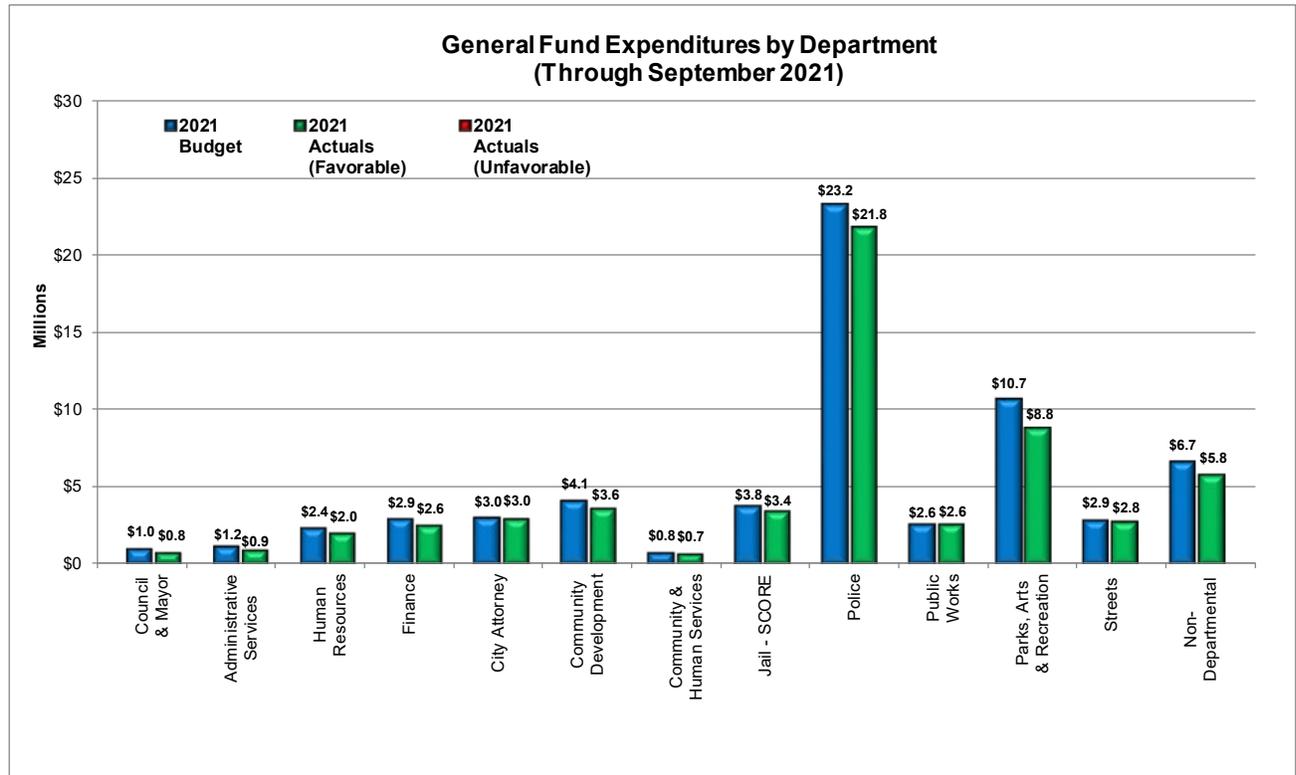
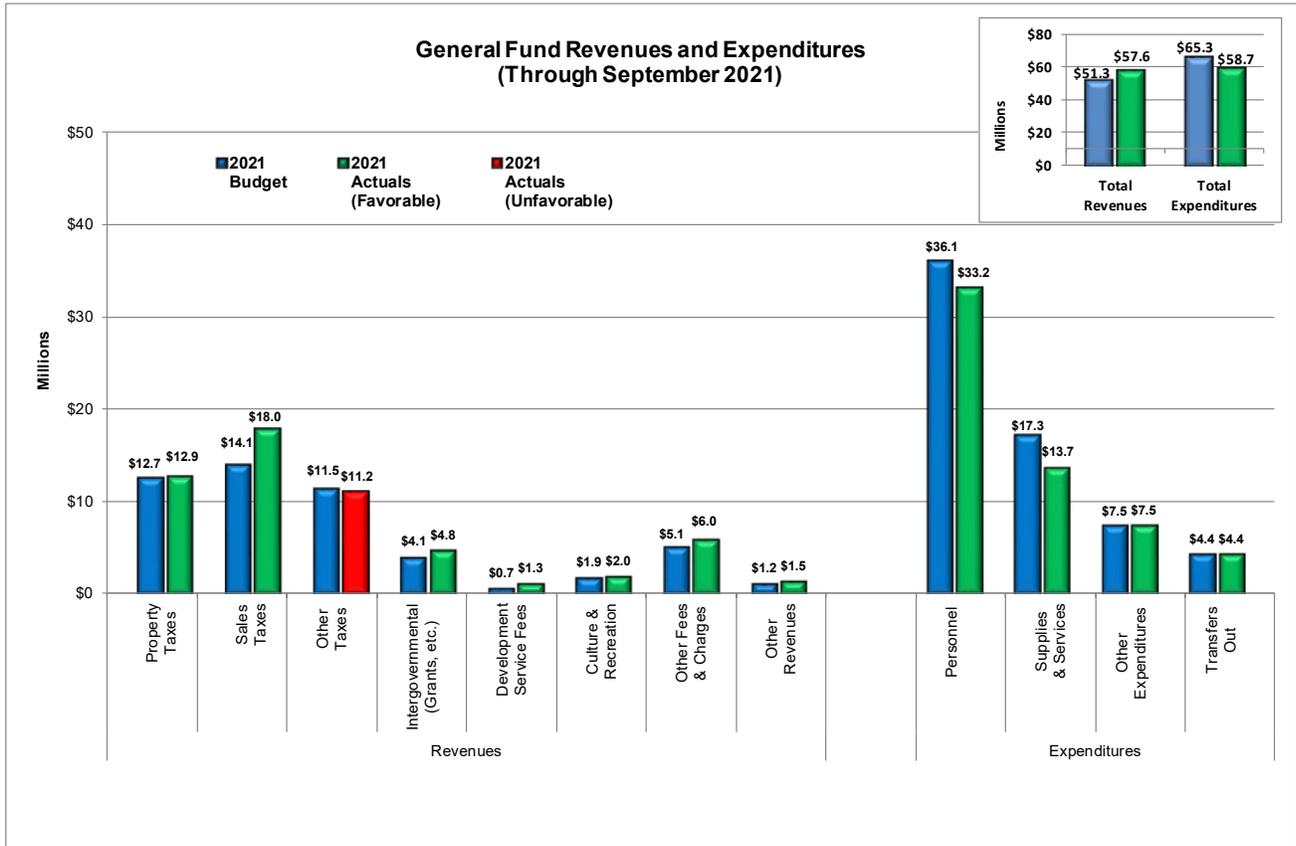




AGENDA BILL APPROVAL FORM

| | | |
|--|---|--------------------------------|
| Agenda Subject: Financial Report Through September 2021 | | Date: November 29, 2021 |
| Department: Finance | Attachments: Financial Report through September 2021 | Budget Impact: \$0 |
| Administrative Recommendation: For discussion only. | | |
| <p>Background Summary:</p> <p>The financial report summarizes the general state of Citywide financial affairs and highlights significant items or trends that the City Council should be aware of. The attachment provides the year-to-date through September 2021 status report based on financial data available as of November 22, 2021. Sales tax information represents business activity that occurred through July 2021.</p> | | |
| | | Staff: Thomas |
| Meeting Date: December 13, 2021 | | Item Number: |

General Fund Summary



| General Fund Summary of Sources and Uses | Page Ref | 2021 | | | 2020 | 2021 YTD Budget vs. Actual | |
|---|-------------|----------------------|----------------------|----------------------|----------------------|--|---------------|
| | | Annual Budget | YTD Budget | YTD Actual | YTD Actual | Favorable (Unfavorable) Amount Percentage | |
| Operating Revenues | | | | | | | |
| Property Tax | 6 | \$ 22,842,300 | \$ 12,671,500 | \$ 12,855,125 | \$ 12,376,181 | \$ 183,625 | 1.4 % |
| Retail Sales Tax | 3, 6-8 | 16,947,000 | 12,389,300 | 15,885,829 | 13,678,442 | 3,496,529 | 28.2 % |
| Affordable Housing Sales Tax Credit | | 123,700 | 92,775 | 107,535 | 104,759 | 14,760 | 15.9 % |
| Sales Tax - Pierce County Parks | | 99,700 | 73,400 | 96,683 | 80,900 | 23,283 | 31.7 % |
| Criminal Justice Sales Tax | | 2,034,000 | 1,499,700 | 1,892,852 | 1,667,278 | 393,152 | 26.2 % |
| Brokered Natural Gas Tax | | 130,000 | 101,900 | 119,248 | 123,168 | 17,348 | 17.0 % |
| City Utilities Tax | 3, 8-10 | 6,471,400 | 4,822,200 | 4,715,241 | 3,413,691 | (106,959) | (2.2) % |
| Admissions Tax | 10 | 320,000 | 240,003 | 98,311 | 197,965 | (141,692) | (59.0) % |
| Electric Tax | 8-10 | 3,723,200 | 2,899,700 | 2,858,500 | 3,242,922 | (41,200) | (1.4) % |
| Natural Gas Tax | 8-10 | 1,116,900 | 956,200 | 959,281 | 1,114,296 | 3,081 | 0.3 % |
| Cable Franchise Fee | | 876,900 | 657,675 | 681,138 | 677,983 | 23,463 | 3.6 % |
| Cable Utility Tax | | 960,000 | 720,000 | 718,597 | 864,091 | (1,403) | (0.2) % |
| Cable Franchise Fee - Capital | | 60,000 | 45,000 | 43,372 | 46,529 | (1,628) | (3.6) % |
| Telephone Tax | 8-10 | 765,400 | 582,700 | 529,685 | 831,771 | (53,015) | (9.1) % |
| Solid Waste Tax (external) | 8-10 | 112,500 | 84,420 | 170,348 | 166,230 | 85,928 | 101.8 % |
| Leasehold Excise Tax | | 210,000 | 197,500 | 209,931 | 211,704 | 12,431 | 6.3 % |
| Gambling Excise Tax | 11 | 307,000 | 230,250 | 60,422 | 74,995 | (169,828) | (73.8) % |
| Taxes sub-total | | \$ 57,100,000 | \$ 38,264,223 | \$ 42,002,098 | \$ 38,872,904 | \$ 3,737,875 | 9.8 % |
| Business License Fees | 11-12 | \$ 385,400 | \$ 153,400 | \$ 138,813 | \$ 147,995 | \$ (14,587) | (9.5) % |
| Building Permits | 12-13 | 858,400 | 545,300 | 1,130,736 | 686,295 | 585,436 | 107.4 % |
| Other Licenses & Permits | 3 | 785,600 | 606,000 | 1,021,828 | 729,676 | 415,828 | 68.6 % |
| Intergovernmental (Grants, etc.) | 14-15 | 5,483,020 | 4,108,230 | 4,833,268 | 4,529,943 | 725,038 | 17.6 % |
| Charges for Services: | 15-17 | | | | | | |
| General Government Services | 15 | 3,474,060 | 2,605,545 | 2,486,324 | 2,234,136 | (119,221) | (4.6) % |
| Public Safety | 15-16 | 929,900 | 697,425 | 891,517 | 704,263 | 194,092 | 27.8 % |
| Development Services Fees | 15-16 | 896,100 | 699,800 | 1,273,177 | 754,150 | 573,377 | 81.9 % |
| Culture and Recreation | 15-17 | 2,212,630 | 1,857,200 | 2,026,882 | 1,332,318 | 169,682 | 9.1 % |
| Fines and Penalties | 17-18 | 722,200 | 539,900 | 335,759 | 475,518 | (204,141) | (37.8) % |
| Fees/Charges/Fines sub-total | | \$ 15,747,310 | \$ 11,812,800 | \$ 14,138,305 | \$ 11,594,294 | \$ 2,325,505 | 19.7 % |
| Interest and Investment Earnings | 19 | \$ 138,800 | \$ 104,100 | \$ 68,436 | \$ 377,313 | \$ (35,664) | (34.3) % |
| Rents and Leases | 19 | 754,600 | 649,100 | 738,100 | 386,007 | 89,000 | 13.7 % |
| Contributions and Donations | 19 | 28,000 | 21,000 | 12,648 | 28,876 | (8,352) | (39.8) % |
| Other Miscellaneous | 19 | 217,800 | 186,277 | 196,203 | 171,276 | 9,927 | 5.3 % |
| Transfers In | | 162,000 | 162,000 | 162,000 | 2,081,527 | 0 | 0.0 % |
| Insurance Recoveries - Capital & Operating | | 100,000 | 93,750 | 273,784 | 71,391 | 180,034 | 192.0 % |
| Other Revenues sub-total | | \$ 1,401,200 | \$ 1,216,227 | \$ 1,451,171 | \$ 3,116,390 | \$ 234,944 | 19.3 % |
| Total Operating Revenues | | \$ 74,248,510 | \$ 51,293,250 | \$ 57,591,574 | \$ 53,583,588 | \$ 6,298,324 | 12.3 % |
| Operating Expenditures | | | | | | | |
| Council & Mayor | | \$ 1,375,222 | \$ 1,045,700 | \$ 793,609 | \$ 708,024 | \$ 252,091 | 24.1 % |
| Administration | | 1,473,404 | 1,183,167 | 937,924 | 2,494,166 | 245,243 | 20.7 % |
| Human Resources | | 2,160,531 | 1,569,200 | 1,320,958 | 1,165,246 | 248,242 | 15.8 % |
| Municipal Court & Probation | | 3,160,261 | 808,846 | 689,357 | 666,941 | 119,489 | 14.8 % |
| Finance | | 3,833,612 | 2,922,500 | 2,555,750 | 2,360,243 | 366,750 | 12.5 % |
| City Attorney | | 4,109,213 | 3,023,900 | 2,983,983 | 1,748,226 | 39,917 | 1.3 % |
| Community Development | | 5,560,908 | 4,125,200 | 3,643,522 | 3,178,358 | 481,678 | 11.7 % |
| Community & Human Services (Comm Devel) | | 1,214,797 | 776,300 | 672,272 | 632,686 | 104,028 | 13.4 % |
| Jail - SCORE | | 5,021,600 | 3,766,200 | 3,423,825 | 3,423,825 | 342,375 | 9.1 % |
| Police | | 30,935,021 | 23,191,617 | 21,790,269 | 21,335,656 | 1,401,348 | 6.0 % |
| Public Works | | 3,449,062 | 2,589,700 | 2,579,124 | 2,684,001 | 10,576 | 0.4 % |
| Parks, Arts & Recreation | | 14,131,508 | 10,684,900 | 8,801,490 | 8,094,481 | 1,883,410 | 17.6 % |
| Streets | | 4,092,068 | 2,909,600 | 2,769,792 | 2,547,290 | 139,808 | 4.8 % |
| Non-Departmental | | 7,823,870 | 6,684,703 | 5,781,942 | 1,279,897 | 902,760 | 13.5 % |
| Total Operating Expenditures | | \$ 88,341,077 | \$ 65,281,532 | \$ 58,743,818 | \$ 52,319,041 | \$ 6,537,714 | 10.0 % |

Executive Summary

This report provides an overview of the City's overall financial position for the fiscal period ending September 30, 2021, reflecting financial data available as of November 22, 2021.

General Fund:

Due to the COVID-19 pandemic, some General Fund revenues are lower than the pre-pandemic levels due to the economic impact the pandemic has had at the local and regional level. In late March, both King and Pierce counties advanced to Phase III of the state's Healthy Washington Roadmap to Recovery plan. Phase III allowed businesses to have indoor dining occupancy up to 50%; retail, fitness and competitive sports at 50% occupancy; and indoor entertainment venues like theaters, concerts, museums, bowling alleys, cardrooms, zoos, etc. were allowed to reopen with restrictions. At the end of June, Washington state reopened under the Washington Ready plan. All industry sectors previously covered by the Roadmap to Recovery or the Safe Start plan (with limited exceptions) were allowed to return to usual capacity and operations. Therefore, at the end of the second quarter of 2021 there were additional changes in business occupancy allowances and most restrictions had been lifted. Throughout the third quarter of 2021, business were able to resume normal operations but some businesses have continued to have modified hours and/or capacity restrictions.

Note: In 2020 to help close the revenue gap due to the COVID-19 pandemic, the City implemented several short-term policy changes in 2020. Effective January 1, 2021, all of those policy changes were discontinued.

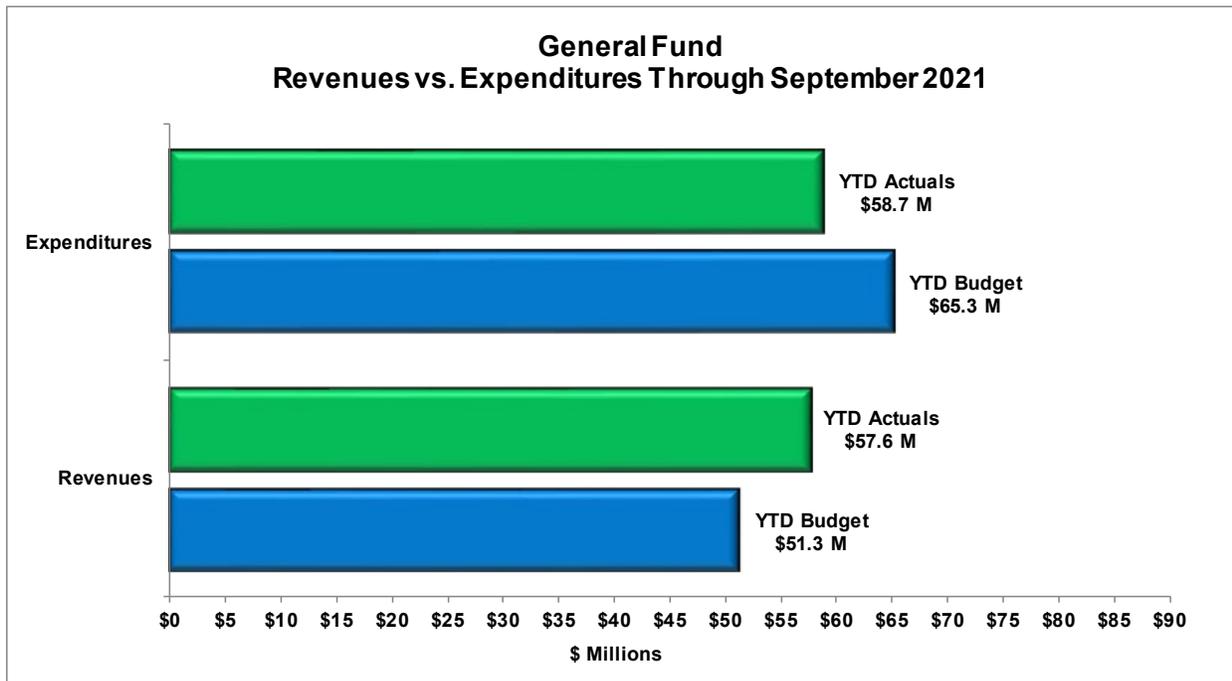
Overall, General Fund revenues collected through Q3-2021 totaled \$57.6 million as compared to a year-to-date (YTD) budget of \$51.3 million, or 12.3% above expectations.

Notable variances to YTD budget include:

- **Retail Sales Tax:** The sales tax report through September 2021 (which is provided as an attachment to this report) reflects amounts remitted to the City of Auburn based on sales from November 2020 through July 2021. Total retail sales tax revenue collected through September 2021 totaled \$15.9 million and was \$3.5 million, or 28.2%, above budget. Collections were also \$2.2 million, or 16.1%, more than what was collected through Q3-2020. The most notable increases in revenues compared to last year were seen in the retail trade and automotive categories, most likely due to pent up demand. **[pages 6-8]**
- In November 2020, City Council approved Ordinance No. 6801 which increased the City utility tax rate from 7.0% to 10.0% effective January 1, 2021. While 1.0% of utility tax revenue continues to support the Arterial Street Preservation Fund, this change increases General Fund tax revenues for Water, Sewer, Storm and Solid Waste services from the previous 6.0% to 9.0%. City utility tax revenues through Q3-2021 were \$108,000 unfavorable to budget although they were \$1.3 million higher than the same period last year. **[pages 8-10]**
- **Other Licenses and Permits:** Revenues in this category primarily consist of excavation/construction permits, street and curb permits as well as plumbing permits. Through the third quarter of 2021, these revenues totaled \$1.0 million and were \$416,000 favorable to budget. The majority of this favorability to budget was seen in excavation/construction permit revenues.

- Building permit revenues collected through September 2021 totaled \$1.1 million and were \$585,000, or 107.4%, above budget. There were four significant commercial projects in the City that contributed to higher-than-anticipated revenues this year, including the replacement of two elementary schools. The total number of building permits issued through Q3-2021 totaled 397, which is 16 (7.0%) more than the number issued through Q3-2020. [pages 12-13]
- Intergovernmental revenues collected through the third quarter of 2021 totaled \$4.8 million and were \$725,000 favorable to budget. The majority of this variance was due primarily to the unbudgeted receipt of \$331,000 of one-time Federal monies in July that are intended to be used for police reform and the unbudgeted receipt of \$250,000 in September of Streamlined Sales Tax Mitigation monies. [pages 14-15]

General Fund expenditures through Q3-2021 totaled \$58.7 million compared to a budget of \$65.3 million, representing a 10.0% favorable variance to budget. All departments operated within their allocated quarterly budget through the third quarter of 2021. Of the favorable variance to budget, \$2.9 million is due to staff vacancies as well as the fact that medical and dental benefit costs in 2021 were lower than budgeted.



Street Funds:

The City’s three street funds are special revenue funds wherein the revenue sources and expenditures are legally restricted. These funds are used for street capital construction projects, as well as local and arterial street repair and preservation projects. Historically, the majority of expenditures in all three street funds occur during the second half of the year when weather conditions are optimal for pavement construction. Variances in budget and actuals between years are generally due to the schedule and level of activity on projects in the fund, and the timing of grant reimbursements and other funding.

Through the third quarter of 2021, **Arterial Street Fund** revenues totaled \$2.2 million as compared to revenues of \$1.4 million through September 2020, while expenditures totaled \$2.7 million as compared to expenditures of \$1.3 million through the third quarter of 2020. **[pages 22–23]**

Local Street Fund revenues of \$654,000 compare to revenues of \$1.5 million through September 2020. Expenditures through the third quarter were \$522,000 as compared with \$1.0 million through the third quarter of 2020. **[pages 24–25]**

Lastly, **Arterial Street Preservation Fund** revenues totaled \$2.7 million through September 2021, while expenditures totaled \$3.5 million versus \$1.2M through last September. **[pages 26–27]**

Enterprise Funds:

The City's enterprise funds account for operations with revenues primarily provided from user fees, charges or contracts for services.

The **Water Fund** ended the third quarter of 2021 with operating income of \$4.3 million, approximately \$206,000 below the same period last year. **[page 29]**

The **Sewer Fund** had operating income of \$894,000 through September 2021 versus \$1.5 million in the same period of 2020. Increased consumption revenues were offset by interfund utility taxes and increased personnel costs, leading to a decrease in operating income from 2020. **[page 30]**

Through September 2021 the **Stormwater Fund** had operating income of \$1.8 million compared to \$2.6 million through September of 2020; this variance is largely due to increased interfund utility taxes, personnel costs, fleet and support costs. **[page 30]**

The **Solid Waste Fund** had an operating loss of \$221,000 through the third quarter compared to operating income of \$199,000 in the same period last year; higher service revenues were offset by increased payments to the City's primary solid waste vendor and interfund utility taxes. **[pages 30-32]**

The **Airport Fund** experienced operating income of \$254,000 through September 2021, compared to \$405,000 in the same period last year. This variance is largely attributable to fuel inventory purchases, as well as personnel, fleet, and repair and maintenance costs. **[page 32]**

The **Cemetery Fund** had operating income of \$484,000 through September 2021, compared with operating income of \$154,000 in the same period last year. This increase is largely attributable to increased sales revenues. **[pages 32-33]**

Internal Service Funds:

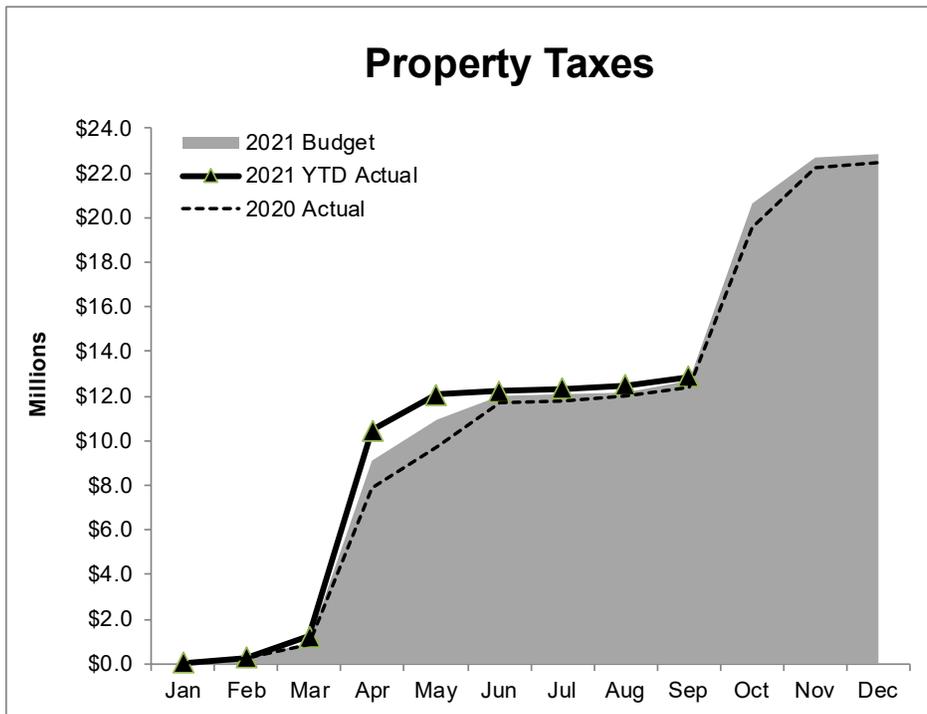
Internal service funds provide services to other City departments and include functions such as Insurance, Worker's Compensation, Facilities, Innovation & Technology, and Equipment Rental. No significant variances were reported in these funds in 2021. **[page 33]**

General Fund

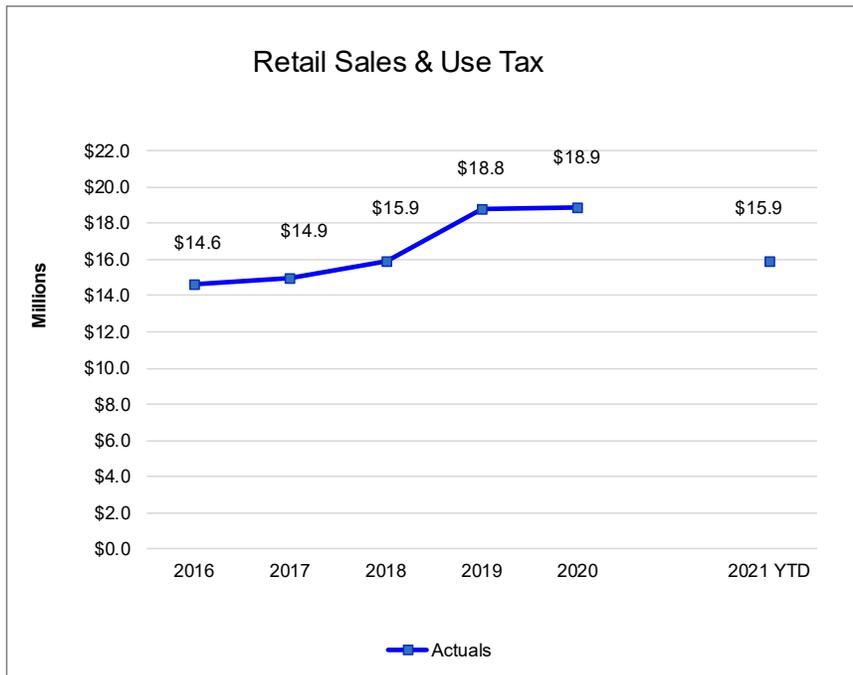
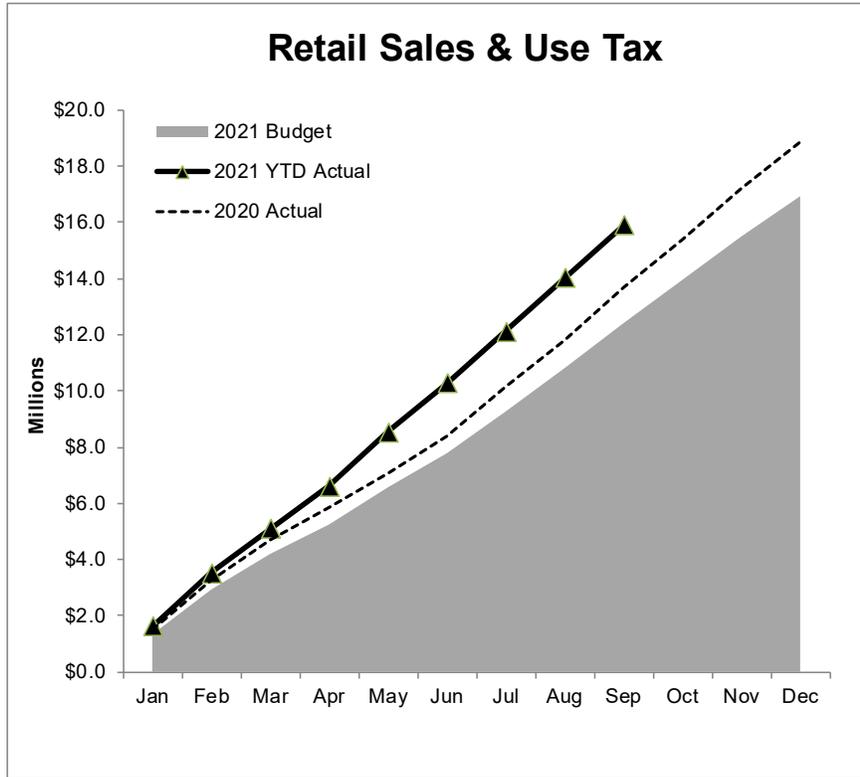
Revenues

The combined total of property, sales/use, utility, gambling, and admissions taxes provides over 70% of all resources supporting general governmental activities. The following section provides additional information on these sources.

Property Tax collections through Q3-2021 totaled \$12.9 million as compared to a YTD budget of \$12.7 million. As depicted in the graphic below, the majority of property taxes are collected during the months of April and October, coinciding with the due dates for the County property tax billings. The COVID-19 pandemic had minimal, if any, impact to property tax revenues.



Retail Sales Tax collections through Q3-2021 totaled \$15.9 million, representing taxes remitted to the City of Auburn based on sales from November 2020 through July 2021. Due to the global pandemic, the 2021 retail sales tax revenue projection was reduced to account for expected business closures and/or occupancy restrictions combined with a slower economy due to higher than usual unemployment rates. However, due to stronger than anticipated sales in several categories including retail trade, automotive and services, sales tax revenues collected through Q3-2021 were \$3.5 million, or 28.8%, higher than budget.



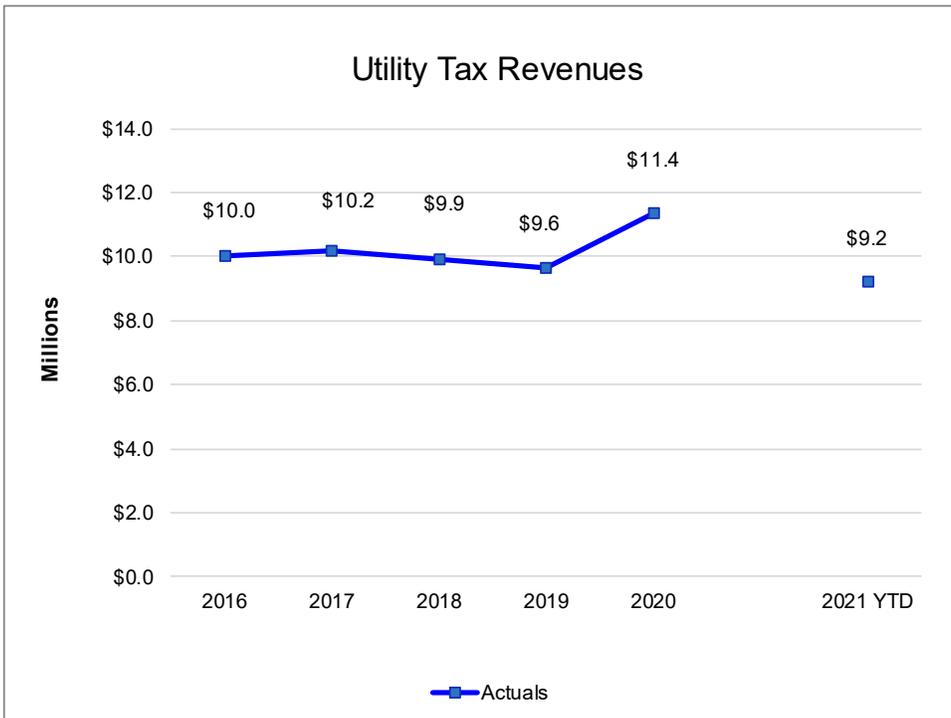
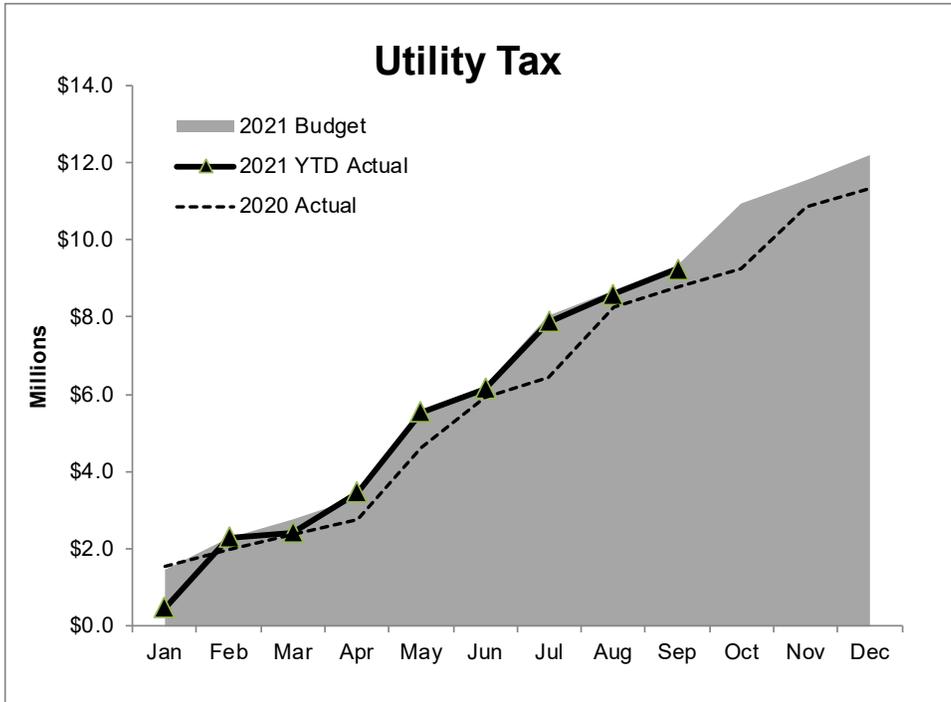
Note: The increase in sales tax revenue from 2018 to 2019 was primarily due to a policy change whereby sales tax on construction revenue stays in the General Fund starting in 2019. Of the year-over-year increase in sales tax revenue depicted in the graphic above from 2018 to 2019, \$2.2 million of the \$2.9 million increase was due to this policy change.

The following table breaks out the City’s retail sales taxes by major business sector.

| Comparison of Retail Sales Tax Collections by Group | | | | |
|---|---------------|---------------|------------------|------------|
| Through September | | | | |
| Component Group | 2020 Actual | 2021 Actual | Change from 2020 | |
| | | | Amount | Percentage |
| Construction | \$ 2,138,487 | \$ 2,205,248 | \$ 66,761 | 3.1 % |
| Manufacturing | 286,376 | 266,821 | (19,555) | (6.8) % |
| Transportation & Warehousing | 121,106 | 275,220 | 154,114 | 127.3 % |
| Wholesale Trade | 986,543 | 1,068,765 | 82,222 | 8.3 % |
| Automotive | 2,746,612 | 3,419,344 | 672,732 | 24.5 % |
| Retail Trade | 4,039,685 | 4,837,848 | 798,163 | 19.8 % |
| Services | 3,136,003 | 3,611,899 | 475,897 | 15.2 % |
| Miscellaneous | 223,631 | 281,436 | 57,805 | 25.8 % |
| YTD Total | \$ 13,678,441 | \$ 15,966,580 | \$ 2,288,139 | 16.7 % |

Citywide retail sales tax revenues collected through Q3-2021 were \$2.3 million, or 16.7%, more than collections through Q3-2020. The business sectors that realized the greatest revenue increases year-over-year were in retail trade and automotive.

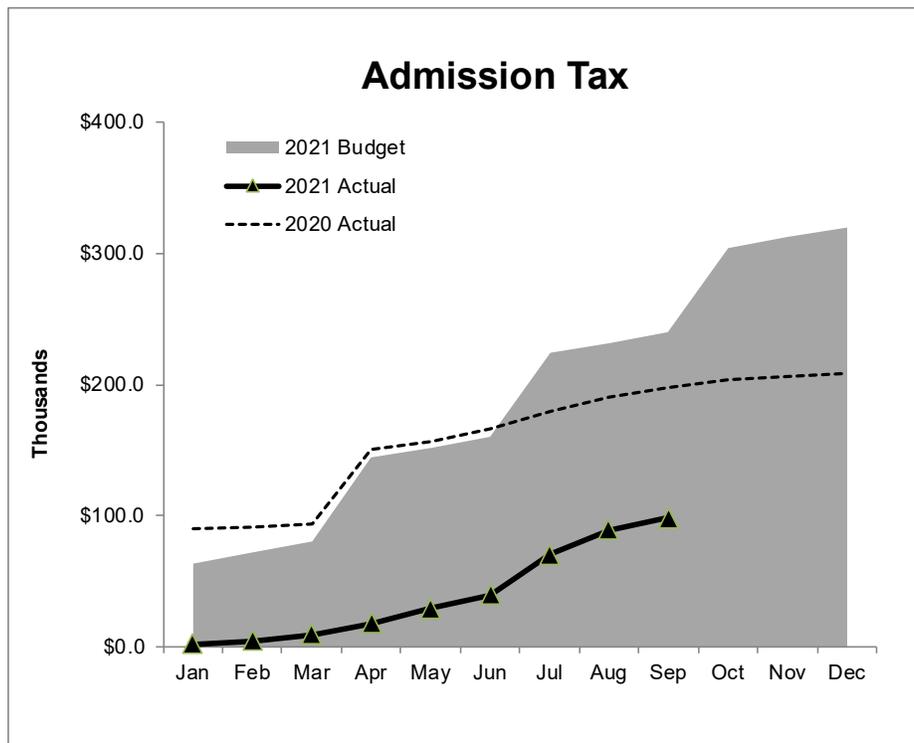
Utility Taxes consist of interfund taxes on City utilities (Water, Sewer, Storm and Solid Waste) and taxes on external utilities (Electric, Natural Gas, Telephone and Solid Waste). As noted on page 3 of this report, Council increased the City utility tax rate from 7.0% to 10.0% effective this year. While 1.0% of this tax revenue continues to support the Arterial Street Preservation Fund, this change increases General Fund tax revenues for Water, Sewer, Storm and Solid Waste services from the previous 6.0% to 9.0%. This change is expected to provide an additional \$2.2 million in General Fund revenues in 2021.



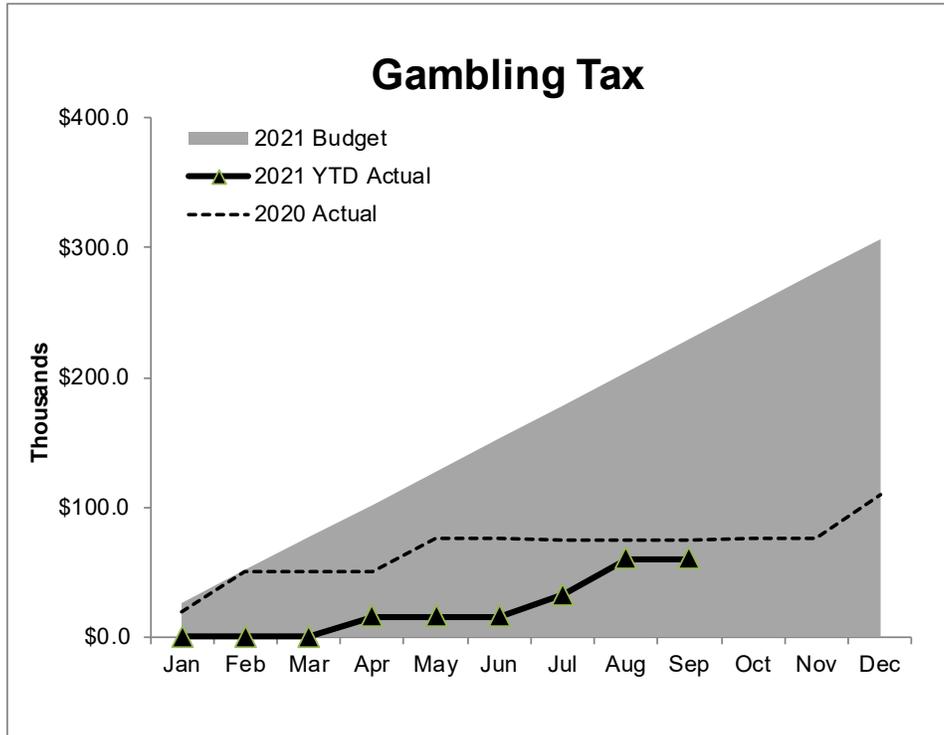
The table below demonstrates the various utility tax revenues and show actuals compared to budget.

| Utility Tax by Type Through September 2021 | | | | | | | |
|---|--------------------|--------------------|--------------------|----------------------|------------|-----------------|------------|
| Utility Tax Type | 2020 YTD Actual | 2021 YTD Budget | 2021 YTD Actual | 2021 vs. 2020 Actual | | 2021 vs. Budget | |
| | | | | Amount | Percentage | Amount | Percentage |
| City Interfund Utility Taxes | \$ 3,413,691 | \$ 4,822,200 | \$ 4,715,241 | \$ 1,301,550 | 38.1 % | \$ (106,959) | (2.2) % |
| Electric | 3,242,922 | 2,899,700 | 2,858,500 | (384,422) | (11.9) % | (41,200) | (1.4) % |
| Natural Gas | 1,114,296 | 956,200 | 959,281 | (155,015) | (13.9) % | 3,081 | 0.3 % |
| Telephone | 831,771 | 582,700 | 529,685 | (302,085) | (36.3) % | (53,015) | (9.1) % |
| Solid Waste (external) | 166,230 | 84,420 | 170,348 | 4,117 | 2.5 % | 85,928 | 101.8 % |
| YTD Total | \$ 8,768,910 | \$ 9,345,220 | \$ 9,233,055 | \$ 464,145 | 5.3 % | \$ (112,165) | (1.2) % |

An **Admission Tax** of 5.0% is placed on charges for general admission, season tickets, cover charges, etc. Admission tax revenues collected through September 2021 totaled \$98,000 and were \$142,000 unfavorable to budget. Due to COVID-19, some entertainment style businesses had not reopened until the second quarter of 2021. The primary remitter of admission tax to the City of Auburn is the Auburn Regal Cinema at the Outlet Collection mall. The theater was closed during the first quarter of this year, and remitted Q2 taxes in the third quarter although the remittance was approximately 20% of normal revenues. Overall, nearly 70% of the admissions tax revenue collected year-to-date were admission taxes collected from the Auburn Golf Course.

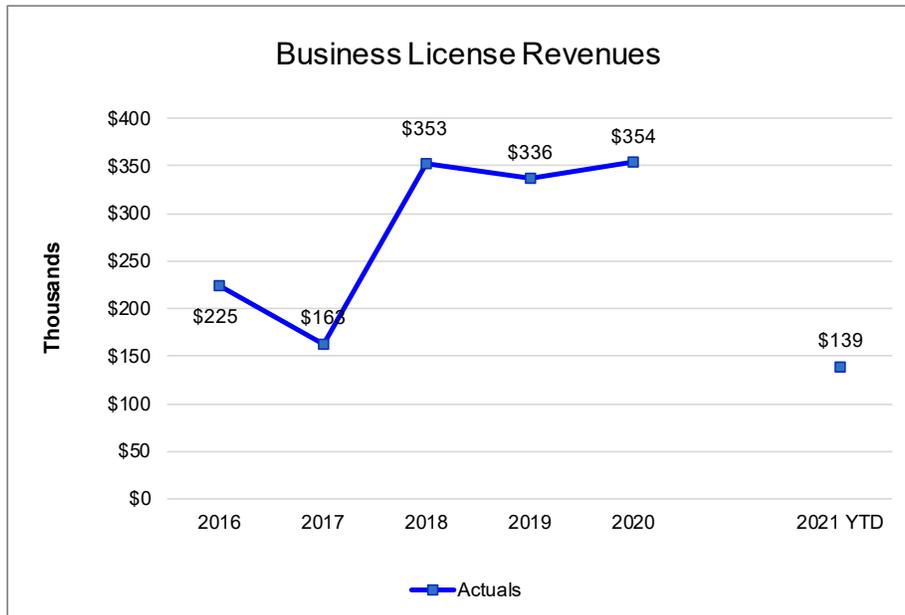
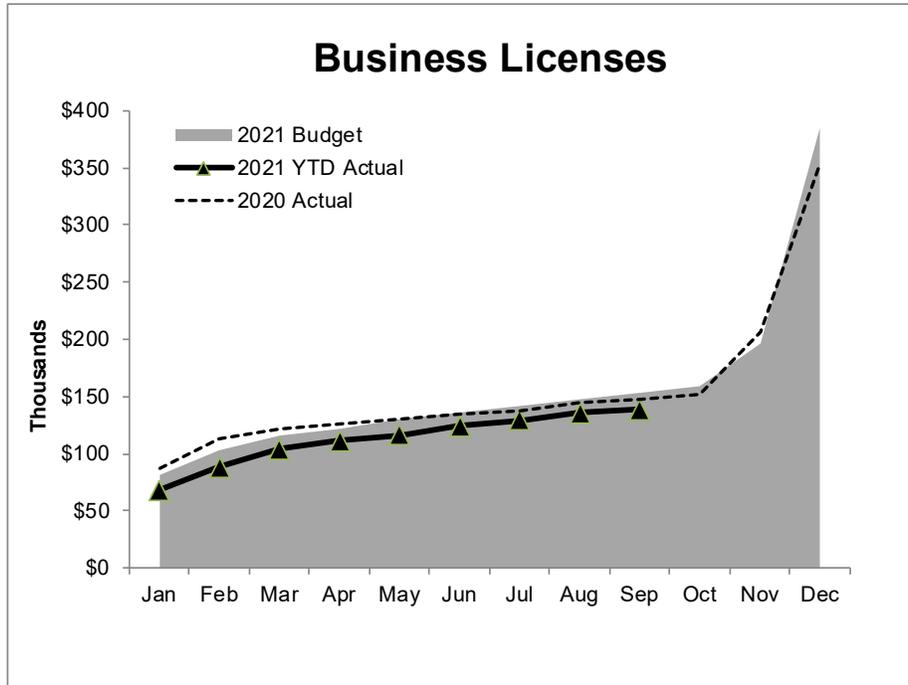


Gambling Tax applies to all card games, punch board games, pull tabs, bingo games, raffles and amusement games played within City limits. Due to COVID-19 occupancy limitations, some of these establishments had not opened up for business until the later part of Q1-2021 and many opened at a reduced capacity. While capacity limitations were lifted effective June 30, 2021, the effects on these entertainment style activities continue to be evident due to reduced receipts compared to normal levels.



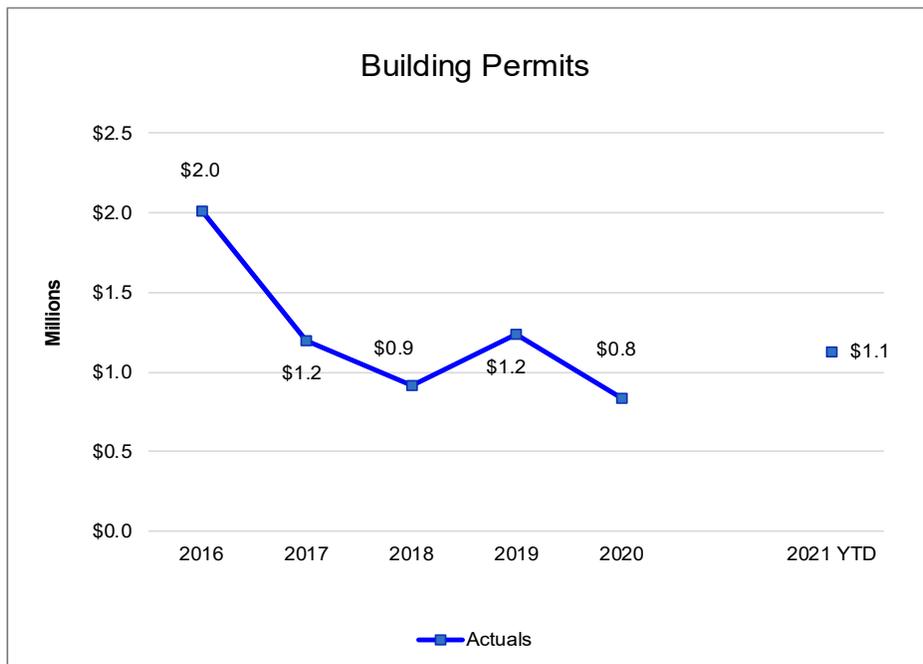
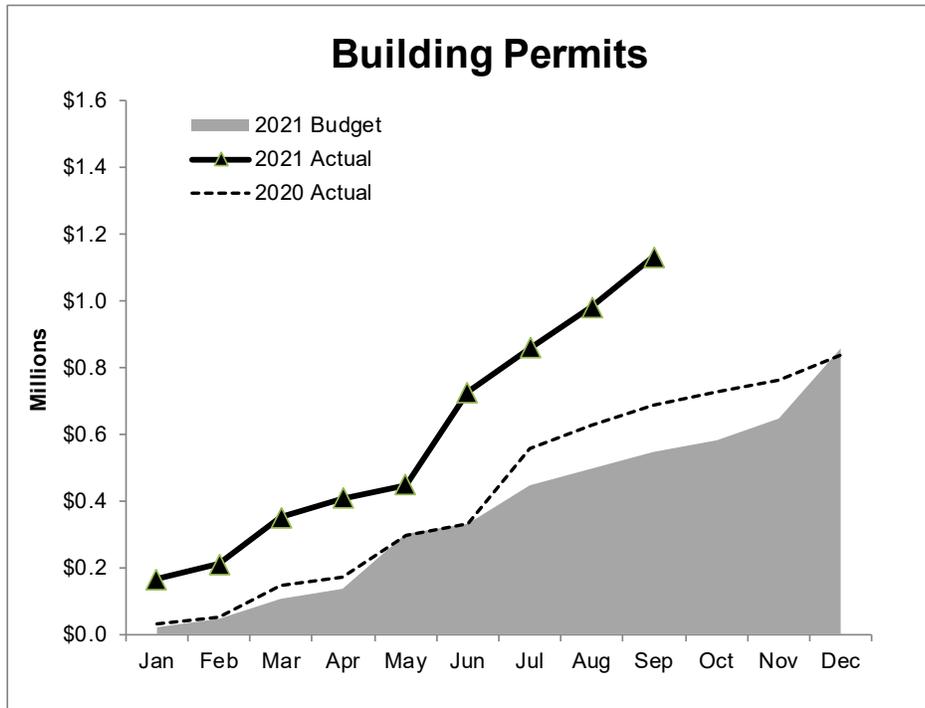
Licenses and Permits include business licenses, building permits, plumbing, electric and other licenses and permit fees. Building permit fees and business licenses make up approximately 70% of the annual budgeted revenue in this category.

The City charges an annual fee of \$100 for a **Business License** for each business that is located within the City. The City typically sends out the renewals for the following year around December of each year. Therefore, the majority of these revenues are collected in December for the following year or in January in the current year. Business license revenues collected through Q3-2021 totaled \$139,000 and were \$15,000, or 9.5%, unfavorable to budget.



Building Permit revenues collected through September 2021 totaled \$1.1 million and were \$585,000 favorable to budget. A total of 397 building permits were issued through Q3-2021 compared to 371 through Q3-2020, representing a 7.0% increase. Of the building permit revenues collected through September, 62% were attributable to commercial projects and the remaining 38% were predominately single family housing permits.

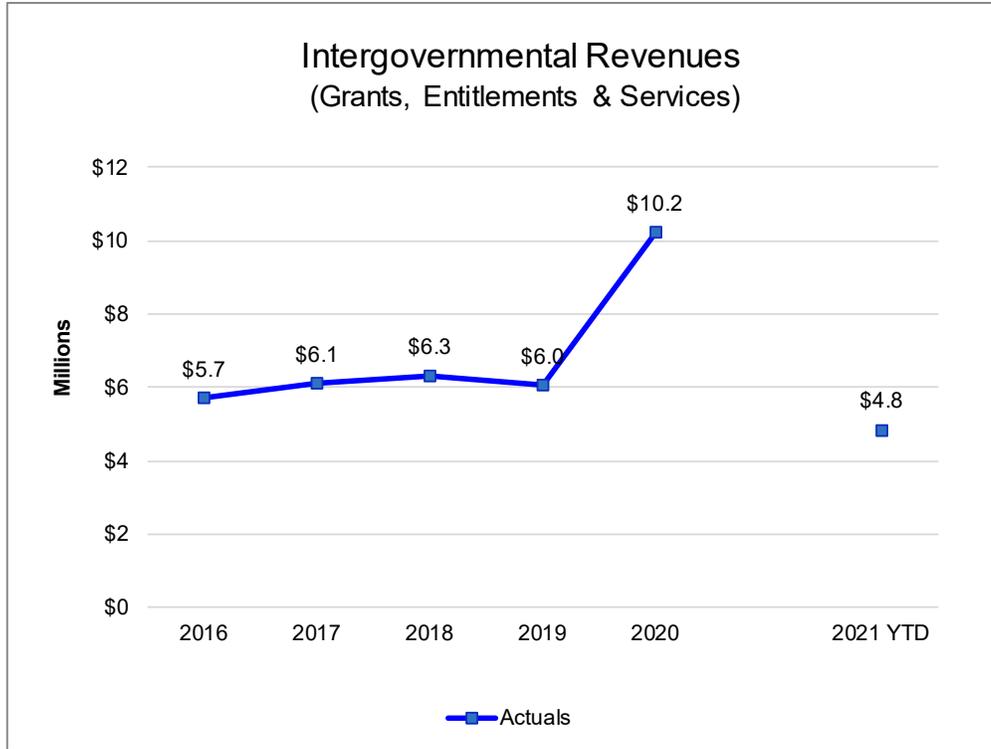
Major projects providing building permit revenues in the third quarter of 2021 include permits for Prologis and Pepsi and several single family houses in the North Ridgeview Estates, Aston Park and Forest Glen developments.



Intergovernmental revenues include grants and stimulus monies (direct and indirect federal, state and local), revenue from the Muckleshoot Indian Tribe (MIT) compact as well as state shared revenues. Collections through Q3-2021 totaled \$4.8 million and were \$725,000 favorable to budget expectations. Most of the favorable variance to budget was due primarily to the unbudgeted receipt of \$331,000 of one-time Federal monies which were received in July and are to be used for police reform as well as the unbudgeted receipt of \$250,000 in September of Streamlined Sales Tax Mitigation monies.

Note: When comparing Q2-2021 intergovernmental revenues to Q3-2021 intergovernmental revenues, the \$7.4 million received in May 2021 for the American Rescue Plan Act (ARPA) stimulus funds and reported in the Q2 financial report has been removed from this report. Those monies were moved from the General Fund into its own fund in order to better monitor the ARPA spending plan, which was presented to Council in September via Ordinance No. 6832.

| Intergovernmental Revenues (Grants, Entitlements & Services) | | | | | | | |
|--|--------------------|--------------------|--------------------|----------------------|----------|-----------------|----------|
| Through September 2021 | | | | | | | |
| Revenue | 2020 YTD Actual | 2021 YTD Budget | 2021 YTD Actual | 2021 vs. 2020 Actual | | 2021 vs. Budget | |
| | | | | Amount | % Change | Amount | % Change |
| Federal Grants | \$ 272,782 | \$ 58,540 | \$ 50,003 | \$ (222,779) | (81.7) % | \$ (8,537) | (14.6) % |
| State Grants | 140,207 | 57,400 | 78,512 | (61,695) | (44.0) % | 21,112 | 36.8 % |
| Interlocal Grants | 205,373 | 235,680 | 136,134 | (69,239) | 0.0 % | (99,546) | (42.2) % |
| Muckleshoot Casino Services | 1,020,419 | 693,750 | 771,994 | (248,425) | (24.3) % | 78,244 | 11.3 % |
| One-Time Allocation (SB 5092) | 0 | 0 | 331,542 | 331,542 | N/A % | 331,542 | N/A % |
| State Shared Revenues: | | | | | | | |
| Streamlined Sales Tax | 494,830 | 1,000,000 | 1,250,198 | 755,368 | 152.7 % | 250,198 | N/A % |
| Motor Vehicle Fuel Tax | 1,051,874 | 754,800 | 793,742 | (258,132) | (24.5) % | 38,942 | 5.2 % |
| Criminal Justice - High Crime | 168,992 | 159,150 | 182,020 | 13,028 | 7.7 % | 22,870 | 14.4 % |
| Criminal Justice - Population | 18,997 | 19,800 | 19,993 | 996 | 5.2 % | 193 | 1.0 % |
| Criminal Justice - Special Prog. | 68,053 | 72,400 | 71,238 | 3,185 | 4.7 % | (1,162) | (1.6) % |
| Marijuana Excise Tax | 130,716 | 137,700 | 135,905 | 5,189 | 4.0 % | (1,795) | (1.3) % |
| State DUI | 8,619 | 8,850 | 9,922 | 1,303 | 15.1 % | 1,072 | 12.1 % |
| Fire Insurance Tax | 85,819 | 87,500 | 98,371 | 12,552 | 14.6 % | 10,871 | 12.4 % |
| Liquor Excise | 371,283 | 335,160 | 418,082 | 46,799 | 12.6 % | 82,922 | 24.7 % |
| Liquor Profit | 491,980 | 487,500 | 485,614 | (6,366) | (1.3) % | (1,886) | (0.4) % |
| Total State Shared: | 2,891,163 | 3,062,860 | 3,465,084 | 573,921 | 19.9 % | 402,224 | 13.1 % |
| YTD Total | \$ 4,529,943 | \$ 4,108,230 | \$ 4,833,268 | \$ 303,325 | 6.7 % | \$ 725,038 | 17.6 % |



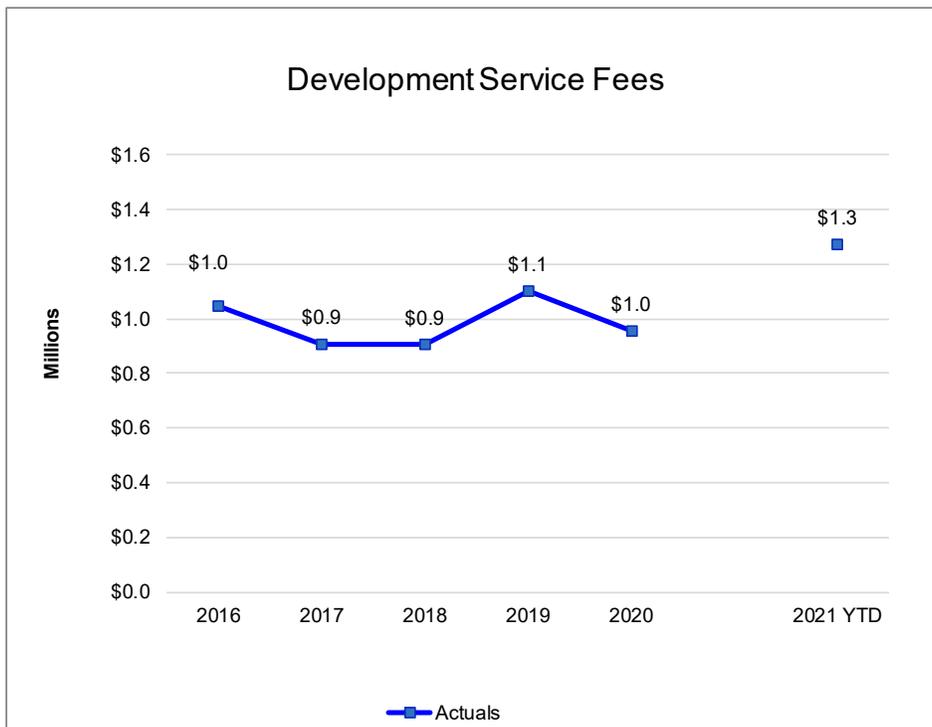
Charges for Services consist of general governmental service charges, public safety charges, development service fees, and culture and recreation fees. Total charges for services collected through September 2021 totaled \$6.7 million and were \$818,000, or 14.0%, more than budgeted.

| Charges for Services by Type Through September 2021 | | | | | | | |
|--|--------------------|--------------------|--------------------|----------------------|------------|-----------------|------------|
| Revenue | 2020 YTD Actual | 2021 YTD Budget | 2021 YTD Actual | 2021 vs. 2020 Actual | | 2021 vs. Budget | |
| | | | | Amount | Percentage | Amount | Percentage |
| General Government | \$ 2,234,136 | \$ 2,605,545 | \$ 2,486,324 | \$ 252,189 | 11.3 % | \$ (119,221) | (4.6) % |
| Public Safety | 704,263 | 697,425 | 891,517 | 187,254 | 26.6 % | 194,092 | 27.8 % |
| Development Services | 754,150 | 699,800 | 1,273,177 | 519,027 | 68.8 % | 573,377 | 81.9 % |
| Culture & Recreation | 1,332,318 | 1,857,200 | 2,026,882 | 694,564 | 52.1 % | 169,682 | 9.1 % |
| YTD Total | \$ 5,024,867 | \$ 5,859,970 | \$ 6,677,900 | \$ 1,653,034 | 32.9 % | \$ 817,930 | 14.0 % |

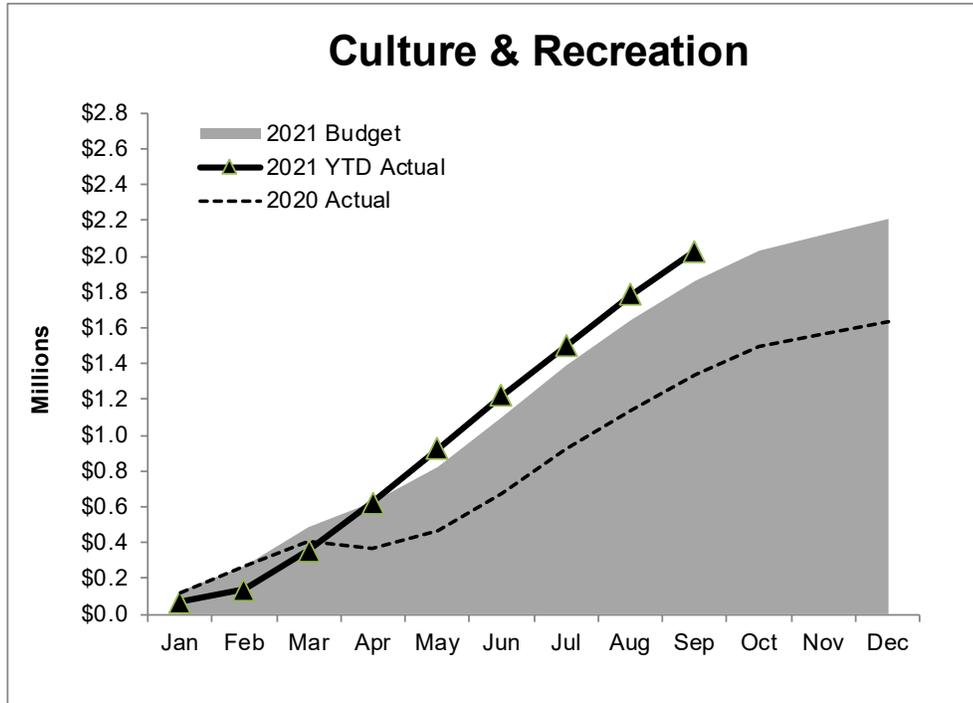
The General Government revenue category primarily includes the interfund assessment for the salary and benefit costs for support departments (Finance, Human Resources and the Legal Department). Salary and benefit costs for these support departments are charged to the respective General Fund home department and a portion of those costs are recouped from other funds via interfund charges. General Government revenues also include revenues for passport services, reimbursement from cities participating in the South King Housing and Homelessness Partners (SKHHP), as well as transportation projects. The majority of the unfavorable variance to budget in the general government category through Q3-2021 was primarily due to a transportation project that was discontinued and won't result in revenues this year.

Public safety revenues mostly consist of revenues for law enforcement services, which are extra duty security services whereby police officers are contracted for and reimbursement is made by the hiring agency. This category also includes reimbursements from the Muckleshoot Indian Tribe (MIT) for a full-time dedicated police officer and associated expenditures as well as monies collected from the Auburn School District and the Criminal Justice Training Commission (CJTC) for services rendered. Public safety revenues collected through Q3-2021 totaled \$892,000 and were \$194,000 favorable to budget primarily due to stronger than anticipated requests for extra duty security services.

Development services fee collections consist primarily of plan check fees, facility extension charges, and zoning and subdivision fees. Through Q3-2021, development service fees collected totaled \$1.3 million and were \$573,000 favorable to budget expectations. This variance was seen primarily in plan check revenues which generated \$699,000 in revenues through September 2021 and compare to \$320,000 collected through September 2020. Plan check revenues in Q3-2021 included plan review revenues for Prologis, Boeing, and numerous other commercial and residential projects including North Ridgeview Estates and the Aston Park housing development.

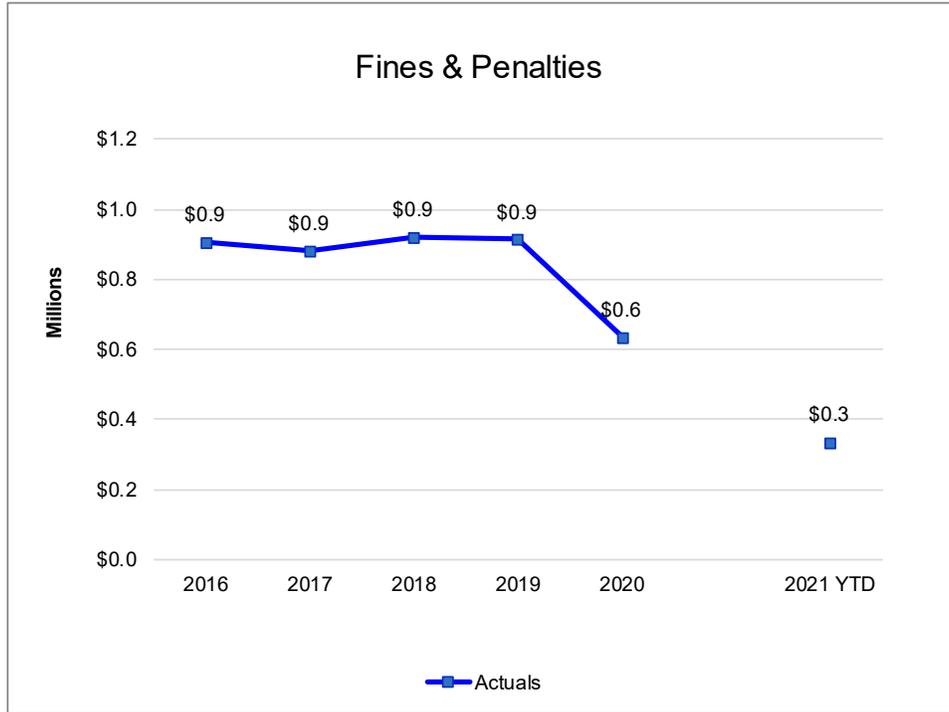
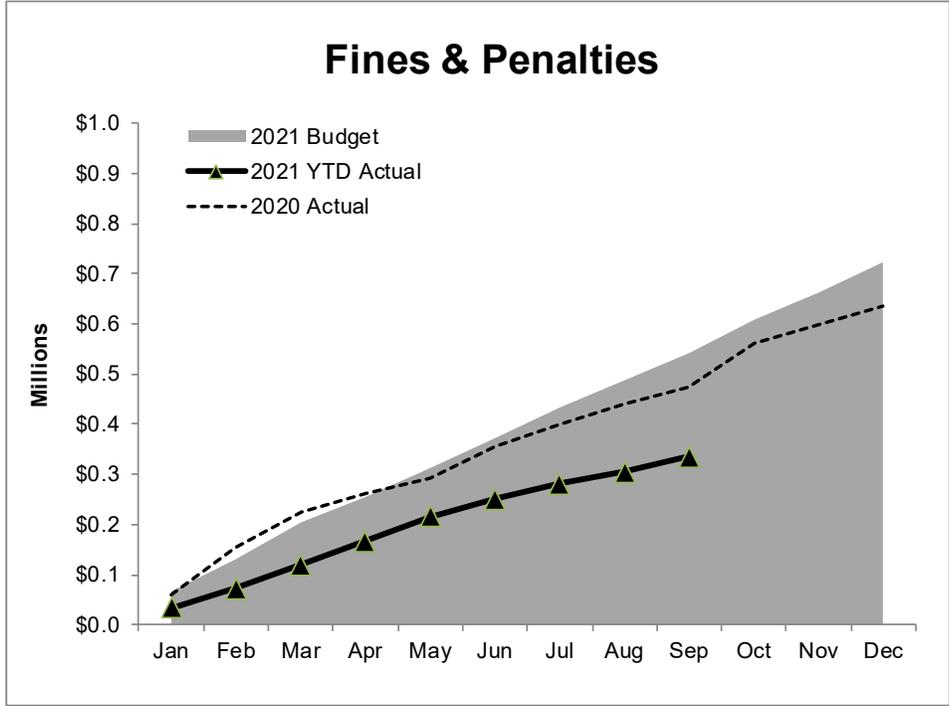


The majority of culture and recreation revenues are derived from greens fees and pro shop sales at the Auburn Golf Course, recreational classes, ticket sales at the Auburn Avenue Theater, senior programs, and special events. Due to COVID-19, some of these activities continued to be modified through Q3-2021. In addition, due to the fire in July of the mixed use building on Main Street which affected the Auburn Avenue Theatre, the summer performances were impacted so ticket prices were greatly reduced. Through Q3-2021, 75% of the \$2.0 million in culture and recreation revenues collected were from greens fees and pro shop sales at the Auburn Golf Course.



Fines & Penalties include civil penalties (such as code compliance fines), parking and traffic infraction penalties, criminal fines (including criminal traffic, criminal non-traffic and other criminal offenses) as well as non-court fines such as false alarm fines. Total revenues collected through Q3-2021 totaled \$336,000 compared to a budget of \$540,000, and were 37.8% below budget expectations primarily due to lower-than-budgeted collections in civil infraction penalties and parking infractions.

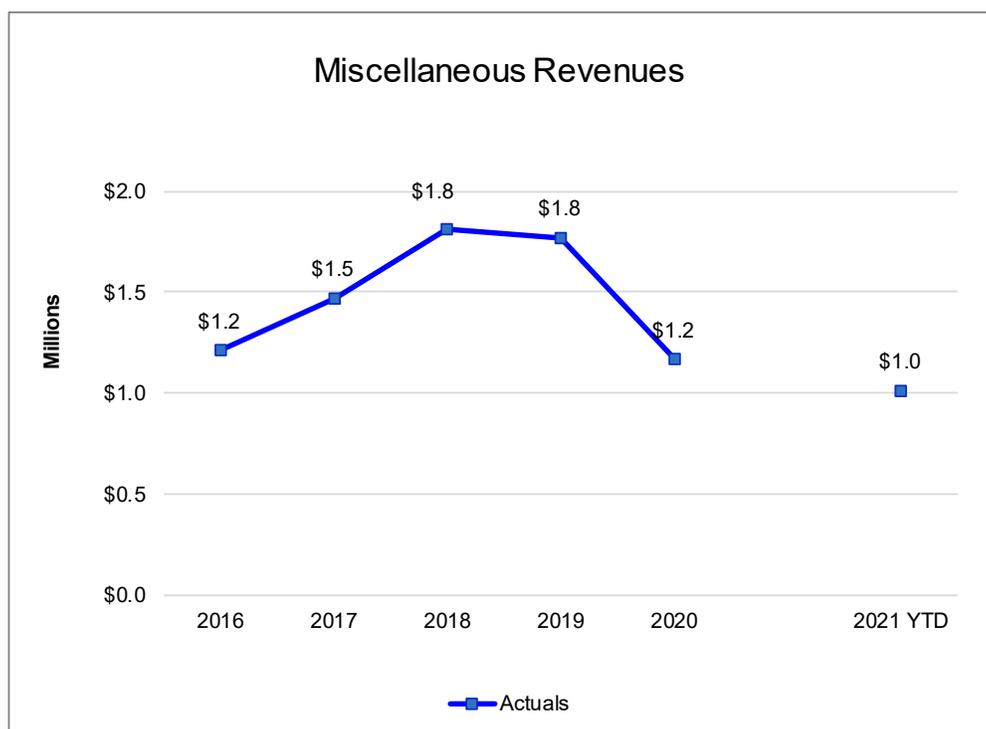
| Fines & Penalties by Type Through September 2021 | | | | | | | |
|---|--------------------|--------------------|--------------------|----------------------|-----------------|---------------------|-----------------|
| Month | 2020 YTD Actual | 2021 YTD Budget | 2021 YTD Actual | 2021 vs. 2020 Actual | | 2021 vs. Budget | |
| | | | | Amount | Percentage | Amount | Percentage |
| Civil Penalties | \$ 21,857 | \$ 18,900 | \$ 19,747 | \$ (2,110) | (9.7) % | \$ 847 | 4.5 % |
| Civil Infraction Penalties | 205,250 | 315,500 | 160,925 | (44,325) | (21.6) % | (154,575) | (49.0) % |
| Redflex Photo Enforcement | 1,182 | 0 | 2,410 | 1,229 | 104.0 % | 2,410 | N/A % |
| Parking Infractions | 54,982 | 93,200 | 47,864 | (7,118) | (12.9) % | (45,336) | (48.6) % |
| Criminal Traffic Misdemeanor | 15,530 | 31,200 | 29,462 | 13,933 | 89.7 % | (1,738) | (5.6) % |
| Criminal Non-Traffic Fines | 17,773 | 24,300 | 15,599 | (2,174) | (12.2) % | (8,701) | (35.8) % |
| Criminal Costs | 14,725 | 9,400 | 19,378 | 4,652 | 31.6 % | 9,978 | 106.1 % |
| Non-Court Fines & Penalties | 144,220 | 47,400 | 40,374 | (103,846) | (72.0) % | (7,026) | (14.8) % |
| YTD Total | \$ 475,518 | \$ 539,900 | \$ 335,759 | \$ (139,760) | (29.4) % | \$ (204,141) | (37.8) % |



Miscellaneous Revenues consist of investment earnings, income from facility rentals, revenue collected for golf cart rentals at the Auburn Golf Course, contributions and donations, and other income including the quarterly purchasing card (P-card) rebate monies.

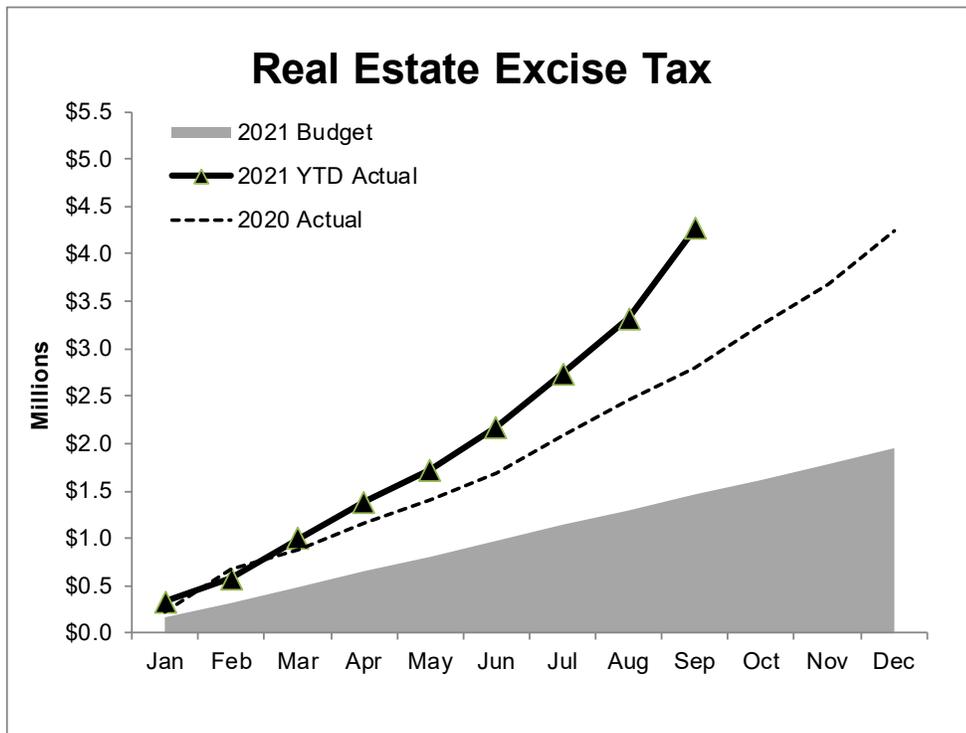
| Miscellaneous Revenues by Type Through September 2021 | | | | | | | |
|--|--------------------|--------------------|--------------------|---------------|------------|-----------------|------------|
| Month | 2020 YTD Actual | 2021 YTD Budget | 2021 YTD Actual | 2021 vs. 2020 | | 2021 vs. Budget | |
| | | | | Amount | Percentage | Amount | Percentage |
| Interest & Investments | \$ 377,313 | \$ 104,100 | \$ 68,436 | \$ (308,877) | (81.9) % | \$ (35,664) | (34.3) % |
| Rents & Leases | 386,007 | 649,100 | 738,100 | 352,093 | 91.2 % | 89,000 | 13.7 % |
| Contributions & Donations | 28,876 | 21,000 | 12,648 | (16,228) | (56.2) % | (8,352) | (39.8) % |
| Other Miscellaneous Revenue | 171,276 | 186,277 | 196,203 | 24,928 | 14.6 % | 9,927 | 5.3 % |
| YTD Total | \$ 963,472 | \$ 960,477 | \$ 1,015,387 | \$ 51,915 | 5.4 % | \$ 54,911 | 5.7 % |

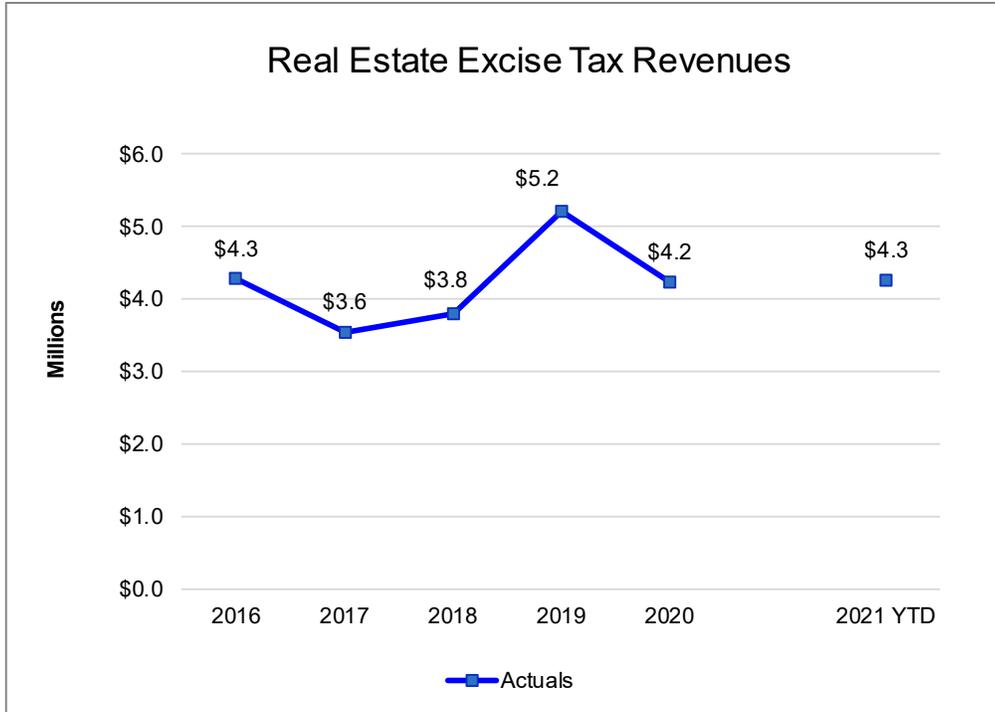
Revenues collected through Q3-2021 in this category totaled \$1.0 million and were \$55,000 favorable to budget. The majority of the favorable variance to budget was in the rents and leases category. The most predominant cause of the favorable variance to budget in the rents and leases category is due to increased revenues collected for golf cart rentals. Average revenues collected through the third quarter for golf cart rentals before COVID have been approximately \$230,000; actuals collected through September 2021 were \$295,000.



Real Estate Excise Tax (REET) revenues are taxes on the sale of both commercial properties and single-family residences, and are receipted into the Capital Improvement Projects Fund and used for governmental capital projects. REET revenues collected through Q3-2021 totaled \$4.3 million, exceeding budget expectations by \$2.8 million. Sales activity in the third quarter of 2021 included the sale of numerous commercial businesses such as a large warehouse on West Valley highway, a hotel, two strip malls, a large office complex, and numerous single family homes.

| Real Estate Excise Tax Revenues | | | | | | | |
|---------------------------------|--------------|-------------|--------------|---------------|------------|-----------------|------------|
| September 2021 | | | | | | | |
| Month | 2020 Actual | 2021 Budget | 2021 Actual | 2021 vs. 2020 | | 2021 vs. Budget | |
| | | | | Amount | Percentage | Amount | Percentage |
| Jan | \$ 214,936 | \$ 162,000 | \$ 328,140 | \$ 113,204 | 52.7 % | \$ 166,140 | 102.6 % |
| Feb | 455,986 | 162,000 | 244,189 | (211,797) | (46.4) % | 82,189 | 50.7 % |
| Mar | 214,029 | 162,000 | 423,532 | 209,502 | 97.9 % | 261,532 | 161.4 % |
| Apr | 273,949 | 162,000 | 385,966 | 112,017 | 40.9 % | 223,966 | 138.3 % |
| May | 245,815 | 162,000 | 339,074 | 93,259 | 37.9 % | 177,074 | 109.3 % |
| Jun | 288,495 | 162,000 | 447,063 | 158,568 | 55.0 % | 285,063 | 176.0 % |
| Jul | 392,753 | 162,000 | 563,422 | 170,669 | 43.5 % | 401,422 | 247.8 % |
| Aug | 368,252 | 162,000 | 585,227 | 216,975 | 58.9 % | 423,227 | 261.3 % |
| Sep | 346,819 | 162,000 | 946,209 | 599,390 | 172.8 % | 784,209 | 484.1 % |
| Oct | 444,623 | 162,000 | | | | | |
| Nov | 439,428 | 162,000 | | | | | |
| Dec | 554,308 | 162,500 | | | | | |
| YTD Total | \$ 2,801,035 | \$1,458,000 | \$ 4,262,823 | \$ 1,461,788 | 52.2 % | \$ 2,804,823 | 192.4 % |





Street Funds

This section provides a financial overview of the City’s three street funds for the period ending September 30, 2021. The City’s street funds are the Arterial Street Fund (Fund 102), the Local Street Fund (Fund 103), and the Arterial Street Preservation Fund (Fund 105).

Fund 102 – Arterial Street Fund

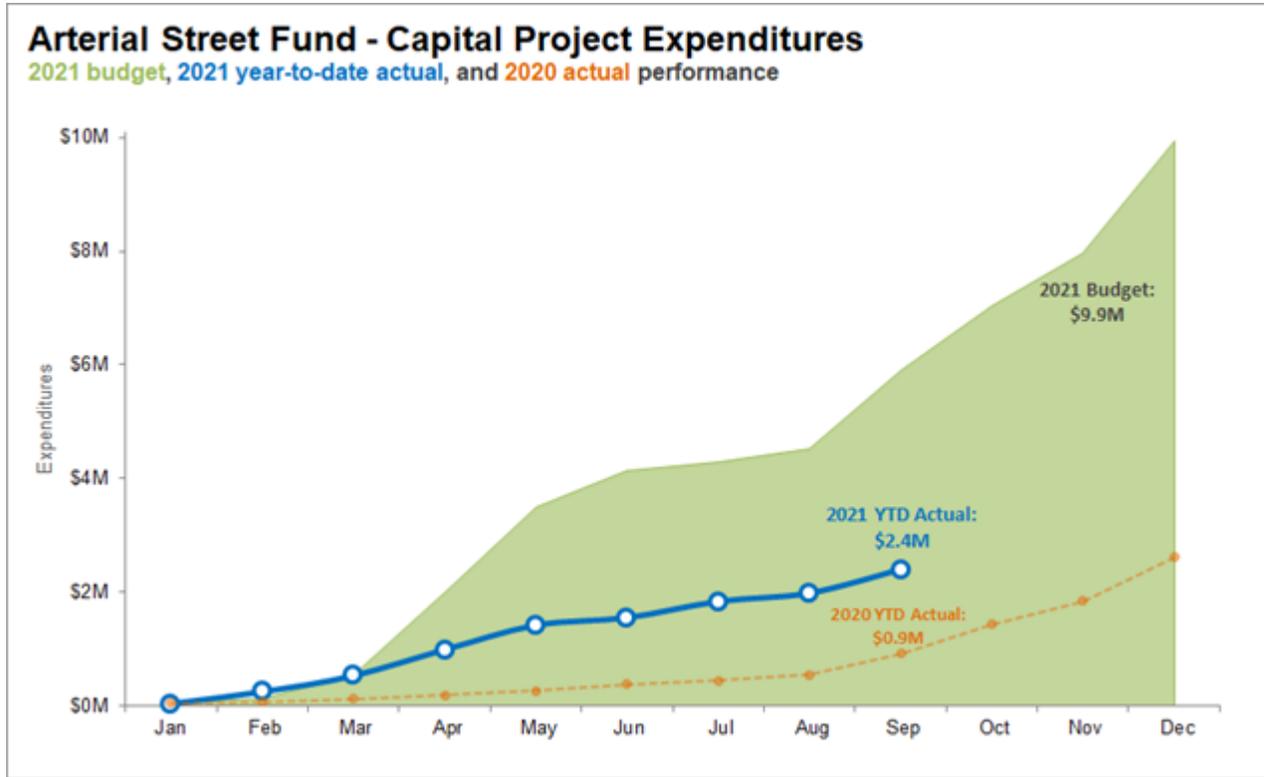
The Arterial Street Fund is a special revenue fund that is funded by transportation grants, traffic impact fees, a portion of the City’s gas tax receipts, Public Works Trust Fund loans, developer contributions, and other sources. As of September 30, 2021 there were 19 separate street projects budgeted in this fund.

As of September 2021, revenues collected totaled \$2.2 million as compared to collections of \$1.4 million through September 2020. Total expenditures through September were \$2.7 million compared to \$1.3 million in the same period last year. Variances in revenues and expenditures are largely due to the timing of capital expenditures and any subsequent reimbursement via grants and/or operating transfers. Expenditure timing is generally determined by the current phase of each individual capital project; expenditures tend to increase as projects move from design phase into construction.

| Fund 102 - Arterial Street Summary of Sources and Uses Report Period: September 2021 | 2021 | | | 2020 | 2021 YTD Budget vs. Actual | |
|--|-----------------------|---------------------|---------------------|---------------------|----------------------------|-----------------|
| | 2021 Budget | 2021 YTD Budget | 2021 YTD Actual | 2020 YTD Actual | Favorable (Unfavorable) | |
| | | | | | Amount | Percentage |
| Revenues | | | | | | |
| Federal Grants | \$ 3,713,508 | \$ 2,112,841 | \$ 846,281 | \$ 130,624 | \$ (1,266,560) | (59.9) % |
| State And Local Grants | 419,980 | 36,719 | 30,571 | - | (6,148) | (16.7) % |
| Motor Vehicle Fuel and Multimodal Taxes | 620,000 | 465,000 | 421,949 | 83,551 | (43,051) | (9.3) % |
| Miscellaneous Revenue | 700,000 | 455,000 | 211,300 | 14,469 | (243,700) | (53.6) % |
| Operating Transfer In | 3,196,915 | 2,199,267 | 649,341 | 1,147,876 | (1,549,926) | (70.5) % |
| Investment Income | 6,200 | 5,562 | 849 | 7,660 | (4,713) | (84.7) % |
| Total Revenues | \$ 8,656,603 | \$ 5,274,389 | \$ 2,160,290 | \$ 1,384,180 | \$ (3,114,099) | (59.0) % |
| Expenditures | | | | | | |
| Salary and Benefits | \$ 350,000 | \$ 248,770 | \$ 415,341 | \$ 384,691 | \$ (166,571) | (67.0) % |
| Capital Outlay | 9,577,598 | 5,406,610 | 1,976,769 | 535,036 | 3,429,841 | 63.4 % |
| Subtotal - Capital Project Expenditures | 9,927,598 | 5,655,379 | 2,392,110 | 919,728 | 3,263,270 | 57.7 % |
| Services and Charges | 180,000 | 100,165 | 85,943 | 139,247 | 14,223 | 14.2 % |
| Interfund Payments for Services | 69,050 | 51,788 | 51,788 | 60,075 | (0) | (0.0) % |
| Debt Service Principal and Interest | 206,900 | 206,900 | 206,733 | 207,428 | 167 | 0.1 % |
| Operating Transfer Out | - | - | - | - | - | |
| Total Expenditures | \$ 10,383,548 | \$ 6,014,232 | \$ 2,736,573 | \$ 1,326,478 | \$ 3,277,659 | 54.5 % |
| Net Change in Fund Balance | \$ (1,726,945) | \$ (739,843) | \$ (576,283) | \$ 57,702 | \$ 163,561 | 22.1 % |

| | |
|--|---------------------|
| Beg. Fund Balance, January 2021 | \$ 2,284,075 |
| Net Change in Fund Balance, September 2021 | (576,283) |
| Ending Fund Balance, September 2021 | \$ 1,707,792 |

2021 Budgeted Ending Fund Balance \$ 557,130



The table below presents the status of the projects with the most significant budget impact on the fund. Many capital projects are budgeted over multiple years; what is displayed below is the 2021 portion of each project’s budget and year-to-date expenditures.

| Fund 102 - Arterial Street | | | |
|--|---------------|---------------|---------------|
| Capital Projects Status * | | | |
| Name | 2021 Budget | YTD Actual | Remaining |
| AWS Improvements - Hemlock St SE to Poplar St SE | \$2.1M | \$0.1M | \$2.0M |
| F Street SE Non-Motorized Improvements | \$1.4M | \$1.1M | \$0.4M |
| Signal Replacement at Auburn Way N. and 1st St. NE | \$1.1M | \$0.1M | \$1.0M |
| All Other Projects (17 Others Budgeted) | \$5.4M | \$1.1M | \$4.2M |
| Total | \$9.9M | \$2.4M | \$7.5M |

*Components may not sum to total due to rounding.

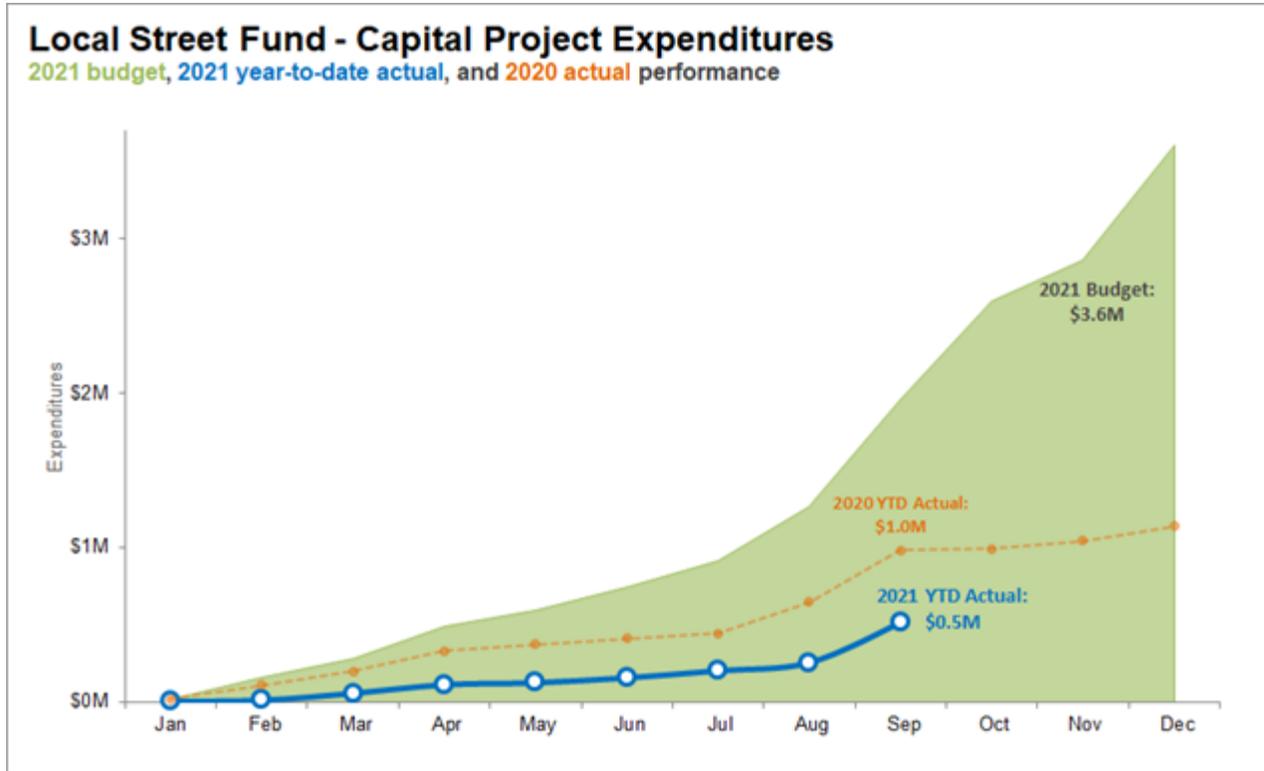
Fund 103 – Local Street Fund

The Local Street Fund is a special revenue fund used for local street repair. The fund is currently funded by interfund transfers on a project-reimbursement basis; in 2019 and 2020, it was funded at a specific annual amount by real estate excise tax (REET 2). Expenditures through September 2021 were \$522,000 as compared to expenditures of \$1.0 million through the third quarter of 2020. Highlighted in the table below and shown in the following graph are the fund’s total expenditures related to capital projects.

Local Street F103

| Fund 103 - Local Street Fund Summary of Sources and Uses Report Period: September 2021 | 2021 | | | 2020 | 2021 YTD Budget vs. Actual | |
|--|-----------------------|---------------------|-------------------|---------------------|--------------------------------|-----------------|
| | 2021 Budget | 2021 YTD Budget | 2021 YTD Actual | 2020 YTD Actual | Favorable (Unfavorable) Amount | Percentage |
| Revenues | | | | | | |
| Operating Transfer In | 2,350,000 | 1,414,180 | \$ 651,819 | 1,462,500 | (762,361) | (53.9) % |
| Interest Earnings | 10,600 | 9,620 | \$ 2,591 | 10,301 | (7,029) | (73.1) % |
| Total Revenues | \$ 2,360,600 | \$ 1,423,800 | \$ 654,410 | \$ 1,472,801 | \$ (769,390) | (54.0) % |
| Expenditures | | | | | | |
| Capital Salary and Benefits | 235,000 | 168,436 | 78,718 | 98,155 | 89,718 | 53.3 % |
| Capital Outlay | 3,372,269 | 1,846,381 | 433,498 | 884,929 | 1,412,883 | 76.5 % |
| Subtotal - Capital Project Expenditures | 3,607,269 | 2,014,817 | 512,216 | 983,084 | 1,502,602 | 74.6 % |
| Admin Salary and Benefits | - | - | - | 14,722 | \$ - | |
| Admin Services and Charges | 700 | 646 | - | 361 | 646 | 100.0 % |
| Interfund Payments for Services | 13,250 | 9,938 | 9,938 | 11,700 | (0) | (0.0) % |
| Total Expenditures | \$ 3,621,219 | \$ 2,025,401 | \$ 522,153 | \$ 1,009,866 | \$ 1,503,247 | 74.2 % |
| Net Change in Fund Balance | \$ (1,260,619) | \$ (601,600) | \$ 132,257 | \$ 462,935 | \$ 733,857 | 122.0 % |

| | | |
|--|-----------|------------------|
| Beg. Fund Balance, January 2021 | \$ | 3,288,572 |
| Net Change in Fund Balance, September 2021 | | 132,257 |
| Ending Fund Balance, September 2021 | \$ | 3,420,829 |
| 2021 Budgeted Ending Fund Balance | \$ | 2,027,953 |



The table below presents the status of the projects with the most significant budget impact on the fund. Many capital projects are budgeted over multiple years; what is displayed below is the 2021 portion of each project’s budget and year-to-date expenditures.

| Fund 103 - Local Street | | | |
|--|--------------------|-------------------|------------------|
| Capital Projects Status* | | | |
| Name | 2021 Budget | YTD Actual | Remaining |
| 2021 Local Street Preservation | \$2.5M | \$0.5M | \$2.0M |
| Lead Service Line Replacement | \$0.8M | \$0.0M | \$0.8M |
| 2022 Local Street Preservation | \$0.2M | \$0.0M | \$0.1M |
| All Other Projects (2 Others Budgeted) | \$0.1M | \$0.0M | \$0.1M |
| Total | \$3.6M | \$0.5M | \$3.1M |

**Components may not sum to total due to rounding.*

Fund 105 – Arterial Street Preservation Fund

The Arterial Street Preservation Fund is a special revenue fund that is primarily funded by a 1.0% utility tax that was adopted by Council in 2008; these utility tax revenues are restricted for arterial street repair and preservation projects. In 2020, due to COVID-19 impacts, the funding source was transfers-in of REET 2 revenues while the 1.0% utility tax was retained in the General Fund.

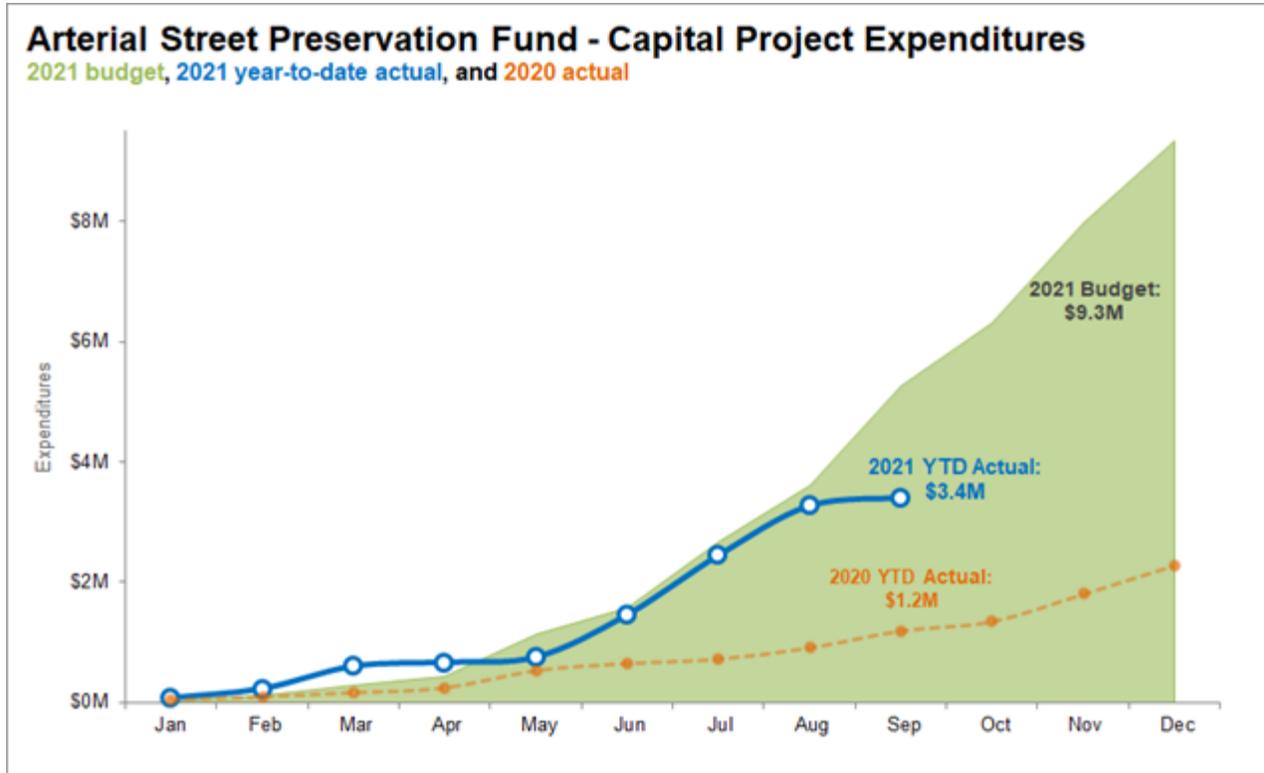
Major projects budgeted within the Arterial Street Preservation Fund in 2021 include 4th Street SE Preservation, Lakeland Hills Way Preservation, and AWN Preservation Phase 2 (8th Street SE to 22nd). Through September 2021, revenues totaled \$2.7 million, which is significantly higher than the same period in 2020. This is primarily due to the change in funding source, which resulted in artificially low revenues in the fund through the third quarter of 2020. Revenues and expenditures also fluctuate due to the timing associated with construction projects and their subsequent cost reimbursements from grants and transfers-in.

Expenditures through September 2021 totaled \$3.5 million as compared to \$1.2 million through September 2020. Historically, the majority of this fund’s expenditures occur in the second half of each year due to the weather sensitivity of pavement construction (this work needs to be done primarily in the summer and early fall). Highlighted in the table below and shown in the following graph are the fund’s total expenditures related to capital projects.

| Fund 105 - Arterial Street Preservation Summary of Sources and Uses Report Period: September 2021 | 2021 | | | 2020 | 2021 YTD Budget vs. Actual | |
|---|-----------------------|---------------------|---------------------|---------------------|----------------------------|-----------------|
| | 2021 | 2021 YTD | 2021 YTD | 2020 YTD | Favorable (Unfavorable) | |
| | Budget | Budget | Actual | Actual | Amount | Percentage |
| Revenues | | | | | | |
| City Utility Tax | \$ 725,100 | \$ 543,039 | \$ 523,916 | \$ 0 | \$ (19,123) | (3.5) % |
| Electric Utility Tax | 744,600 | 580,149 | 571,700 | 0 | (8,449) | (1.5) % |
| Natural Gas Utility Tax | 223,400 | 198,302 | 191,856 | - | (6,446) | (3.3) % |
| Cable TV Tax | 175,400 | 131,606 | 143,719 | (0) | 12,113 | 9.2 % |
| Telephone Utility Tax | 153,100 | 117,120 | 105,937 | 0 | (11,183) | (9.5) % |
| Garbage Utility Tax (External Haulers) | 18,800 | 13,884 | 28,391 | - | 14,507 | 104.5 % |
| Grants | 5,016,622 | 2,256,111 | 649,091 | 348,331 | (1,607,020) | (71.2) % |
| Operating Transfer In | 437,946 | 250,255 | 437,946 | 1,891,551 | 187,691 | 75.0 % |
| Interest Earnings | 12,400 | 9,300 | 2,146 | 7,297 | (7,154) | (76.9) % |
| Total Revenues | \$ 7,507,368 | \$ 4,099,766 | \$ 2,654,703 | \$ 2,247,179 | \$ (1,445,063) | (35.2) % |
| Expenditures | | | | | | |
| Salary and Benefits | \$ 188,000 | \$ 143,246 | \$ 389,366 | \$ 412,922 | \$ (246,120) | (171.8) % |
| Capital Outlay | 9,143,141 | 4,792,618 | 3,006,641 | 772,074 | 1,785,977 | 37.3 % |
| Subtotal - Capital Project Expenditures | 9,331,141 | 4,935,864 | 3,396,007 | 1,184,996 | 1,539,857 | 31.2 % |
| Supplies | - | - | - | - | - | |
| Services and Charges | 51,000 | 30,373 | 22,365 | 985 | 8,007 | 26.4 |
| Operating Transfer Out | 68,500 | 44,900 | 68,500 | - | (23,600) | (52.6) |
| Total Expenditures | \$ 9,450,641 | \$ 5,011,137 | \$ 3,486,872 | \$ 1,185,980 | \$ 1,524,265 | 30.4 % |
| Net Change in Fund Balance | \$ (1,943,273) | \$ (911,371) | \$ (832,169) | \$ 1,061,199 | \$ 79,202 | 8.7 % |

| | | |
|--|----|-----------|
| Beg. Fund Balance, January 2021 | \$ | 3,385,926 |
| Net Change in Fund Balance, September 2021 | | (832,169) |
| Ending Fund Balance, September 2021 | \$ | 2,553,757 |

2021 Budgeted Ending Fund Balance \$ 1,442,653



The table below presents the status of the projects with the most significant budget impact on the fund. Many capital projects are budgeted over multiple years; what is displayed below is the 2021 portion of each project’s budget and year-to-date expenditures.

| Fund 105 - Arterial Street Preservation | | | |
|--|---------------|---------------|---------------|
| Capital Projects Status* | | | |
| Name | 2021 Budget | YTD Actual | Remaining |
| 4th Street SE Preservation | \$1.9M | \$0.1M | \$1.8M |
| Lakeland Hills Way Preservation | \$1.5M | \$1.1M | \$0.4M |
| AWN Preservation Phase 2 - 8th St SE to 22nd | \$1.4M | \$0.6M | \$0.8M |
| All Other Projects (11 Others Budgeted) | \$4.5M | \$1.6M | \$2.9M |
| Total | \$9.3M | \$3.4M | \$5.9M |

*Components may not sum to total due to rounding.

Fund 124 – Mitigation Fees

The Mitigation Fees Fund is a special revenue fund funded from revenues from fees for new development that are assessed at the time applications are received for development activity. These revenues are used to address costs associated with City growth.

The fund houses two types of revenues: mitigation fees and impact fees. Mitigation fees are variable charges collected as a result of State Environmental Policy Act (SEPA) reviews and the City’s determination that a project must pay additional fees to compensate for a unique effect that it has on the community. Impact fees are set charges collected automatically for a variety of projects. These fees are adopted annually by the City Council based on projects anticipated in the Capital Facilities Plan over the next six years.

Through September 2021, the City received \$2.8 million in mitigation and impact revenues, largely driven by commercial transportation impact fees paid for by two large warehouses, with over \$600k being received for one warehouse in September alone. Revenues through September exceeded annual budgeted revenues, while expenditures through September were minimal due to the timing of multiple capital projects funded by mitigation and/or impact fee revenues.

| Fund 124 - Mitigation Fees Summary of Sources and Uses | BUDGET | | | YTD ACTUALS | | |
|---|--|---------------------|---------------------|--|---------------------|----------------------|
| | Report Period Through: September 2021 | | | Report Period Through: September 2021 | | |
| | Revenues | Expenditures | Ending Fund Balance | Revenues | Expenditures | Ending Fund Balance |
| Transportation Impact Fees | \$ 818,000 | \$ 3,037,315 | \$ 4,992,899 | \$ 2,389,056 | \$ 589,741 | \$ 9,583,872 |
| Traffic Mitigation Fees | - | 100,000 | 23,687 | - | - | 137,806 |
| Fire Impact Fees | 148,300 | 550,000 | 147,189 | 120,452 | 550,000 | 150,682 |
| Fire Mitigation Fees | - | - | 81 | - | - | 81 |
| Parks Impact Fees | 158,500 | 3,243,822 | 2,019,003 | 301,000 | 274,475 | 5,565,305 |
| Parks Mitigation Fees | - | - | 349,371 | - | - | 186,352 |
| School Impact Admin Fees | 5,600 | - | 94,251 | 5,480 | - | 94,696 |
| Wetland Mitigation Fees | - | 36,600 | 30,981 | - | - | 72,872 |
| Interest and Investment Income | 87,160 | - | 87,160 | 11,545 | - | 11,545 |
| Fees in Lieu of Improvements | - | - | 27,020 | - | - | 27,128 |
| Permit Processing Fees | - | 44,200 | (44,200) | - | - | - |
| Total | \$ 1,217,560 | \$ 7,011,937 | \$ 7,727,442 | \$ 2,827,533 | \$ 1,414,216 | \$ 15,830,339 |

| | |
|--|----------------------|
| Beginning Fund Balance, January 2021 | \$ 14,417,022 |
| Net Change in Fund Balance, September 2021 | 1,413,317 |
| Estimated Ending Fund Balance, September 2021 | \$ 15,830,339 |
| 2021 Budgeted Ending Fund Balance | \$ 7,727,442 |

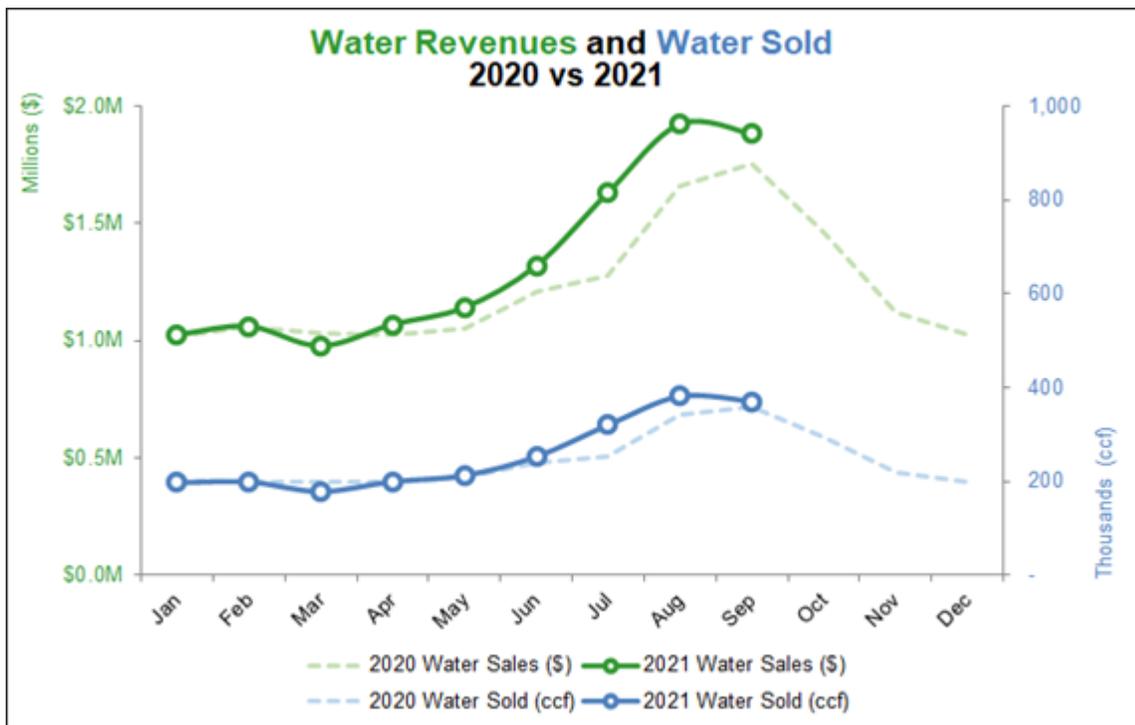
Enterprise Funds

Detailed income and expense statements for Enterprise and Internal Service funds can be found in an attachment at the end of this report. The attachment provides operating and – as applicable – capital fund reports for these funds showing budget, actuals, and variances. Operating funds house all the operating costs along with debt service and financing obligations. Capital funds show costs associated with capital acquisition and construction. Both the operating and capital funds have a working capital balance. This approach isolates those funds available for capital and cash flow needs for daily operations, and project managers will know exactly how much working capital is available for current and planned projects.

Through September 2021 the **Water Utility** had operating income of \$4.3 million (operating revenues less operating expenditures), approximately \$206,000 below the same period last year. Water Fund operating revenues were \$810,000 or 7.1% higher than 2020; the majority of this variance was due to stronger performance in water sales revenue, which was offset by lower interest and other earnings. Operating expenditures increased by \$1.0 million mainly due to an increase of the City utility interfund tax rate from 7% to 10%, increased debt service payments, higher personnel costs, and increased interfund service charges.

Billable water consumption through September 2021 totaled 2.3 million hundred cubic feet (ccf), an increase of 119,000 ccf (5.4%) over the same period last year. With the exception of manufacturing and wholesale, all customer classes saw an increase in consumption compared to last year.

There is also a trend of decreased year-over-year consumption on a *per account* basis due largely to conservation efforts and appliance efficiency improvements, which are anticipated in the Utilities Comprehensive Plan.



Through September 2021, the **Sewer Utility** finished with operating income of \$894,000 as compared to \$1.5 million through September 2020. Operating revenues were up \$245,000 or 3.8% from last year due to stronger performance in charges for City sewer service. Operating expenses were up \$808,000 due to an increase in the City interfund utility tax rate, as well as increased personnel and interfund service costs.

Year-to-date billable consumption by volume was up 66,000 ccf, or 5.9% from Q3-2020 due to increases in commercial consumption, which was previously impacted by severe COVID-19 mitigation efforts that have been relaxed (but not eliminated) in 2021.

Through the third quarter of 2021, the **Stormwater Utility** had operating income of \$1.8 million compared with \$2.6 million in the same period last year. Operating revenues were up \$93,000 compared to 2020 mainly due to charges for City storm service. As most Stormwater Utility charges are based on a flat rate, COVID-19 did not have a significant effect on service revenue.

Operating expenditures in the Stormwater Utility were up \$901,000 compared to the third quarter of 2020. This increase was mainly due to the interfund the utility tax rate increase, as well as increased personnel costs, fleet and support charges.

Through September 2021, the **Solid Waste Utility** Fund experienced an operating loss of \$221,000. In 2020, both revenues and expenditures were low compared to prior years, with 2021 returning to expected levels of service. Operating revenues have increased by \$887,000 compared to the same period last year, while operating expenditures have increased by \$1.3 million.

The majority of both the revenue and expenditure increase is attributable to a higher volume of services provided compared to the previous year, resulting in increased service revenues and corresponding expenditures. In particular, the main contributors to the expenditure increase were payments to the City's primary solid waste vendor and increased interfund utility taxes.

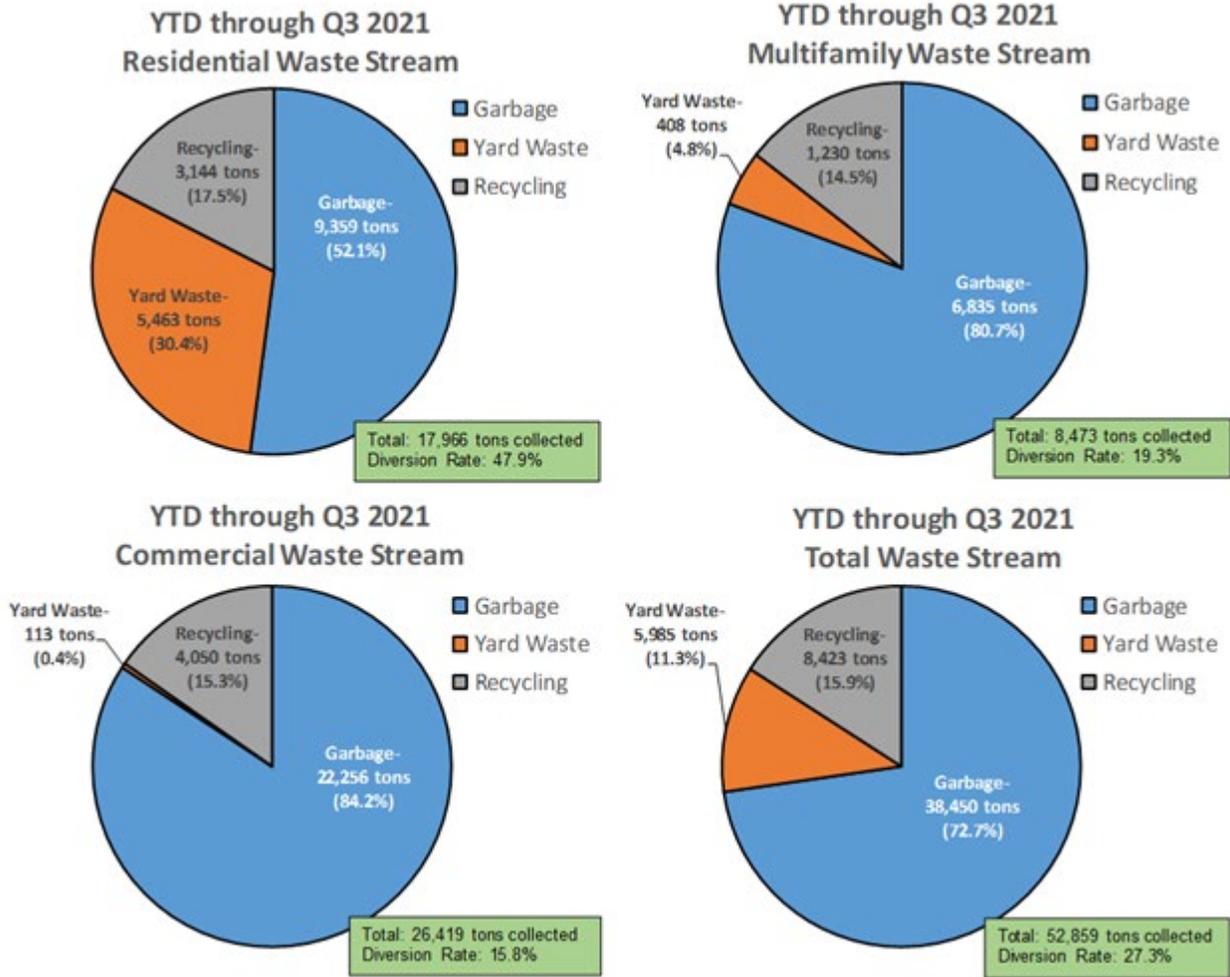
Through September 2021, the City of Auburn's solid waste services had been outsourced to Waste Management and to Republic Services, who managed the contract for the annexed areas. Beginning in October 2021, all of the City's solid waste services will be handled by Waste Management based on a newly-signed contract. Through the third quarter of 2021, Waste Management serviced 15,535 customers (79% of customers) and Republic Services serviced 4,197 customers (21% of customers).

The current mix of solid waste customer account types (rounded) is:

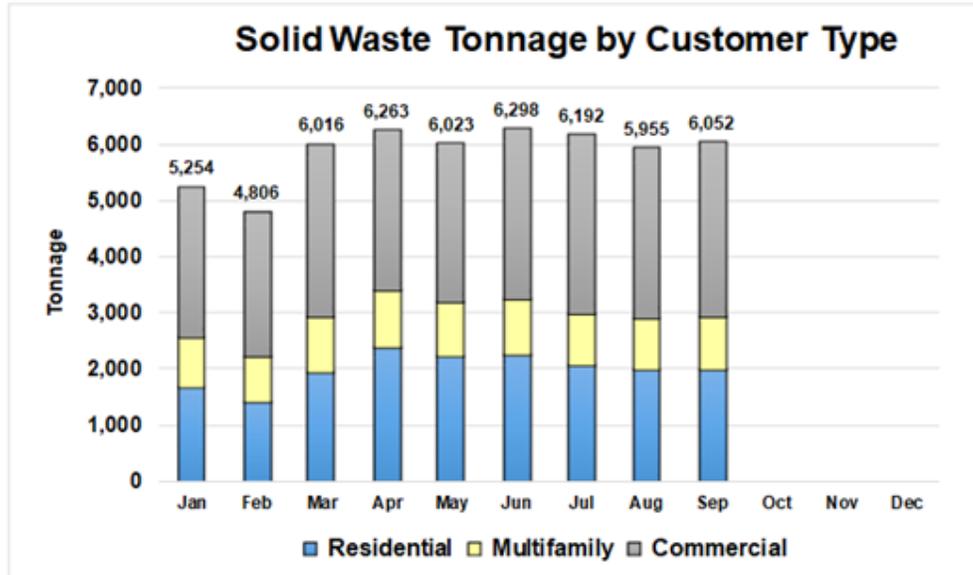
- 89.6% Residential
- 8.0% Commercial
- 2.4% Multifamily

The "diversion rate" is a measure of how much generated waste is not sent to the landfill; i.e., waste that is either recycled or collected yard waste. Through September 2021, the total diversion rate was 27.3%, which represents a total of 14,400 tons of waste that was diverted from landfills.

2021 Tons Collected and Diversion Rates



Of the total tonnage collected through September 2021, 34% was from residential customers, 16% from multifamily customers, and 50% from commercial customers, as shown below:

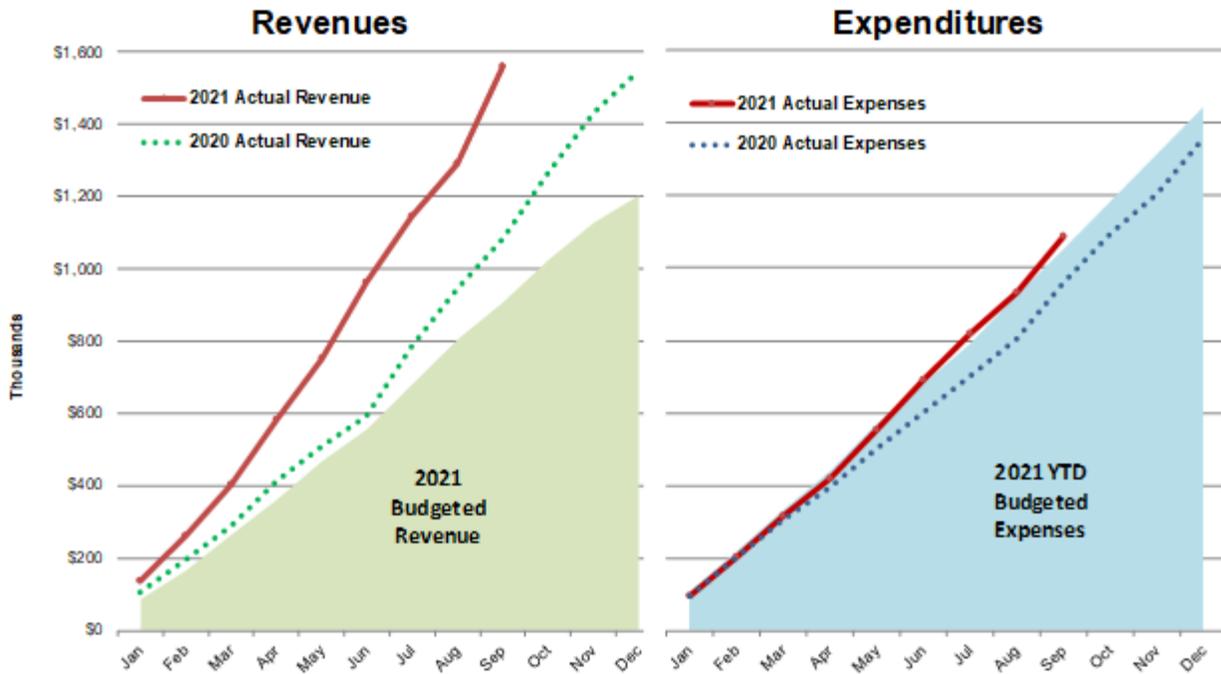


Through September 2021, the **Airport Fund** had operating income of \$254,000 as compared with operating income of \$405,000 through the third quarter of 2020. Operating revenues in the Airport Fund were \$143,000 more than the same period last year, largely due to increased revenues from aviation fuel sales and property leases.

Operating expenditures in the Airport Fund were \$294,000 more than the same period of last year. Much of this variance consisted of fuel inventory expenses, but also included increased personnel costs, repairs and maintenance, and fleet costs.

Through the third quarter of 2021, the **Cemetery Fund** realized net operating income of \$484,000 as compared with operating income of \$154,000 through September 2020. Total sales revenues were up \$480,000, or 44.5%, from the third quarter of 2020 due to significant increases in lot sales, markers, and openings and closings. Operating expenditures were up \$148,000 or 15.9% from last year due mostly to inventory and grounds maintenance purchases.

CEMETERY Cumulative Revenues and Expenditures 2021 Budget vs. Actual



Internal Service Funds

Operating expenditures within the **Insurance** Fund represent the premium cost pool that will be allocated monthly to other City funds over the course of the year. As a result, the expenditure balance gradually diminishes each month throughout the year.

No significant variances are reported in the **Workers' Compensation, Facilities, Innovation & Technology**, or **Equipment Rental** Funds.

Contact Information

This report is prepared by the Finance Department. Additional financial information can also be viewed at our website: <http://www.auburnwa.gov/>. For any questions about this report please contact Jamie Thomas at jdthomas@auburnwa.gov.

**City of Auburn
Investment Portfolio Summary
September 30, 2021**

| Investment Type | Purchase Date | Book Value | Maturity Date | Yield to Maturity |
|------------------------------------|------------------|-----------------------|------------------|----------------------|
| State Investment Pool | Various | \$ 140,804,412 | Various | 0.09% |
| KeyBank Money Market | Various | 7,439,229 | Various | 0.01% |
| Pacific Premier Bank Interest Acct | Various | 10,548,883 | Various | 0.09% |
| US Treasury | 08/12/2021 | 5,131,850 | 08/31/2024 | 3.80% |
| US Treasury | 9/23/2021 | 5,228,516 | 5/31/2024 | 2.90% |
| FHLB | 1/17/2020 | 5,168,350 | 12/9/2022 | 1.56% |
| FHLB | 9/28/2021 | 5,013,870 | 3/28/2025 | 4.70% |
| FHLB | 6/22/2021 | 5,215,230 | 3/8/2024 | 2.80% |
| FHLMC | 11/20/2020 | 5,004,250 | 11/6/2023 | 2.38% |
| Total Cash & Investments | | \$ 189,554,590 | | 0.560% |

| Investment Mix | % of Total | Summary | |
|------------------------------------|---------------|-------------------------------|-------|
| State Investment Pool | 74.3% | Current 6-month treasury rate | 0.05% |
| Key Bank Money Market | 3.9% | Current State Pool rate | 0.09% |
| Pacific Premier Bank Interest Acct | 5.6% | KeyBank Money Market | 0.01% |
| US Treasury | 5.5% | Pacific Premier Interest Acct | 0.09% |
| FHLB | 8.1% | | |
| FHLMC | 2.6% | | |
| | 100.0% | | |

SALES TAX SUMMARY
SEPTEMBER 2021 SALES TAX DISTRIBUTIONS (FOR JULY 2021 RETAIL ACTIVITY)

| NAICS | CONSTRUCTION | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|------------------------------|--|-------------------------------|-------------------------------|---------------|
| 236 | Construction of Buildings | 2,000,382 | 1,383,282 | 1,353,952 | -2.1% |
| 237 | Heavy and Civil Construction | 184,377 | 135,787 | 144,856 | 6.7% |
| 238 | Specialty Trade Contractors | 883,406 | 619,417 | 706,440 | 14.0% |
| TOTAL CONSTRUCTION | | \$ 3,068,164 | \$ 2,138,487 | \$ 2,205,248 | 3.1% |
| <i>Overall Change from Previous Year</i> | | | | \$ 66,761 | |

| NAICS | MANUFACTURING | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|---------------------------------|--|-------------------------------|-------------------------------|---------------|
| 311 | Food Manufacturing | 10,332 | 7,013 | 7,171 | 2.3% |
| 312 | Beverage and Tobacco Products | 11,872 | 8,764 | 10,149 | 15.8% |
| 313 | Textile Mills | 1,178 | 957 | 582 | -39.2% |
| 314 | Textile Product Mills | 2,390 | 1,849 | 2,466 | 33.4% |
| 315 | Apparel Manufacturing | 1,301 | 876 | 1,430 | 63.2% |
| 316 | Leather and Allied Products | 488 | 381 | 463 | 21.6% |
| 321 | Wood Product Manufacturing | 14,670 | 11,001 | 13,912 | 26.5% |
| 322 | Paper Manufacturing | 4,028 | 2,271 | 3,866 | 70.3% |
| 323 | Printing and Related Support | 37,260 | 28,614 | 34,849 | 21.8% |
| 324 | Petroleum and Coal Products | 1,404 | 1,386 | 7 | -99.5% |
| 325 | Chemical Manufacturing | 10,595 | 8,441 | 8,565 | 1.5% |
| 326 | Plastics and Rubber Products | 7,322 | 5,161 | 5,421 | 5.0% |
| 327 | Nonmetallic Mineral Products | 16,154 | 10,196 | 13,847 | 35.8% |
| 331 | Primary Metal Manufacturing | 62,321 | 46,752 | 8,633 | -81.5% |
| 332 | Fabricated Metal Product Manuf | 34,205 | 19,210 | 21,429 | 11.6% |
| 333 | Machinery Manufacturing | 22,168 | 11,494 | 13,550 | 17.9% |
| 334 | Computer and Electronic Product | 8,232 | 6,548 | 11,952 | 82.5% |
| 335 | Electric Equipment, Appliances | 8,276 | 8,044 | 804 | -90.0% |
| 336 | Transportation Equipment Man | 92,399 | 76,082 | 74,368 | -2.3% |
| 337 | Furniture and Related Products | 10,109 | 7,470 | 10,061 | 34.7% |
| 339 | Miscellaneous Manufacturing | 32,935 | 23,866 | 23,298 | -2.4% |
| TOTAL MANUFACTURING | | \$ 389,637 | \$ 286,376 | \$ 266,821 | -6.8% |
| <i>Overall Change from Previous Year</i> | | | | \$ (19,555) | |

| NAICS | TRANSPORTATION AND WAREHOUSING | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|--------------------------------|--|-------------------------------|-------------------------------|---------------|
| 481 | Air Transportation | 0 | 0 | 0 | N/A |
| 482 | Rail Transportation | 14,421 | 13,030 | 14,931 | 14.6% |
| 483 | Water Transportation | 0 | 0 | 0 | N/A |
| 484 | Truck Transportation | 22,499 | 17,779 | 20,569 | 15.7% |
| 485 | Transit and Ground Passengers | 9 | 14 | 0 | -96.7% |
| 488 | Transportation Support | 79,945 | 65,380 | 34,668 | -47.0% |
| 491 | Postal Service | 676 | 526 | 576 | 9.6% |
| 492 | Couriers and Messengers | 69,993 | 16,539 | 197,079 | 1091.6% |
| 493 | Warehousing and Storage | 9,647 | 7,839 | 7,396 | -5.6% |
| TOTAL TRANSPORTATION | | \$ 197,189 | \$ 121,106 | \$ 275,220 | 127.3% |
| <i>Overall Change from Previous Year</i> | | | | \$ 154,114 | |

| NAICS | WHOLESALE TRADE | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|--------------------------------|--|-------------------------------|-------------------------------|---------------|
| 423 | Wholesale Trade, Durable Goods | 1,027,727 | 758,279 | 801,742 | 5.7% |
| 424 | Wholesale Trade, Nondurable | 303,860 | 217,708 | 251,904 | 15.7% |
| 425 | Wholesale Electronic Markets | 14,684 | 10,556 | 15,120 | 43.2% |
| TOTAL WHOLESALE | | \$ 1,346,271 | \$ 986,543 | \$ 1,068,766 | 8.3% |
| <i>Overall Change from Previous Year</i> | | | | \$ 82,222 | |

| NAICS | AUTOMOTIVE | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|--------------------------------|--|-------------------------------|-------------------------------|---------------|
| 441 | Motor Vehicle and Parts Dealer | 3,594,307 | 2,579,995 | 3,216,009 | 24.7% |
| 447 | Gasoline Stations | 232,674 | 166,617 | 203,335 | 22.0% |
| TOTAL AUTOMOTIVE | | \$ 3,826,981 | \$ 2,746,612 | \$ 3,419,344 | 24.5% |
| <i>Overall Change from Previous Year</i> | | | | \$ 672,732 | |

| NAICS | RETAIL TRADE | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|--------------------------------|--|-------------------------------|-------------------------------|---------------|
| 442 | Furniture and Home Furnishings | 209,308 | 142,528 | 207,364 | 45.5% |
| 443 | Electronics and Appliances | 300,343 | 218,692 | 246,979 | 12.9% |
| 444 | Building Material and Garden | 751,040 | 547,710 | 607,196 | 10.9% |
| 445 | Food and Beverage Stores | 450,577 | 336,554 | 362,464 | 7.7% |
| 446 | Health and Personal Care Store | 348,418 | 262,298 | 294,294 | 12.2% |
| 448 | Clothing and Accessories | 872,671 | 636,756 | 828,431 | 30.1% |
| 451 | Sporting Goods, Hobby, Books | 239,744 | 171,903 | 248,647 | 44.6% |
| 452 | General Merchandise Stores | 878,021 | 673,093 | 707,556 | 5.1% |
| 453 | Miscellaneous Store Retailers | 1,178,104 | 849,062 | 1,117,058 | 31.6% |
| 454 | Nonstore Retailers | 271,309 | 201,088 | 217,858 | 8.3% |
| TOTAL RETAIL TRADE | | \$ 5,499,535 | \$ 4,039,685 | \$ 4,837,848 | 19.8% |
| <i>Overall Change from Previous Year</i> | | | | \$ 798,163 | |

| NAICS | SERVICES | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|--------------------------------|--|-------------------------------|-------------------------------|---------------|
| 51* | Information | 684,732 | 514,800 | 566,247 | 10.0% |
| 52* | Finance and Insurance | 177,847 | 143,314 | 119,438 | -16.7% |
| 53* | Real Estate, Rental, Leasing | 368,873 | 279,484 | 330,260 | 18.2% |
| 541 | Professional, Scientific, Tech | 394,150 | 282,543 a | 356,560 b | 26.2% |
| 551 | Company Management | 66 | 34 | 34 | -0.5% |
| 56* | Admin. Supp., Remed Svcs | 651,469 | 475,923 | 610,208 | 28.2% |
| 611 | Educational Services | 40,410 | 22,832 | 27,782 | 21.7% |
| 62* | Health Care Social Assistance | 110,693 | 88,140 | 76,768 | -12.9% |
| 71* | Arts and Entertainment | 50,412 | 40,674 | 42,873 | 5.4% |
| 72* | Accommodation and Food Svcs | 1,204,980 | 894,605 | 1,020,121 | 14.0% |
| 81* | Other Services | 534,972 | 392,200 | 458,811 | 17.0% |
| 92* | Public Administration | 1,620 | 1,454 | 2,798 | 92.4% |
| TOTAL SERVICES | | \$ 4,220,223 | \$ 3,136,003 | \$ 3,611,899 | 15.2% |
| <i>Overall Change from Previous Year</i> | | | | \$ 475,897 | |

| NAICS | MISCELLANEOUS | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|--------------------------------|--|-------------------------------|-------------------------------|---------------|
| 000 | Unknown | 0 | 0 | 0 | N/A |
| 111-115 | Agriculture, Forestry, Fishing | 5,367 | 4,217 | 5,908 | 40.1% |
| 211-221 | Mining & Utilities | 28,831 | 18,704 | 27,218 | 45.5% |
| 999 | Unclassifiable Establishments | 273,689 | 200,710 | 248,310 | 23.7% |
| TOTAL SERVICES | | \$ 307,887 | \$ 223,631 | \$ 281,436 | 25.8% |
| <i>Overall Change from Previous Year</i> | | | | \$ 57,805 | |

| NAICS | GRAND TOTAL | 2020 Annual Total (Nov '19-Oct '20) | 2020 YTD (Nov '19-Jul '20) | 2021 YTD (Nov '20-Jul '21) | YTD % Diff |
|--|-------------|--|-------------------------------|-------------------------------|---------------|
| GRAND TOTAL | | \$ 18,855,888 | \$ 13,678,441 | \$ 15,966,580 | 16.7% |
| <i>Overall Change from Previous Year</i> | | | | \$ 2,288,139 | |

| | |
|---|---------------------|
| Total September 2021 Sales Tax Distributions | \$ 1,860,960 |
| Percent Change from September 2020 | 0.1% |
| Comparisons: | |
| September 2020 | \$ 1,858,640 |
| September 2019 | \$ 1,604,250 |

Includes Adjustments in excess of +/- \$10,000.

a. WA State Department of Revenue adjustment to sales tax returns for July 2020 Reporting (adjustment: \$18,706).

b. WA State Department of Revenue adjustment to sales tax returns for July 2021 Reporting (adjustment: \$42,412).

| OPERATING & CAPITAL FUNDS | ENTERPRISE FUNDS | | | | | | | | | | | | |
|---|------------------------|-------------------|---------------------|--------------------|------------------|--------------------|-------------------|-------------------|--------------------|--------------------|------------------|--------------------|----------|
| | Through September 2021 | WATER | | | SEWER | | | SEWER METRO | | | STORM | | |
| | | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance |
| OPERATING FUND: | | | | | | | | | | | | | |
| OPERATING REVENUES | | | | | | | | | | | | | |
| Charges For Service | 16,311,200 | 12,143,413 | (4,167,787) | 9,601,630 | 6,701,824 | (2,899,806) | 20,319,350 | 13,592,686 | (6,726,664) | 10,607,050 | 7,907,727 | (2,699,323) | |
| Grants | - | - | - | - | - | - | - | - | - | - | - | - | |
| Interest Earnings | 113,100 | 17,240 | (95,860) | 69,100 | 6,511 | (62,589) | 16,600 | 408 | (16,192) | 79,100 | 7,994 | (71,106) | |
| Rents, Leases, Concessions, & Other | 30,000 | (1,236) | (31,236) | - | 679 | 679 | - | - | - | - | 1,204 | 1,204 | |
| TOTAL OPERATING REVENUES | 16,454,300 | 12,159,416 | (4,294,884) | 9,670,730 | 6,709,013 | (2,961,717) | 20,335,950 | 13,593,094 | (6,742,856) | 10,686,150 | 7,916,925 | (2,769,225) | |
| OPERATING EXPENSES | | | | | | | | | | | | | |
| Salaries & Wages | 2,870,106 | 1,883,734 | 986,372 | 1,713,633 | 1,163,582 | 550,051 | - | - | - | 2,673,168 | 1,927,114 | 746,054 | |
| Benefits | 1,505,901 | 938,601 | 567,300 | 895,705 | 570,789 | 324,916 | - | - | - | 1,403,108 | 948,909 | 454,199 | |
| Supplies | 359,850 | 226,351 | 133,499 | 163,050 | 78,936 | 84,114 | - | - | - | 82,050 | 63,467 | 18,583 | |
| Other Service Charges | 4,803,100 | 2,814,609 | 1,988,491 | 3,224,700 | 2,730,675 | 494,025 | 20,331,250 | 12,996,396 | 7,334,854 | 2,135,830 | 1,518,358 | 617,472 | |
| Intergovernmental Services (Less Transfers Out) | - | - | - | - | - | - | - | - | - | - | - | - | |
| Waste Management Payments <i>See note</i> | - | - | - | - | - | - | - | - | - | - | - | - | |
| Sewer Metro Services | - | - | - | - | - | - | - | - | - | - | - | - | |
| Debt Service Interest | 809,200 | 530,567 | 278,633 | 105,900 | 80,207 | 25,693 | - | - | - | 187,000 | 124,203 | 62,797 | |
| Interfund Operating Rentals & Supplies | 1,937,400 | 1,460,149 | 477,251 | 1,578,600 | 1,190,720 | 387,880 | - | - | - | 2,096,200 | 1,577,105 | 519,095 | |
| TOTAL OPERATING EXPENSES | 12,285,557 | 7,854,011 | 4,431,546 | 7,681,588 | 5,814,909 | 1,866,679 | 20,331,250 | 12,996,396 | 7,334,854 | 8,577,356 | 6,159,158 | 2,418,198 | |
| OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION | 4,168,743 | 4,305,406 | 136,663 | 1,989,142 | 894,104 | (1,095,038) | 4,700 | 596,698 | 591,998 | 2,108,794 | 1,757,767 | (351,027) | |
| NON-OPERATING REVENUES | | | | | | | | | | | | | |
| Operating Transfers-in | - | - | - | - | - | - | - | - | - | - | - | - | |
| Intergovernmental Loan | 2,695,000 | - | 2,695,000 | - | - | - | - | - | - | - | - | - | |
| Other Non-Operating Revenues | - | - | - | - | 22,500 | - | - | - | - | - | - | - | |
| Revenue Bond Proceeds | - | - | - | - | - | - | - | - | - | - | - | - | |
| NON-OPERATING EXPENSES | | | | | | | | | | | | | |
| Transfer to Capital Subfund | 12,243,610 | 3,262,626 | 8,980,984 | - | - | - | - | - | - | - | - | - | |
| Other Operating Transfers-out | 3,420,686 | 102,331 | 3,318,355 | 405,667 | 84,105 | 321,563 | - | - | - | 467,167 | 148,991 | 318,176 | |
| Debt Service Principal | 1,816,200 | 478,000 | 1,338,200 | 449,300 | 288,262 | 161,038 | - | - | - | 350,900 | - | 350,900 | |
| Net Change in Restricted Net Assets | - | (2,485) | (2,485) | - | 28 | 28 | - | - | - | - | 118 | 118 | |
| Interfund Loan Repayment | - | - | - | - | - | - | - | - | - | - | - | - | |
| Other Non-Operating Expenses | - | - | - | - | - | - | - | - | - | - | - | - | |
| BEGINNING WORKING CAPITAL - January 1, 2021 | 23,629,056 | 23,629,056 | - | 8,716,107 | 8,716,107 | - | 2,837,722 | 2,837,722 | - | 10,106,359 | 10,106,359 | - | |
| ENDING WORKING CAPITAL - September 30, 2021 | 13,012,303 | 24,093,990 | 11,081,687 | 9,850,282 | 9,260,316 | (589,965) | 2,842,422 | 3,434,420 | 591,998 | 11,397,086 | 11,715,017 | 317,931 | |
| NET CHANGE IN WORKING CAPITAL (see Note) | (10,616,753) | 464,934 | 11,081,687 | 1,134,175 | 544,210 | (589,965) | 4,700 | 596,698 | 591,998 | 1,290,727 | 1,608,658 | 317,931 | |
| CAPITAL FUND: | | | | | | | | | | | | | |
| CAPITAL REVENUES | | | | | | | | | | | | | |
| Interest Revenue | 10,900 | 398 | (10,502) | 75,600 | 28,912 | (46,688) | - | - | - | 68,800 | 8,927 | (59,873) | |
| Grants | - | - | - | - | - | - | - | - | - | 255,970 | - | (255,970) | |
| Contributions | - | - | - | - | - | - | - | - | - | - | - | - | |
| Other Non-Operating Revenue | - | 226,110 | 226,110 | - | - | - | - | - | - | - | - | - | |
| Increase In Contributions - System Development | 960,200 | 642,581 | (317,619) | 686,800 | 305,789 | (381,011) | - | - | - | 514,100 | 880,318 | 366,218 | |
| Interfund Revenues | - | - | - | - | - | - | - | - | - | - | - | - | |
| Increase In Contributions - FAA | - | - | - | - | - | - | - | - | - | - | - | - | |
| Proceeds of Debt Activity | - | - | - | - | - | - | - | - | - | - | - | - | |
| Transfers In from Operating Sub-Fund | 12,243,610 | 3,262,626 | (8,980,984) | - | - | - | - | - | - | - | - | - | |
| Transfer In from Other Funds | 2,990,020 | - | (2,990,020) | - | - | - | - | - | - | - | - | - | |
| TOTAL CAPITAL REVENUES | 16,204,730 | 4,131,714 | (12,073,016) | 762,400 | 334,701 | (427,699) | | | | 838,870 | 889,245 | 50,375 | |
| CAPITAL EXPENSES | | | | | | | | | | | | | |
| Other Non-Operating Expense | - | - | - | - | 420,142 | (420,142) | - | - | - | - | - | - | |
| Increase In Fixed Assets - Salaries | 535,700 | 193,594 | 342,106 | 85,700 | 101,296 | (15,596) | - | - | - | 321,400 | 110,076 | 211,324 | |
| Increase In Fixed Assets - Benefits | 214,300 | 90,645 | 123,655 | 34,300 | 46,279 | (11,979) | - | - | - | 128,600 | 49,801 | 78,799 | |
| Increase In Fixed Assets - Services | 21,800 | 15 | 21,785 | 16,600 | 563 | 16,037 | - | - | - | 12,600 | 555 | 12,045 | |
| Increase In Fixed Assets - Site Improvements | - | 33,454 | (33,454) | - | - | - | - | - | - | - | - | - | |
| Increase In Fixed Assets - Equipment | - | - | - | - | - | - | - | - | - | 150,000 | - | 150,000 | |
| Increase In Fixed Assets - Construction | 15,761,929 | 3,280,553 | 12,481,376 | 5,878,154 | 760,254 | 5,117,900 | - | - | - | 4,912,411 | 404,678 | 4,507,733 | |
| Operating Transfers Out | - | - | - | - | - | - | - | - | - | - | - | - | |
| TOTAL CAPITAL EXPENSES | 16,533,729 | 3,598,262 | 12,935,467 | 6,014,754 | 1,328,534 | 4,686,220 | | | | 5,525,011 | 565,111 | 4,959,900 | |
| BEGINNING WORKING CAPITAL - January 1, 2021 | 404,282 | 404,282 | - | 12,981,761 | 12,981,761 | - | - | - | - | 11,906,561 | 11,906,561 | - | |
| ENDING WORKING CAPITAL - September 30, 2021 | 75,283 | 937,734 | 862,451 | 7,729,407 | 11,987,929 | 4,258,521 | - | - | - | 7,220,420 | 12,230,695 | 5,010,275 | |
| NET CHANGE IN WORKING CAPITAL (see Note) | (328,999) | 533,452 | 862,451 | (5,252,354) | (993,833) | 4,258,521 | - | - | - | (4,686,141) | 324,134 | 5,010,275 | |
| Total Change in Working Capital | (10,945,752) | 998,386 | 11,944,138 | (4,118,179) | (449,623) | 3,668,556 | 4,700 | 596,698 | 591,998 | (3,395,414) | 1,932,792 | 5,328,206 | |
| (*) Depreciation | 4,083,600 | 2,906,471 | | 2,415,000 | 1,791,625 | | - | - | | 2,229,800 | 1,622,113 | | |

Working Capital = Current Assets
minus Current Liabilities

| OPERATING & CAPITAL FUNDS | ENTERPRISE FUNDS | | | | | | | | | INTERNAL SERVICE FUNDS | | |
|---|-------------------|-------------------|--------------------|------------------|------------------|--------------------|------------------|------------------|-----------------|------------------------|------------------|------------------|
| | SOLID WASTE | | | AIRPORT | | | CEMETERY | | | INSURANCE | | |
| | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance |
| Through September 2021 | | | | | | | | | | | | |
| OPERATING FUND: | | | | | | | | | | | | |
| OPERATING REVENUES | | | | | | | | | | | | |
| Charges For Service | 16,669,900 | 12,261,203 | (4,408,697) | 1,458,000 | 1,238,347 | (219,653) | 1,199,000 | 1,559,774 | 360,774 | - | - | - |
| Grants | 60,000 | 511 | (59,489) | - | 2,500 | 2,500 | - | - | - | - | - | - |
| Interest Earnings | 45,600 | 3,845 | (41,755) | 12,800 | 976 | (11,824) | 4,600 | 995 | (3,605) | 12,800 | 576 | (12,224) |
| Rents, Leases, Concessions, & Other | - | - | - | 4,000 | 3,563 | (437) | - | - | - | - | - | - |
| TOTAL OPERATING REVENUES | 16,775,500 | 12,265,559 | (4,509,941) | 1,474,800 | 1,245,386 | (229,414) | 1,203,600 | 1,560,769 | 357,169 | 12,800 | 576 | (12,224) |
| OPERATING EXPENSES | | | | | | | | | | | | |
| Salaries & Wages | 68,100 | 53,387 | 14,713 | 249,471 | 192,495 | 56,976 | 495,692 | 370,366 | 125,326 | - | - | - |
| Benefits | 12,900 | 8,423 | 4,477 | 119,725 | 89,903 | 29,822 | 271,278 | 192,750 | 78,528 | 175,000 | 79,760 | 95,240 |
| Supplies | 48,200 | 4,709 | 43,491 | 362,000 | 355,493 | 6,507 | 261,700 | 281,811 | (20,111) | - | - | - |
| Other Service Charges | 2,785,230 | 1,810,536 | 974,694 | 367,800 | 270,109 | 97,691 | 157,200 | 112,170 | 45,030 | 37,900 | 304,298 | (266,398) |
| Intergovernmental Services (Less Transfers Out) | - | - | - | - | - | - | - | - | - | - | - | - |
| Waste Management Payments See note | 13,485,300 | 10,132,437 | 3,352,863 | - | - | - | - | - | - | - | - | - |
| Sewer Metro Services See note below | - | - | - | 251,400 | - | 251,400 | - | - | - | - | - | - |
| Debt Service Interest | - | - | - | 251,400 | - | 251,400 | - | - | - | - | - | - |
| Interfund Operating Rentals & Supplies | 632,100 | 477,290 | 154,810 | 110,600 | 82,950 | 27,650 | 158,950 | 119,899 | 39,051 | - | - | - |
| TOTAL OPERATING EXPENSES | 17,031,830 | 12,486,783 | 4,545,047 | 1,460,996 | 990,950 | 470,046 | 1,344,820 | 1,076,996 | 267,824 | 212,900 | 384,058 | (171,158) |
| OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION | (256,330) | (221,224) | 35,106 | 13,804 | 254,436 | 240,632 | (141,220) | 483,774 | 624,994 | (200,100) | (383,482) | (183,382) |
| NON-OPERATING REVENUES | | | | | | | | | | | | |
| Operating Transfers-in | - | - | - | - | - | - | - | - | - | - | - | - |
| Intergovernmental Loan | - | - | - | - | - | - | - | - | - | - | - | - |
| Other Non-Operating Revenues | - | - | - | - | - | - | - | - | - | - | - | - |
| Revenue Bond Proceeds | - | - | - | 3,810,900 | - | 3,810,900 | - | - | - | - | - | - |
| NON-OPERATING EXPENSES | | | | | | | | | | | | |
| Transfer to Capital Subfund | - | - | - | 2,944,210 | 52,060 | 2,996,270 | 100,070 | 9,000 | 109,070 | - | - | - |
| Other Operating Transfers-out | - | - | - | - | - | - | - | - | - | - | - | - |
| Debt Service Principal | - | - | - | 126,700 | - | 126,700 | - | - | - | - | - | - |
| Net Change in Restricted Net Assets | - | - | - | - | (1,517) | (1,517) | - | - | - | - | - | - |
| Interfund Loan Repayment | - | - | - | - | - | - | - | - | - | - | - | - |
| Other Non-Operating Expenses | - | - | - | - | - | - | - | - | - | - | - | - |
| BEGINNING WORKING CAPITAL - January 1, 2021 | 5,927,917 | 5,927,917 | - | 1,003,962 | 1,003,962 | - | 1,072,389 | 1,072,389 | - | 1,789,615 | 1,789,615 | - |
| ENDING WORKING CAPITAL - September 30, 2021 | 5,671,587 | 5,706,693 | 35,106 | 1,757,756 | 1,207,855 | (549,901) | 831,099 | 1,547,162 | 716,064 | 1,589,515 | 1,406,133 | (183,382) |
| NET CHANGE IN WORKING CAPITAL (see Note) | (256,330) | (221,224) | 35,106 | 753,794 | 203,893 | (549,901) | (241,290) | 474,774 | 716,064 | (200,100) | (383,482) | (183,382) |
| CAPITAL FUND: | | | | | | | | | | | | |
| CAPITAL REVENUES | | | | | | | | | | | | |
| Interest Revenue | - | - | - | 200 | 217 | 17 | 800 | 7 | (793) | - | - | - |
| Grants | - | - | - | - | - | - | - | - | - | - | - | - |
| Contributions | - | - | - | - | - | - | - | - | - | - | - | - |
| Other Non-Operating Revenue | - | - | - | - | 1,899 | 1,899 | - | - | - | - | - | - |
| Increase In Contributions - System Development | - | - | - | - | - | - | - | - | - | - | - | - |
| Interfund Revenues | - | - | - | - | - | - | - | - | - | - | - | - |
| Increase In Contributions - FAA | - | - | - | 13,500 | 54,544 | 41,044 | - | - | - | - | - | - |
| Proceeds of Debt Activity | - | - | - | - | - | - | - | - | - | - | - | - |
| Transfers In from Operating Sub-Fund | - | - | - | 2,944,210 | 52,060 | (2,892,150) | 100,070 | 9,000 | (91,070) | - | - | - |
| Transfer In from Other Funds | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL CAPITAL REVENUES | - | - | - | 2,957,910 | 108,720 | (2,849,190) | 100,870 | 9,007 | (91,863) | - | - | - |
| CAPITAL EXPENSES | | | | | | | | | | | | |
| Other Non-Operating Expense | - | - | - | - | - | - | - | - | - | - | - | - |
| Increase In Fixed Assets - Salaries | - | - | - | - | - | - | - | - | - | - | - | - |
| Increase In Fixed Assets - Benefits | - | - | - | - | - | - | - | - | - | - | - | - |
| Increase In Fixed Assets - Services | - | - | - | 100 | 5 | 95 | 100 | 0 | 100 | - | - | - |
| Increase In Fixed Assets - Site Improvements | - | - | - | - | - | - | - | - | - | - | - | - |
| Increase In Fixed Assets - Equipment | - | - | - | - | - | - | - | - | - | - | - | - |
| Increase In Fixed Assets - Construction | - | - | - | 2,849,210 | 32,257 | 2,816,953 | 55,673 | 9,906 | 45,767 | - | - | - |
| Operating Transfers Out | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL CAPITAL EXPENSES | - | - | - | 2,849,310 | 32,262 | 2,817,048 | 55,773 | 9,906 | 45,867 | - | - | - |
| BEGINNING WORKING CAPITAL - January 1, 2021 | - | - | - | 161,340 | 161,340 | - | 8,185 | 8,185 | - | - | - | - |
| ENDING WORKING CAPITAL - September 30, 2021 | - | - | - | 269,940 | 237,798 | (32,142) | 53,282 | 7,285 | (45,997) | - | - | - |
| NET CHANGE IN WORKING CAPITAL (see Note) | - | - | - | 108,600 | 76,458 | (32,142) | 45,097 | (900) | (45,997) | - | - | - |
| Total Change in Working Capital | (256,330) | (221,224) | 35,106 | 862,394 | 280,351 | (582,043) | (196,193) | 473,874 | 670,067 | (200,100) | (383,482) | (183,382) |

(*) Depreciation

20,000

-

434,700

487,326

32,200

28,535

-

-

Working Capital = Current Assets
minus Current Liabilities

Note: Includes September's Waste Management
payment (\$1,360,337), which will be made in October.

| OPERATING & CAPITAL FUNDS | INTERNAL SERVICE FUNDS | | | | | | | | | | | | |
|---|------------------------|-----------------------|------------------|------------------|------------------|------------------|--------------------|-------------------------|--------------------|--------------------|------------------|--------------------|----------|
| | Through September 2021 | WORKER'S COMPENSATION | | | FACILITIES | | | INNOVATION & TECHNOLOGY | | | EQUIPMENT RENTAL | | |
| | | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance | Budget | YTD Actual | Variance |
| OPERATING FUND: | | | | | | | | | | | | | |
| OPERATING REVENUES | | | | | | | | | | | | | |
| Charges For Service | 1,104,400 | 828,562 | (275,838) | 3,705,100 | 2,750,603 | (954,497) | 6,653,150 | 4,982,764 | (1,670,386) | 2,290,400 | 1,717,800 | (572,600) | |
| Grants | - | - | - | - | - | - | - | - | - | - | - | - | |
| Interest Earnings | 20,000 | 2,662 | (17,338) | 8,000 | 1,257 | (6,743) | 21,600 | 2,441 | (19,159) | 16,400 | 1,884 | (14,516) | |
| Rents, Leases, Concessions, & Other | 15,000 | 6,129 | (8,871) | - | - | - | - | - | - | - | 359,575 | 359,575 | |
| TOTAL OPERATING REVENUES | 1,139,400 | 837,353 | (302,047) | 3,713,100 | 2,751,860 | (961,240) | 6,674,750 | 4,985,204 | (1,689,546) | 2,306,800 | 2,079,260 | (227,540) | |
| OPERATING EXPENSES | | | | | | | | | | | | | |
| Salaries & Wages | - | - | - | 819,855 | 555,332 | 264,523 | 2,209,075 | 1,572,765 | 636,310 | 693,061 | 500,229 | 192,832 | |
| Benefits | 250,000 | 134,329 | 115,671 | 452,466 | 294,122 | 158,344 | 1,099,145 | 696,974 | 402,171 | 366,776 | 260,144 | 106,632 | |
| Supplies | - | - | - | 140,200 | 69,894 | 70,306 | 420,650 | 182,562 | 238,088 | 1,153,840 | 577,011 | 576,829 | |
| Other Service Charges | 461,100 | 256,456 | 204,644 | 1,643,300 | 1,052,485 | 590,815 | 3,007,800 | 2,345,917 | 661,883 | 570,050 | 279,882 | 290,168 | |
| Intergovernmental Services (Less Transfers Out) | - | - | - | - | - | - | - | - | - | - | - | - | |
| Waste Management Payments <i>See note</i> | - | - | - | - | - | - | - | - | - | - | - | - | |
| Sewer Metro Services | - | - | - | - | - | - | - | - | - | - | - | - | |
| Debt Service Interest | - | - | - | - | - | - | - | - | - | - | - | - | |
| Interfund Operating Rentals & Supplies | 159,700 | 119,775 | 39,925 | 227,900 | 170,925 | 56,975 | 276,850 | 207,637 | 69,213 | 343,750 | 258,729 | 85,021 | |
| TOTAL OPERATING EXPENSES | 870,800 | 510,560 | 360,240 | 3,283,721 | 2,142,758 | 1,140,963 | 7,013,520 | 5,005,855 | 2,007,665 | 3,127,477 | 1,875,995 | 1,251,482 | |
| OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION | 268,600 | 326,793 | 58,193 | 429,379 | 609,102 | 179,723 | (338,770) | (20,651) | 318,119 | (820,677) | 203,264 | 1,023,941 | |
| NON-OPERATING REVENUES | | | | | | | | | | | | | |
| Operating Transfers-in | - | - | - | 235,600 | 35,982 | (199,618) | 50,000 | 36,454 | (13,546) | - | - | - | |
| Intergovernmental Loan | - | - | - | - | - | - | - | - | - | - | - | - | |
| Other Non-Operating Revenues | - | - | - | - | - | - | - | - | - | - | - | - | |
| Revenue Bond Proceeds | - | - | - | - | - | - | - | - | - | - | - | - | |
| NON-OPERATING EXPENSES | | | | | | | | | | | | | |
| Transfer to Capital Subfund | - | - | - | - | - | - | 500,000 | - | 500,000 | - | - | - | |
| Other Operating Transfers-out | - | - | - | 1,028,070 | 255,828 | 772,242 | - | - | - | 22,000 | 22,000 | - | |
| Debt Service Principal | - | - | - | - | - | - | - | - | - | - | - | - | |
| Net Change in Restricted Net Assets | - | - | - | - | - | - | - | - | - | - | - | - | |
| Interfund Loan Repayment | - | - | - | - | - | - | - | - | - | - | - | - | |
| Other Non-Operating Expenses | - | - | - | - | 49,840 | (49,840) | - | 49,840 | (49,840) | - | - | - | |
| BEGINNING WORKING CAPITAL - January 1, 2021 | 2,440,125 | 2,440,125 | - | 1,134,025 | 1,134,025 | - | 2,864,659 | 2,864,659 | - | 2,622,570 | 2,622,570 | - | |
| ENDING WORKING CAPITAL - September 30, 2021 | 2,708,725 | 2,766,918 | 58,193 | 770,934 | 1,523,280 | 752,347 | 2,075,889 | 2,880,462 | 804,573 | 1,779,893 | 2,803,834 | 1,023,941 | |
| NET CHANGE IN WORKING CAPITAL (see Note) | 268,600 | 326,793 | 58,193 | (363,091) | 389,256 | 752,347 | (788,770) | 15,803 | 804,573 | (842,677) | 181,264 | 1,023,941 | |
| CAPITAL FUND: | | | | | | | | | | | | | |
| CAPITAL REVENUES | | | | | | | | | | | | | |
| Interest Revenue | - | - | - | - | - | - | 4,700 | 573 | (4,127) | 45,600 | 3,567 | (42,033) | |
| Grants | - | - | - | - | - | - | - | - | - | - | - | - | |
| Contributions | - | - | - | - | - | - | - | - | - | - | - | - | |
| Other Non-Operating Revenue | - | - | - | - | - | - | - | - | - | - | - | - | |
| Increase In Contributions - System Development | - | - | - | - | - | - | - | - | - | - | - | - | |
| Interfund Revenues | - | - | - | - | - | - | - | - | - | 1,975,900 | 1,481,925 | (493,975) | |
| Increase In Contributions - FAA | - | - | - | - | - | - | - | - | - | - | - | - | |
| Proceeds of Debt Activity | - | - | - | - | - | - | - | - | - | - | - | - | |
| Transfers In from Operating Sub-Fund | - | - | - | - | - | - | 500,000 | - | (500,000) | - | - | - | |
| Transfer In from Other Funds | - | - | - | - | - | - | 75,000 | 72,338 | (2,662) | 1,354,820 | 117,366 | (1,237,454) | |
| TOTAL CAPITAL REVENUES | - | - | - | - | - | - | 579,700 | 72,912 | (506,788) | 3,376,320 | 1,602,858 | (1,773,462) | |
| CAPITAL EXPENSES | | | | | | | | | | | | | |
| Other Non-Operating Expense | - | - | - | - | - | - | - | - | - | - | - | - | |
| Increase In Fixed Assets - Salaries | - | - | - | - | - | - | - | - | - | 63,900 | 6,326 | 57,574 | |
| Increase In Fixed Assets - Benefits | - | - | - | - | - | - | - | - | - | 26,100 | 2,941 | 23,159 | |
| Increase In Fixed Assets - Services | - | - | - | - | - | - | 200 | 35 | 165 | 700 | 210 | 490 | |
| Increase In Fixed Assets - Site Improvements | - | - | - | - | - | - | - | - | - | - | - | - | |
| Increase In Fixed Assets - Equipment | - | - | - | - | - | - | 792,985 | 89,830 | 703,155 | 3,916,690 | 1,230,828 | 2,685,862 | |
| Increase In Fixed Assets - Construction | - | - | - | - | - | - | 25,000 | 31,850 | (6,850) | 1,140,000 | - | 1,140,000 | |
| Operating Transfers Out | - | - | - | - | - | - | - | - | - | - | - | - | |
| TOTAL CAPITAL EXPENSES | - | - | - | - | - | - | 818,185 | 121,715 | 696,470 | 5,147,390 | 1,240,304 | 3,907,086 | |
| BEGINNING WORKING CAPITAL - January 1, 2021 | - | - | - | - | - | - | 738,838 | 738,838 | - | 4,480,611 | 4,480,611 | - | |
| ENDING WORKING CAPITAL - September 30, 2021 | - | - | - | - | - | - | 500,353 | 690,034 | 189,682 | 2,709,541 | 4,843,165 | 2,133,624 | |
| NET CHANGE IN WORKING CAPITAL (see Note) | - | - | - | - | - | - | (238,485) | (48,803) | 189,682 | (1,771,070) | 362,554 | 2,133,624 | |
| Total Change in Working Capital | 268,600 | 326,793 | 58,193 | (363,091) | 389,256 | 752,347 | (1,027,255) | (33,001) | 994,254 | (2,613,747) | 543,818 | 3,157,565 | |

(*) Depreciation

Working Capital = Current Assets
minus Current Liabilities