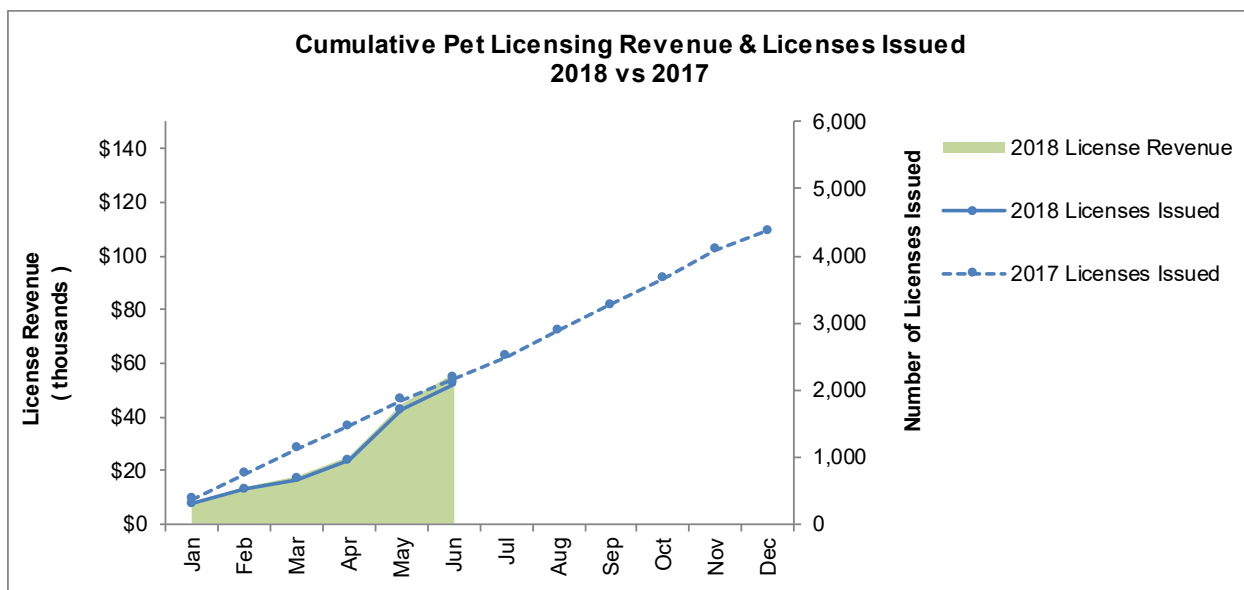
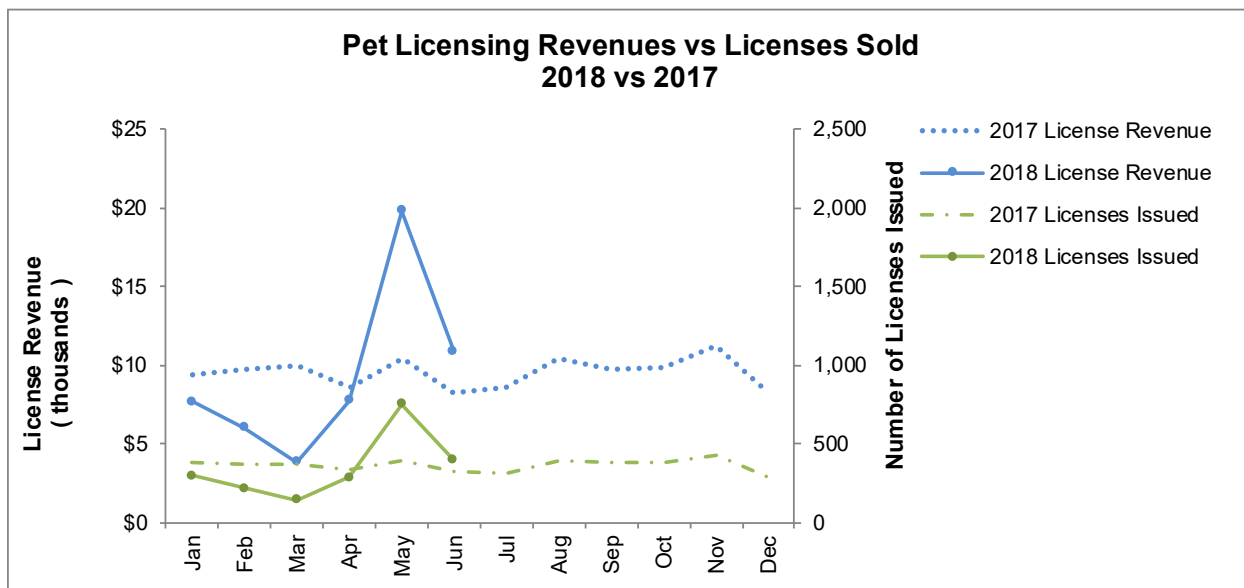
Real Estate Excise Tax (REET) revenue is receipted into the Capital Improvement Projects Fund and is used for governmental capital projects. REET revenues collected through Q2-2018 totaled \$1.9 million, exceeding budget expectations by \$653,000 and exceeding prior year collections through Q2-2017 by \$171,000. Real estate sales in Q2-2018 represent the sale of both commercial properties and single family residences. Commercial sales in Q2-2018 included the sale of several multi-family properties, vacant land, an auto dealership and the sale of a hotel and a motel.

Real Estate Excise Tax Revenues							
June 2018							
Month	2017 Actual	2018 Budget	2018 Actual	2018 vs. 2017		2018 vs. Budget	
				Amount	Percentage	Amount	Percentage
Jan	\$ 224,044	\$ 200,800	\$ 240,414	\$ 16,371	7.3 %	\$ 39,614	19.7 %
Feb	249,683	200,800	200,783	(48,899)	(19.6) %	(17)	(0.0) %
Mar	326,044	200,800	255,218	(70,826)	(21.7) %	54,418	27.1 %
Apr	234,480	200,800	362,999	128,519	54.8 %	162,199	80.8 %
May	299,251	200,800	427,054	127,803	42.7 %	226,254	112.7 %
Jun	353,807	200,800	371,816	18,009	5.1 %	171,016	85.2 %
YTD Total	\$ 1,687,310	\$ 1,204,800	\$ 1,858,286	\$ 170,976	10.1 %	\$ 653,486	54.2 %



Pet Licensing

Through the second quarter of 2018, 2,099 pet licenses were sold, resulting in \$55,995 in revenue. Through the second quarter of 2017, 2,178 licenses were sold, resulting in \$56,315 in revenue. As of March 2018, pet licensing services are provided by the Auburn Valley Humane Society. Previously these services were provided by PetData.



Street Funds

This section provides a financial overview of the City's three street funds for the quarter ending June 30, 2018. The City's three street funds include the Arterial Street Fund (Fund 102), the Local Street Fund (Fund 103), and the Arterial Street Preservation Fund (Fund 105).

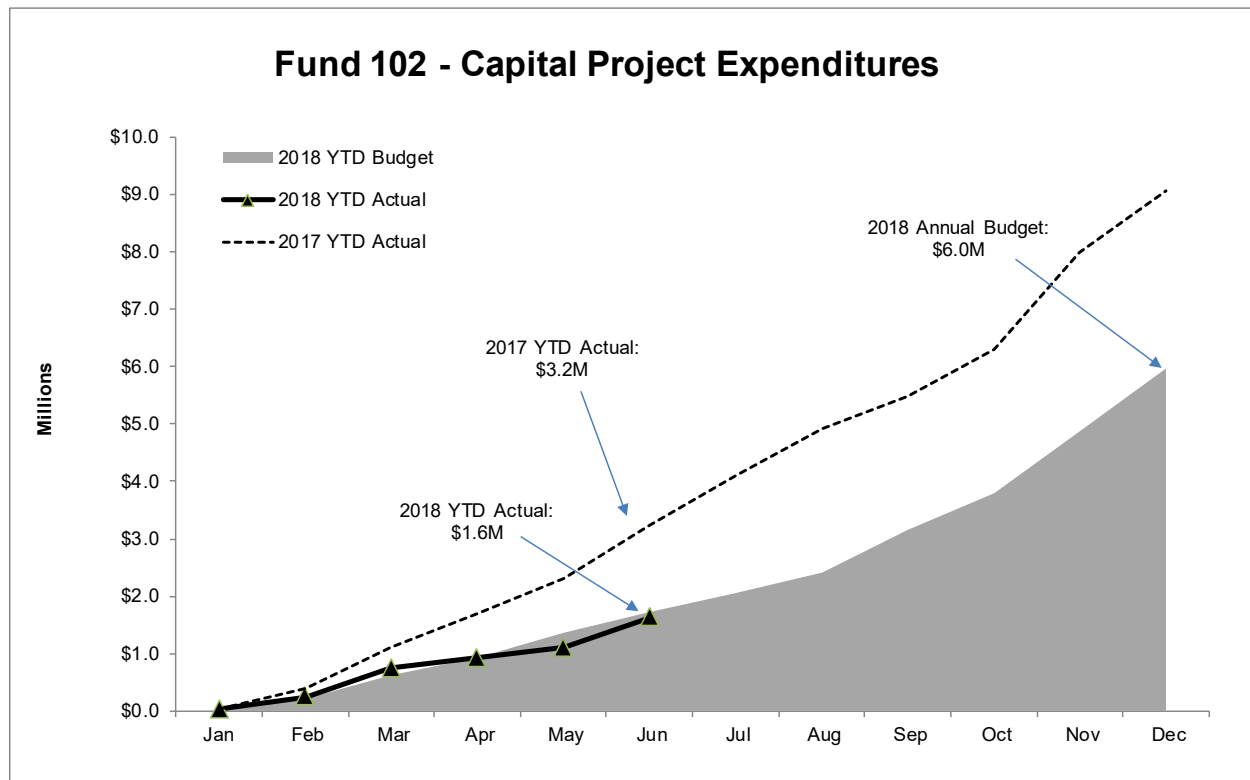
Fund 102 – Arterial Street Fund

The Arterial Street Fund is a special revenue fund that is funded by transportation grants, traffic impact fees, a portion of the City's gas tax receipts, Public Works Trust Fund loans, developer contributions, and other sources. As of June 30, 2018 there were 25 separate street projects budgeted in this fund.

Through June, revenues collected totaled \$1.3 million as compared with collections of \$2.8 million through Q2-2017. Total expenditures through Q2-2018 were \$2.1 million as compared to \$3.5 million expended through Q2-2017. Variances in revenues and expenditures are largely due to the timing of capital expenditures and any subsequent reimbursement via federal grants, as well as the current phase of individual capital projects.

Fund 102 - Arterial Street Summary of Sources and Uses Report Period: June 2018	2018			2017	2018 YTD Budget vs. Actual	
	Annual	YTD	YTD	YTD	Favorable (Unfavorable)	
	Budget	Budget	Actual	Actual	Amount	Percentage
Revenues						
Federal Grants	\$ 2,247,600	\$ 766,290	\$ 323,675	\$ 1,842,767	\$ (442,616)	(57.8) %
State Grants	176,500	53,043	-	190,278	(53,043)	(100.0) %
Motor Vehicle Fuel and Multimodal Taxes	585,000	277,729	303,360	265,954	25,631	9.2 %
Developer Contributions	-	-	-	46,233	-	
Miscellaneous Revenue	466,200	155,400	1,313	-	(154,087)	(99.2) %
Other Governmental Agencies	-	-	-	-	-	
Public Works Trust Fund Loans	-	-	-	-	-	
Operating Transfer In	1,833,417	735,721	613,996	470,254	(121,725)	(16.5) %
Investment Income	2,600	1,177	14,465	4,723	13,287	1128.5 %
Total Revenues	\$ 5,311,317	\$ 1,989,361	\$ 1,256,809	\$ 2,820,209	\$ (732,552)	(36.8) %
Expenditures						
Salary and Benefits	\$ 551,000	\$ 283,810	\$ 196,445	\$ 354,273	\$ 87,365	30.8 %
Capital Outlay	5,418,300	1,786,210	1,431,033	2,885,700	355,177	19.9 %
Subtotal - Capital Project Expenditures	5,969,300	2,070,020	1,627,477	3,239,973	442,542	21.4 %
Services and Charges	405,200	49,361	170,642	36,068	(121,282)	(245.7) %
Interfund Payments for Services	78,859	39,430	39,432	38,340	(3)	(0.0) %
Debt Service Principal and Interest	208,818	208,818	208,817	209,511	1	0.0 %
Operating Transfer Out	55,615	27,808	15,490	6,139	12,318	44.3 %
Total Expenditures	\$ 6,717,792	\$ 2,395,435	\$ 2,061,858	\$ 3,530,031	\$ 333,577	13.9 %
Net Change in Fund Balance	\$ (1,406,475)	\$ (406,074)	\$ (805,049)	\$ (709,822)	\$ (398,975)	98.3 %

Beg. Fund Balance, January 2018	\$ 2,584,136
Net Change in Fund Balance, June 2018	(805,049)
Ending Fund Balance, June 2018	\$ 1,779,087
2018 Budgeted Ending Fund Balance	\$ 1,177,661



This table presents the status of the projects with the most significant budget impact on the fund:

Fund 102 - Arterial Street			
Capital Projects Status *			
Name	Annual Budget	YTD Actual	Remaining
22nd St NE & I St NE Intersection	\$1.1M	\$0.6M	\$0.6M
AWS Corridor Safety Improvements	\$0.8M	\$0.5M	\$0.4M
A St SE & 37th St SE	\$0.8M	\$0.1M	\$0.7M
All Other Projects (21 Others Budgeted)	\$3.2M	\$0.5M	\$2.7M
Total	\$6.0M	\$1.6M	\$4.3M

*Components may not sum to total due to rounding.

Notes:

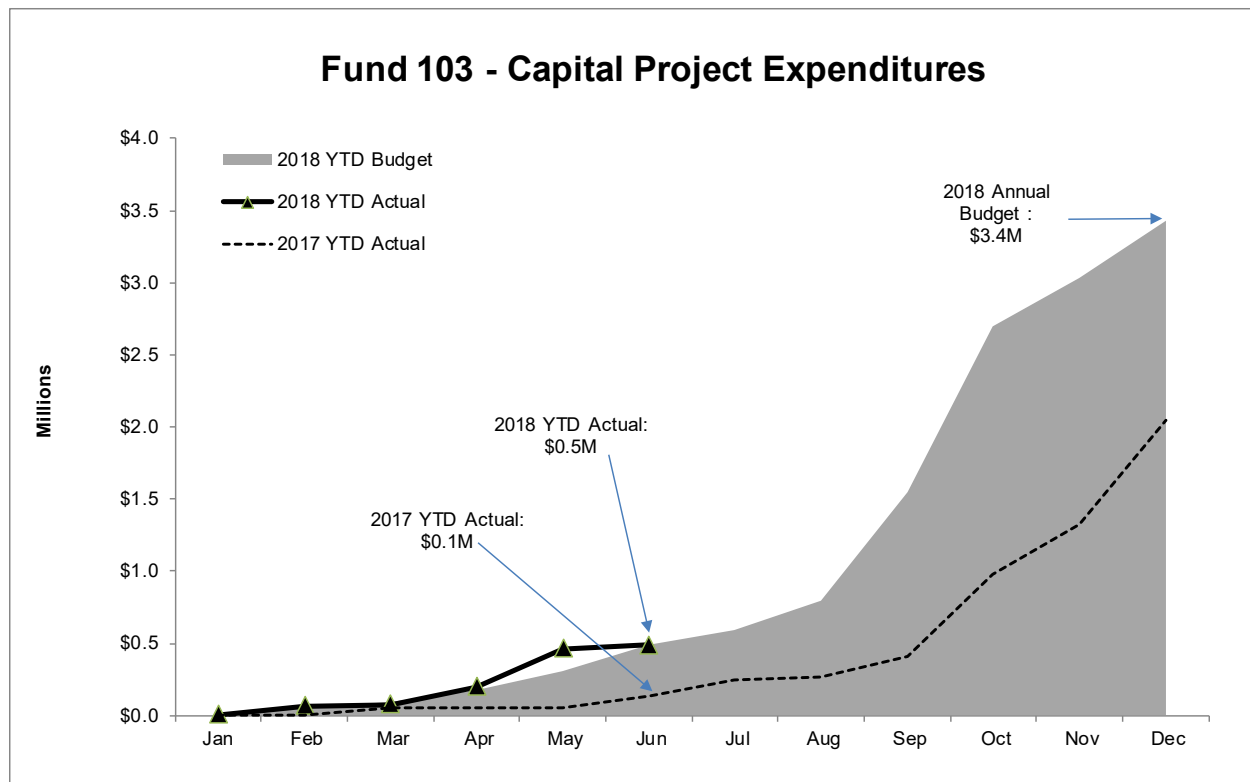
- Due to weather, including a wet spring, many projects will not be completed until later in 2018 and new projects will be moving into construction in the third and fourth quarters of 2018.

Fund 103 – Local Street Fund

The Local Street Fund is a special revenue fund where the revenues from sales taxes on construction are used for local street repair. Through June 30, 2018 revenues in this fund totaled \$1.3 million, exceeding year-to-date budget expectations by \$390,000 due to higher than anticipated sales tax revenues from local construction projects. This is consistent with collections of \$1.4 million through Q2-2017. Total expenditures through Q2-2018 were \$563,000 and compare to expenditures of \$210,000 through Q2-2017. Historically, well over half of this fund's annual expenditures occur in the final four months of each year due to the weather sensitivity of pavement construction (this work needs to be done primarily in the summer and early fall). Highlighted in the table below and shown in the following graph are the fund's total expenditures related to capital projects.

Fund 103 - Local Street Fund Summary of Sources and Uses Report Period: June 2018	2018			2017	2018 YTD Budget vs. Actual	
	Annual Budget	YTD Budget	YTD Actual	YTD Actual	Favorable (Unfavorable)	
					Amount	Percentage
Revenues						
Sales Tax on Construction	\$ 1,750,000	\$ 774,167	\$ 1,139,316	\$ 1,196,893	\$ 365,149	47.2 %
Operating Transfer In	150,000	150,000	150,000	150,000	-	0.0 %
Interest Earnings	9,100	4,175	28,630	11,881	24,456	585.8 %
Total Revenues	\$ 1,909,100	\$ 928,342	\$ 1,317,946	\$ 1,358,774	\$ 389,604	42.0 %
Expenditures						
Salary and Benefits	\$ 148,817	\$ 68,039	\$ 66,926	\$ 64,852	\$ 1,112	1.6 %
Capital Project Expenditures	3,429,298	715,640	487,757	133,420	227,884	31.8 %
Services and Charges	700	350	2,236	294	(1,886)	(538.1) %
Interfund Payments for Services	12,239	6,120	6,120	5,958	(1)	(0.0) %
Operating Transfer Out	516	258	145	5,700	113	43.9 %
Total Expenditures	\$ 3,591,570	\$ 790,407	\$ 563,184	\$ 210,224	\$ 227,223	28.7 %
Net Change in Fund Balance	\$ (1,682,470)	\$ 137,935	\$ 754,762	\$ 1,148,550	\$ 616,827	447.2 %

Beg. Fund Balance, January 2018	\$ 2,943,350
Net Change in Fund Balance, June 2018	754,762
Ending Fund Balance, June 2018	<u>\$ 3,698,112</u>
2018 Budgeted Ending Fund Balance	\$ 1,260,880



This table presents the status of the projects with the most significant budget impact on the fund:

Fund 103 - Local Street			
Capital Projects Status*			
Name	Annual Budget	YTD Actual	Remaining
2018 Local Street Pavement Reconstruction	\$1.8M	\$0.1M	\$1.7M
2018 Citywide Pavement Patching & Overlay	\$0.9M	\$0.0M	\$0.9M
2017 Local Street Reconstruction & Preservation	\$0.7M	\$0.4M	\$0.3M
All Other Projects (1 Other Budgeted)	\$0.1M	\$0.0M	\$0.1M
Total	\$3.4M	\$0.5M	\$2.9M

*Components may not sum to total due to rounding.

Notes:

- The 2017 Local Street Reconstruction Project began construction in 2017 and has continued into 2018 due to weather limitations in 2017. The carry-forward for this project was approved in 2018 BA#4.
- 2018 Local Street Pavement Reconstruction was awarded by Council on 6/18/2018.
- 2018 Citywide Pavement Patching and Overlay was awarded by Council on 6/25/2018.

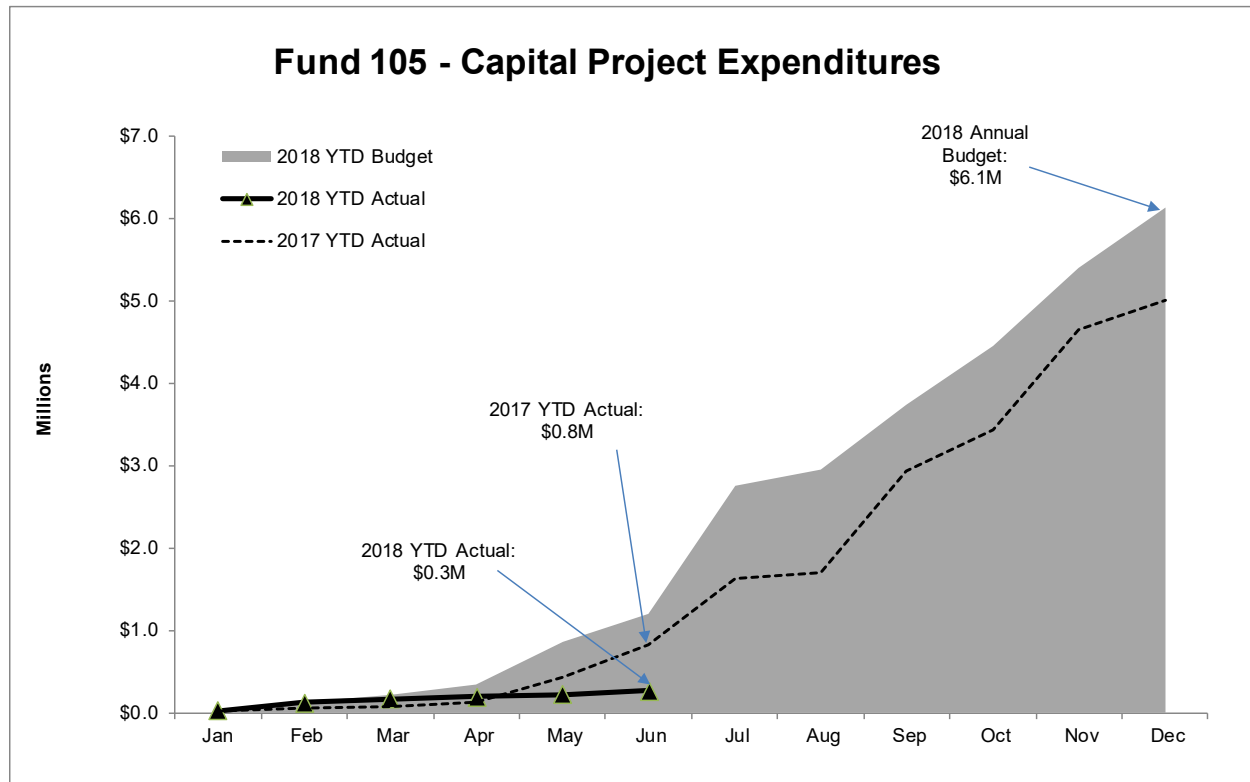
Fund 105 – Arterial Street Preservation Fund

The Arterial Street Preservation Fund is a special revenue fund which is primarily funded by a 1.0% utility tax that was adopted by Council in 2008; these utility tax revenues are restricted for arterial street repair and preservation projects. Major projects budgeted within the Arterial Street Preservation Fund in 2018 include 15th Street NE/NW Preservation, South 277th Street Preservation, and Citywide Pavement Patching and Overlay. Through Q2-2018, revenues totaled \$1.2 million, approximately \$56,000 higher than the same period last year.

Total expenditures through Q2-2018 were \$266,000, as compared to expenditures of \$831,000 through Q2-2017. Historically, the majority of this fund's expenditures occur in the second half of each year due to the weather sensitivity of pavement construction (this work needs to be done primarily in the summer and early fall). Highlighted in the table below and shown in the following graph are the fund's total expenditures related to capital projects.

Fund 105 - Arterial Street Preservation Summary of Sources and Uses Report Period: June 2018	2018			2017	2018 YTD Budget vs. Actual	
	Annual Budget	YTD Budget	YTD Actual	YTD Actual	Favorable (Unfavorable)	
					Amount	Percentage
Revenues						
City Utility Tax	\$ 700,000	\$ 344,771	\$ 308,195	\$ 309,244	\$ (36,576)	(10.6) %
Electric Utility Tax	715,600	390,036	409,718	399,626	19,682	5.0 %
Natural Gas Utility Tax	201,200	134,984	139,803	145,452	4,819	3.6 %
Cable TV Tax	197,200	97,565	103,243	103,788	5,678	5.8 %
Telephone Utility Tax	281,600	146,167	126,231	142,237	(19,936)	(13.6) %
Garbage Utility Tax (External Haulers)	-	-	10,746	10,571	10,746	
Grants	1,511,840	219,950	68,224	25,065	(151,726)	(69.0) %
Developer Mitigation Fees	-	-	-	-	-	
Operating Transfer In	2,212,400	2,212,400	33,845	14,647	(2,178,555)	(98.5) %
Interest Earnings	4,900	2,450	19,095	12,531	16,645	679.4 %
Total Revenues	\$ 5,824,740	\$ 3,548,323	\$ 1,219,099	\$ 1,163,162	\$ (2,329,224)	(65.6) %
Expenditures						
Salary and Benefits	\$ 225,000	\$ 84,789	\$ 170,299	\$ 199,979	\$ (85,510)	(100.8) %
Capital Outlay	5,895,840	2,369,517	95,379	620,468	2,274,138	96.0 %
Subtotal - Capital Project Expenditures	6,120,840	2,454,306	265,678	820,447	2,188,628	89.2 %
Supplies	-	-	-	-	-	
Services and Charges	150,000	-	-	-	-	
Operating Transfer Out	46,100	46,100	-	10,197	46,100	100.0
Total Expenditures	\$ 6,316,940	\$ 2,500,406	\$ 265,678	\$ 830,644	\$ 2,234,728	89.4 %
Net Change in Fund Balance	\$ (492,200)	\$ 1,047,917	\$ 953,421	\$ 332,518	\$ (94,496)	(9.0) %

Beg. Fund Balance, January 2018	\$ 2,039,837
Net Change in Fund Balance, June 2018	953,421
Ending Fund Balance, June 2018	\$ 2,993,258
2018 Budgeted Ending Fund Balance	\$ 1,547,637



This table presents the status of the projects with the most significant impacts on the fund:

Fund 105 - Arterial Street Preservation			
Capital Projects Status*			
Name	Annual Budget	YTD Actual	Remaining
15th St NE/NW Preservation	\$2.2M	\$0.1M	\$2.1M
S 277th Street Preservation	\$1.3M	\$0.1M	\$1.3M
2018 Citywide Pavement and Patching Overlay	\$1.7M	\$0.0M	\$1.6M
All Other Projects (4 Others Budgeted)	\$1.0M	\$.1M	\$0.9M
Total	\$6.1M	\$0.3M	\$5.9M

*Components may not sum to total due to rounding.

Notes:

- Construction on the 15th Street NE/NW Preservation project was delayed from 2017 to 2018 due to the Puget Sound Regional Council's (PSRC's) modification of the Grant's obligation year to FY 2018. This revision was part of a region-wide effort to address federal grant funding restrictions for FY 2017, 2018, 2019 and 2020, and means that funds could not be expended until 2018.
- 15th Street NE/NW Preservation was awarded by Council on 5/7/2018.
- South 277th Street Preservation was awarded by Council on 7/16/2018.
- 2018 Citywide Pavement Patching and Overlay was awarded by Council on 6/25/2018.

Fund 124 – Mitigation Fees

The Mitigation Fees Fund is a special revenue fund funded from revenues from fees for new development that are assessed at the time applications are received for development activity. These funds are used to mitigate costs associated with City growth. Through Q2-2018, revenues were below budget expectations, at 23.7% of the annual budgeted amount. This variance is largely due to a decrease in single-family housing development, which is the source of parks impact fees and a significant source of transportation impact fees. Expenditures were also below budget due to the timing of capital projects funded by these revenues.

Fund 124 - Mitigation Fees Summary of Sources and Uses				BUDGET		
Report Period Through:				Ending		
June 2018				Revenues	Expenditures	Fund Balance
Transportation Impact Fees	\$ 202,285	\$ 512,053	\$ 4,906,702	\$ 800,000	\$ 1,498,517	\$ 4,517,955
Transportation Mitigation Fees	-	101,943	132,362	-	188,800	45,505
Fire Impact Fees	112,507	-	198,880	100,000	50,000	136,373
Fire Mitigation Fees	-	-	81	-	-	81
Parks Impact Fees	49,000	169,455	5,209,681	600,000	967,000	4,963,136
Parks Mitigation Fees	-	-	335,302	-	-	335,302
School Impact Admin Fees	774	-	56,889	12,000	-	68,115
Wetland Mitigation Fees	-	-	69,661	-	31,600	38,061
Interest and Investment Income	89,995	-	89,995	8,200	-	8,200
Fees in Lieu of Improvements	-	-	123,313	-	-	123,313
Operating Transfers	-	-	-	400,000	100,000	300,000
Total	\$ 454,562	\$ 783,451	\$ 11,122,866	\$ 1,920,200	\$ 2,835,917	\$ 10,536,041

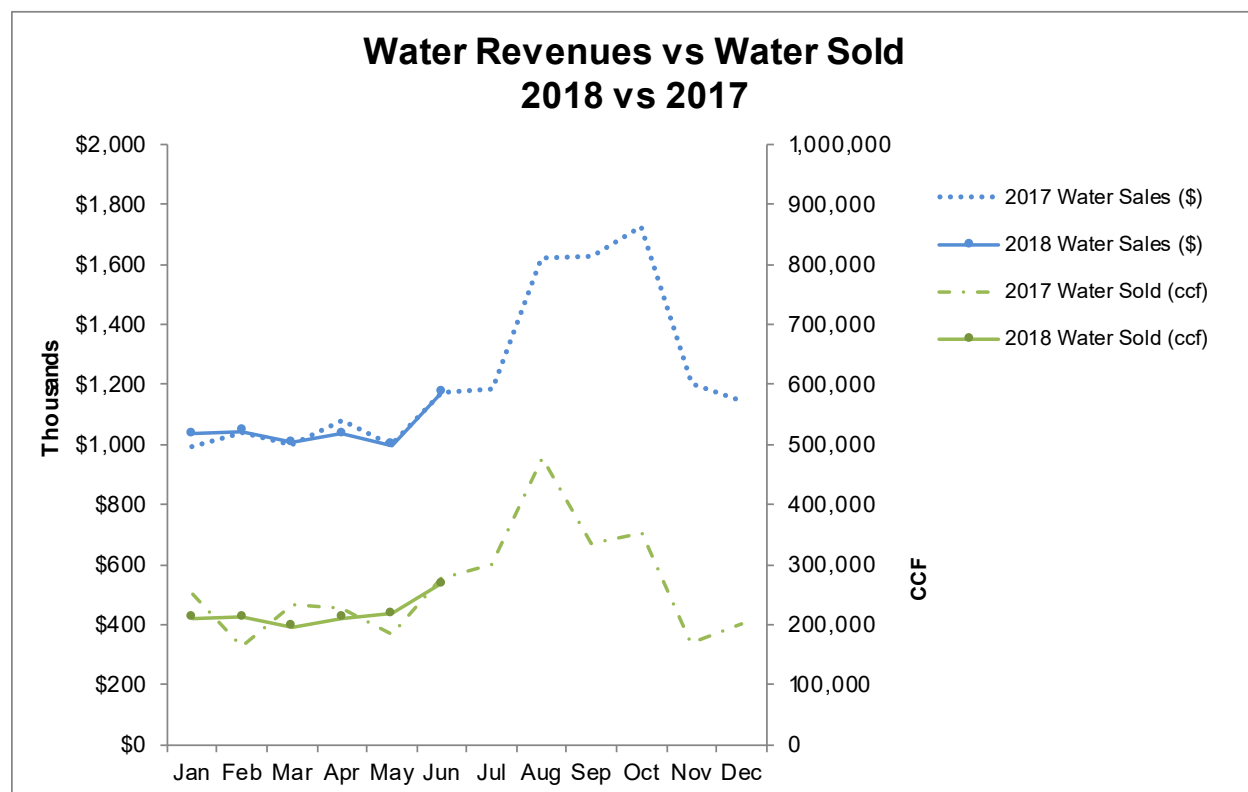
Beginning Fund Balance, January 2018	\$ 11,451,755
Net Change in Fund Balance, June 2018	(328,889)
Ending Fund Balance, June 2018	\$ 11,122,866
2018 Budgeted Ending Fund Balance	\$ 10,536,041

Enterprise Funds

Detailed income and expense statements for Enterprise and Internal Service funds can be found in an attachment at the end of this report. The attachment provides operating and, as applicable, capital fund reports for these funds showing budget, actuals, and variances. Operating funds house all the operating costs along with debt service and financing obligations. Capital funds show costs associated with capital acquisition and construction. Both the operating and capital funds have a working capital balance. This approach isolates those funds available for capital and cash flow needs for daily operations, and project managers will know exactly how much working capital is available for current and planned projects.

Through June 30, 2018 the **Water Utility** had operating income before depreciation of \$2.1 million as compared with \$2.0 million during the same period last year. Revenues are on track with budget expectations, and are expected to increase during the second half of the year due to increased water consumption during the summer months.

Water sales by volume through Q2-2018 totaled 1.31 million hundred cubic feet (ccf), compared to 1.34 million ccf through Q2-2017, representing a 1.8% decrease. This is part of a general trend of decreased year-over-year water consumption per account due largely to conservation efforts and appliance efficiency improvements. Additionally, the City has not provided water to Water District #111 since its take-or-pay agreement expired and the Interlocal Agreement was amended; whereas, through Q2-2017, Water District #111 consumed 39,300 ccf of water.



The **Sewer Utility** finished Q2-2018 with operating income before depreciation of \$1.0 million as compared to operating income of \$1.2 million through Q2-2017. This decrease is due primarily to lower revenue from charges for service.

The **Stormwater Utility** ended Q2-2018 with operating income before depreciation of \$1.3 million compared with \$1.5 million through Q2-2017. This decrease is due primarily to increases in operating expenditures.

Through Q2-2018, the **Solid Waste Utility** Fund had \$7.7 million in operating revenues, compared to \$7.3 million in operating expenditures, resulting in an increase in Working Capital of \$376,000.

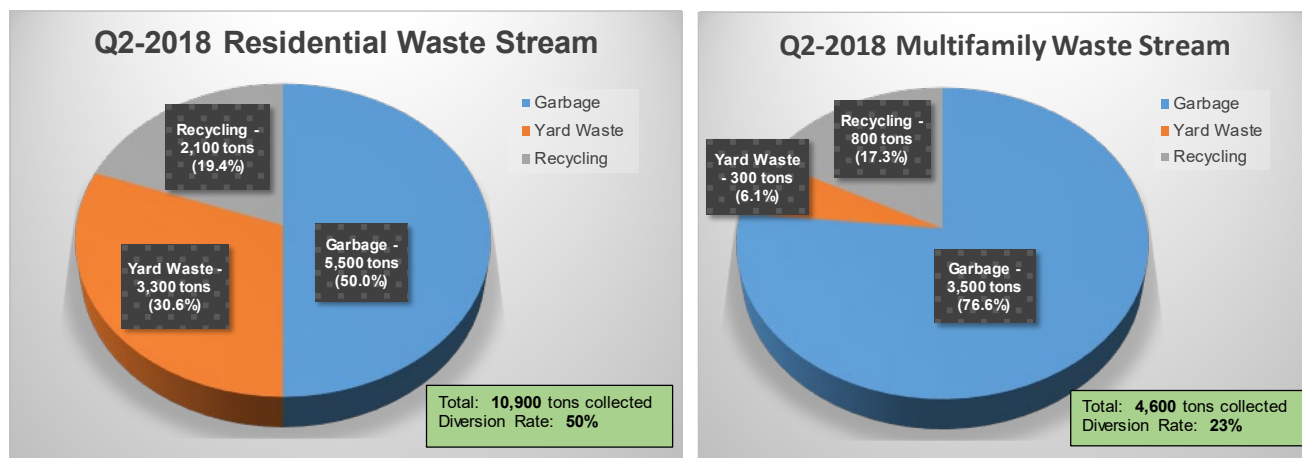
The City of Auburn's Solid Waste services are outsourced to Waste Management and to Republic Services, who manages the contract for the annexed areas. As of June 2018, Waste Management serviced 15,479 customers (79% of customers) and Republic Services serviced 4,069 customers (21% of customers).

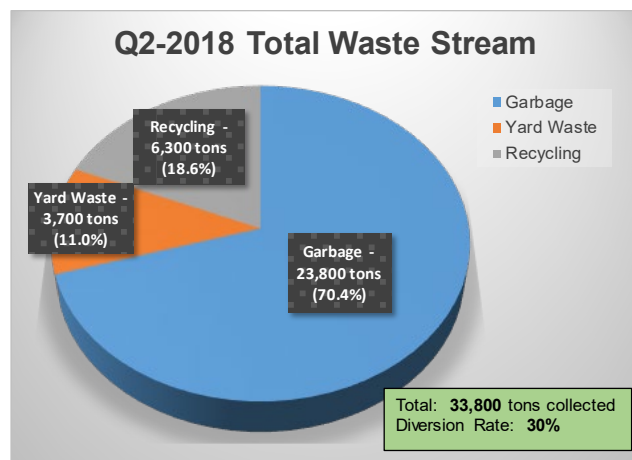
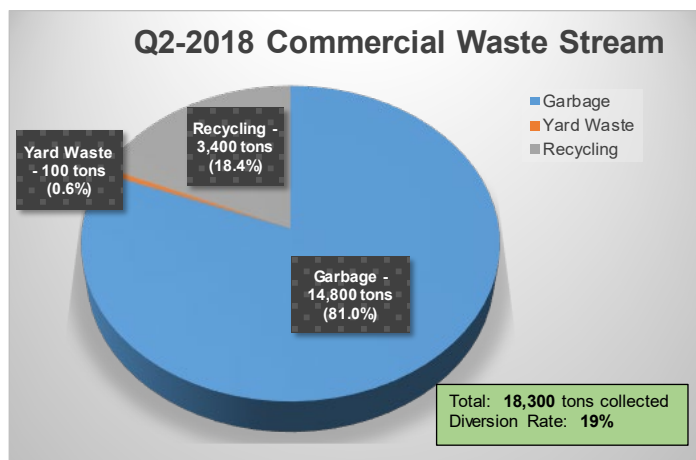
The current mix of customer account types is:

- 90% Residential
- 8% Commercial
- 2% Multifamily

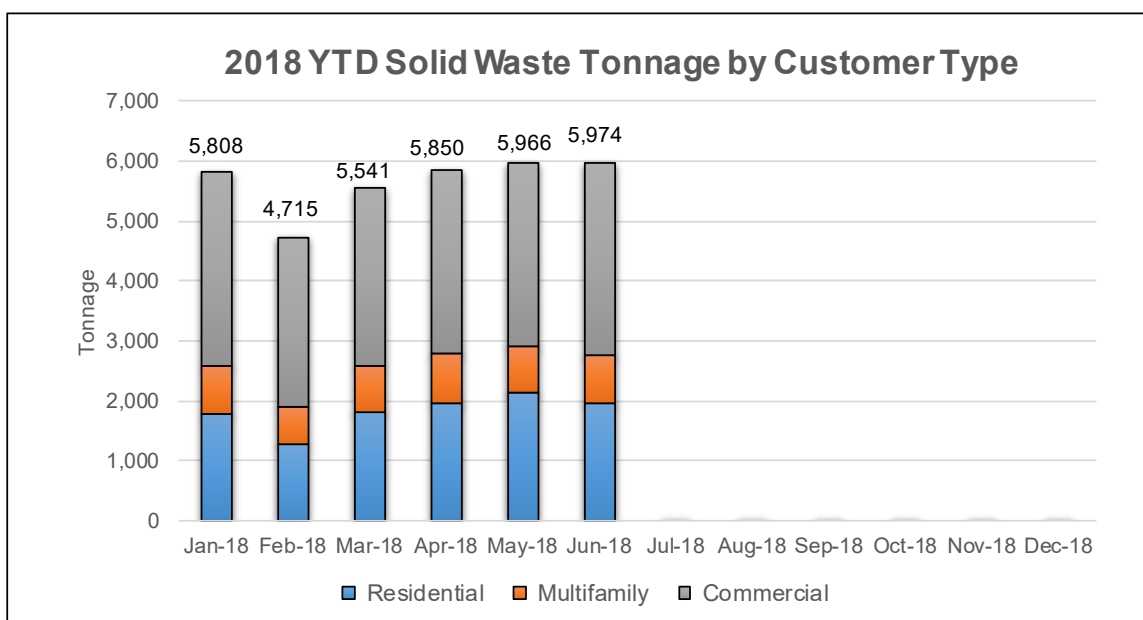
The "diversion rate" is a measure of how much generated waste is not sent to the landfill; i.e., waste that is either recycled or collected yard waste. Through Q2-2018, the total diversion rate was 30%, which represents a total of 10,000 tons of waste that was diverted from landfills.

Q2-2018 Tons Collected and Diversion Rates:

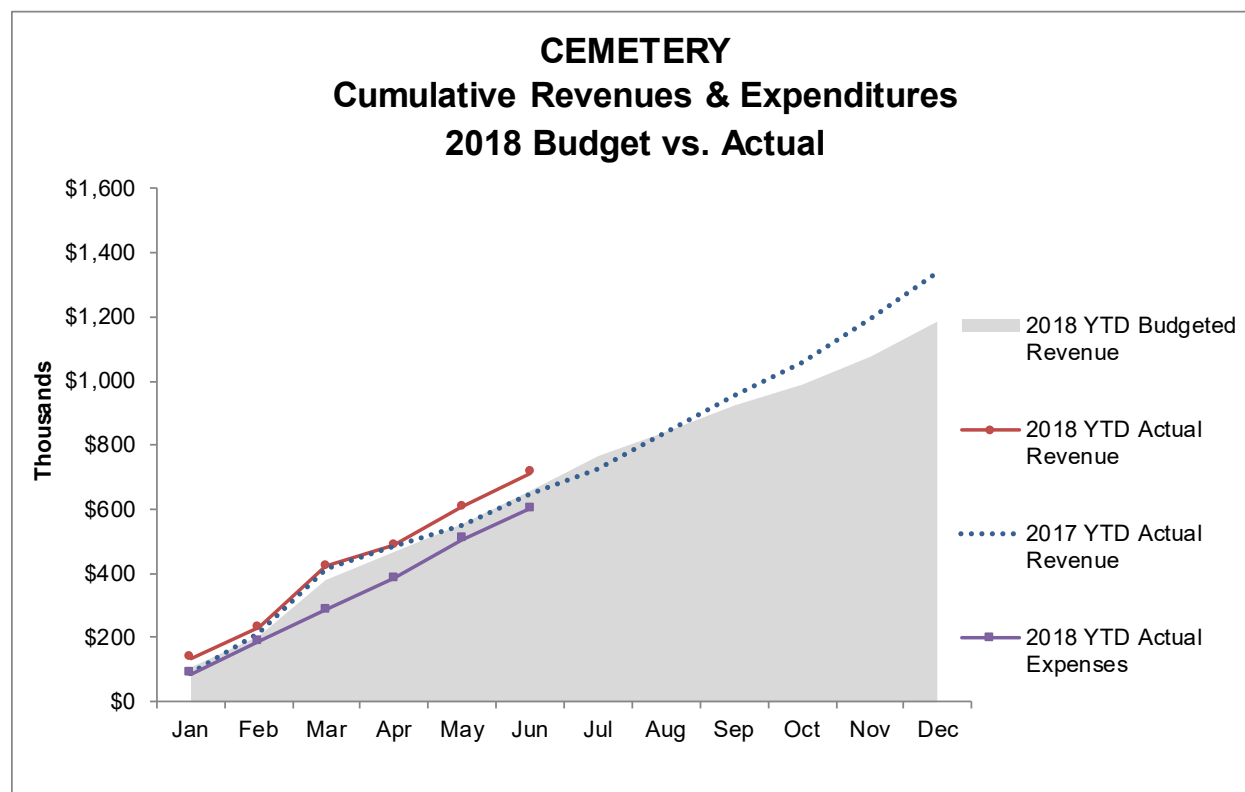




Of the total tonnage collected through Q2-2018, 32% was collected from residential customers, 14% from multifamily customers, and 54% from commercial customers, as shown in the following graph.



Through Q2-2018 the **Cemetery Fund** experienced operating income of \$111,000, as compared with an operating income of \$100,000 through Q2-2017. This variance is mainly due to increased revenue from lot sales.



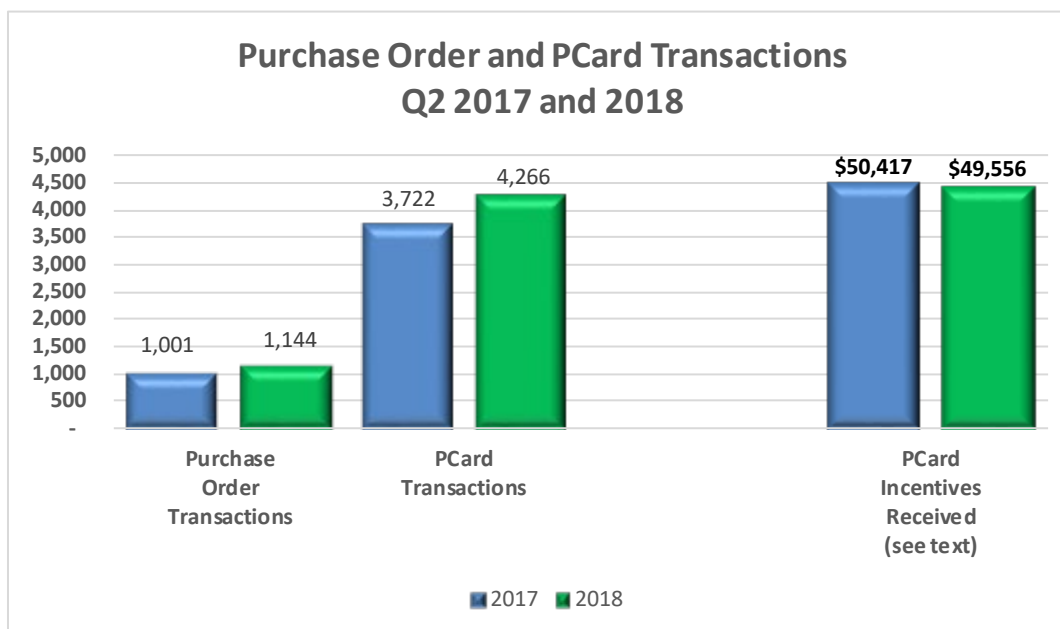
Internal Service Funds

Operating expenditures within the **Insurance Fund** represent the premium cost pool that will be allocated monthly to other City funds over the course of 2018. As a result, the expenditure balance will gradually diminish each month throughout the year.

No significant variances are reported in the **Workers' Compensation, Facilities, Innovation & Technology**, or **Equipment Rental Funds**.

P-Card Statistics

The City has been actively promoting the use of P-Cards in lieu of purchase orders to minimize effort and maximize incentive payments from the vendor and the State. In Q2-2018, 4,266 P-Card transactions were processed as compared with 1,144 purchase order transactions. Total incentive payments received from US Bank in Q2-2018 totaled \$24,863. These are estimated payments since the quarterly rebate checks are not actually received until the next quarter. Additionally, there is an annual incentive payment from the State that is received in Q2 of each year. The annual State incentive payment for 2017 was \$24,693 and was received in April of 2018.



Contact Information

This report is prepared by the Finance Department. Additional financial information can also be viewed at our website: <http://www.auburnwa.gov/>. For any questions about this report please contact Shelley Coleman at scoleman@auburnwa.gov.

City of Auburn
Investment Portfolio Summary
June 30, 2018

Investment Type	Purchase Date	Purchase Price	Maturity Date	Yield to Maturity
State Investment Pool	Various	\$ 119,099,522	Various	1.89%
KeyBank Money Market	Various	4,953,893	Various	0.02%
OpusBank Public Interest Acct	Various	10,104,958	Various	1.97%
FNMA	3/11/2016	998,844	2/22/2019	1.20%
FHLB	2/28/2018	2,000,000	2/28/2023	2.65%
FFCB	5/21/2018	2,000,000	10/21/2019	2.48%
FAMCA	6/27/2018	2,000,000	1/0/1900	2.50%
Total Cash & Investments		<u>\$ 141,157,217</u>		<u>1.850%</u>

Investment Mix	% of Total	Summary	
State Investment Pool	84.4%	Current 6-month treasury rate	2.11%
KeyBank Money Market	3.5%	Current State Pool rate	1.89%
OpusBank Public Interest Acct	7.2%	KeyBank Money Market	0.02%
FNMA	0.7%	OpusBank Public Interest Acct	1.97%
FHLB	1.4%	Blended Auburn rate	1.85%
FFCB	1.4%		
FAMCA	1.4%		
	<u>100.0%</u>		

SALES TAX SUMMARY											
JUNE 2018 SALES TAX DISTRIBUTIONS (FOR APRIL 2018 RETAIL ACTIVITY)											
NAICS CONSTRUCTION		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff	NAICS AUTOMOTIVE		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff
236	Construction of Buildings	1,503,231	673,927	655,180	-2.8%	441	Motor Vehicle and Parts Dealer	3,703,385 b	1,771,383	1,887,904	6.6%
237	Heavy and Civil Construction	209,928	87,476	68,876	-21.3%	447	Gasoline Stations	268,146	128,562	132,598	3.1%
238	Specialty Trade Contractors	918,947	435,490	415,260	-4.6%	TOTAL AUTOMOTIVE		\$ 3,971,531	\$ 1,899,945	\$ 2,020,503	6.3%
TOTAL CONSTRUCTION		\$ 2,632,107	\$ 1,196,893	\$ 1,139,316	-4.8%	Overall Change from Previous Year				\$ 120,558	
Overall Change from Previous Year				\$ (57,577)							
NAICS MANUFACTURING		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff	NAICS RETAIL TRADE		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff
311	Food Manufacturing	4,642	2,777	3,217	15.8%	442	Furniture and Home Furnishings	197,226	100,407	104,300	3.9%
312	Beverage and Tobacco Products	7,842	3,557	6,214	74.7%	443	Electronics and Appliances	211,036	104,146	112,421	7.9%
313	Textile Mills	264	93	297	221.5%	444	Building Material and Garden	580,347	259,705	252,997	-2.6%
314	Textile Product Mills	1,501	658	760	15.4%	445	Food and Beverage Stores	368,971	181,069	183,687	1.4%
315	Apparel Manufacturing	227	81	145	79.9%	446	Health and Personal Care Store	368,699	184,781	201,383	9.0%
316	Leather and Allied Products	46	25	24	-4.8%	448	Clothing and Accessories	1,118,980	551,953 a	588,758	6.7%
321	Wood Product Manufacturing	16,528	7,934	6,628	-16.5%	451	Sporting Goods, Hobby, Books	199,717	103,093	109,173	5.9%
322	Paper Manufacturing	15,254	8,455	4,093	-51.6%	452	General Merchandise Stores	992,858	521,330	478,419	-8.2%
323	Printing and Related Support	54,391	26,574	24,501	-7.8%	453	Miscellaneous Store Retailers	463,719	237,153	320,709	35.2%
324	Petroleum and Coal Products	1,040	339	5,511	1526.1%	454	Nonstore Retailers	370,027	183,077	149,165	-18.5%
325	Chemical Manufacturing	15,982	8,548	5,868	-31.4%	TOTAL RETAIL TRADE		\$ 4,871,580	\$ 2,426,714	\$ 2,501,011	3.1%
326	Plastics and Rubber Products	8,856	3,884	4,791	23.3%	Overall Change from Previous Year				\$ 74,297	
327	Nonmetallic Mineral Products	17,749	7,728	7,698	-0.4%						
331	Primary Metal Manufacturing	818	496	683	37.7%						
332	Fabricated Metal Product Manuf	28,618	17,694	11,740	-33.7%						
333	Machinery Manufacturing	18,216	7,961	13,530	69.9%						
334	Computer and Electronic Product	32,957	10,763	3,481	-67.7%						
335	Electric Equipment, Appliances	1,103	449	346	-22.9%						
336	Transportation Equipment Man	385,842	242,605	214,293	-11.7%						
337	Furniture and Related Products	34,157	10,555	10,490	-0.6%						
339	Miscellaneous Manufacturing	31,567	13,312	15,698	17.9%						
TOTAL MANUFACTURING		\$ 677,596	\$ 374,489	\$ 340,007	-9.2%						
Overall Change from Previous Year				\$ (34,482)							
NAICS TRANSPORTATION AND WAREHOUSING		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff	NAICS SERVICES		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff
481	Air Transportation	2	2	0	-100.0%	51*	Information	662,460	331,192	332,048	0.3%
482	Rail Transportation	20,972	18,157	13,351	-26.5%	52*	Finance and Insurance	122,200	58,155	71,874	23.6%
484	Truck Transportation	4,014	1,884	2,780	47.6%	53*	Real Estate, Rental, Leasing	367,828	173,046	184,859	6.8%
485	Transit and Ground Passengers	-3,390	-3,390	34	-101.0%	541	Professional, Scientific, Tech	238,617	121,951	120,935	-0.8%
488	Transportation Support	51,246	23,404	27,619	18.0%	551	Company Management	13	12	5	-60.2%
491	Postal Service	274	149	659	343.2%	56*	Admin. Supp., Remed Svcs	276,380	136,466	192,566	41.1%
492	Couriers and Messengers	1,859	524	1,074	105.1%	611	Educational Services	55,506	25,448	22,465	-11.7%
493	Warehousing and Storage	13,526	6,516	7,474	14.7%	62*	Health Care Social Assistance	74,678	40,364	45,791	13.4%
TOTAL TRANSPORTATION		\$ 88,502	\$ 47,245	\$ 52,991	12.2%	71*	Arts and Entertainment	109,577	41,752	49,109	17.6%
Overall Change from Previous Year				\$ 5,746		72*	Accommodation and Food Svcs	1,276,310	602,715	687,679	14.1%
						81*	Other Services	546,059	261,725	271,126	3.6%
						92*	Public Administration	182,112	73,523	63,924	-13.1%
						TOTAL SERVICES		\$ 3,911,740	\$ 1,866,349	\$ 2,042,381	9.4%
						Overall Change from Previous Year				\$ 176,032	
NAICS MISCELLANEOUS		2017 Annual Total (Nov '16-Oct '17)	2017 YTD (Nov '16-Apr '17)	2018 YTD (Nov '17-Apr '18)	YTD % Diff						
000	Unknown	0	0	0	N/A						
111-115	Agriculture, Forestry, Fishing	6,486	2,953	1,737	-41.2%						
211-221	Mining & Utilities	26,023	10,901	9,996	-8.3%						
999	Unclassifiable Establishments	32,865	25,932	63,266	144.0%						
TOTAL SERVICES		\$ 65,374	\$ 39,785	\$ 74,998	88.5%						
Overall Change from Previous Year				\$ 35,213							
GRAND TOTAL		\$ 17,581,514	\$ 8,493,080	\$ 8,916,034							
Overall Change from Previous Year				\$ 422,954	5.0%						

Total June 2018 Sales Tax Distributions	\$ 1,362,018
Dollar Increase from June 2017	\$ 38,328
Percent Increase from June 2017	2.9%
Comparisons:	
June 2017	\$ 1,323,690
June 2016	\$ 1,376,224

Includes Adjustments in excess of +/- \$10,000.

a. WA State Dept of Revenue audit adjustment to sales tax returns for period of April 2017 (adjustment: - \$29,746).

b. WA State Dept of Revenue audit adjustment to sales tax returns for period of October 2017 (adjustment: \$36,668).

OPERATING & CAPITAL FUNDS				ENTERPRISE FUNDS											
Cash Basis through June 2018				WATER			SEWER			SEWER METRO			STORM		
				Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance
OPERATING FUND:															
OPERATING REVENUES															
Charges For Service				15,203,431	6,288,198	(8,915,233)	8,142,100	4,195,438	(3,946,662)	18,189,923	8,627,017	(9,562,906)	9,242,676	4,896,512	(4,346,164)
Grants				-	-	-	-	-	-	-	-	-	-	-	-
Interest Earnings				10,000	62,889	52,889	20,000	35,035	15,035	1,000	9,689	8,689	15,000	31,943	16,943
Rents, Leases, Concessions, & Other				219,024	127,034	(91,990)	75,570	35,434	(40,136)	-	-	-	63,226	46,212	(17,014)
TOTAL OPERATING REVENUES				15,432,455	6,478,121	(8,954,334)	8,237,670	4,265,907	(3,971,763)	18,190,923	8,636,706	(9,554,217)	9,320,902	4,974,667	(4,346,235)
OPERATING EXPENSES															
Salaries & Wages				2,799,131	1,284,391	1,514,740	1,808,531	898,243	910,288	-	-	-	2,716,743	1,326,041	1,390,702
Benefits				1,416,014	628,023	787,991	906,551	438,557	467,994	-	-	-	1,396,377	651,255	745,122
Supplies				334,244	131,349	202,895	136,550	67,066	69,484	-	-	-	94,550	43,844	50,706
Other Service Charges				5,245,350	1,260,106	3,985,244	2,990,471	1,177,923	1,812,548	-	-	-	1,847,779	734,809	1,112,970
Intergovernmental Services (Less Transfers Out)				-	-	-	9,500	8,387	1,113	-	-	-	83,000	64,507	18,493
Waste Management Payments				-	-	-	-	-	-	-	-	-	-	-	-
Sewer Metro Services				-	-	-	-	-	-	18,250,200	8,724,969	9,525,231	-	-	-
(*) Debt Service Interest				1,313,575	395,512	918,063	264,928	138,410	126,518	-	-	-	350,697	175,348	175,349
Interfund Loan Repayment				-	-	-	-	-	-	-	-	-	-	-	-
Net Change Restricted Assets				-	-	-	-	-	-	-	-	-	-	-	-
Interfund Operating Rentals & Supplies				1,422,040	711,065	710,975	1,034,321	517,158	517,163	-	-	-	1,444,254	722,681	721,573
TOTAL OPERATING EXPENSES				12,530,354	4,410,446	8,119,908	7,150,852	3,245,745	3,905,107	18,250,200	8,724,969	9,525,231	7,933,400	3,718,485	4,214,915
OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION				2,902,101	2,067,674	(834,427)	1,086,818	1,020,163	(66,655)	(59,277)	(88,263)	(28,986)	1,387,502	1,256,182	(131,320)
NON-OPERATING REVENUES															
Operating Transfers-in				-	-	-	-	-	-	-	-	-	-	-	-
Intergovernmental Loan				1,196,600	915	1,195,685	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenues				-	-	-	22,500	-	-	-	-	-	-	-	-
NON-OPERATING EXPENSES															
Transfer to Capital Subfund				2,446,600	915	2,445,685	-	-	-	-	-	-	1,200,000	-	1,200,000
Other Operating Transfers-out				279,291	44,659	234,632	253,020	29,084	223,936	-	-	-	369,192	139,726	229,466
(*) Debt Service Principal				1,760,291	624,107	1,136,184	550,947	288,262	262,685	-	-	-	425,578	-	425,578
Net Change in Restricted Net Assets				-	379,443	379,443	-	116,898	116,898	-	-	-	-	184,916	184,916
Interfund Loan Repayment				-	-	-	-	-	-	-	-	-	-	-	-
BEGINNING WORKING CAPITAL - January 1, 2018				5,574,972	5,574,972	0	3,609,377	3,609,377	(0)	3,033,467	3,033,467	0	2,910,117	2,910,117	0
ENDING WORKING CAPITAL - June 30, 2018				5,187,491	6,594,438	1,406,947	3,892,228	4,217,796	325,568	2,974,190	2,945,204	(28,986)	2,302,849	3,841,657	1,538,808
NET CHANGE IN WORKING CAPITAL (see Note)				(387,481)	1,019,466	1,406,947	282,851	608,419	325,568	(59,277)	(88,263)	(28,986)	(607,268)	931,540	1,538,808
CAPITAL FUND:															
CAPITAL REVENUES															
Interest Revenue				-	8,520	8,520	-	99,522	99,522	-	-	-	-	105,927	105,927
Grants				152,600	22,332	(130,268)	-	-	-	-	-	-	210,000	-	(210,000)
Contributions				-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenue				-	-	-	-	-	-	-	-	-	-	-	-
Gain (Loss) On Sale Of Fixed Assets				-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - System Development				1,250,000	205,522	(1,044,478)	600,000	187,212	(412,788)	-	-	-	600,000	292,551	(307,449)
Interfund Revenues				-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - FAA				-	-	-	-	-	-	-	-	-	-	-	-
Proceeds of Debt Activity				2,500,000	-	(2,500,000)	-	-	-	-	-	-	-	-	-
Transfers In from Operating Sub-Fund				2,446,600	915	(2,445,685)	-	-	-	-	-	-	1,200,000	-	(1,200,000)
Transfer In from Other Funds				200,000	-	(200,000)	-	-	-	-	-	-	-	-	-
Other Sources				-	-	-	-	(13,751)	(13,751)	-	-	-	-	-	-
TOTAL CAPITAL REVENUES				6,549,200	237,289	(6,311,911)	600,000	272,983	(327,017)	-	-	-	2,010,000	398,479	(1,611,521)
CAPITAL EXPENSES															
Other Non-Operating Expense				-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Salaries				307,857	75,932	231,925	87,857	38,349	49,508	-	-	-	95,714	64,878	30,836
Increase In Fixed Assets - Benefits				123,143	34,898	88,245	35,143	15,866	19,277	-	-	-	38,286	29,003	9,283
Increase In Fixed Assets - Services				-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Site Improvements				-	36,552	(36,552)	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Equipment				-	-	-	-	18,854	(18,854)	-	-	-	-	-	-
Increase In Fixed Assets - Construction				6,690,786	1,294,966	5,395,820	2,212,300	52,115	2,160,185	-	-	-	3,192,300	64,916	3,127,384
Operating Transfers Out				50,000	50,000	-	150,000	50,000	100,000	-	-	-	150,000	50,000	100,000
TOTAL CAPITAL EXPENSES				7,171,786	1,492,348	5,679,438	2,485,300	175,183	2,310,117	-	-	-	3,476,300	208,797	3,267,503
BEGINNING WORKING CAPITAL - January 1, 2018				1,485,010	1,485,010	(0)	12,467,191	12,467,191	0	-	-	-	13,194,888	13,194,888	(0)
ENDING WORKING CAPITAL - June 30, 2018				862,424	229,951	(632,473)	10,581,891	12,564,992	1,983,101	-	-	-	11,728,588	13,384,570	1,655,982
NET CHANGE IN WORKING CAPITAL (see Note)				(622,586)	(1,255,058)	(632,472)	(1,885,300)	97,800	1,983,100	-	-	-	(1,466,300)	189,682	1,655,982
Total Change in Working Capital				(1,010,067)	(235,592)	774,475	(1,602,449)	706,219	2,308,668	(59,277)	(88,263)	(28,986)	(2,073,568)	1,121,222	3,194,790
(*) Depreciation				3,250,000	1,711,181	-	2,430,000	1,118,572	-	-	-	-	2,210,000	1,041,898	-
Working Capital = Current Assets minus Current Liabilities															

OPERATING & CAPITAL FUNDS	ENTERPRISE FUNDS									INTERNAL SERVICE FUNDS		
Cash Basis through June 2018	SOLID WASTE			AIRPORT			CEMETERY			INSURANCE		
	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance
OPERATING FUND:												
OPERATING REVENUES												
Charges For Service	14,955,350	7,642,423	(7,312,927)	843,300	460,841	(382,459)	933,000	707,468	(225,532)	-	-	-
Grants	88,600	-	(88,600)	-	-	-	-	-	-	-	-	-
Interest Earnings	9,000	39,306	30,306	2,500	6,318	3,818	800	5,237	4,437	1,500	9,213	7,713
Rents, Leases, Concessions, & Other	-	882	882	3,000	2,169	(831)	-	(50)	(50)	-	-	-
TOTAL OPERATING REVENUES	15,052,950	7,682,611	(7,370,339)	848,800	469,328	(379,472)	933,800	712,655	(221,145)	1,500	9,213	7,713
OPERATING EXPENSES												
Salaries & Wages	339,207	170,128	169,079	49,200	-	49,200	490,917	248,167	242,750	-	-	-
Benefits	159,496	78,257	81,239	33,700	-	33,700	277,863	131,879	145,984	237,000	35,805	201,195
Supplies	33,400	1,775	31,625	2,500	2,359	141	221,700	135,866	85,834	-	-	-
Other Service Charges	1,655,795	718,381	937,414	588,550	316,545	272,005	157,980	60,775	97,205	4,230	635,626	(631,396)
Intergovernmental Services (Less Transfers Out)	367,050	92,380	274,670	-	-	-	-	-	-	-	-	-
Waste Management Payments	12,301,000	6,188,911	6,112,089	-	-	-	-	-	-	-	-	-
Sewer Metro Services	-	-	-	-	-	-	-	-	-	-	-	-
(*) Debt Service Interest	-	-	-	16,425	3,668	12,757	-	-	-	-	-	-
Interfund Loan Repayment	-	-	-	-	-	-	-	-	-	-	-	-
Net Change Restricted Assets	-	-	-	-	-	-	-	-	-	-	-	-
Interfund Operating Rentals & Supplies	114,279	57,138	57,141	1,500	750	750	48,898	24,450	24,448	-	-	-
TOTAL OPERATING EXPENSES	14,970,227	7,306,970	7,663,257	691,875	323,323	368,552	1,197,358	601,137	596,221	241,230	671,432	(430,202)
OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION	82,723	375,641	292,918	156,925	146,005	(10,920)	(263,558)	111,518	375,076	(239,730)	(662,218)	(422,488)
NON-OPERATING REVENUES												
Operating Transfers-in	-	-	-	-	-	-	250,000	-	(250,000)	-	-	-
Intergovernmental Loan	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-	-	-
NON-OPERATING EXPENSES												
Transfer to Capital Subfund	-	-	-	-	-	-	-	-	-	-	-	-
Other Operating Transfers-out	-	-	-	5,000	-	5,000	1,033	290	743	-	-	-
(*) Debt Service Principal	-	-	-	175,000	-	175,000	-	-	-	-	-	-
Net Change in Restricted Net Assets	-	-	-	-	(7,801)	(7,801)	-	-	-	-	-	-
Interfund Loan Repayment	-	-	-	40,100	20,155	19,945	-	-	-	-	-	-
BEGINNING WORKING CAPITAL - January 1, 2018	5,083,854	5,083,854	0	422,608	422,608	(0)	514,788	514,788	(0)	2,015,500	2,015,500	0
ENDING WORKING CAPITAL - June 30, 2018	5,166,577	5,459,495	292,918	359,433	556,259	196,826	500,197	626,016	125,819	1,775,770	1,353,282	(422,488)
NET CHANGE IN WORKING CAPITAL (see Note)	82,723	375,641	292,918	(63,175)	133,652	196,827	(14,591)	111,228	125,819	(239,730)	(662,218)	(422,488)
CAPITAL FUND:												
CAPITAL REVENUES												
Interest Revenue	-	-	-	-	1,969	1,969	-	2,070	2,070	-	-	-
Grants	-	-	-	-	-	-	-	-	-	-	-	-
Contributions	-	-	-	44,467	-	(44,467)	-	-	-	-	-	-
Other Non-Operating Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Gain (Loss) On Sale Of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - System Development	-	-	-	-	-	-	-	-	-	-	-	-
Interfund Revenues	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - FAA	-	-	-	786,000	11,751	(774,249)	-	-	-	-	-	-
Proceeds of Debt Activity	-	-	-	-	-	-	-	-	-	-	-	-
Transfers In from Operating Sub-Fund	-	-	-	-	-	-	-	-	-	-	-	-
Transfer In from Other Funds	-	-	-	-	-	-	75,000	-	(75,000)	-	-	-
Other Sources	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL CAPITAL REVENUES	-	-	-	830,467	13,720	(816,747)	75,000	2,070	(72,930)	-	-	-
CAPITAL EXPENSES												
Other Non-Operating Expense	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Salaries	-	-	-	106,429	-	106,429	-	-	-	-	-	-
Increase In Fixed Assets - Benefits	-	-	-	42,571	-	42,571	-	-	-	-	-	-
Increase In Fixed Assets - Services	-	-	-	-	-	-	-	33	(33)	-	-	-
Increase In Fixed Assets - Site Improvements	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Construction	-	-	-	799,034	49,300	749,734	75,000	-	75,000	-	-	-
Operating Transfers Out	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL CAPITAL EXPENSES	-	-	-	948,034	49,300	898,734	75,000	33	74,967	-	-	-
BEGINNING WORKING CAPITAL - January 1, 2018	-	-	-	260,972	260,972	0	259,037	259,037	0	-	-	-
ENDING WORKING CAPITAL - June 30, 2018	-	-	-	143,405	225,393	81,988	259,037	261,075	2,038	-	-	-
NET CHANGE IN WORKING CAPITAL (see Note)	-	-	-	(117,567)	(35,579)	81,988	-	2,037	2,037	-	-	-
Total Change in Working Capital	82,723	375,641	292,918	(180,742)	98,072	278,814	(14,591)	113,265	127,856	(239,730)	(662,218)	(422,488)
(*) Depreciation	19,500	9,410	10,090	481,000	225,125	255,875	51,000	17,123	33,877	-	-	-
Working Capital = Current Assets minus Current Liabilities												

OPERATING & CAPITAL FUNDS	INTERNAL SERVICE FUNDS											
Cash Basis through June 2018	WORKER'S COMPENSATION			FACILITIES			INNOVATION & TECHNOLOGY			EQUIPMENT RENTAL		
	YTD			YTD			YTD			YTD		
	Budget	Actual	Variance	Budget	Actual	Variance	Budget	Actual	Variance	Budget	Actual	Variance
OPERATING FUND:												
OPERATING REVENUES												
Charges For Service	1,008,100	510,464	(497,636)	3,463,200	1,833,088	(1,630,112)	6,212,031	3,104,284	(3,107,747)	2,260,325	1,135,444	(1,124,881)
Grants	-	-	-	49,000	-	(49,000)	-	-	-	-	-	-
Interest Earnings	2,600	13,869	11,269	8,800	17,100	8,300	5,500	15,584	10,084	-	26,531	26,531
Rents, Leases, Concessions, & Other	93,000	2,280	(90,720)	-	-	-	-	1,106	1,106	-	132,596	132,596
TOTAL OPERATING REVENUES	1,103,700	526,614	(577,086)	3,521,000	1,850,188	(1,670,812)	6,217,531	3,120,975	(3,096,556)	2,260,325	1,294,571	(965,754)
OPERATING EXPENSES												
Salaries & Wages	80,132	40,676	39,456	678,651	314,514	364,137	1,909,554	882,947	1,026,607	628,983	301,244	327,739
Benefits	367,336	87,498	279,838	383,710	167,891	215,819	887,603	407,254	480,349	331,116	154,371	176,745
Supplies	-	-	-	140,220	60,264	79,956	434,650	94,164	340,486	1,081,000	372,153	708,847
Other Service Charges	415,215	162,930	252,285	2,152,962	873,550	1,279,412	3,005,130	1,631,922	1,373,208	435,180	225,053	210,127
Intergovernmental Services (Less Transfers Out)	-	-	-	-	-	-	-	-	-	-	-	-
Waste Management Payments	-	-	-	-	-	-	-	-	-	-	-	-
Sewer Metro Services	-	-	-	-	-	-	-	-	-	-	-	-
(*) Debt Service Interest	-	-	-	-	-	-	-	-	-	2,618	1,523	1,095
Interfund Loan Repayment	-	-	-	-	-	-	-	-	-	-	-	-
Net Change Restricted Assets	-	-	-	-	-	-	-	-	-	-	-	-
Interfund Operating Rentals & Supplies	-	-	-	143,811	71,904	71,907	190,795	95,400	95,395	220,212	110,226	109,986
TOTAL OPERATING EXPENSES	862,683	291,104	571,579	3,499,354	1,488,123	2,011,231	6,427,732	3,111,687	3,316,045	2,699,109	1,164,569	1,534,540
OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION	241,017	235,510	(5,507)	21,646	362,064	340,418	(210,201)	9,288	219,489	(438,784)	130,002	568,786
NON-OPERATING REVENUES												
Operating Transfers-in	-	-	-	255,000	161,266	(93,734)	972,496	79,614	(892,882)	150,000	150,000	-
Intergovernmental Loan	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-	-	-
NON-OPERATING EXPENSES												
Transfer to Capital Subfund	-	-	-	-	-	-	-	-	-	-	-	-
Other Operating Transfers-out	-	-	-	846,939	276,930	570,009	60,500	500	60,000	-	-	-
(*) Debt Service Principal	-	-	-	-	-	-	-	-	-	-	-	-
Net Change in Restricted Net Assets	-	-	-	-	300	300	-	-	-	-	(146,398)	(146,398)
Interfund Loan Repayment	-	-	-	-	-	-	-	-	-	-	-	-
BEGINNING WORKING CAPITAL - January 1, 2018	1,625,120	1,625,120	(0)	1,741,924	1,741,924	0	1,804,816	1,804,816	(0)	3,110,811	3,110,811	0
ENDING WORKING CAPITAL - June 30, 2018	1,866,137	1,860,629	(5,508)	1,171,631	1,988,024	816,393	2,506,611	1,893,217	(613,394)	2,822,027	3,537,211	715,184
NET CHANGE IN WORKING CAPITAL (see Note)	241,017	235,510	(5,507)	(570,293)	246,100	816,393	701,795	88,402	(613,393)	(288,784)	426,400	715,184
CAPITAL FUND:												
CAPITAL REVENUES												
Interest Revenue	-	-	-	-	-	-	-	13,581	13,581	-	29,432	29,432
Grants	-	-	-	-	-	-	-	-	-	-	-	-
Contributions	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Gain (Loss) On Sale Of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - System Development	-	-	-	-	-	-	-	-	-	-	-	-
Interfund Revenues	-	-	-	-	-	-	-	-	-	1,703,631	851,814	(851,817)
Increase In Contributions - FAA	-	-	-	-	-	-	-	-	-	-	-	-
Proceeds of Debt Activity	-	-	-	-	-	-	-	-	-	-	-	-
Transfers In from Operating Sub-Fund	-	-	-	-	-	-	-	-	-	-	-	-
Transfer In from Other Funds	232,300	-	(232,300)	-	-	-	-	-	-	930,858	29,058	(901,800)
Other Sources	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL CAPITAL REVENUES	232,300	13,581	(218,719)	-	-	-	232,300	13,581	(218,719)	2,634,489	910,304	(1,724,185)
CAPITAL EXPENSES												
Other Non-Operating Expense	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Salaries	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Benefits	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Services	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Site Improvements	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Equipment	1,061,100	123,847	937,253	-	-	-	-	-	-	1,615,951	792,766	823,185
Increase In Fixed Assets - Construction	98,600	78,240	20,360	-	-	-	-	-	-	800,100	68,664	731,436
Operating Transfers Out	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL CAPITAL EXPENSES	1,159,700	202,087	957,613	-	-	-	1,159,700	202,087	957,613	2,416,051	861,430	1,554,621
BEGINNING WORKING CAPITAL - January 1, 2018	1,837,285	1,837,285	0	-	-	-	1,837,285	1,837,285	0	3,453,808	3,453,808	(0)
ENDING WORKING CAPITAL - June 30, 2018	909,885	1,648,779	738,894	-	-	-	909,885	1,648,779	738,894	3,672,246	3,502,682	(169,564)
NET CHANGE IN WORKING CAPITAL (see Note)	(927,400)	(188,506)	738,894	-	-	-	(927,400)	(188,506)	738,894	218,438	48,874	(169,564)
Total Change in Working Capital	241,017	235,510	(5,507)	(570,293)	246,100	816,393	(225,605)	(100,104)	125,501	(70,346)	475,274	545,620

(*) Depreciation

Working Capital = Current Assets
minus Current Liabilities