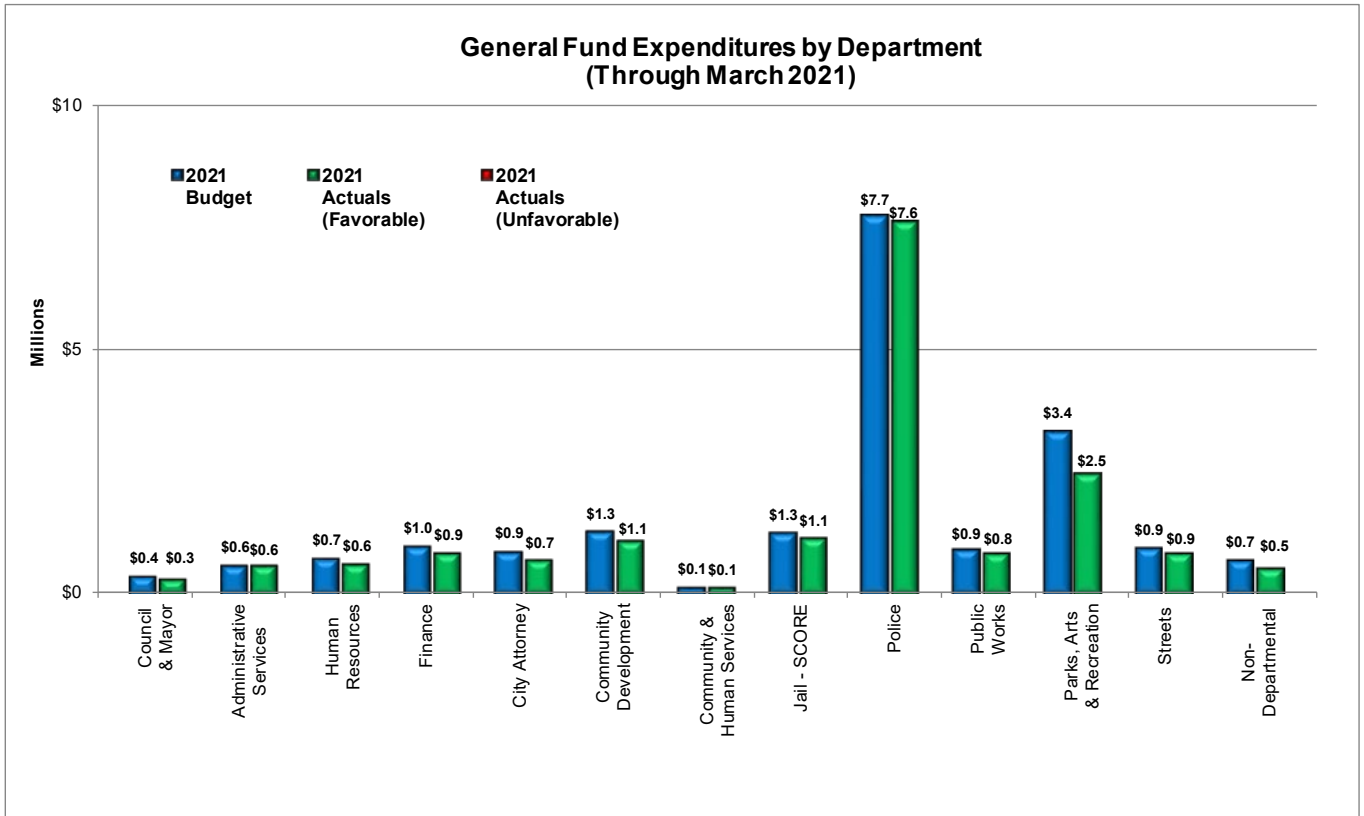
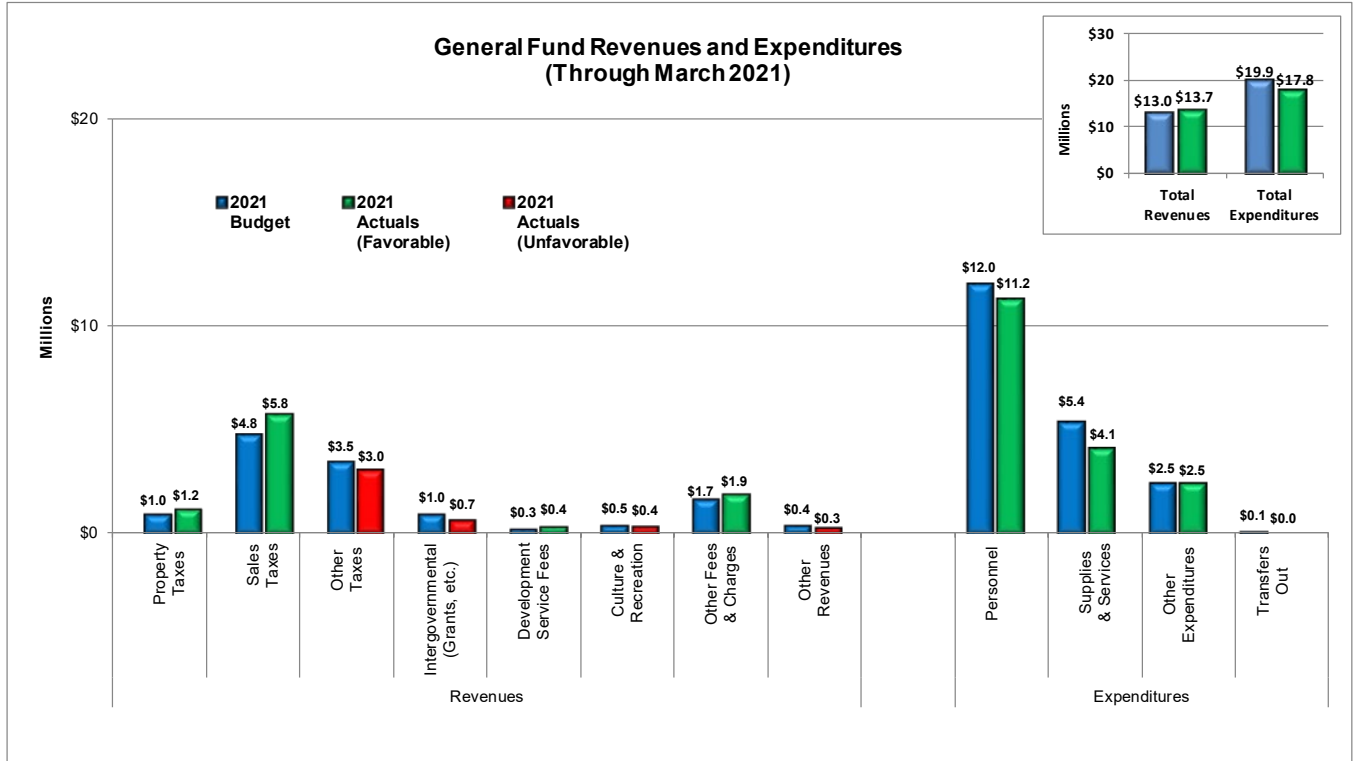




## AGENDA BILL APPROVAL FORM

<b>Agenda Subject:</b> Financial Report Through March 2021		<b>Date:</b> June 21, 2021
<b>Department:</b> Finance	<b>Attachments:</b> Financial Report through March	<b>Budget Impact:</b> \$0
<b>Administrative Recommendation:</b> For discussion only.		
<p><b>Background Summary:</b></p> <p>The financial report summarizes the general state of Citywide financial affairs and highlights significant items or trends that the City Council should be aware of. The attachment provides the year-to-date through March 2021 status report based on financial data available as of April 26, 2021. Sales tax information represents business activity that occurred through January 2021.</p>		
		<b>Staff:</b> Thomas
<b>Meeting Date:</b> July 12, 2021		<b>Item Number:</b>

### General Fund Summary



General Fund Summary of Sources and Uses	Page Ref	2021			2020	2021 YTD Budget vs. Actual	
		Annual Budget	YTD Budget	YTD Actual	YTD Actual	Favorable (Unfavorable) Amount Percentage	
<b>Operating Revenues</b>							
Property Tax	7	\$ 22,842,300	\$ 955,200	\$ 1,230,328	\$ 827,713	\$ 275,128	28.8 %
Retail Sales Tax	7-9	16,947,000	4,180,600	5,100,201	4,701,796	919,601	22.0 %
Affordable Housing Sales Tax Credit		123,700	30,925	44,057	27,537	13,132	42.5 %
Sales Tax - Pierce County Parks		99,700	24,700	30,670	27,556	5,970	24.2 %
Criminal Justice Sales Tax		2,034,000	527,100	599,073	616,847	71,973	13.7 %
Brokered Natural Gas Tax		130,000	36,500	48,102	51,339	11,602	31.8 %
City Utilities Tax	3, 9-10	6,471,400	1,422,500	973,666	935,395	(448,834)	(31.6) %
Admissions Tax	11	320,000	80,001	9,603	94,165	(70,398)	(88.0) %
Electric Tax	9-11	3,723,200	926,900	921,206	890,624	(5,694)	(0.6) %
Natural Gas Tax	9-11	1,116,900	229,400	268,331	275,456	38,931	17.0 %
Cable Franchise Fee		876,900	219,225	232,850	226,874	13,625	6.2 %
Cable Utility Tax		960,000	240,000	245,716	241,325	5,716	2.4 %
Cable Franchise Fee - Capital		60,000	15,000	14,723	15,826	(277)	(1.8) %
Telephone Tax	9-11	765,400	163,400	209,034	210,877	45,634	27.9 %
Solid Waste Tax (external)	9-11	112,500	28,140	53,002	39,065	24,862	88.3 %
Leasehold Excise Tax		210,000	12,500	13,660	13,813	1,160	9.3 %
Gambling Excise Tax	12	307,000	76,750	399	50,302	(76,351)	(99.5) %
<b>Taxes sub-total</b>		<b>\$ 57,100,000</b>	<b>\$ 9,168,841</b>	<b>\$ 9,994,619</b>	<b>\$ 9,246,509</b>	<b>\$ 825,778</b>	<b>9.0 %</b>
Business License Fees	12-13	\$ 385,400	\$ 115,800	\$ 103,954	\$ 121,746	\$ (11,846)	(10.2) %
Building Permits	13-14	858,400	105,600	350,997	148,894	245,397	232.4 %
Other Licenses & Permits		785,600	140,800	401,548	106,754	260,748	185.2 %
Intergovernmental (Grants, etc.)	15	4,320,220	971,951	675,251	1,326,196	(296,701)	(30.5) %
Charges for Services:	16-17						
General Government Services	16	3,474,060	868,515	828,576	719,838	(39,939)	(4.6) %
Public Safety	16-17	929,900	232,475	143,391	271,784	(89,084)	(38.3) %
Development Services Fees	16-17	896,100	271,000	392,607	356,021	121,607	44.9 %
Culture and Recreation	16-17	2,072,630	454,500	356,994	404,942	(97,506)	(21.5) %
Fines and Penalties	18-19	722,200	204,900	120,137	225,975	(84,763)	(41.4) %
<b>Fees/Charges/Fines sub-total</b>		<b>\$ 14,444,510</b>	<b>\$ 3,365,541</b>	<b>\$ 3,373,456</b>	<b>\$ 3,682,150</b>	<b>\$ 7,914</b>	<b>0.2 %</b>
Interest and Investment Earnings	19-20	\$ 138,800	\$ 34,700	\$ 10,712	\$ 66,415	\$ (23,988)	(69.1) %
Rents and Leases	19-20	754,600	252,300	110,230	229,400	(142,070)	(56.3) %
Contributions and Donations	19-20	28,000	7,000	843	1,865	(6,157)	(88.0) %
Other Miscellaneous	19-20	217,800	61,942	88,424	49,076	26,482	42.8 %
Transfers In		162,000	74,000	74,000	81,527	0	0.0 %
Insurance Recoveries - Capital & Operating		25,000	6,250	16,445	9,905	10,195	163.1 %
<b>Other Revenues sub-total</b>		<b>\$ 1,326,200</b>	<b>\$ 436,192</b>	<b>\$ 300,653</b>	<b>\$ 438,187</b>	<b>\$ (135,538)</b>	<b>(31.1) %</b>
<b>Total Operating Revenues</b>		<b>\$ 72,870,710</b>	<b>\$ 12,970,574</b>	<b>\$ 13,668,728</b>	<b>\$ 13,366,846</b>	<b>\$ 698,154</b>	<b>5.4 %</b>
<b>Operating Expenditures</b>							
Council & Mayor		\$ 1,375,222	\$ 376,500	\$ 314,970	\$ 255,707	\$ 61,530	16.3 %
Administration		1,972,658	602,703	587,521	587,536	15,182	2.5 %
Human Resources		1,867,531	471,500	449,398	412,147	22,102	4.7 %
Municipal Court & Probation		3,160,261	269,615	172,322	179,018	97,293	36.1 %
Finance		3,833,612	984,700	856,490	838,209	128,210	13.0 %
City Attorney		3,511,313	886,100	702,635	615,647	183,465	20.7 %
Community Development		4,950,254	1,287,100	1,104,989	1,125,547	182,111	14.1 %
Community & Human Services (Comm Devel)		1,201,797	149,900	141,255	131,267	8,645	5.8 %
Jail - SCORE		5,021,600	1,255,400	1,141,275	1,141,275	114,125	9.1 %
Police		30,884,021	7,722,917	7,607,135	6,799,484	115,782	1.5 %
Public Works		3,334,062	931,800	849,375	1,042,050	82,425	8.8 %
Parks, Arts & Recreation		13,774,608	3,351,800	2,465,946	2,889,235	885,854	26.4 %
Streets		4,092,068	949,900	854,824	838,010	95,076	10.0 %
Non-Departmental		3,315,070	701,143	548,680	447,655	152,463	21.7 %
<b>Total Operating Expenditures</b>		<b>\$ 82,294,077</b>	<b>\$ 19,941,078</b>	<b>\$ 17,796,816</b>	<b>\$ 17,302,787</b>	<b>\$ 2,144,262</b>	<b>10.8 %</b>

## Executive Summary

This report provides an overview of the City's overall financial position for the fiscal period ending March 31, 2021, reflecting financial data available as of April 26, 2021.

### General Fund:

Due to the COVID-19 pandemic, some General Fund revenues are lower than the pre-pandemic levels due to the economic impact the pandemic has had at the local and regional level. In January of this year, the Governor announced a new COVID plan where counties are now grouped into eight regions and the reopening depends on four metrics. Starting on January 11<sup>th</sup>, all regions were rolled back to Phase I. Effective on February 1, 2021, King and Pierce counties advanced to Phase II – which allowed for indoor dining at 25% occupancy as well additional occupancy requirements for personal and professional services and retail. Then, 7 weeks later, on March 22, 2021, both King and Pierce counties advanced to Phase III of the state's Healthy Washington Roadmap to Recovery Plan. Phase III allows businesses to have indoor dining occupancy up to 50%, retail, fitness and competitive sports at 50% occupancy, and indoor entertainment venues like theaters, concerts, museums, bowling alleys, cardrooms, zoos, etc. are allowed to reopen with restrictions.

Source: The Governor's guidance for the Healthy Washington Roadmap to Recovery Plan: <https://www.governor.wa.gov/sites/default/files/HealthyWashington.pdf>

Therefore, during the first quarter of 2021, there have been numerous changes in what types of businesses are allowed to be open and the restrictions upon occupancy has loosened since the beginning of the year. In addition, COVID vaccine availability and eligibility has opened up during the first quarter of this year. As the number of people vaccinated continues to rise, it is expected that the increased vaccination rate will have a positive impact on the economy as people feel safer to navigate around others, the infection rates are expected to decrease, unemployment rates are expected to decrease, and eventually restrictions reduced.

Note: In 2020 to help close the revenue gap due to the COVID-19 pandemic, the City implemented several short-term policy changes in 2020. It is important to note that, effective January 1, 2021, all of those policy changes have been discontinued.

Overall, General Fund revenues collected in the first quarter of 2021 totaled \$13.7 million as compared to a budget of \$13.0 million.

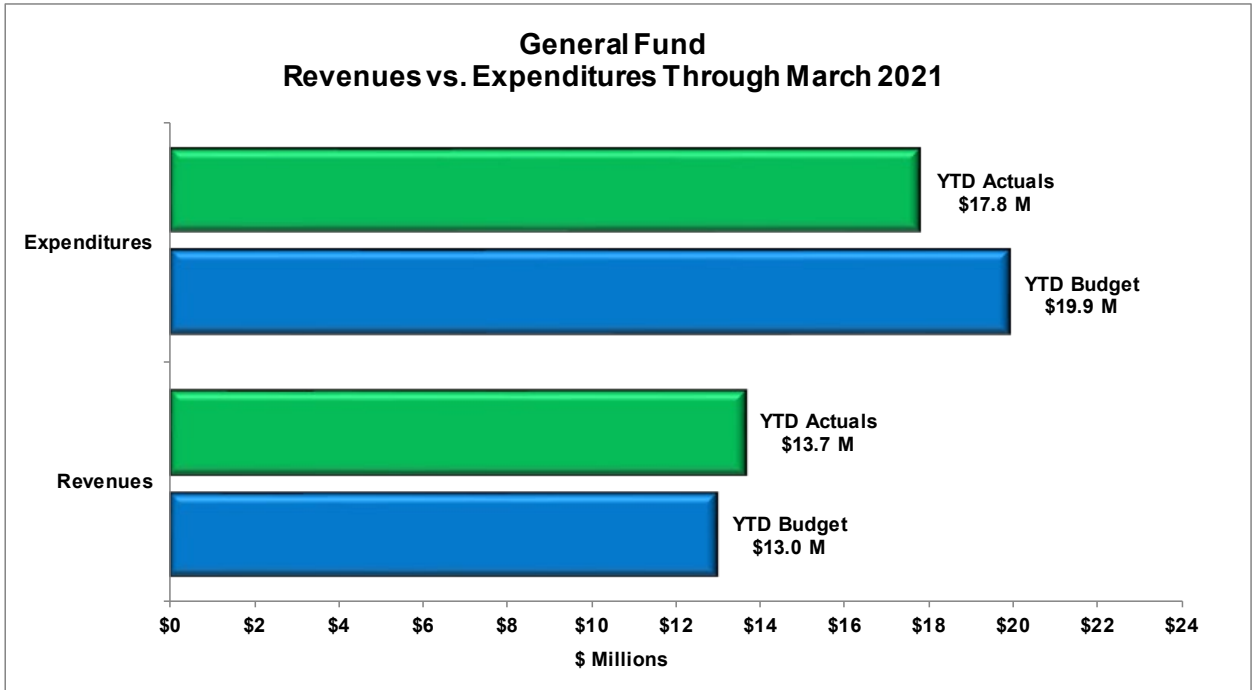
### Policy Changes in 2021:

- In November 2020, City Council approved Ordinance No. 6801, which increased the City interfund utility tax rate from 7.0% to 10.0%. While the 1.0% tax revenue that supports the Arterial Street Preservation Fund remains unchanged, this change will increase the General Fund tax revenues for Water, Sewer, Storm and Solid Waste services from the previous 6.0% to 9.0%. This change is expected to increase General Fund revenues in 2021 by \$2.2 million. Due to a timing issue, this policy change is not reflected in this financial report but will be reflected in the Q2-2021 financial report. Currently, the City utility tax revenues reflected here are \$449,000 unfavorable to budget, but once the correction is made in April, an additional \$487,000 in revenue will be recorded in the General Fund which will result in a favorable variance to budget of \$38,000.

**Notable variances to budget include:**

- Retail Sales Tax: The sales tax report through March 2021 (which is provided as an attachment to this report) reflects amounts remitted to the City of Auburn based on sales from November 2020 through January 2021. Total sales tax revenue collected through March 2021 totals \$5.1 million and is \$398,000, or 8.5%, more than what was collected through Q1-2020. Sales tax revenues collected during the first quarter of the year exceed pre-pandemic levels collected in Q1-2020. The most notable increases in revenues were seen in the retail trade category, automotive, and the transportation and warehousing categories. It is believed that this increase in sales tax revenue is due to pent up demand. **[pages 7-9]**
- As noted on the previous page, City utility tax collections through Q1-2021 are \$449,000 unfavorable to budget due to a timing issue. The City Council approved a City utility tax increase from 7% to 10% effective January 2021. Once the revenues to account for this change are booked in April 2021, an additional \$487,000 in revenue will be recorded in the General Fund which will result in a favorable variance to budget of \$38,000. **[pages 9-10]**
- Other Licenses and Permits: Revenues in this category primarily consist of excavation permits, street and curb permits as well as plumbing permits. Through Q1-2021, these revenues total \$402,000 and were \$261,000 favorable to budget. The majority of favorability to budget was seen in excavation permit revenues. The majority of excavation permit revenues collected in Q1-2021 were for permit activity from 2020.
- Intergovernmental revenues collected through the first quarter of 2021 were \$297,000, or 30.5%, unfavorable to budget. The primary reason for the variance to budget was due to the timing of the collection of the quarterly payment from the Muckleshoot Indian Tribe for City services rendered to the casino. **[page 15]**
- The rents and lease category ended the quarter \$142,000, or 56.3%, unfavorable to budget due to the fact that the majority of facilities that would normally be available for rentals were closed during the first quarter of 2021 due to the Governor's order. It is expected that facilities will start to open, in some capacity, in the second quarter of the year. **[pages 19-20]**

General Fund expenditures in the first quarter of 2021 totaled \$17.8 million compared to a budget of \$19.9 million, representing an 10.8% favorable variance to budget. All departments operated within their allocated quarterly budget in the first quarter of 2021.



Street Funds:

The City’s three street funds are special revenue funds wherein the revenue sources and expenditures are legally restricted. These funds are used for street capital construction projects, as well as local and arterial street repair and preservation projects. Historically, the majority of expenditures in all three street funds occur during the second half of the year when weather conditions are optimal for pavement construction. Variances in budget and actuals between years are generally due to the schedule and level of activity on projects in the fund, and the timing of grant reimbursements and other funding.

In the first quarter of 2021, **Arterial Street Fund** revenues totaled \$180,000 as compared to collections of \$182,000 in 2020, while expenditures totaled \$544,000 as compared to expenditures of \$144,000 in the first quarter of 2020. **[pages 22–23]**

**Local Street Fund** revenues of \$197,000 compare to collections of \$598,000 through March 2020. Expenditures in the first quarter were \$60,000 as compared with \$204,000 million in 2020. **[pages 24–25]**

Lastly, **Arterial Street Preservation Fund** revenues totaled \$501,000 through March 2021, approximately \$40,000 lower than the same period last year when the funding source had been changed to REET 2. Expenditures totaled \$625,000 versus \$154,000 last year. **[pages 26–27]**

Enterprise Funds:

The City's enterprise funds account for operations with revenues primarily provided from user fees, charges or contracts for services.

The **Water Fund** ended the first quarter of 2021 with operating income of \$996,000, compared to \$1.1 million last year. This variance is largely due to low first-quarter water consumption. **[page 29]**

The **Sewer Fund** had operating income of \$452,000 through March 2021 versus \$660,000 in 2020. Lower consumption and interest revenues coupled with increased personnel and service expenses explain much of this variance. **[page 30]**

Through March 2021 the **Stormwater Fund** had operating income of \$725,000 compared to \$955,000 in 2020; this variance is largely due to increased personnel costs, permits, and contracted services. **[page 30]**

The **Solid Waste Fund** had operating income of \$301,000 through the first quarter compared to operating income of \$361,000 in the same period last year; the variance is mainly due to higher service charges and payments to the City's solid waste vendor. **[pages 30-31]**

The **Airport Fund** experienced operating income of \$93,000 through March 2021, compared to \$198,000 in the same period last year. This variance is largely attributable to fuel inventory purchases, as well as personnel, contracted service and fleet costs. **[page 32]**

The **Cemetery Fund** had operating income of \$86,000 through March 2021, compared with an operating loss of \$18,000 in the same period last year. This increase is largely attributable to increased sales revenues. **[page 32]**

Internal Service Funds:

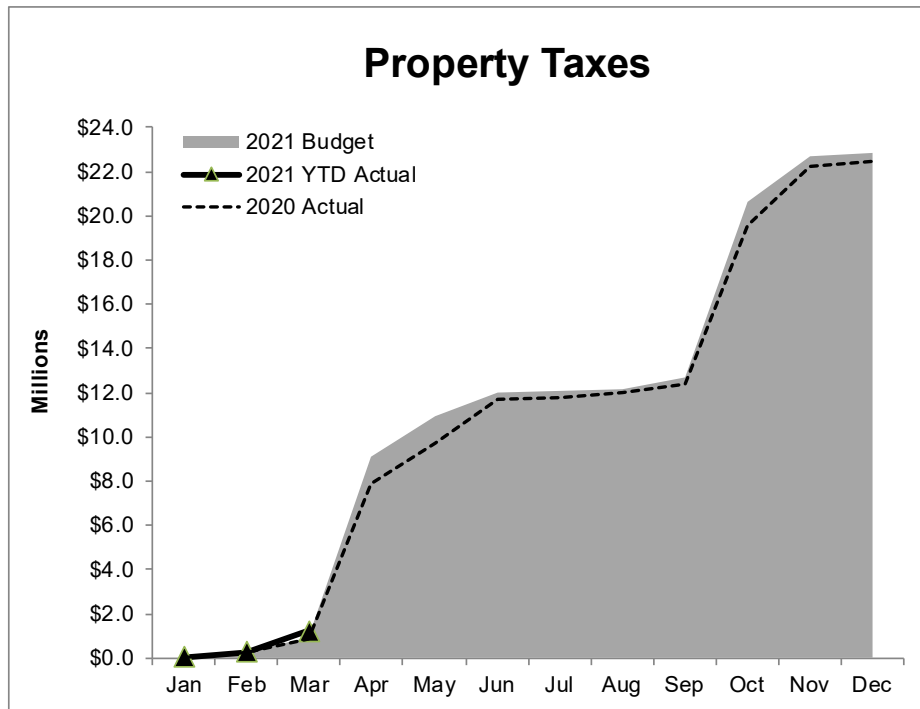
Internal service funds provide services to other City departments and include functions such as Insurance, Worker's Compensation, Facilities, Innovation & Technology, and Equipment Rental. No significant variances were reported in these funds in 2020. **[page 33]**

**General Fund**

**Revenues**

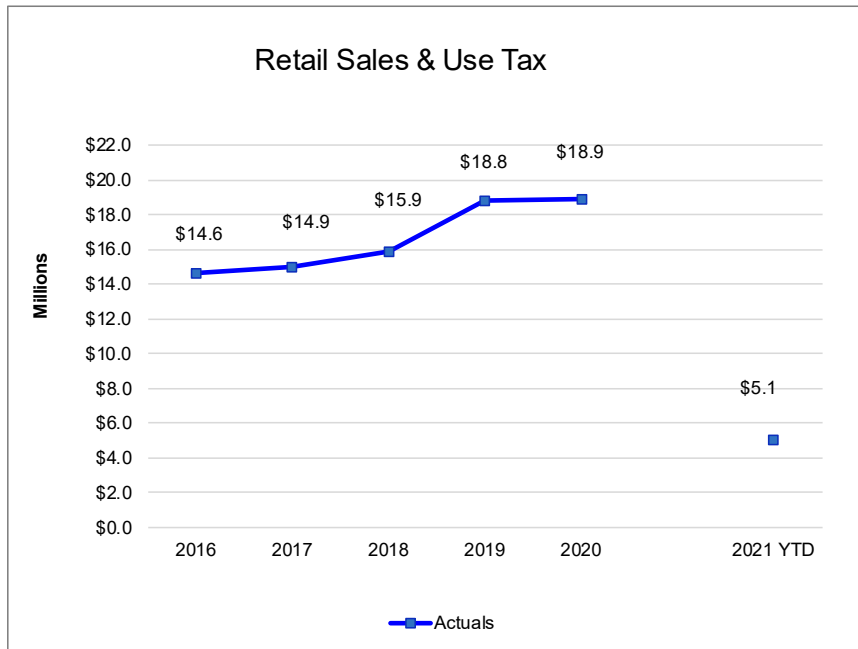
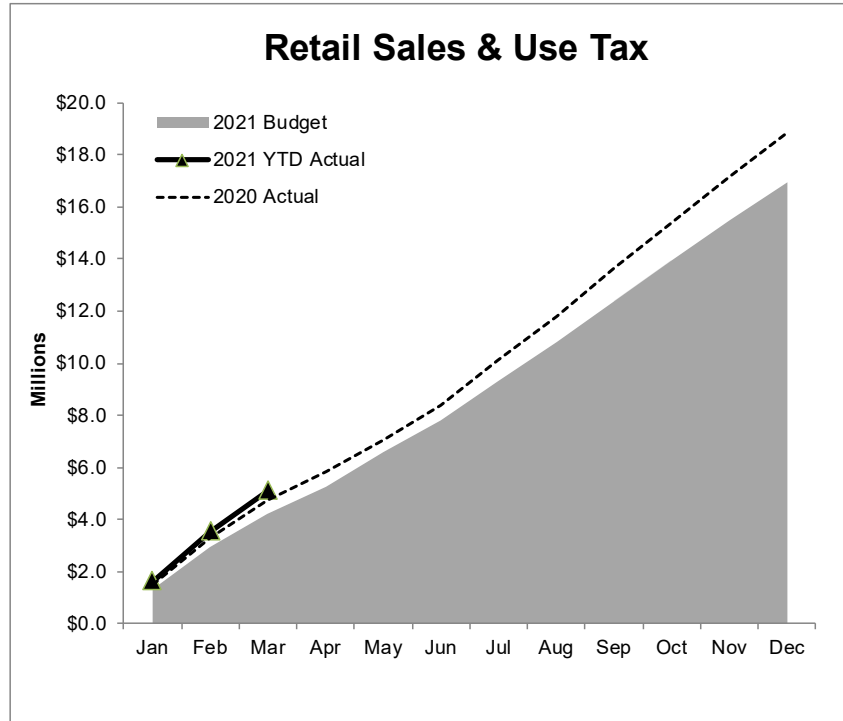
The combined total of property, sales/use, utility, gambling, and admissions taxes provides over 70% of all resources supporting general governmental activities. The following section provides additional information on these sources.

**Property Tax** collections in Q1-2021 totaled \$1.2 million and compares to a budget of \$1.0 million. As depicted in the graphic below, the majority of property taxes are collected during the months of April and October, coinciding with the due dates for the County property tax billings. The COVID-19 pandemic had minimal, if any, impact to property tax revenues.



**Retail Sales Tax** collections in Q1-2021 totaled \$5.1 million and reflects taxes remitted to the City of Auburn based on sales from November 2020 through January 2021. Due to the global pandemic, the 2021 retail sales tax revenue projection was reduced in order to account for business closures and/or occupancy restrictions combined with a slower economy due to higher than usual unemployment rates. Due to stronger than anticipated sales in several categories including retail trade and construction, sales tax revenues collected through Q1-2021 were \$920,000, or 22.0%, higher than budget.





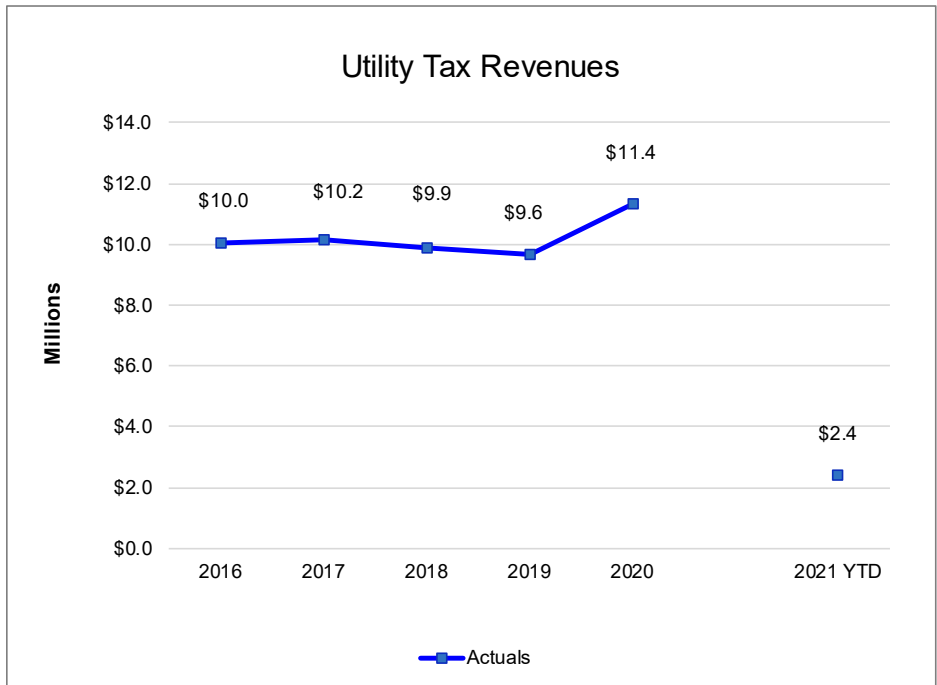
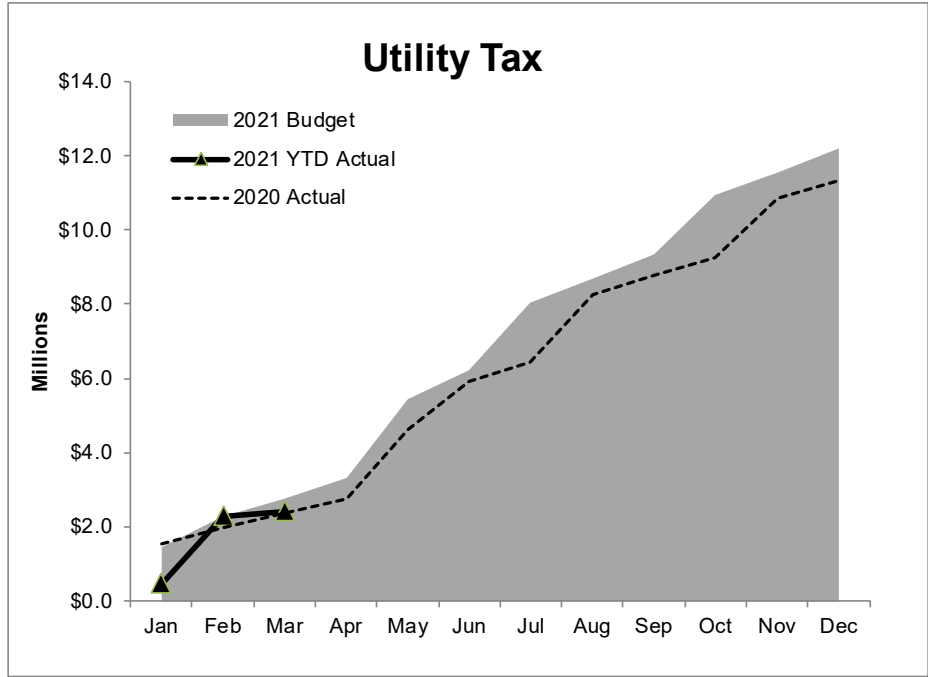
**Note:** The increase in sales tax revenue from 2018 to 2019 was primarily due to a policy change whereby sales tax on construction revenue stays in the General Fund starting in 2019. Of the year-over-year increase in sales tax revenue depicted in the graphic above from 2018 to 2019, \$2.2 million of the \$2.9 million increase was due to this policy change.

The following table breaks out the City’s retail sales taxes by major business sector.

Comparison of Retail Sales Tax Collections by Group Through March				
Component Group	2020 Actual	2021 Actual	Change from 2020	
			Amount	Percentage
Construction	\$ 627,426	\$ 750,470	\$ 123,044	19.6 %
Manufacturing	99,304	91,899	(7,405)	(7.5) %
Transportation & Warehousing	26,939	89,580	62,641	232.5 %
Wholesale Trade	332,761	328,040	(4,720)	(1.4) %
Automotive	978,176	1,021,105	42,929	4.4 %
Retail Trade	1,484,732	1,625,691	140,959	9.5 %
Services	1,094,129	1,114,626	20,497	1.9 %
Miscellaneous	58,329	78,790	20,461	35.1 %
YTD Total	\$ 4,701,796	\$ 5,100,201	\$ 398,405	8.5 %

Citywide retail sales tax revenue collected in Q1-2021 was \$398,000, or 8.5%, more than collections in Q1-2020. The business sectors that realized the greatest revenue increase year-over-year was in retail trade and construction.

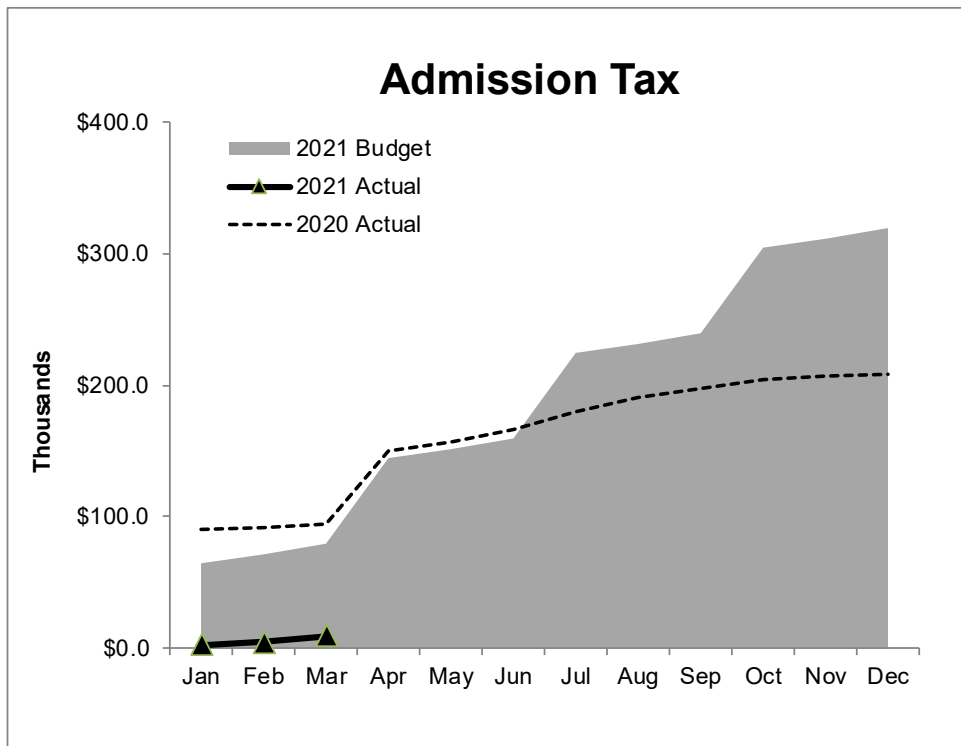
**Utility Taxes** consist of interfund taxes on City utilities (Water, Sewer, Storm and Solid Waste) and taxes on external utilities (Electric, Natural Gas, Telephone and Solid Waste). As noted on page 3 of this report, in November 2020 City Council approved Ordinance No. 6801, which increased the City utility tax rate from 7.0% to 10.0%. While the 1.0% tax revenue that supports the Arterial Street Preservation Fund remains unchanged, this change will increase the General Fund tax revenues for Water, Sewer, Storm and Solid Waste services from the previous 6.0% to 9.0%. This change is expected to increase General Fund revenues in 2021 by \$2.2 million. Due to a timing issue, this policy change is not currently reflected on this Financial Report but will be reflected on the Q2-2021 Financial Report. Currently, the City utility tax revenues reflected here shows \$449,000 unfavorable to budget but once the correction is made - an additional \$487,000 in revenue will be recorded in the General Fund which will result in a favorable variance to budget of \$38,000.



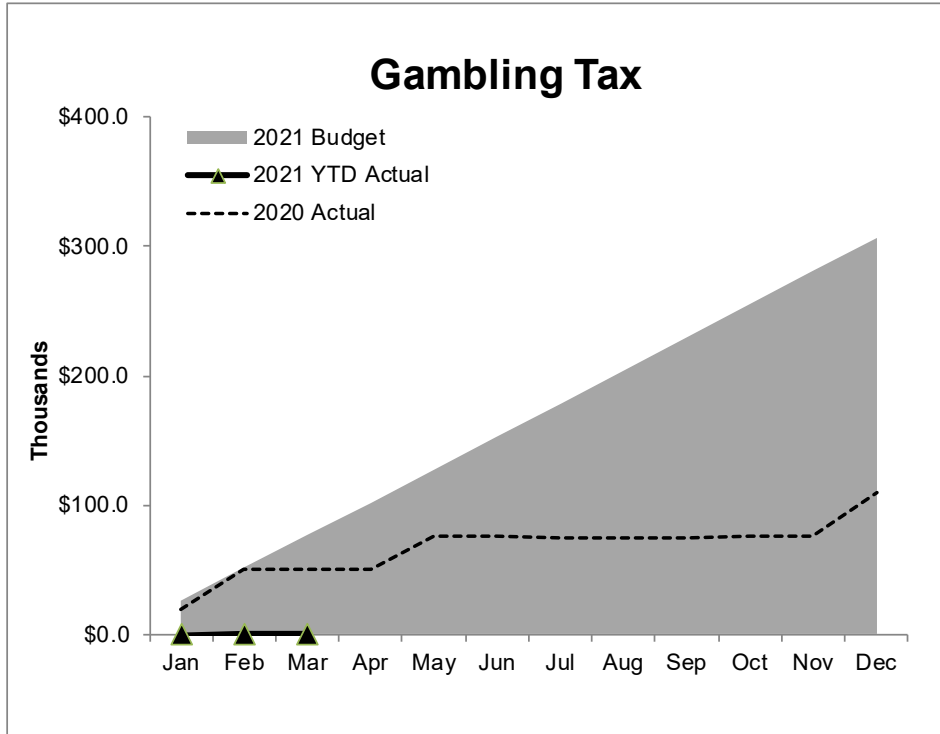
The table below demonstrates the various utility tax revenues and show actuals compared to budget.

Utility Tax by Type Through March 2021							
Utility Tax Type	2020 YTD Actual	2021 YTD Budget	2021 YTD Actual	2021 vs. 2020 Actual		2021 vs. Budget	
				Amount	Percentage	Amount	Percentage
City Interfund Utility Taxes	\$ 935,395	\$ 1,422,500	\$ 973,666	\$ 38,271	4.1 %	\$ (448,834)	(31.6) %
Electric	890,624	926,900	921,206	30,582	3.4 %	(5,694)	(0.6) %
Natural Gas	275,456	229,400	268,331	(7,125)	(2.6) %	38,931	17.0 %
Telephone	210,877	163,400	209,034	(1,843)	(0.9) %	45,634	27.9 %
Solid Waste (external)	39,065	28,140	53,002	13,937	35.7 %	24,862	88.3 %
YTD Total	\$ 2,351,417	\$ 2,770,340	\$ 2,425,238	\$ 73,821	3.1 %	\$ (345,102)	(12.5) %

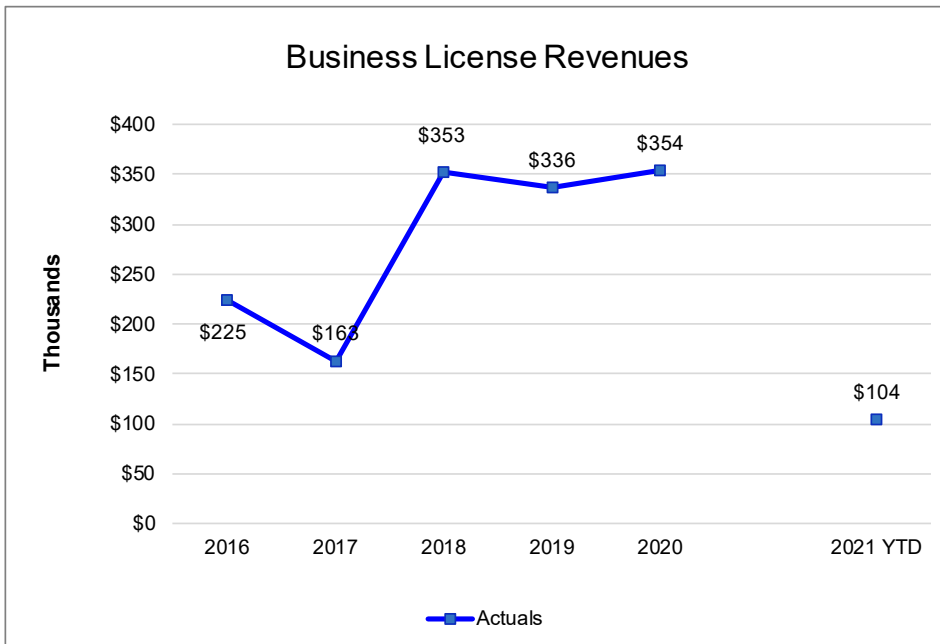
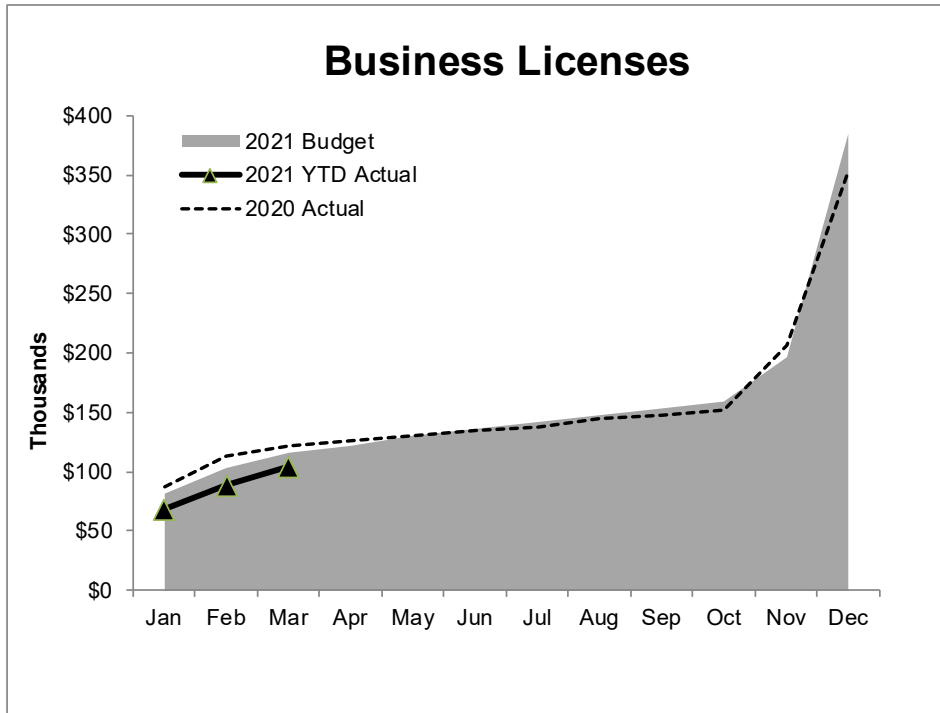
An **Admission Tax** of 5.0% is placed on charges for general admission, season tickets, cover charges, etc. Admission tax revenues collected in Q1-2021 totaled \$10,000 and is \$70,000 unfavorable to budget. Due to COVID-19, some entertainment style businesses had not reopened during the first quarter of the year. The primary remitter of admission tax to the City of Auburn is the Auburn Regal Cinema at the Outlet Collection mall. The theater was closed for several months and just recently reopened so it is expected that tax collections will increase in the second quarter of 2021. Revenues collected in this category in the first quarter of the year were exclusively from admissions tax collected from the Auburn Golf Course.



**Gambling Tax** applies to all card games, punch board games, pull tabs, bingo games, raffles and amusement games played within City limits. Due to COVID-19 and occupancy limitations, some of these establishments had not opened up for business until the later part of Q1-2021 or had opened at a reduced capacity. It is anticipated that in Q2-2021 revenue from these entertainment style activities will be stronger than what was experienced during the first quarter of the year.

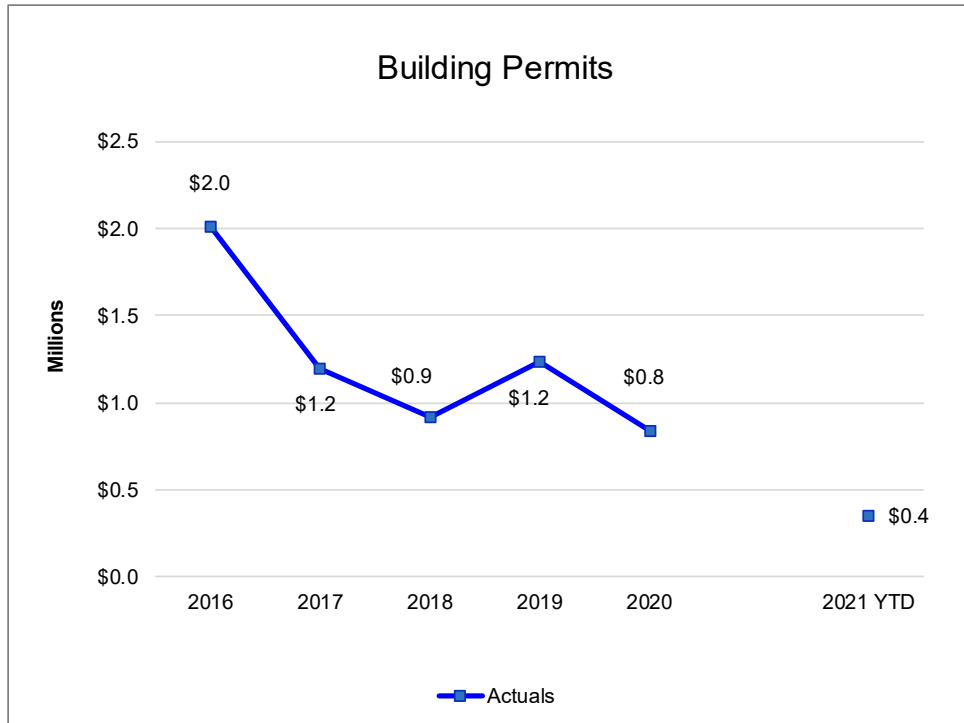
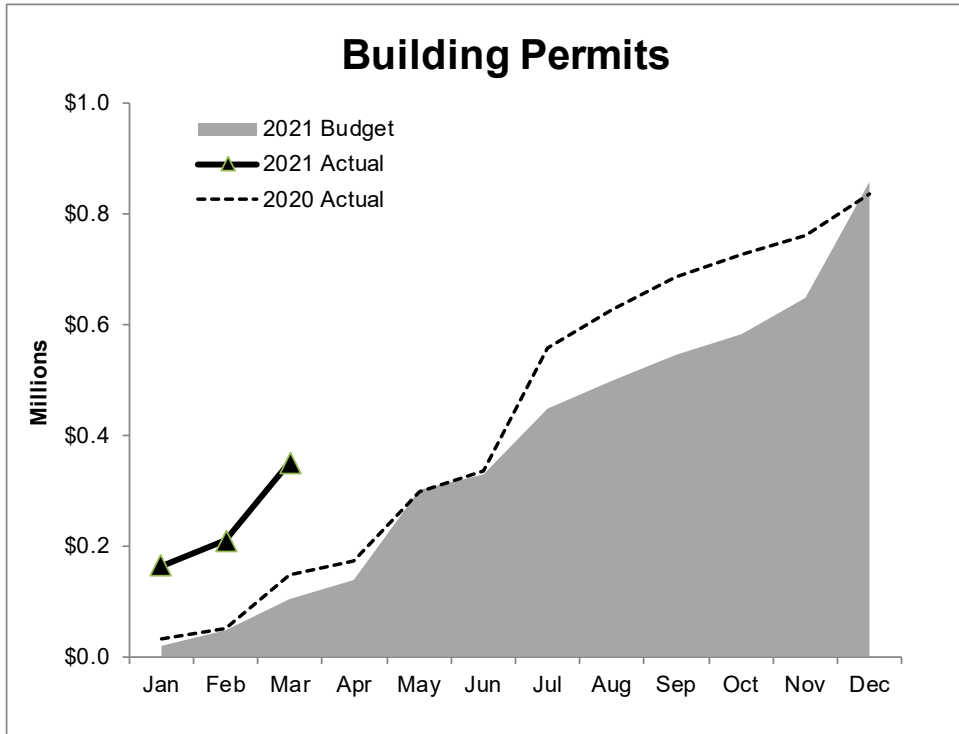


The City charges an annual fee of \$100 for a Business License for each business that is located within the City. The City typically sends out the renewals for the following year around December of each year. Therefore, the majority of these revenues are collected in December for the following year or January in the current year. Business license revenues collected through Q1-2021 totaled \$104,000 and were \$12,000, or 10.2%, unfavorable to budget.



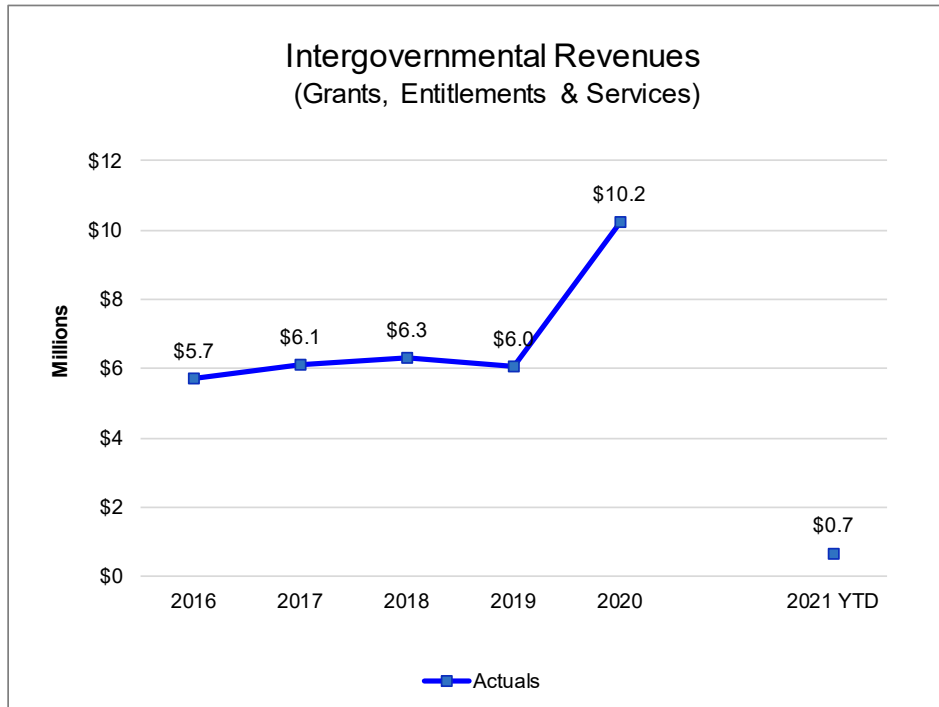
**Building Permit** revenues collected through March 2021 totaled \$351,000 and were \$245,000 favorable to budget. A total of 132 building permits were issued in Q1-2021 compared to 106 building permits issued in Q1-2020, representing a 24.5% increase. Of the building permit revenues collected in the first quarter, 63% were attributable to commercial projects and the remaining 37% was predominately single-family housing permits.

Major projects providing building permit revenues in the first quarter of 2021 include the Logisticenter, and several single-family houses in the Forest Glen, Huntington Woods and Carter’s Estates housing developments.



**Intergovernmental revenues** include grants (direct and indirect federal, state and local), revenue from the Muckleshoot Indian Tribe (MIT) compact as well as state shared revenues. Collections in Q1-2021 totaled \$675,000 and were \$297,000, or 30.5%, below budget expectations. The majority of the unfavorable variance to budget was seen in the contributions from Muckleshoot Casino for services related to police calls for service, court related prosecutions, and street maintenance.

Intergovernmental Revenues (Grants, Entitlements & Services)							
Through March 2021							
Revenue	2020	2021	2021	2021 vs. 2020 Actual		2021 vs. Budget	
	YTD Actual	YTD Budget	YTD Actual	Amount	% Change	Amount	% Change
Federal Grants	\$ -	\$ -	\$ -	\$ -	N/A %	\$ -	N/A %
State Grants	31,680	30,771	2,992	(28,688)	(90.6) %	(27,779)	(90.3) %
Interlocal Grants	45,242	82,310	3,000	(42,242)	0.0 %	(79,310)	(96.4) %
Muckleshoot Casino Services	319,588	231,250	0	(319,588)	(100.0) %	(231,250)	(100.0) %
State Shared Revenues:							
Streamlined Sales Tax	244,790	0	0	(244,790)	(100.0) %	0	N/A %
Motor Vehicle Fuel Tax	281,906	221,300	243,260	(38,645)	(13.7) %	21,960	9.9 %
Criminal Justice - High Crime	54,759	53,050	58,871	4,111	7.5 %	5,821	11.0 %
Criminal Justice - Population	6,195	6,500	6,519	324	5.2 %	19	0.3 %
Criminal Justice - Special Prog.	22,235	23,700	23,270	1,035	4.7 %	(430)	(1.8) %
Marijuana Excise Tax	44,711	45,900	41,004	(3,707)	(8.3) %	(4,896)	(10.7) %
State DUI	2,681	2,950	3,217	536	20.0 %	267	9.0 %
Fire Insurance Tax	0	0	0	0	N/A %	0	N/A %
Liquor Excise	108,403	111,720	131,228	22,825	21.1 %	19,508	17.5 %
Liquor Profit	164,006	162,500	161,890	(2,116)	(1.3) %	(610)	(0.4) %
Total State Shared:	929,685	627,620	669,258	(260,427)	(28.0) %	41,638	6.6 %
YTD Total	\$ 1,326,196	\$ 971,951	\$ 675,251	\$ (650,945)	(49.1) %	\$ (296,701)	(30.5) %





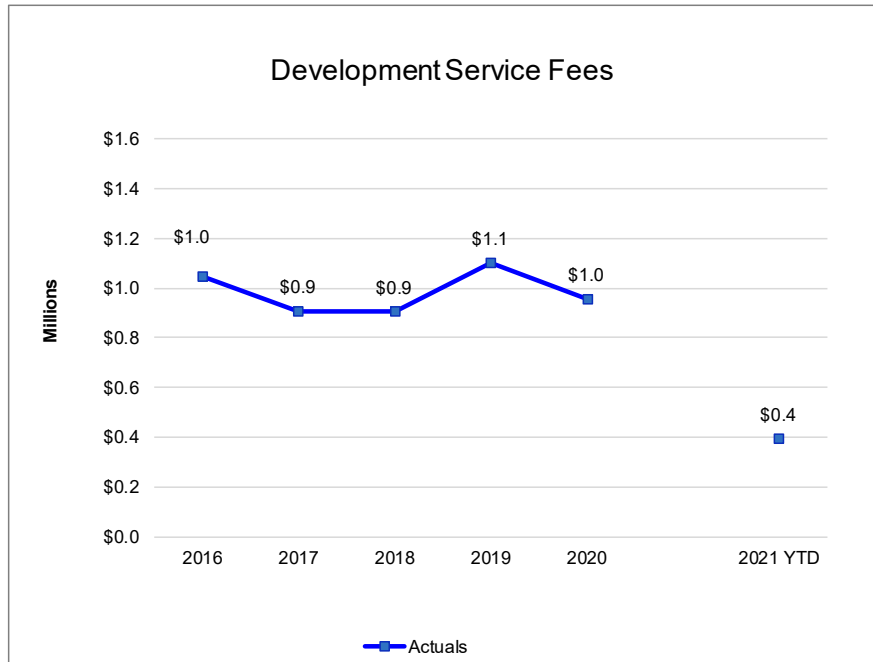
**Charges for Services** consist of general governmental service charges, public safety charges, development service fees, and culture and recreation fees. Total charges for services collected through March 2021 totaled \$1.7 million and were \$105,000, or 5.7%, less than budgeted.

Charges for Services by Type Through March 2021							
Revenue	2020 YTD Actual	2021 YTD Budget	2021 YTD Actual	2021 vs. 2020 Actual		2021 vs. Budget	
				Amount	Percentage	Amount	Percentage
General Government	\$ 719,838	\$ 868,515	\$ 828,576	\$ 108,737	15.1 %	\$ (39,939)	(4.6) %
Public Safety	271,784	232,475	143,391	(128,393)	(47.2) %	(89,084)	(38.3) %
Development Services	356,021	271,000	392,607	36,586	10.3 %	121,607	44.9 %
Culture & Recreation	404,942	454,500	356,994	(47,948)	(11.8) %	(97,506)	(21.5) %
YTD Total	\$ 1,752,586	\$ 1,826,490	\$ 1,721,568	\$ (31,018)	(1.8) %	\$ (104,922)	(5.7) %

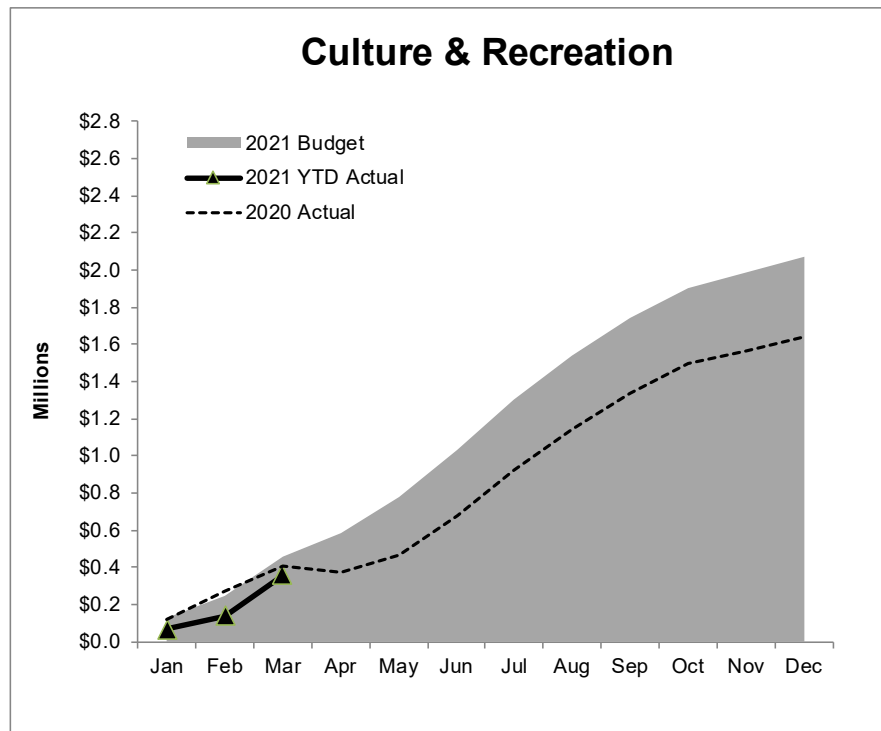
The General Government revenue category primarily includes the interfund assessment for the salary and benefit costs for support departments (Finance, Human Resources and the Legal Department). Salary and benefit costs for these support departments are charged to the respective General Fund home department and the offsetting revenues for that support personnel is recouped from other funds into the General Fund.

Public safety revenues mostly consist of revenues for law enforcement services. Law enforcement services include revenues received for extra duty security services, whereby police officers are contracted for and reimbursement is made by the hiring agency. This category also includes reimbursements from the Muckleshoot Indian Tribe (MIT) for a full-time dedicated police officer and associated expenditures as well as monies collected from the Auburn School District and the Criminal Justice Training Commission (CJTC) for services rendered. Public safety revenues collected through Q1-2021 totaled \$143,000 and were \$89,000 unfavorable to budget primarily due to the timing of when law enforcement services were billed.

Development services fee collections consist primarily of plan check fees, facility extension charges, and zoning and subdivision fees. Through March 2021, development service fees collected totaled \$393,000 and were \$122,000 favorable to budget expectations. The favorable variance to budget was seen primarily in facility extension charges which generated \$149,000 in revenue in the first quarter of the year. Plan check revenues collected in Q1-2021 totaled \$193,000 and were approximately \$20,000 more than amounts collected through Q1-2020. Plan check revenues included numerous commercial and residential projects including Logisticenter and the Forest Glen housing development.

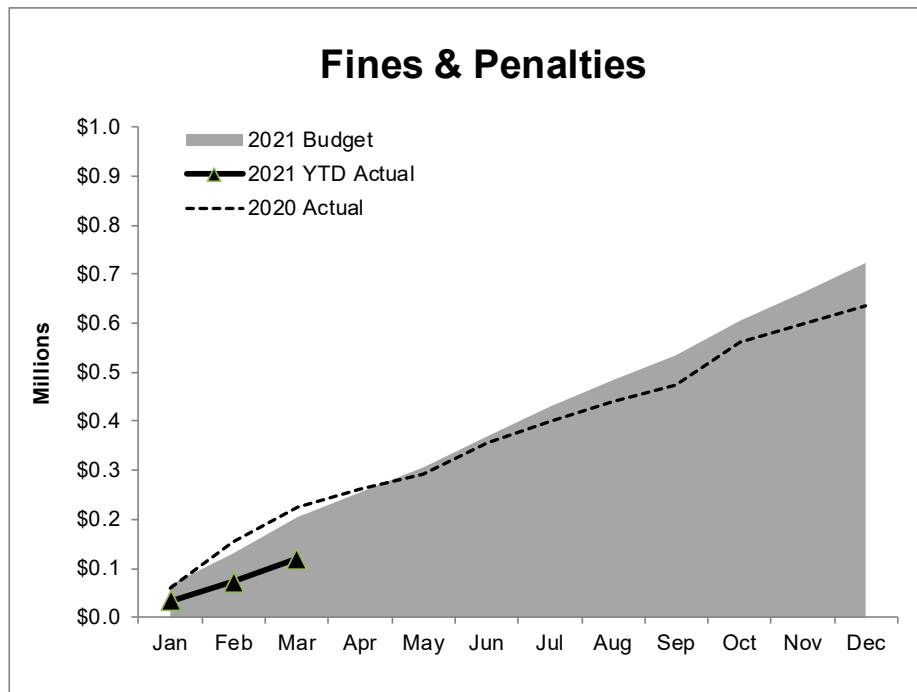


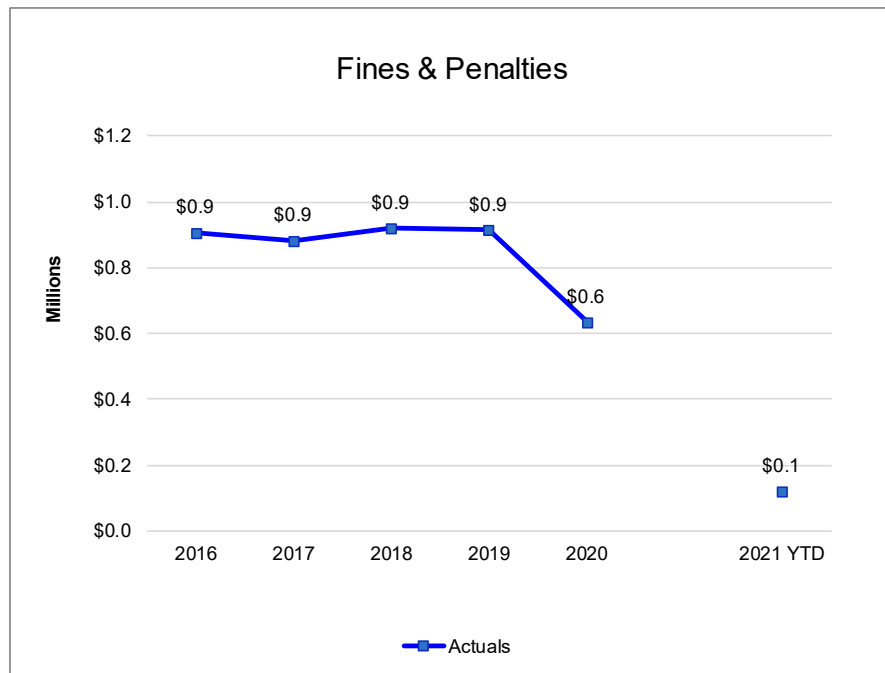
The majority of culture and recreation revenues are derived from greens fees and pro shop sales at the Auburn Golf Course, recreational classes, ticket sales at the Auburn Avenue Theater, senior programs and special events. Due to COVID-19, many of these activities continued to be suspended or are significantly modified. Through Q1-2021, 63.9% of the culture and recreation revenues collected were from the green fees and pro-shop sales at the Auburn Golf Course.



**Fines & Penalties** include civil penalties (such as code compliance fines), parking and traffic infraction penalties, criminal fines (including criminal traffic, criminal non-traffic and other criminal offenses) as well as non-court fines such as false alarm fines. Total revenues collected through Q1-2021 totaled \$120,000 compared to a budget of \$205,000 and were 41.4% below budget expectations primarily due to lower than budgeted collections in civil infraction penalties and parking infractions.

Fines & Penalties by Type Through March 2021							
Month	2020	2021	2021	2021 vs. 2020 Actual		2021 vs. Budget	
	YTD Actual	YTD Budget	YTD Actual	Amount	Percentage	Amount	Percentage
Civil Penalties	\$ 21,239	\$ 6,300	\$ 382	\$ (20,857)	(98.2) %	\$ (5,918)	(93.9) %
Civil Infraction Penalties	91,125	115,600	54,378	(36,748)	(40.3) %	(61,222)	(53.0) %
Redflex Photo Enforcement	0	0	855	855	N/A %	855	N/A %
Parking Infractions	28,740	37,200	12,480	(16,261)	(56.6) %	(24,720)	(66.5) %
Criminal Traffic Misdemeanor	13,938	14,200	12,999	(940)	(6.7) %	(1,201)	(8.5) %
Criminal Non-Traffic Fines	6,833	9,800	7,904	1,072	15.7 %	(1,896)	(19.3) %
Criminal Costs	6,809	4,400	9,441	2,632	38.7 %	5,041	114.6 %
Non-Court Fines & Penalties	57,290	17,400	21,700	(35,590)	(62.1) %	4,300	24.7 %
YTD Total	\$ 225,975	\$ 204,900	\$ 120,137	\$ (105,837)	(46.8) %	\$ (84,763)	(41.4) %



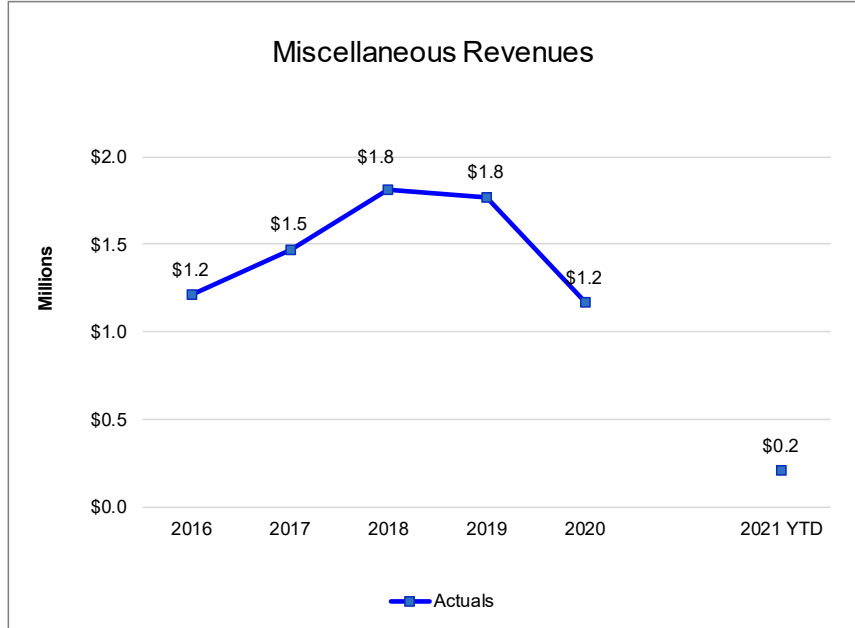


**Miscellaneous Revenues** consist of investment earnings, income from facility rentals, revenue collected on golf cart rentals at the Auburn Golf Course, contributions and donations, and other income including the quarterly purchasing card (P-card) rebate monies.

Miscellaneous Revenues by Type Through March 2021							
Month	2020 YTD Actual	2021 YTD Budget	2021 YTD Actual	2021 vs. 2020		2021 vs. Budget	
				Amount	Percentage	Amount	Percentage
Interest & Investments	\$ 66,415	\$ 34,700	\$ 10,712	\$ (55,703)	(83.9) %	\$ (23,988)	(69.1) %
Rents & Leases	229,400	252,300	110,230	(119,170)	(51.9) %	(142,070)	(56.3) %
Contributions & Donations	1,865	7,000	843	(1,022)	(54.8) %	(6,157)	(88.0) %
Other Miscellaneous Revenue	49,076	61,942	88,424	39,347	80.2 %	26,482	42.8 %
YTD Total	\$ 346,756	\$ 355,942	\$ 210,208	\$ (136,547)	(39.4) %	\$ (145,733)	(40.9) %

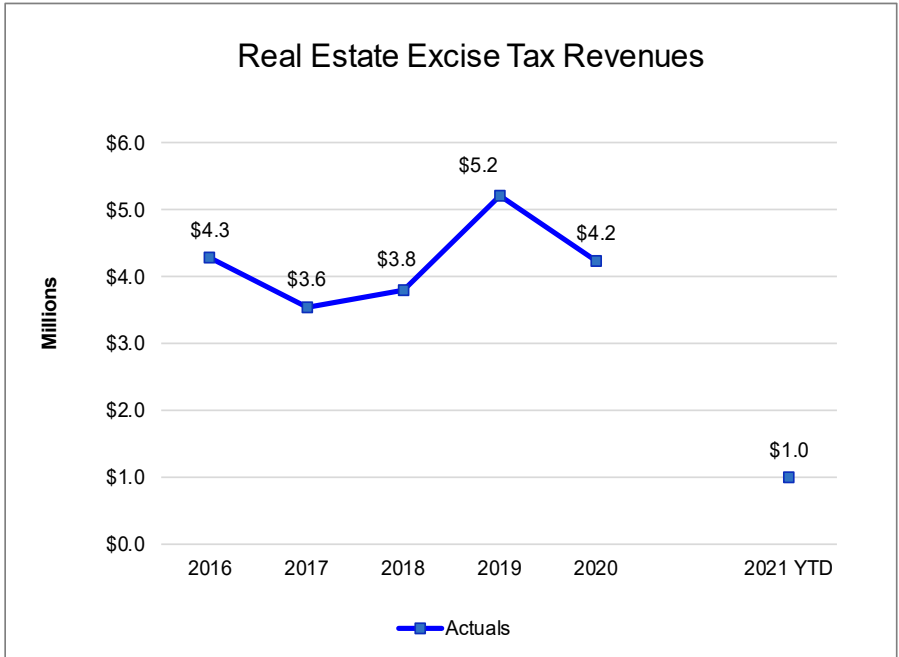
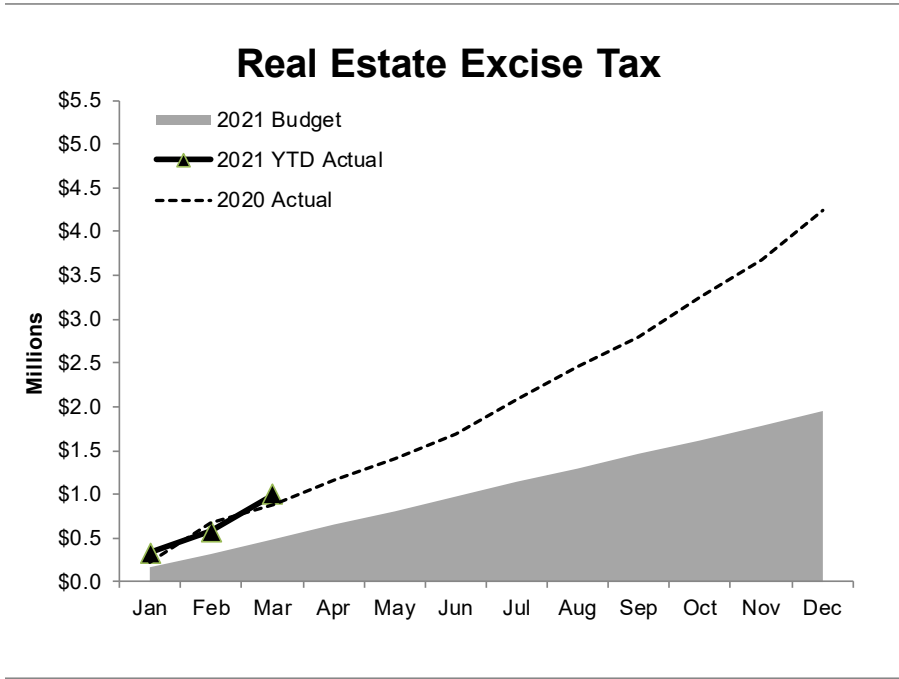
Revenues collected in Q1-2021 in this category totaled \$210,000 and were under budget expectations by \$146,000, or 40.9%. The majority of the unfavorable variance to budget was in the rents and leases category. The rents and leases revenue category is primarily rental revenue generated from campsites and park shelters, rentals of the athletic fields, and rentals of meeting and event rooms as well as golf cart rentals, parking spot rentals, and lease rental revenue from the restaurant located at the Auburn Golf Course. Due to COVID-19, facility rental revenue abruptly halted in March of last year as all of the facilities closed. While some rental activity since resumed, there continues to be significant restrictions on rentals through the first quarter of 2021 due to restrictions set forth by the Governor.

Starting in April 2020, the City implemented a temporary policy change where the majority of interest earnings for most funds were diverted to the General Fund. While this policy is no longer in place, it is important to be aware of the policy when comparing 2021 interest earnings to 2020 interest earnings. While the 2021 budget took into account a reduced State Pool Interest rate, the actual rate in 2021 so far is considerably lower than anticipated. The State Pool Investment earnings rate in March 2021 was 0.11% and compares to a rate of 1.3% in March of 2020.



**Real Estate Excise Tax (REET)** revenue is receipted into the Capital Improvement Projects Fund and is used for governmental capital projects. REET revenue represents taxes on the sale of both commercial properties and single-family residences. REET revenues collected in Q1-2021 totaled \$1.0 million, exceeding budget expectations by \$510,000. Sales activity in the first quarter of 2021 included the sale numerous commercial businesses including the sale of a storage facility, a multi-family complex, warehouse, vacant land, as well the sale of numerous single-family homes.

Real Estate Excise Tax Revenues							
March 2021							
Month	2020 Actual	2021 Budget	2021 Actual	2021 vs. 2020		2021 vs. Budget	
				Amount	Percentage	Amount	Percentage
Jan	\$ 214,936	\$ 162,000	\$ 328,140	\$ 113,204	52.7 %	\$ 166,140	102.6 %
Feb	455,986	162,000	244,189	(211,797)	(46.4) %	82,189	50.7 %
Mar	214,029	162,000	423,532	209,502	97.9 %	261,532	161.4 %
Apr	273,949	162,000					
May	245,815	162,000					
Jun	288,495	162,000					
Jul	392,753	162,000					
Aug	368,252	162,000					
Sep	346,819	162,000					
Oct	444,623	162,000					
Nov	439,428	162,000					
Dec	554,308	162,500					
YTD Total	\$ 884,951	\$ 486,000	\$ 995,861	\$ 110,910	12.5 %	\$ 509,861	104.9 %



**Street Funds**

This section provides a financial overview of the City’s three street funds for the period ending March 31, 2021. The City’s three street funds include the Arterial Street Fund (Fund 102), the Local Street Fund (Fund 103), and the Arterial Street Preservation Fund (Fund 105).

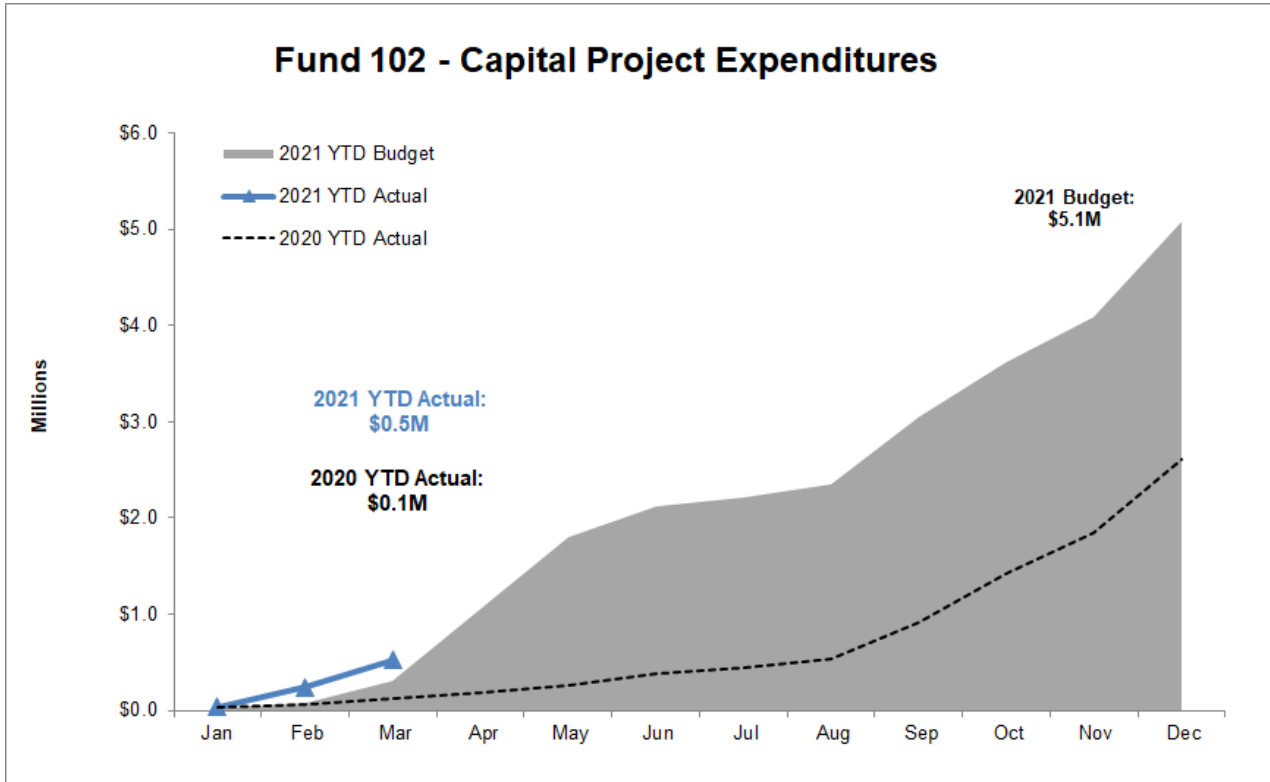
**Fund 102 – Arterial Street Fund**

The Arterial Street Fund is a special revenue fund that is funded by transportation grants, traffic impact fees, a portion of the City’s gas tax receipts, Public Works Trust Fund loans, developer contributions, and other sources. As of March 31, 2021 there were 16 separate street projects budgeted in this fund.

Through March 2021, revenues collected totaled \$180,000 as compared to collections of \$182,000 through March 2020. Total expenditures through March were \$544,000 as compared to \$144,000 in the same period last year. Variances in revenues and expenditures are largely due to the timing of capital expenditures and any subsequent reimbursement via grants and/or operating transfers. Expenditure timing is generally determined by the current phase of each individual capital project; expenditures tend to increase as projects move from design phase into construction.

Fund 102 - Arterial Street Summary of Sources and Uses	2021			2020	2021 YTD Budget vs. Actual	
	2021 Budget	2021 YTD Budget	2021 YTD Actual	2020 YTD Actual	Favorable (Unfavorable) Amount	Percentage
Report Period: March 2021						
<b>Revenues</b>						
Federal Grants	\$ 1,153,750	\$ -	\$ -	\$ -	\$ -	
State And Local Grants	419,980	-	-	-	-	
Motor Vehicle Fuel and Multimodal Taxes	620,000	121,171	130,621	148,956	9,450	7.8 %
Developer Contributions	-	-	-	-	-	
Miscellaneous Revenue	500,000	125,000	-	14,469	(125,000)	(100.0) %
Other Governmental Agencies	-	-	-	-	-	
Operating Transfer In	2,248,150	100,146	49,465	10,499	(50,681)	(50.6) %
Investment Income	6,200	7,290	288	7,660	(7,002)	(96.1) %
<b>Total Revenues</b>	<b>\$ 4,948,080</b>	<b>\$ 353,606</b>	<b>\$ 180,373</b>	<b>\$ 181,584</b>	<b>\$ (173,233)</b>	<b>(49.0) %</b>
<b>Expenditures</b>						
Salary and Benefits	\$ 350,000	\$ 75,671	\$ 131,413	\$ 93,231	\$ (55,741)	(73.7) %
Capital Outlay	4,729,980	233,284	395,541	30,755	(162,257)	(69.6) %
Subtotal - Capital Project Expenditures	5,079,980	308,956	526,954	123,987	(217,998)	(70.6) %
Services and Charges	180,000	-	-	-	-	
Interfund Payments for Services	69,050	17,263	17,263	20,025	(0)	(0.0) %
Debt Service Principal and Interest	206,900	-	-	-	-	
Operating Transfer Out	-	-	-	-	-	
<b>Total Expenditures</b>	<b>\$ 5,535,930</b>	<b>\$ 326,218</b>	<b>\$ 544,216</b>	<b>\$ 144,012</b>	<b>\$ (217,998)</b>	<b>(66.8) %</b>
<b>Net Change in Fund Balance</b>	<b>\$ (587,850)</b>	<b>\$ 27,388</b>	<b>\$ (363,843)</b>	<b>\$ 37,573</b>	<b>\$ (391,231)</b>	<b>(1428.5) %</b>

Beg. Fund Balance, January 2021	\$ 1,015,159
Net Change in Fund Balance, March 2021	(363,843)
<b>Ending Fund Balance, March 2021</b>	<b>\$ 651,316</b>
2021 Budgeted Ending Fund Balance	\$ 427,309



The table below presents the status of the projects with the most significant budget impact on the fund. Many capital projects are budgeted over multiple years; what is displayed below is the 2021 portion of each project’s budget and year-to-date expenditures.

<b>Fund 102 - Arterial Street</b>			
<b>Capital Projects Status *</b>			
<b>Name</b>	<b>2021 Budget</b>	<b>YTD Actual</b>	<b>Remaining</b>
AWS Improvements - Hemlock St SE to Poplar St SE	\$1.5M	\$0.0M	\$1.5M
R Street SE / 29th SE Intersection Improvements	\$0.8M	\$0.0M	\$0.8M
M Street SE Sidewalk Improvements	\$0.7M	\$0.0M	\$0.7M
All Other Projects (13 Others Budgeted)	\$2.1M	\$0.5M	\$1.6M
<b>Total</b>	<b>\$5.1M</b>	<b>\$0.5M</b>	<b>\$4.6M</b>

\*Components may not sum to total due to rounding.

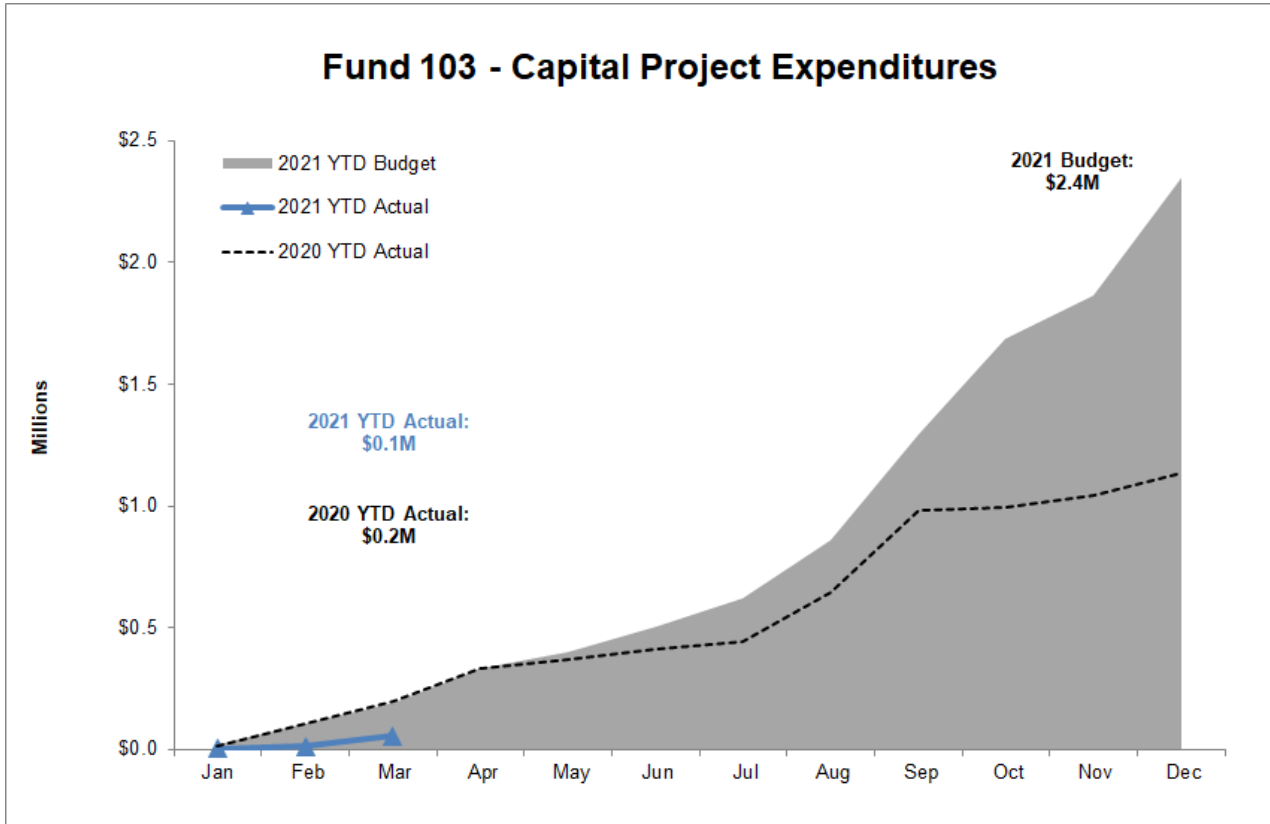


**Fund 103 – Local Street Fund**

The Local Street Fund is a special revenue fund used for local street repair. The fund is currently funded by interfund transfers on a project-reimbursement basis; in 2019 and 2020, it was funded at a specific annual amount by real estate excise tax (REET 2). Expenditures through March 2021 were \$60,000 and compare to expenditures of \$204,000 in the first quarter of 2020. Highlighted in the table below and shown in the following graph are the fund’s total expenditures related to capital projects.

Fund 103 - Local Street Fund Summary of Sources and Uses Report Period: March 2021	2021			2020	2021 YTD Budget vs. Actual	
	2021 Budget	2021 YTD Budget	2021 YTD Actual	2020 YTD Actual	Favorable (Unfavorable) Amount	Percentage
<b>Revenues</b>						
Operating Transfer In	2,350,000	201,402	\$ 195,608	587,500	(5,794)	(2.9) %
Interest Earnings	10,600	6,644	\$ 1,039	10,301	(5,605)	(84.4) %
<b>Total Revenues</b>	<b>\$ 2,360,600</b>	<b>\$ 208,046</b>	<b>\$ 196,647</b>	<b>\$ 597,801</b>	<b>\$ (11,399)</b>	<b>(5.5) %</b>
<b>Expenditures</b>						
Capital Salary and Benefits	235,000	-	20,356	31,678	(20,356)	
Capital Services and Charges						
Capital Outlay	2,115,000	143,738	35,857	163,508	107,881	75.1 %
Subtotal - Capital Project Expenditures	2,350,000	143,738	56,213	195,187	87,525	60.9 %
Admin Salary and Benefits	-	-	-	5,163	\$ -	
Admin Services and Charges	700	293	-	179	293	100.0 %
Interfund Payments for Services	13,250	3,313	3,313	3,900	(0)	(0.0) %
Operating Transfer Out	-	-	-	-	-	
<b>Total Expenditures</b>	<b>\$ 2,363,950</b>	<b>\$ 147,344</b>	<b>\$ 59,526</b>	<b>\$ 204,429</b>	<b>\$ 87,818</b>	<b>59.6 %</b>
<b>Net Change in Fund Balance</b>	<b>\$ (3,350)</b>	<b>\$ 60,702</b>	<b>\$ 137,121</b>	<b>\$ 393,372</b>	<b>\$ 76,419</b>	<b>125.9 %</b>

Beg. Fund Balance, January 2021	\$ 1,321,778
Net Change in Fund Balance, March 2021	137,121
<b>Ending Fund Balance, March 2021</b>	<b>\$ 1,458,899</b>
2021 Budgeted Ending Fund Balance	\$ 1,318,428



The table below presents the status of the projects with the most significant budget impact on the fund. Many capital projects are budgeted over multiple years; what is displayed below is the 2021 portion of each project’s budget and year-to-date expenditures.

Fund 103 - Local Street			
Capital Projects Status*			
Name	2021 Budget	YTD Actual	Remaining
2021 Local Street Preservation	\$2.2M	\$0.0M	\$2.2M
2020 Local Street Reconstruction	\$0.2M	\$0.0M	\$0.1M
<b>Total</b>	<b>\$2.4M</b>	<b>\$0.1M</b>	<b>\$2.3M</b>

\*Components may not sum to total due to rounding.

**Fund 105 – Arterial Street Preservation Fund**

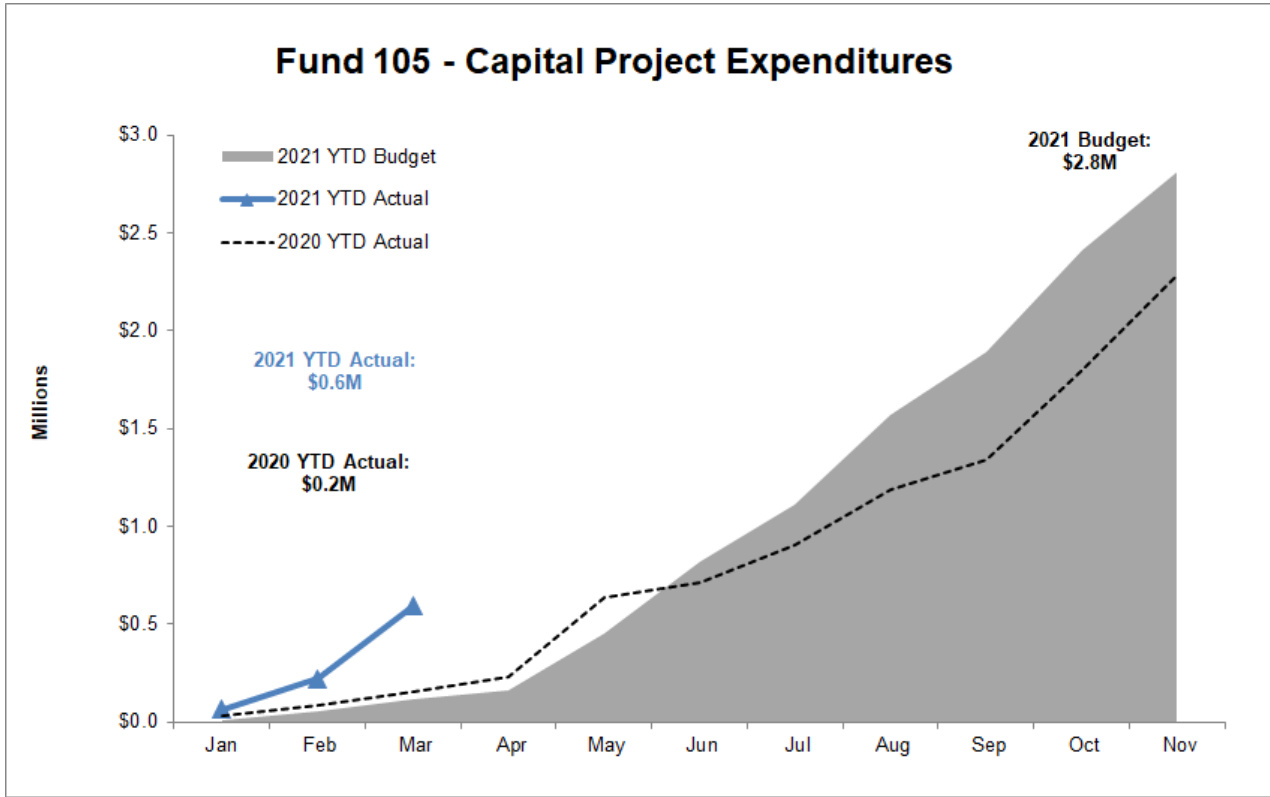
The Arterial Street Preservation Fund is a special revenue fund that is primarily funded by a 1.0% utility tax that was adopted by Council in 2008; these utility tax revenues are restricted for arterial street repair and preservation projects. In 2020, due to COVID-19 impacts, the funding source was transfers-in of REET 2 revenues while the 1.0% utility tax was retained in the General Fund.

Major projects budgeted within the Arterial Street Preservation Fund in 2021 include Lakeland Hills Way Preservation, 2<sup>nd</sup> Street SE Preservation, and Signal Replacement at Auburn Way North and 1<sup>st</sup> Street NE. Through March 2021, revenues totaled \$501,000, which is approximately \$41,000 lower than the same period in 2020. This is primarily due to the change in funding source, and also the timing associated with construction projects and their subsequent cost reimbursements from grants and transfers-in.

Expenditures through March 2021 totaled \$625,000 as compared to \$154,000 through March 2020. Historically, the majority of this fund’s expenditures occur in the second half of each year due to the weather sensitivity of pavement construction (this work needs to be done primarily in the summer and early fall). Highlighted in the table below and shown in the following graph are the fund’s total expenditures related to capital projects.

Fund 105 - Arterial Street Preservation Summary of Sources and Uses Report Period: March 2021	2021			2020	2021 YTD Budget vs. Actual	
	2021 Budget	2021 YTD Budget	2021 YTD Actual	2020 YTD Actual	Favorable (Unfavorable) Amount	Percentage
<b>Revenues</b>						
City Utility Tax	\$ 725,100	\$ 170,461	\$ 162,278	\$ 155,899	\$ (8,183)	(4.8) %
Electric Utility Tax	744,600	186,150	184,241	178,125	(1,909)	(1.0) %
Natural Gas Utility Tax	223,400	36,080	53,666	55,091	17,586	48.7 %
Cable TV Tax	175,400	43,850	49,143	48,265	5,293	12.1 %
Telephone Utility Tax	153,100	35,536	41,807	42,175	6,271	17.6 %
Garbage Utility Tax (External Haulers)	18,800	4,700	8,834	6,511	4,134	87.9 %
Grants	741,250	-	-	-	-	
Permits	-	-	-	-	-	
Developer Mitigation Fees	-	-	-	-	-	
Operating Transfer In	-	-	-	48,265	-	
Interest Earnings	12,400	3,100	781	7,297	(2,319)	(74.8) %
<b>Total Revenues</b>	<b>\$ 2,794,050</b>	<b>\$ 479,878</b>	<b>\$ 500,750</b>	<b>\$ 541,628</b>	<b>\$ 20,872</b>	<b>4.3 %</b>
<b>Expenditures</b>						
Salary and Benefits	\$ 188,000	\$ 38,494	\$ 141,209	\$ 122,292	\$ (102,715)	(266.8) %
Capital Outlay	2,623,250	74,797	452,277	31,205	(377,479)	(504.7) %
Subtotal - Capital Project Expenditures	2,811,250	113,291	593,485	153,497	(480,194)	(423.9) %
Services and Charges	25,000	12,500	-	985	12,500	100.0 %
Operating Transfer Out	50,000	12,500	31,280	-	(18,780)	(150.2) %
<b>Total Expenditures</b>	<b>\$ 2,886,250</b>	<b>\$ 138,291</b>	<b>\$ 624,765</b>	<b>\$ 154,481</b>	<b>\$ (486,474)</b>	<b>(351.8) %</b>
<b>Net Change in Fund Balance</b>	<b>\$ (92,200)</b>	<b>\$ 341,587</b>	<b>\$ (124,016)</b>	<b>\$ 387,147</b>	<b>\$ (465,602)</b>	<b>(136.3) %</b>

Beg. Fund Balance, January 2021	\$ 1,606,304
Net Change in Fund Balance, March 2021	(124,016)
<b>Ending Fund Balance, March 2021</b>	<b>\$ 1,482,288</b>
2021 Budgeted Ending Fund Balance	\$ 1,514,104



The table below presents the status of the projects with the most significant budget impact on the fund. Many capital projects are budgeted over multiple years; what is displayed below is the 2021 portion of each project’s budget and year-to-date expenditures.

Fund 105 - Arterial Street Preservation			
Capital Projects Status*			
Name	2021 Budget	YTD Actual	Remaining
Lakeland Hills Way Preservation	\$1.4M	\$0.0M	\$1.3M
2nd Street SE Preservation	\$.9M	\$0.0M	\$0.8M
Signal Replacement at AWN & 1st Street NE	\$0.2M	\$0.0M	\$0.2M
All Other Projects (7 Others Budgeted)	\$.4M	\$0.5M	-\$0.2M
<b>Total</b>	<b>\$2.8M</b>	<b>\$0.6M</b>	<b>\$2.2M</b>

\*Components may not sum to total due to rounding.

**Note:** The majority of YTD capital expenditures are for the projects 2020 Arterial Street Preservation, AWN Preservation Phase 2 (8<sup>th</sup> Street SE to 22<sup>nd</sup>) and AWN Preservation Phase 3 (4<sup>th</sup> Street SE to 8<sup>th</sup> Street). Budget for these projects will be recognized in Q3 pursuant to Ordinance #6682, which outlines multi-year capital budgeting.

**Fund 124 – Mitigation Fees**

The Mitigation Fees Fund is a special revenue fund funded from revenues from fees for new development that are assessed at the time applications are received for development activity. These revenues are used to address costs associated with City growth.

The fund houses two types of revenues: mitigation fees and impact fees. Mitigation fees are variable charges collected as a result of State Environmental Policy Act (SEPA) reviews and the City’s determination that a project must pay additional fees to compensate for a unique effect that it has on the community. Impact fees are set charges collected automatically for a variety of projects. These fees are adopted annually by the City Council based on projects anticipated in the Capital Facilities Plan over the next six years.

Through March 2021, the City received \$1.1 million in mitigation and impact revenues, largely driven by commercial transportation impact fees paid for two large warehouses. Expenditures through March were minimal due to the timing of capital projects funded by mitigation and/or impact fee revenues.

Fund 124 - Mitigation Fees Summary of Sources and Uses Report Period Through: March 2021	BUDGET			YTD ACTUALS		
	Revenues	Expenditures	Ending Fund Balance	Revenues	Expenditures	Ending Fund Balance
Transportation Impact Fees	\$ 818,000	\$ 2,098,150	\$ 5,392,899	\$ 979,647	\$ 18,185	\$ 8,746,020
Traffic Mitigation Fees	-	100,000	23,687	-	-	137,806
Fire Impact Fees	148,300	75,000	622,189	31,236	-	611,466
Fire Mitigation Fees	-	-	81	-	-	81
Parks Impact Fees	158,500	1,911,530	2,789,203	87,500	42,279	5,584,001
Parks Mitigation Fees	-	-	349,371	-	-	186,352
School Impact Admin Fees	5,600	-	94,251	1,560	-	90,776
Wetland Mitigation Fees	-	36,600	30,981	-	-	72,872
Interest and Investment Income	87,160	-	87,160	4,585	-	4,585
Fees in Lieu of Improvements	-	-	27,020	-	-	27,128
Permit Processing Fees	-	44,200	(44,200)	-	-	-
<b>Total</b>	<b>\$ 1,217,560</b>	<b>\$ 4,265,480</b>	<b>\$ 9,372,642</b>	<b>\$ 1,104,528</b>	<b>\$ 60,464</b>	<b>\$ 15,461,086</b>

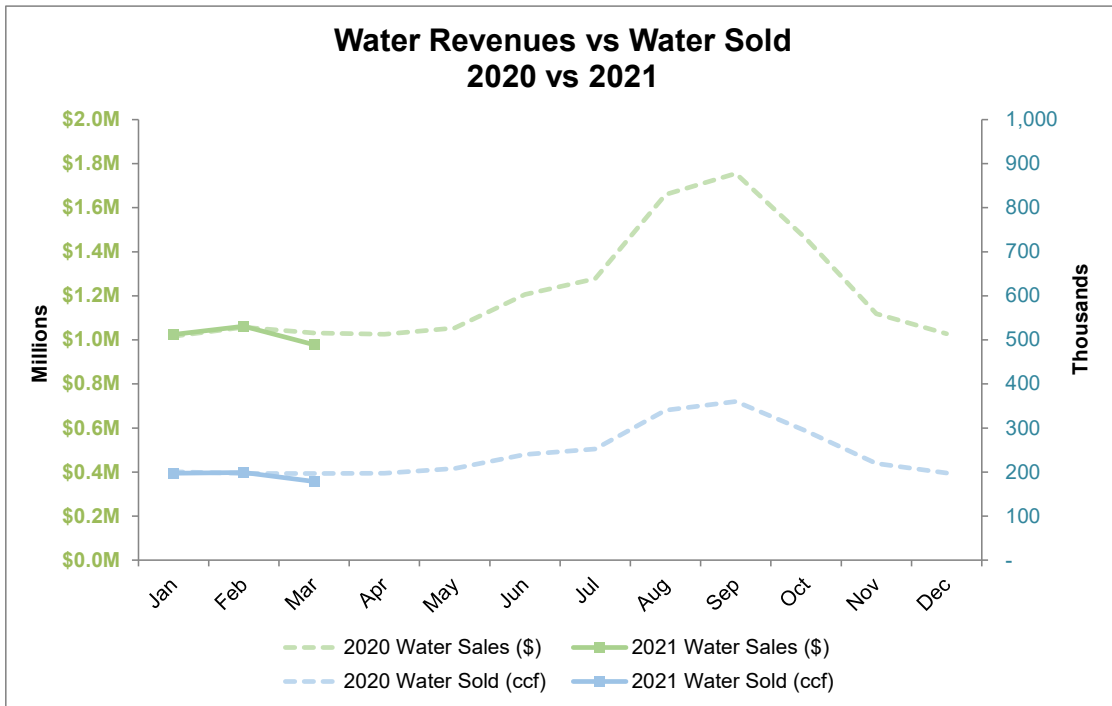
Beginning Fund Balance, January 2021	\$ 14,417,022
Net Change in Fund Balance, March 2021	1,044,064
<b>Ending Fund Balance, March 2021</b>	<b>\$ 15,461,086</b>
2021 Budgeted Ending Fund Balance	\$ 9,372,642

**Enterprise Funds**

Detailed income and expense statements for Enterprise and Internal Service funds can be found in an attachment at the end of this report. The attachment provides operating and – as applicable – capital fund reports for these funds showing budget, actuals, and variances. Operating funds house all the operating costs along with debt service and financing obligations. Capital funds show costs associated with capital acquisition and construction. Both the operating and capital funds have a working capital balance. This approach isolates those funds available for capital and cash flow needs for daily operations, and project managers will know exactly how much working capital is available for current and planned projects.

Through March 2021 the **Water Utility** had operating income of \$996,000 (operating revenues less operating expenditures) as compared to \$1.1 million in the same period last year. Water Fund operating revenues were \$66,000 or 2.1% lower than 2020; the majority of this variance was due to weaker performance in interest earnings and slightly lower water sales. Operating expenditures increased by \$86,000 due to personnel costs and service charges.

Billable water consumption through March 2021 totaled 575,000 hundred cubic feet (ccf) as compared to 594,000 ccf in 2020, a decrease of 3.2%. Total consumption decreased across all non-residential categories, resulting in the lowest first quarter consumption in a five-year period. This is in line with a trend of decreased year-over-year consumption on a *per account* basis due largely to conservation efforts and appliance efficiency improvements, which are anticipated in the Utilities Comprehensive Plan. COVID-19 mitigation efforts contributed significantly to the decrease in commercial and manufacturing consumption, as many businesses were required to operate at reduced capacity.



Through March 2021, the **Sewer Utility** finished with operating income of \$452,000 as compared to \$660,000 through March 2020. Operating revenues were down \$69,000 from last year due to weaker performance in interest earnings and charges for City sewer service. Operating expenses were up \$139,000 due to increased personnel costs and charges for services.

Billable consumption by volume was down 5.7% from Q1-2020 mainly due to reductions in commercial consumption, which were exacerbated by COVID-19 mitigation efforts. Commercial consumption of 335,000 ccf is the lowest first-quarter consumption since 2015.

In the first quarter of 2021, the **Stormwater Utility** had operating income of \$725,000 compared with \$955,000 in the same period last year. Operating revenues were up \$19,000 compared to 2020 mainly due to charges for City storm service. As most Stormwater Utility charges are based on a flat rate, COVID-19 did not have a significant effect on service revenue.

Operating expenditures in the Stormwater Utility were up \$250,000 from 2020, contributing to the lower operating income noted above. This variance was mainly due to increased personnel costs, fleet costs, NPDES permit renewal and contracted services.

Through March 2021, the **Solid Waste Utility** Fund had \$3.9 million in operating revenues compared to \$3.6 million in operating expenditures. The City of Auburn's Solid Waste services are outsourced to Waste Management and to Republic Services, who manages the contract for the annexed areas.

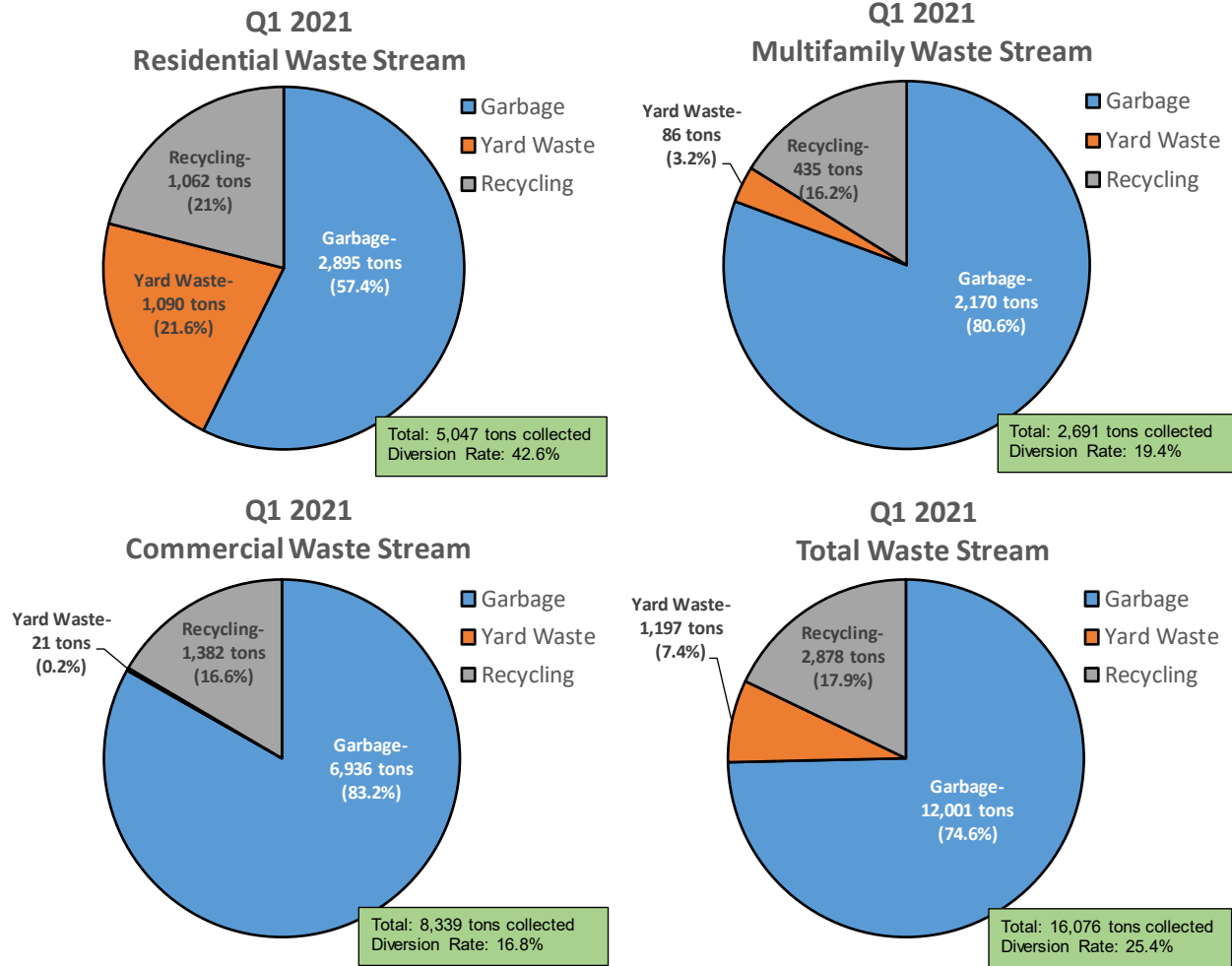
In the first quarter of 2021, Waste Management serviced 15,606 customers (79% of customers) and Republic Services serviced 4,174 customers (21% of customers).

The current mix of solid waste customer account types (rounded) is:

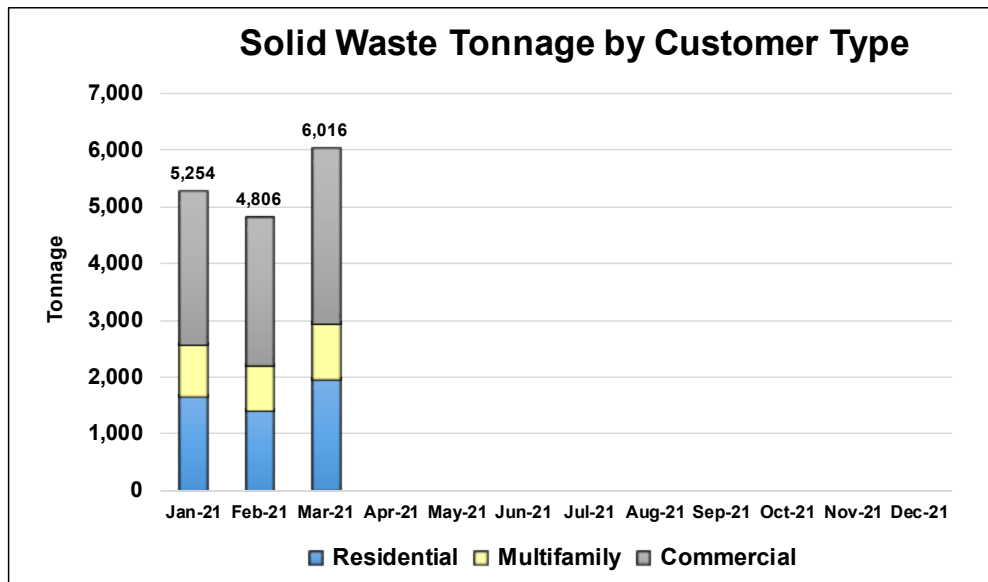
- 89.6% Residential
- 8.0% Commercial
- 2.5% Multifamily

The "diversion rate" is a measure of how much generated waste is not sent to the landfill; i.e., waste that is either recycled or collected yard waste. Through March 2021, the total diversion rate was 25.4%, which represents a total of 4,100 tons of waste that was diverted from landfills.

**2021 Tons Collected and Diversion Rates**



Of the total tonnage collected in 2020, 31% was from residential customers, 17% from multifamily customers, and 52% from commercial customers, as shown in the following graph:



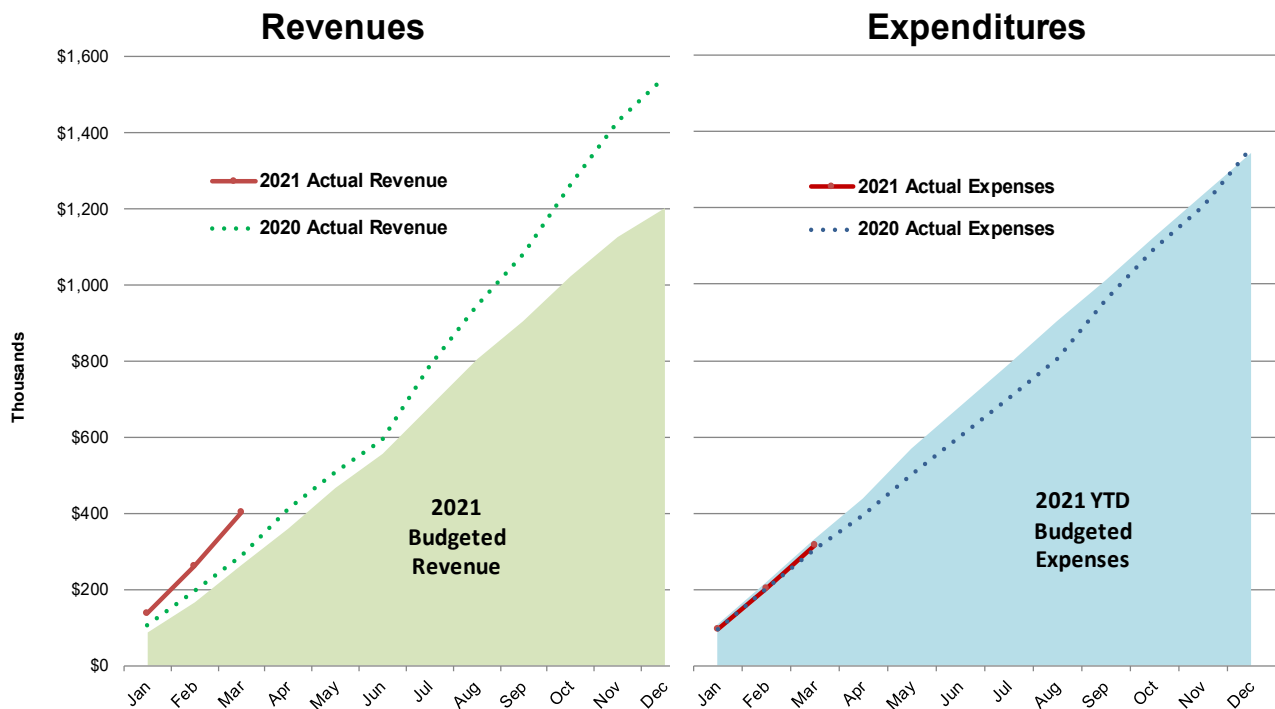


Through March 2021, the **Airport Fund** had operating income of \$93,000 as compared with operating income of \$198,000 in the same period last year. Operating revenues in the Airport Fund were \$8,000 more than the same period last year, largely due to increased revenue for property leases and aviation fuel sales.

Operating expenditures in the Airport Fund were \$113,000 more than in the first quarter of last year. Much of this variance consisted of fuel inventory expenses, but also included increased personnel costs, contracted services and fleet costs.

In the first quarter of 2021, the **Cemetery Fund** experienced operating income of \$86,000 as compared with an operating loss of \$18,000 through March 2020. Total sales revenue was up \$118,000, or 41.6% from first-quarter 2020, due to significant increases in lot sales, markers, and openings and closings. Operating expenditures were up \$11,000 or 3.8% from last year due mostly to inventory purchases and professional services.

**CEMETERY**  
**Cumulative Revenues and Expenditures**  
**2021 Budget vs. Actual**



**Internal Service Funds**

Operating expenditures within the **Insurance Fund** represent the premium cost pool that will be allocated monthly to other City funds over the course of the year. As a result, the expenditure balance gradually diminishes each month throughout the year.

No significant variances are reported in the **Workers' Compensation, Facilities, Innovation & Technology, or Equipment Rental Funds**.

**Contact Information**

This report is prepared by the Finance Department. Additional financial information can also be viewed at our website: <http://www.auburnwa.gov/>. For any questions about this report please contact Jamie Thomas at [jdthomas@auburnwa.gov](mailto:jdthomas@auburnwa.gov).

**City of Auburn  
Investment Portfolio Summary  
March 31, 2021**

Investment Type	Purchase Date	Book Value	Maturity Date	Yield to Maturity
State Investment Pool	Various	\$ 135,734,989	Various	0.11%
KeyBank Money Market	Various	14,112,819	Various	0.01%
Pacific Premier Bank Interest Acct	Various	10,543,560	Various	0.14%
FHLB	1/17/2020	5,168,350	12/9/2022	1.56%
FHLMC	11/20/2020	5,004,250	11/6/2023	2.38%
Total Cash & Investments		<b>\$ 170,563,968</b>		<b>0.217%</b>

Investment Mix	% of Total	Summary	
State Investment Pool	79.6%	Current 6-month treasury rate	0.05%
Key Bank Money Market	8.3%	Current State Pool rate	0.11%
Pacific Premier Bank Interest Acct	6.2%	KeyBank Money Market	0.01%
FHLB	3.0%	Pacific Premier Interest Acct	0.14%
FHLMC	2.9%		
	<b>100.0%</b>		

**SALES TAX SUMMARY**  
**MARCH 2021 SALES TAX DISTRIBUTIONS (FOR JANUARY 2021 RETAIL ACTIVITY)**

NAICS	CONSTRUCTION	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
236	Construction of Buildings	2,000,382	381,823	471,532	23.5%
237	Heavy and Civil Construction	184,377	52,870	55,506	5.0%
238	Specialty Trade Contractors	883,406	192,733	223,432	15.9%
<b>TOTAL CONSTRUCTION</b>		<b>\$ 3,068,164</b>	<b>\$ 627,426</b>	<b>\$ 750,470</b>	<b>19.6%</b>
<i>Overall Change from Previous Year</i>				<b>\$ 123,044</b>	

NAICS	MANUFACTURING	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
311	Food Manufacturing	10,332	2,890	2,318	-19.8%
312	Beverage and Tobacco Products	11,872	2,794	3,139	12.4%
313	Textile Mills	1,178	709	271	-61.7%
314	Textile Product Mills	2,390	980	936	-4.5%
315	Apparel Manufacturing	1,301	374	533	42.6%
316	Leather and Allied Products	488	50	94	89.0%
321	Wood Product Manufacturing	14,670	2,919	3,076	5.4%
322	Paper Manufacturing	4,028	954	706	-26.0%
323	Printing and Related Support	37,260	11,765	10,087	-14.3%
324	Petroleum and Coal Products	1,404	1,376	3	-99.7%
325	Chemical Manufacturing	10,595	2,395	1,849	-22.8%
326	Plastics and Rubber Products	7,322	1,748	2,168	24.0%
327	Nonmetallic Mineral Products	16,154	2,665	3,911	46.8%
331	Primary Metal Manufacturing	62,321	10,027	7,144	-28.8%
332	Fabricated Metal Product Manuf	34,205	5,893	6,497	10.3%
333	Machinery Manufacturing	22,168	4,973	4,416	-11.2%
334	Computer and Electronic Product	8,232	1,331	1,806	35.7%
335	Electric Equipment, Appliances	8,276	3,067	266	-91.3%
336	Transportation Equipment Man	92,399	30,164	30,078	-0.3%
337	Furniture and Related Products	10,109	3,531	3,563	0.9%
339	Miscellaneous Manufacturing	32,935	8,701	9,037	3.9%
<b>TOTAL MANUFACTURING</b>		<b>\$ 389,637</b>	<b>\$ 99,304</b>	<b>\$ 91,899</b>	<b>-7.5%</b>
<i>Overall Change from Previous Year</i>				<b>\$ (7,405)</b>	

NAICS	TRANSPORTATION AND WAREHOUSING	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
481	Air Transportation	0	0	0	N/A
482	Rail Transportation	14,421	5,057	5,093	0.7%
483	Water Transportation	0	0	0	N/A
484	Truck Transportation	22,499	8,725	6,241	-28.5%
485	Transit and Ground Passengers	9	0	0	N/A
488	Transportation Support	79,945	10,001	11,250	12.5%
491	Postal Service	676	174	237	36.1%
492	Couriers and Messengers	69,993	52	63,608	122506.2%
493	Warehousing and Storage	9,647	2,930	3,151	7.6%
<b>TOTAL TRANSPORTATION</b>		<b>\$ 197,189</b>	<b>\$ 26,939</b>	<b>\$ 89,580</b>	<b>232.5%</b>
<i>Overall Change from Previous Year</i>				<b>\$ 62,641</b>	

NAICS	WHOLESALE TRADE	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
423	Wholesale Trade, Durable Goods	1,027,727	253,078	255,838	1.1%
424	Wholesale Trade, Nondurable	303,860	75,165	67,233	-10.6%
425	Wholesale Electronic Markets	14,684	4,518	4,970	10.0%
<b>TOTAL WHOLESALE</b>		<b>\$ 1,346,271</b>	<b>\$ 332,761</b>	<b>\$ 328,040</b>	<b>-1.4%</b>
<i>Overall Change from Previous Year</i>				<b>\$ (4,720)</b>	

NAICS	AUTOMOTIVE	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
441	Motor Vehicle and Parts Dealer	3,594,307	916,958	962,411	5.0%
447	Gasoline Stations	232,674	61,217	58,693	-4.1%
<b>TOTAL AUTOMOTIVE</b>		<b>\$ 3,826,981</b>	<b>\$ 978,176</b>	<b>\$ 1,021,105</b>	<b>4.4%</b>
<i>Overall Change from Previous Year</i>				<b>\$ 42,929</b>	

NAICS	RETAIL TRADE	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
442	Furniture and Home Furnishings	209,308	59,099	81,415	37.8%
443	Electronics and Appliances	300,343	78,635	86,317	9.8%
444	Building Material and Garden	751,040	140,889	172,629	22.5%
445	Food and Beverage Stores	450,577	105,103	113,171	7.7%
446	Health and Personal Care Store	348,418	110,963	96,177	-13.3%
448	Clothing and Accessories	872,671	352,201	281,111	-20.2%
451	Sporting Goods, Hobby, Books	239,744	76,404	82,817	8.4%
452	General Merchandise Stores	878,021	240,905	263,097	9.2%
453	Miscellaneous Store Retailers	1,178,104	258,091	361,966	40.2%
454	Nonstore Retailers	271,309	62,444	86,991	39.3%
<b>TOTAL RETAIL TRADE</b>		<b>\$ 5,499,535</b>	<b>\$ 1,484,732</b>	<b>\$ 1,625,691</b>	<b>9.5%</b>
<i>Overall Change from Previous Year</i>				<b>\$ 140,959</b>	

NAICS	SERVICES	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
51*	Information	684,732	172,549	193,953	12.4%
52*	Finance and Insurance	177,847	35,428	41,765	17.9%
53*	Real Estate, Rental, Leasing	368,873	103,895	98,651	-5.0%
541	Professional, Scientific, Tech	394,150 a	88,460	109,262	23.5%
551	Company Management	66	15	13	-13.2%
56*	Admin. Supp., Remed Svcs	651,469	146,512	200,181	36.6%
611	Educational Services	40,410	10,115	9,041	-10.6%
62*	Health Care Social Assistance	110,693	29,007	26,994	-6.9%
71*	Arts and Entertainment	50,412	24,540	8,232	-66.5%
72*	Accommodation and Food Svcs	1,204,980	355,493	282,510	-20.5%
81*	Other Services	534,972	127,848	143,718	12.4%
92*	Public Administration	1,620	268	309	15.3%
<b>TOTAL SERVICES</b>		<b>\$ 4,220,223</b>	<b>\$ 1,094,129</b>	<b>\$ 1,114,626</b>	<b>1.9%</b>
<i>Overall Change from Previous Year</i>				<b>\$ 20,497</b>	

NAICS	MISCELLANEOUS	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
000	Unknown	0	0	0	N/A
111-115	Agriculture, Forestry, Fishing	5,367	2,114	3,609	70.7%
211-221	Mining & Utilities	28,831	4,730	8,885	87.8%
999	Unclassifiable Establishments	273,689	51,485	66,297	28.8%
<b>TOTAL SERVICES</b>		<b>\$ 307,887</b>	<b>\$ 58,329</b>	<b>\$ 78,790</b>	<b>35.1%</b>
<i>Overall Change from Previous Year</i>				<b>\$ 20,461</b>	

NAICS	WHOLESALE TRADE	2020 Annual Total (Nov '19-Oct '20)	2020 YTD (Nov '19-Jan '20)	2021 YTD (Nov '20-Jan '21)	YTD % Diff
<b>GRAND TOTAL</b>		<b>\$ 18,855,888</b>	<b>\$ 4,701,796</b>	<b>\$ 5,100,201</b>	
<i>Overall Change from Previous Year</i>				<b>\$ 398,405</b>	<b>8.5%</b>

**Total March 2021 Sales Tax Distributions** **\$ 1,567,941**

**Percent Change from March 2020** **10.7%**

**Comparisons:**  
**March 2020** **\$ 1,416,529**  
**March 2019** **\$ 1,374,764**

Includes Adjustments in excess of +/- \$10,000.

a. WA State Department of Revenue adjustment to sales tax returns for July 2020 Reporting (adjustment: \$18,706).

OPERATING & CAPITAL FUNDS	ENTERPRISE FUNDS											
	WATER			SEWER			SEWER METRO			STORM		
	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance
<b>Through March 2021</b>												
<b>OPERATING FUND:</b>												
OPERATING REVENUES												
Charges For Service	16,311,200	3,130,970	(13,180,230)	9,601,630	2,128,328	(7,473,302)	20,319,350	4,284,587	(16,034,763)	10,607,050	2,619,083	(7,987,967)
Grants	-	-	-	-	-	-	-	-	-	-	-	-
Interest Earnings	113,100	6,339	(106,761)	69,100	2,614	(66,486)	16,600	167	(16,433)	79,100	3,080	(76,020)
Rents, Leases, Concessions, & Other	30,000	(4,579)	(34,579)	-	68	68	-	-	-	-	68	68
<b>TOTAL OPERATING REVENUES</b>	<b>16,454,300</b>	<b>3,132,731</b>	<b>(13,321,569)</b>	<b>9,670,730</b>	<b>2,131,010</b>	<b>(7,539,720)</b>	<b>20,335,950</b>	<b>4,284,753</b>	<b>(16,051,197)</b>	<b>10,686,150</b>	<b>2,622,232</b>	<b>(8,063,918)</b>
OPERATING EXPENSES												
Salaries & Wages	2,866,306	621,680	2,244,626	1,709,833	390,904	1,318,929	-	-	-	2,669,368	628,159	2,041,209
Benefits	1,503,001	314,438	1,188,563	892,805	196,280	696,525	-	-	-	1,400,208	325,395	1,074,813
Supplies	359,850	71,271	288,579	163,050	38,978	124,072	-	-	-	82,050	13,576	68,474
Other Service Charges	4,724,100	641,014	4,083,086	3,224,700	653,903	2,570,797	20,331,250	4,306,948	16,024,302	2,135,830	402,667	1,733,163
Intergovernmental Services (Less Transfers Out)	-	-	-	-	-	-	-	-	-	-	-	-
Waste Management Payments <b>See note</b>	-	-	-	-	-	-	-	-	-	-	-	-
Sewer Metro Services	-	-	-	-	-	-	-	-	-	-	-	-
Debt Service Interest	809,200	-	809,200	105,900	-	105,900	-	-	-	187,000	-	187,000
Interfund Operating Rentals & Supplies	1,937,400	488,806	1,448,594	1,578,600	399,106	1,179,494	-	-	-	2,096,200	527,021	1,569,180
<b>TOTAL OPERATING EXPENSES</b>	<b>12,199,857</b>	<b>2,137,209</b>	<b>10,062,648</b>	<b>7,674,888</b>	<b>1,679,170</b>	<b>5,995,718</b>	<b>20,331,250</b>	<b>4,306,948</b>	<b>16,024,302</b>	<b>8,570,656</b>	<b>1,896,817</b>	<b>6,673,839</b>
<b>OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION</b>	<b>4,254,443</b>	<b>995,522</b>	<b>(3,258,921)</b>	<b>1,995,842</b>	<b>451,840</b>	<b>(1,544,002)</b>	<b>4,700</b>	<b>(22,195)</b>	<b>(26,895)</b>	<b>2,115,494</b>	<b>725,415</b>	<b>(1,390,079)</b>
NON-OPERATING REVENUES												
Operating Transfers-in	-	-	-	-	-	-	-	-	-	-	-	-
Intergovernmental Loan	2,695,000	-	2,695,000	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-	-	-
Revenue Bond Proceeds	-	-	-	-	-	-	-	-	-	-	-	-
NON-OPERATING EXPENSES												
Transfer to Capital Subfund	10,643,610	261,490	10,382,120	-	-	-	-	-	-	-	-	-
Other Operating Transfers-out	408,166	50,081	358,085	383,167	50,081	333,086	-	-	-	444,667	124,081	320,586
Debt Service Principal	1,816,200	-	1,816,200	449,300	-	449,300	-	-	-	350,900	-	350,900
Net Change in Restricted Net Assets	-	-	-	-	-	-	-	-	-	-	-	-
Interfund Loan Repayment	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Expenses	-	-	-	-	-	-	-	-	-	-	-	-
BEGINNING WORKING CAPITAL - January 1, 2021	17,088,517	17,088,517	-	7,837,981	7,837,981	-	2,066,136	2,066,136	-	8,943,194	8,943,194	-
ENDING WORKING CAPITAL - March 31, 2021	11,169,984	17,772,468	6,602,484	9,001,356	8,239,740	(761,616)	2,070,836	2,043,941	(26,895)	10,263,121	9,544,528	(718,593)
NET CHANGE IN WORKING CAPITAL (see Note)	(5,918,533)	683,951	6,602,484	1,163,375	401,759	(761,616)	4,700	(22,195)	(26,895)	1,319,927	601,334	(718,593)
<b>CAPITAL FUND:</b>												
CAPITAL REVENUES												
Interest Revenue	10,900	117	(10,783)	75,600	23,341	(52,259)	-	-	-	68,800	3,786	(65,014)
Grants	-	-	-	-	-	-	-	-	-	255,970	-	(255,970)
Contributions	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenue	-	(22,370)	(22,370)	-	-	-	-	-	-	-	-	-
Increase In Contributions - System Development	960,200	168,595	(791,605)	686,800	93,543	(593,257)	-	-	-	514,100	334,155	(179,946)
Interfund Revenues	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - FAA	-	-	-	-	-	-	-	-	-	-	-	-
Proceeds of Debt Activity	-	-	-	-	-	-	-	-	-	-	-	-
Transfers In from Operating Sub-Fund	10,643,610	261,490	(10,382,120)	-	-	-	-	-	-	-	-	-
Transfer In from Other Funds	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL CAPITAL REVENUES</b>	<b>11,614,710</b>	<b>407,832</b>	<b>(11,206,878)</b>	<b>762,400</b>	<b>116,884</b>	<b>(645,516)</b>				<b>838,870</b>	<b>337,940</b>	<b>(500,930)</b>
CAPITAL EXPENSES												
Other Non-Operating Expense	-	-	-	-	387,642	(387,642)	-	-	-	-	-	-
Increase In Fixed Assets - Salaries	535,700	54,460	481,240	85,700	32,824	52,876	-	-	-	321,400	44,161	277,239
Increase In Fixed Assets - Benefits	214,300	25,626	188,674	34,300	14,118	20,182	-	-	-	128,600	21,330	107,270
Increase In Fixed Assets - Services	21,800	-	21,800	16,600	-	16,600	-	-	-	12,600	-	12,600
Increase In Fixed Assets - Site Improvements	-	12,107	(12,107)	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Construction	9,898,610	656,046	9,242,564	3,263,000	9,279	3,253,721	-	-	-	4,233,100	150,665	4,082,435
Operating Transfers Out	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL CAPITAL EXPENSES</b>	<b>10,670,410</b>	<b>748,238</b>	<b>9,922,172</b>	<b>3,399,600</b>	<b>443,862</b>	<b>2,955,738</b>				<b>4,695,700</b>	<b>216,156</b>	<b>4,479,544</b>
BEGINNING WORKING CAPITAL - January 1, 2021	888,139	888,139	-	10,762,357	10,762,357	-	-	-	-	10,569,965	10,569,965	-
ENDING WORKING CAPITAL - March 31, 2021	1,832,439	547,733	(1,284,706)	8,125,157	10,435,378	2,310,221	-	-	-	6,713,135	10,691,749	3,978,614
NET CHANGE IN WORKING CAPITAL (see Note)	944,300	(340,406)	(1,284,706)	(2,637,200)	(326,979)	2,310,221	-	-	-	(3,856,830)	121,784	3,978,614
<b>Total Change in Working Capital</b>	<b>(4,974,233)</b>	<b>343,545</b>	<b>5,317,778</b>	<b>(1,473,825)</b>	<b>74,781</b>	<b>1,548,606</b>	<b>4,700</b>	<b>(22,195)</b>	<b>(26,895)</b>	<b>(2,536,903)</b>	<b>723,118</b>	<b>3,260,021</b>
(*) Depreciation	4,083,600	973,998		2,415,000	600,020		-	-		2,229,800	542,796	

Working Capital = Current Assets  
minus Current Liabilities

OPERATING & CAPITAL FUNDS	ENTERPRISE FUNDS									INTERNAL SERVICE FUNDS		
	SOLID WASTE			AIRPORT			CEMETERY			INSURANCE		
	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance
<b>Through March 2021</b>												
<b>OPERATING FUND:</b>												
OPERATING REVENUES												
Charges For Service	16,669,900	3,884,523	(12,785,377)	1,458,000	347,145	(1,110,855)	1,199,000	403,207	(795,793)	-	-	-
Grants	60,000	-	(60,000)	-	-	-	-	-	-	-	-	-
Interest Earnings	45,600	1,528	(44,072)	12,800	380	(12,420)	4,600	349	(4,251)	12,800	109	(12,691)
Rents, Leases, Concessions, & Other	-	-	-	4,000	1,195	(2,805)	-	-	-	-	-	-
<b>TOTAL OPERATING REVENUES</b>	<b>16,775,500</b>	<b>3,886,050</b>	<b>(12,889,450)</b>	<b>1,474,800</b>	<b>348,719</b>	<b>(1,126,081)</b>	<b>1,203,600</b>	<b>403,556</b>	<b>(800,044)</b>	<b>12,800</b>	<b>109</b>	<b>(12,691)</b>
OPERATING EXPENSES												
Salaries & Wages	-	-	-	249,471	57,196	192,275	495,692	112,397	383,295	-	-	-
Benefits	-	-	-	119,725	29,425	90,300	271,278	61,830	209,448	175,000	-	175,000
Supplies	48,200	343	47,857	362,000	70,751	291,249	261,700	79,461	182,239	-	-	-
Other Service Charges	2,785,230	383,672	2,401,558	267,800	70,819	196,981	157,200	23,514	133,686	7,900	1,251,783	(1,243,883)
Intergovernmental Services (Less Transfers Out)	-	-	-	-	-	-	-	-	-	-	-	-
Waste Management Payments <b>See note</b>	13,485,300	3,041,842	10,443,458	-	-	-	-	-	-	-	-	-
Sewer Metro Services <b>See note below</b>	-	-	-	251,400	-	251,400	-	-	-	-	-	-
Debt Service Interest	-	-	-	251,400	-	251,400	-	-	-	-	-	-
Interfund Operating Rentals & Supplies	632,100	159,510	472,590	110,600	27,650	82,950	158,950	40,332	118,618	-	-	-
<b>TOTAL OPERATING EXPENSES</b>	<b>16,950,830</b>	<b>3,585,367</b>	<b>13,365,463</b>	<b>1,360,996</b>	<b>255,841</b>	<b>1,105,155</b>	<b>1,344,820</b>	<b>317,534</b>	<b>1,027,286</b>	<b>182,900</b>	<b>1,251,783</b>	<b>(1,068,883)</b>
<b>OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION</b>	<b>(175,330)</b>	<b>300,684</b>	<b>476,014</b>	<b>113,804</b>	<b>92,878</b>	<b>(20,926)</b>	<b>(141,220)</b>	<b>86,022</b>	<b>227,242</b>	<b>(170,100)</b>	<b>(1,251,674)</b>	<b>(1,081,574)</b>
NON-OPERATING REVENUES												
Operating Transfers-in	-	-	-	-	-	-	-	-	-	-	-	-
Intergovernmental Loan	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-	-	-
Revenue Bond Proceeds	-	-	-	3,810,900	-	3,810,900	-	-	-	-	-	-
NON-OPERATING EXPENSES												
Transfer to Capital Subfund	-	-	-	3,000,000	32,087	-	100,000	42,500	-	-	-	-
Other Operating Transfers-out	-	-	-	-	-	-	(100,000)	(42,500)	(57,500)	-	-	-
Debt Service Principal	-	-	-	126,700	-	126,700	-	-	-	-	-	-
Net Change in Restricted Net Assets	-	-	-	-	3,949	3,949	-	-	-	-	-	-
Interfund Loan Repayment	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Expenses	-	-	-	-	-	-	-	-	-	-	-	-
BEGINNING WORKING CAPITAL - January 1, 2021	5,753,618	5,753,618	-	810,777	810,777	-	505,802	505,802	-	1,741,353	1,741,353	-
ENDING WORKING CAPITAL - March 31, 2021	5,578,288	6,054,302	476,014	1,608,781	867,620	(741,161)	364,582	591,824	227,242	1,571,253	489,679	(1,081,574)
NET CHANGE IN WORKING CAPITAL (see Note)	(175,330)	300,684	476,014	798,004	56,843	(741,161)	(141,220)	86,022	227,242	(170,100)	(1,251,674)	(1,081,574)
<b>CAPITAL FUND:</b>												
CAPITAL REVENUES												
Interest Revenue	-	-	-	200	28	(172)	800	3	(797)	-	-	-
Grants	-	-	-	-	-	-	-	-	-	-	-	-
Contributions	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-Operating Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - System Development	-	-	-	-	-	-	-	-	-	-	-	-
Interfund Revenues	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Contributions - FAA	-	-	-	-	-	-	-	-	-	-	-	-
Proceeds of Debt Activity	-	-	-	-	-	-	-	-	-	-	-	-
Transfers In from Operating Sub-Fund	-	-	-	3,000,000	32,087	(2,967,913)	100,000	42,500	(57,500)	-	-	-
Transfer In from Other Funds	-	-	-	-	-	-	(100,000)	(42,500)	57,500	-	-	-
<b>TOTAL CAPITAL REVENUES</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,000,200</b>	<b>32,115</b>	<b>(2,968,085)</b>	<b>800</b>	<b>3</b>	<b>(797)</b>	<b>-</b>	<b>-</b>	<b>-</b>
CAPITAL EXPENSES												
Other Non-Operating Expense	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Salaries	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Benefits	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Services	-	-	-	100	-	100	100	-	100	-	-	100
Increase In Fixed Assets - Site Improvements	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Increase In Fixed Assets - Construction	-	-	-	2,891,500	37,137	2,854,363	40,000	-	40,000	-	-	-
Operating Transfers Out	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL CAPITAL EXPENSES</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,891,600</b>	<b>37,137</b>	<b>2,854,463</b>	<b>40,100</b>	<b>-</b>	<b>40,100</b>	<b>-</b>	<b>-</b>	<b>-</b>
BEGINNING WORKING CAPITAL - January 1, 2021	-	-	-	20,557	20,557	-	48,983	48,983	-	-	-	-
ENDING WORKING CAPITAL - March 31, 2021	-	-	-	129,157	15,535	(113,622)	9,683	48,986	39,303	-	-	-
NET CHANGE IN WORKING CAPITAL (see Note)	-	-	-	108,600	(5,022)	(113,622)	(39,300)	3	39,303	-	-	-
<b>Total Change in Working Capital</b>	<b>(175,330)</b>	<b>300,684</b>	<b>476,014</b>	<b>906,604</b>	<b>51,821</b>	<b>(854,783)</b>	<b>(180,520)</b>	<b>86,024</b>	<b>266,544</b>	<b>(170,100)</b>	<b>(1,251,674)</b>	<b>(1,081,574)</b>

(\*) Depreciation

20,000

-

434,700

175,320

(854,783)

32,200

10,509

-

-

Working Capital = Current Assets  
minus Current Liabilities

Note: Includes March's Waste Management  
payment (\$1,109,370), which will be made in April.

OPERATING & CAPITAL FUNDS	INTERNAL SERVICE FUNDS												
	Through March 2021	WORKER'S COMPENSATION			FACILITIES			INNOVATION & TECHNOLOGY			EQUIPMENT RENTAL		
		Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance	Budget	YTD Actual	Variance
<b>OPERATING FUND:</b>													
OPERATING REVENUES													
Charges For Service	1,104,400	268,868	(835,532)	3,705,100	926,401	(2,778,699)	6,653,150	1,654,260	(4,998,890)	2,290,400	572,600	(1,717,800)	
Grants	-	-	-	-	-	-	-	-	-	-	-	-	
Interest Earnings	20,000	1,054	(18,946)	8,000	506	(7,494)	21,600	1,045	(20,555)	16,400	749	(15,651)	
Rents, Leases, Concessions, & Other	15,000	-	(15,000)	-	-	-	-	-	-	-	58,863	58,863	
<b>TOTAL OPERATING REVENUES</b>	<b>1,139,400</b>	<b>269,922</b>	<b>(869,478)</b>	<b>3,713,100</b>	<b>926,907</b>	<b>(2,786,193)</b>	<b>6,674,750</b>	<b>1,655,305</b>	<b>(5,019,445)</b>	<b>2,306,800</b>	<b>632,212</b>	<b>(1,674,588)</b>	
OPERATING EXPENSES													
Salaries & Wages	-	-	-	819,855	162,716	657,139	2,209,075	525,602	1,683,473	691,161	166,724	524,437	
Benefits	250,000	29,030	220,970	452,466	96,613	355,853	1,099,145	238,318	860,827	357,276	89,726	267,550	
Supplies	-	-	-	140,200	11,120	129,080	420,650	23,815	396,835	1,153,840	176,541	977,299	
Other Service Charges	461,100	153,226	307,874	1,407,700	275,361	1,132,339	2,866,800	992,280	1,874,520	570,050	78,578	491,472	
Intergovernmental Services (Less Transfers Out)	-	-	-	-	-	-	-	-	-	-	-	-	
Waste Management Payments <span style="color:red">See note</span>	-	-	-	-	-	-	-	-	-	-	-	-	
Sewer Metro Services	-	-	-	-	-	-	-	-	-	-	-	-	
Debt Service Interest	-	-	-	-	-	-	-	-	-	-	-	-	
Interfund Operating Rentals & Supplies	159,700	39,925	119,775	227,900	56,975	170,925	276,850	69,212	207,638	343,750	86,532	257,218	
<b>TOTAL OPERATING EXPENSES</b>	<b>870,800</b>	<b>222,181</b>	<b>648,619</b>	<b>3,048,121</b>	<b>602,785</b>	<b>2,445,336</b>	<b>6,872,520</b>	<b>1,849,228</b>	<b>5,023,292</b>	<b>3,116,077</b>	<b>598,100</b>	<b>2,517,977</b>	
<b>OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION</b>	<b>268,600</b>	<b>47,741</b>	<b>(220,859)</b>	<b>664,979</b>	<b>324,123</b>	<b>(340,856)</b>	<b>(197,770)</b>	<b>(193,923)</b>	<b>3,847</b>	<b>(809,277)</b>	<b>34,111</b>	<b>843,388</b>	
NON-OPERATING REVENUES													
Operating Transfers-in	-	-	-	-	-	-	50,000	-	(50,000)	-	-	-	
Intergovernmental Loan	-	-	-	-	-	-	-	-	-	-	-	-	
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-	-	-	
Revenue Bond Proceeds	-	-	-	-	-	-	-	-	-	-	-	-	
NON-OPERATING EXPENSES													
Transfer to Capital Subfund	-	-	-	-	-	-	500,000	-	500,000	-	-	-	
Other Operating Transfers-out	-	-	-	1,028,070	-	1,028,070	-	-	-	22,000	-	22,000	
Debt Service Principal	-	-	-	-	-	-	-	-	-	-	-	-	
Net Change in Restricted Net Assets	-	-	-	-	-	-	-	-	-	-	-	-	
Interfund Loan Repayment	-	-	-	-	-	-	-	-	-	-	-	-	
Other Non-Operating Expenses	-	-	-	-	-	-	-	49,840	(49,840)	-	-	-	
BEGINNING WORKING CAPITAL - January 1, 2021	2,382,027	2,382,027	-	986,936	986,936	-	2,597,407	2,597,407	-	2,384,056	2,384,056	-	
ENDING WORKING CAPITAL - March 31, 2021	2,650,627	2,429,768	(220,859)	623,845	1,311,059	687,214	1,949,637	2,403,484	453,847	1,552,779	2,418,167	865,388	
NET CHANGE IN WORKING CAPITAL (see Note)	268,600	47,741	(220,859)	(363,091)	324,123	687,214	(647,770)	(193,923)	453,847	(831,277)	34,111	865,388	
<b>CAPITAL FUND:</b>													
CAPITAL REVENUES													
Interest Revenue	-	-	-	-	-	-	4,700	233	(4,467)	45,600	1,462	(44,138)	
Grants	-	-	-	-	-	-	-	-	-	-	-	-	
Contributions	-	-	-	-	-	-	-	-	-	-	-	-	
Other Non-Operating Revenue	-	-	-	-	-	-	-	-	-	-	-	-	
Increase In Contributions - System Development	-	-	-	-	-	-	-	-	-	-	-	-	
Interfund Revenues	-	-	-	-	-	-	-	-	-	1,975,900	493,975	(1,481,925)	
Increase In Contributions - FAA	-	-	-	-	-	-	-	-	-	-	-	-	
Proceeds of Debt Activity	-	-	-	-	-	-	-	-	-	-	-	-	
Transfers In from Operating Sub-Fund	-	-	-	-	-	-	500,000	-	(500,000)	-	-	-	
Transfer In from Other Funds	-	-	-	-	-	-	75,000	-	(75,000)	1,025,420	243	(1,025,177)	
<b>TOTAL CAPITAL REVENUES</b>							<b>579,700</b>	<b>233</b>	<b>(579,467)</b>	<b>3,046,920</b>	<b>495,681</b>	<b>(2,551,239)</b>	
CAPITAL EXPENSES													
Other Non-Operating Expense	-	-	-	-	-	-	-	-	-	-	-	-	
Increase In Fixed Assets - Salaries	-	-	-	-	-	-	-	-	-	-	165	(165)	
Increase In Fixed Assets - Benefits	-	-	-	-	-	-	-	-	-	-	78	(78)	
Increase In Fixed Assets - Services	-	-	-	-	-	-	200	0	200	700	-	700	
Increase In Fixed Assets - Site Improvements	-	-	-	-	-	-	-	-	-	-	-	-	
Increase In Fixed Assets - Equipment	-	-	-	-	-	-	489,000	(36,498)	525,498	2,107,900	610,339	1,497,561	
Increase In Fixed Assets - Construction	-	-	-	-	-	-	-	-	-	1,140,000	-	1,140,000	
Operating Transfers Out	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TOTAL CAPITAL EXPENSES</b>							<b>489,200</b>	<b>(36,498)</b>	<b>525,698</b>	<b>3,248,600</b>	<b>610,582</b>	<b>2,638,018</b>	
BEGINNING WORKING CAPITAL - January 1, 2021							545,314	545,314	-	4,104,409	4,104,409	-	
ENDING WORKING CAPITAL - March 31, 2021							635,814	582,045	(53,769)	3,902,729	3,989,508	86,779	
NET CHANGE IN WORKING CAPITAL (see Note)							90,500	36,731	(53,769)	(201,680)	(114,901)	86,779	
<b>Total Change in Working Capital</b>	<b>268,600</b>	<b>47,741</b>	<b>(220,859)</b>	<b>(363,091)</b>	<b>324,123</b>	<b>687,214</b>	<b>(557,270)</b>	<b>(157,193)</b>	<b>400,077</b>	<b>(1,032,957)</b>	<b>(80,790)</b>	<b>952,167</b>	

(\*) Depreciation

Working Capital = Current Assets  
minus Current Liabilities