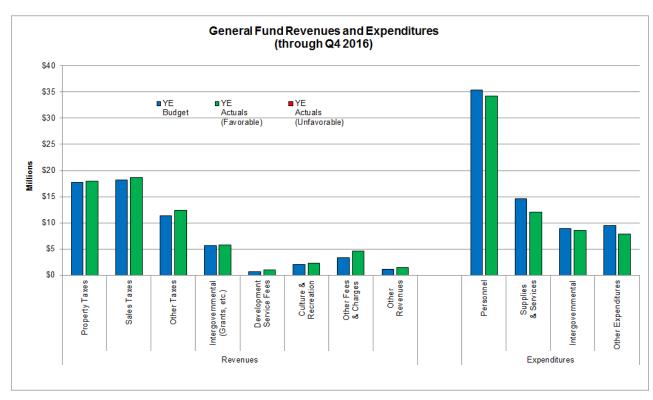
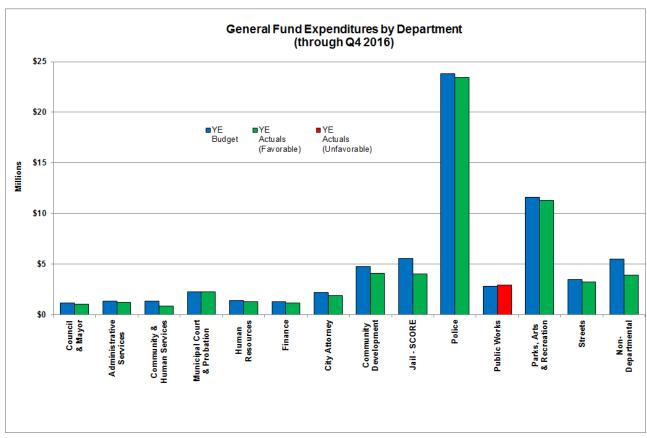


# **AGENDA BILL APPROVAL FORM**

Agenda Subject: 4th Quarter 201	6 Financial Report	<b>Date:</b> March 20, 2017
Department: Finance	Attachments: Quarterly Financial	Budget Impact: \$0
•	Report	
Administrative Recommendation	n: For discussion only.	
	·	
Background Summary:		
significant items or trends that the quarter 2016 status report based of	marizes the general state of Citywide f City Council should be aware of. The on financial data available as of Januar information representing business act	attachment provides the fourth ry 23, 2017 for the period ending
	Staff: Coleman	
Mosting Date: March 27, 2017	Itom Number:	

## **General Fund Summary**





**December 2016 Financial Report** 

December 2016 Financial Report General Fund					2016				2015	20	2016 YE Budget vs. Actual			
Summary of Sources and Uses	Page		Annual							Favorable (Unfavorable)				
	Ref		Budget	YE Budget			YE Actual		YE Actual		Amount	Percentage		
Operating Povenues														
Operating Revenues Property Tax	6	\$	17,733,500	\$	17,733,500	\$	17,932,830	\$	17,199,418		199,330	1.1 %		
Sales Tax	7-8	Ψ	14,572,000	φ	14,572,000	φ	14,717,540	φ	14,573,164		145,540	1.0 %		
Sales Tax - Annexation Credit	1-0		1,912,000		1,912,000		2,006,028		1,988,523		94,028	4.9 %		
Criminal Justice Sales Tax			1,747,000		1,747,000		1,968,679		1,815,833		221,679	12.7 %		
Brokered Natural Gas Tax			282,000		282,000		223,900		248,670		(58,100)	(20.6) %		
City Utilities Tax	9-10		3,521,200		3,521,200		3,959,131		3,642,218		437,931	12.4 %		
Admissions Tax			333,600		333,600		378,760		355,170		45,160	13.5 %		
Electric Tax	10		3,297,700		3,297,700		3,525,357		3,232,503		227,657	6.9 %		
Natural Gas Tax	10		852,000		852,000		946,959		1,002,334		94,959	11.1 %		
Cable TV Franchise Fee	11		906,700		906,700		977,736		925,835		71,036	7.8 %		
Cable TV Franchise Fee - Capital			64,000		64,000		66,315		69,680		2,315	3.6 %		
Telephone Tax	10		1,620,000		1,620,000		1,494,354		1,661,505		(125,646)	(7.8) %		
Garbage Tax (external)	10		106,000		106,000		124,007		114,870		18,007	17.0 %		
Leasehold Excise Tax			33,000		33,000		204,446		66,544		171,446	519.5 %		
Gambling Excise Tax			334,400		334,400	_	494,472		212,939		160,072	<u>47.9</u> %		
Taxes subtotal		\$	47,315,100	\$	47,315,100	\$	49,020,516	\$	47,109,207	\$	1,705,416	3.6 %		
Business License Fees	13-14	\$	221,000	\$	221,000	\$	224,876	\$	281,654		3,876	1.8 %		
Building Permits	12-13		1,190,000		1,190,000		2,008,970		1,209,836		818,970	68.8 %		
Other Licenses & Permits			533,600		533,600		750,580		582,986		216,980	40.7 %		
Intergovernmental (Grants, etc.)	14-15		5,647,293		5,647,293		5,737,079		5,317,259		89,786	1.6 %		
Charges for Services:														
General Government Services	16		67,200		67,200		76,218		79,413		9,018	13.4 %		
Public Safety	16		520,300		520,300		638,440		479,061		118,140	22.7 %		
Development Services Fees	17		680,600		680,600		1,046,249		1,400,292		365,649	53.7 %		
Culture and Recreation	18		2,105,080		2,105,080		2,316,824		2,317,351		211,744	10.1 %		
Fines and Penalties	19-20	_	796,180		796,180	-	905,921		938,775		<u>109,741</u>	<u>13.8</u> %		
Fees/Charges/Fines subtotal		\$	11,761,253	\$	11,761,253	\$	13,705,158	\$	12,606,628	\$	1,943,905	16.5 %		
Interest and Other Earnings	20	\$	35,200	\$	35,200	\$	110,800	\$	57,464		75,600	214.8 %		
Rents, Leases and Concessions	20	φ	630,600	Φ	630,600	φ	783,930	φ	729,969		153,330	24.3 %		
Contributions and Donations	20		32,000		32,000		32,435		39,712		435	1.4 %		
Other Miscellaneous	20-21		157,800		157,800		286,520		218,832		128,720	81.6 %		
Transfers In	20 21		220,926		220,926		217,482		97,443		(3,444)	(1.6) %		
Insurance Recoveries - Capital & Operating			25,000		25,000		83,737		153,041		58,737	234.9 %		
Other Revenues subtotal		\$	1,101,526	\$	1,101,526	\$	1,514,904	\$	1,296,461	\$	413,378	37.5 %		
Total Operating Boyonuse		\$	60 177 970	\$	60,177,879	\$	64 240 E77	\$	64 042 206	\$	4 062 609	6.8 %		
Total Operating Revenues		-D	60,177,879	Þ	00,177,079	Ф	64,240,577	Ą	61,012,296	Þ	4,062,698	0.0 %		
Operating Expenditures	1													
Council & Mayor		\$	1,135,833	\$	1,135,833	\$	1,065,395	\$	912,825		70,438	6.2 %		
Administration			1,350,722		1,350,722		1,197,355		1,171,634		153,367	11.4 %		
Community & Human Services			1,329,547		1,329,547		872,023		1,222,557		457,523	34.4 %		
Municipal Court & Probation			2,280,889		2,280,889		2,242,473		2,239,983		38,416	1.7 %		
Human Resources			1,406,554		1,406,554		1,283,702		1,050,803		122,852	8.7 %		
Finance			1,300,773		1,300,773		1,169,633		1,221,253		131,140	10.1 %		
City Attorney			2,194,830		2,194,830		1,883,009		1,901,141		311,821	14.2 %		
Community Development			4,731,841		4,731,841		4,109,092		3,882,709		622,748	13.2 %		
Jail - SCORE			5,583,542		5,583,542		4,019,473		3,658,863		1,564,069	28.0 %		
Police			23,813,652		23,813,652		23,430,625		22,085,780		383,027	1.6 %		
Public Works	4		2,809,335		2,809,335		2,945,815		2,620,478		(136,480)	(4.9) %		
Parks, Arts & Recreation			11,584,205		11,584,205		11,322,293		10,816,576		261,912	2.3 %		
Streets			3,466,563		3,466,563		3,209,370		3,016,275		257,194	7.4 %		
Non-Departmental			5,489,627		5,489,627		3,934,038		5,302,250		1,555,589	28.3 %		
Total Operating Expenditures		\$	68,477,914	\$	68,477,914	\$	62,684,298	\$	61,103,128	\$	5,793,616	8.5 %		

#### **Executive Summary**

This Executive Summary provides an overview of the City's overall financial position for the fiscal period ending December 31, 2016, reflecting financial data available as of January 23, 2017.

## **General Fund:**

Through December 2016, General Fund revenues totaled \$64.2 million compared to a budget of \$60.2 million, and were \$3.2 million higher than the revenues collected during the same period in 2015. Some notable variances to budget this year include:

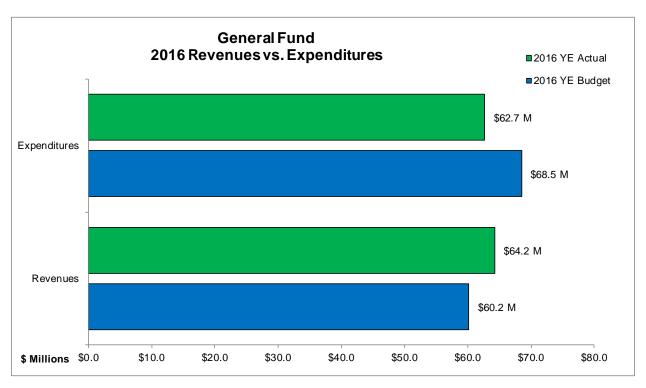
- Property tax collections in 2016 totaled \$17.9 million, which is 1.1% or \$199,000 above budget expectations and exceed 2015 collections by \$733,000, or 4.3%. [page 6]
- General Fund retail sales tax revenues totaled \$14.7 million, exceeding budget by 1.0% or \$146,000, and exceeding 2015 collections by \$144,000. The primary area of significant increase in sales activity compared to 2015 was the services category. [pages 7-8] Collections in criminal justice sales tax revenues exceeded budget by \$222,000, or 12.7%.
- The Other Taxes category performed better than budget in 2016. City utility tax revenues exceeded budget by \$438,000 or 12.4%, predominately due to higher than budgeted capital system development revenues collected in the Water, Sewer and Storm funds. Electric and natural gas tax revenues collected in 2016 exceeded budget by \$228,000 and \$95,000, respectively. These revenues were somewhat offset by an unfavorable variance in telephone tax collections of \$126,000. [pages 9-10] Year end collections of leasehold excise taxes were \$171,000 above budget due to an unanticipated payment for the Emerald Downs property which is tribally owned. Gambling excise tax revenues exceeded budget by \$160,000 primarily due to the timing of payments: the City's main remitter of card game taxes paid 6 months' worth of taxes from 2015 in the current year.
- Building permit revenue collected in 2016 totaled \$2.0 million, compared to 2015 collections of \$1.2 million and a 2016 budget of \$1.2 million. The higher than budgeted revenues were predominately due to a higher than anticipated volume of building permits as well as multiple large commercial building permits issued. [pages 12-13]
- Other licenses and permit revenues exceeded budget expectations by \$217,000 primarily due to higher than anticipated revenue collected for plumbing permits. This increase in revenues was a result of increased construction activity within the City. One project in particular that contributed to this influx of revenue was the permitting for the Promenade Apartment Project on 312<sup>th</sup> street.
- Development services fees revenues collected in 2016 exceeded budget expectations by \$366,000, or 53.7%. This is predominately due to higher than anticipated revenues collected for plan check services related to multiple single family and commercial construction projects within the City. [page 17]

- Culture and recreation revenues collected in 2016 exceeded budget by \$212,000, or 10.1%, but were flat compared to collections in 2015. Revenue sources that were significantly above budget include special events revenue and Auburn Theatre ticket sales. [page 18]
- Rents, leases and concession revenues were \$153,000 or 24.3% above budget, and
  was \$54,000 more than was collected in 2015. This favorable variance is attributed
  to higher than anticipated revenues collected for City owned facility rentals and
  parking lot fees. [page 20]

Ending 2016 fund balances will not be finalized until approximately June 2017 pending final year-end adjustments and certification by the State Auditor's Office. Once the final ending 2016 fund balances are available, budgeted beginning 2017 fund balances will be reconciled and adjusted accordingly.

General Fund expenditures in 2016 totaled \$62.7 million compared to a budget of \$68.5 million, representing an 8.5% favorable variance to budget. All departments operated within their allocated budget in 2016 with the exception of the Public Works department. This department ended the year \$136,000, or 4.9% over budget. The variance to budget is seen in salary and benefit expenditures, as project engineers charged more of their time to general fund projects versus transportation and utility projects during the year.

General Fund expenditures in 2016 were \$1.6 million, or 2.6%, higher than in 2015. Salary and benefit costs increased by \$1.6 million, or 5.0%, compared to 2015. This year-over-year increase is due primarily to an increase in Council approved FTEs (Full Time Equivalents) and increased costs associated with healthcare and pension benefits. In addition, charges for services paid to Valley Communications for 911 services increased year-over-year by \$490,000, or 20.4%. These increased expenditures were somewhat offset by a reduction in intergovernmental expenditures by \$713,000 compared to 2015.



## Street Funds:

The City's three street funds are special revenue funds where the revenue sources and expenditures are legally restricted. These funds are used for street capital construction projects, local street repair and arterial street repair and preservation projects. In 2016, Arterial Street Fund revenues totaled \$4.2 million as compared to collections of \$4.7 million for 2015; expenditures totaled \$6.3 million as compared to \$6.9 million spent last year. Local Street Fund revenues exceeded budget expectations the year by \$692,000, or 39.2%, due to higher than anticipated sales tax revenues from local construction projects; expenditures were \$2.1 million as compared with a budget of \$2.9 million. Lastly, the Arterial Street Preservation Fund revenues totaled \$2.1 million as compared to a budget of \$3.1 million, while expenditures totaled \$1.1 million. The difference is largely due to grant revenues related to the Auburn Way North project, which has been delayed to 2017. **[pages 24–29]** 

### **Proprietary Funds:**

The City's seven proprietary funds account for operations with revenues primarily provided from user fees, charges or contracts for services.

At the end of 2016, Water Fund operating revenues exceeded expenditures by \$3.4 million compared to \$3.3 million in 2015. The Sewer Fund ended the year with expenditures exceeding revenues by \$1.4 million due to a transfer of \$3.0 million from Sewer operations to the associated capital subfund; excluding this transfer, the fund ended with \$1.6 million in income compared to \$1.4 million in 2015. The Sewer-Metro Fund operating revenues exceeded expenditures by \$297,000 as compared to \$188,000 in 2015. Lastly, the Stormwater Fund ended the year with revenues exceeding expenditures by \$97,000 compared to \$3.4 million in 2015. This variance is largely due to a \$2.0 million transfer from Stormwater operations to the associated capital subfund in 2016, and the receipt of over \$1.0 million in grant revenues from the Department of Ecology in 2015. **[pages 31–32]** 

## **Internal Service Funds:**

Internal service funds provide services to other City departments and include functions such as Insurance, Worker's Compensation, Facilities, Innovation and Technology, and Equipment Rental. All funds have sufficient revenues to cover year-end expenditures. **[page 32]** 

#### Investment Portfolio:

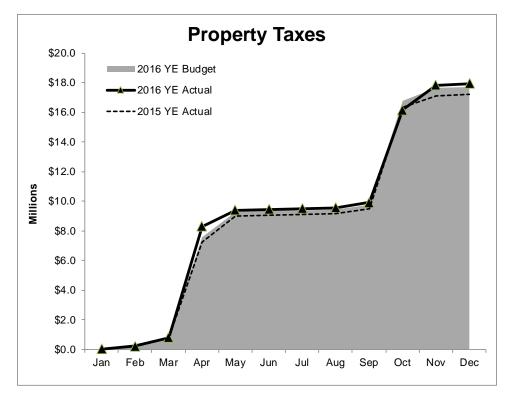
The City's total cash and investments at the end of the 2016 totaled \$128.0 million, and compares to \$115.1 million at the end of 2015. **[attachment]** 

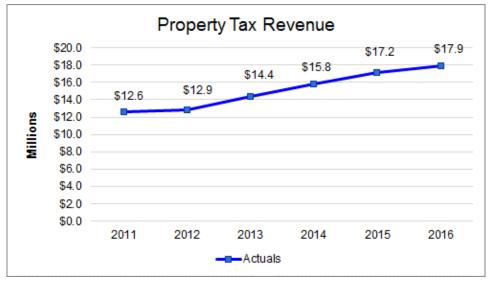
#### **General Fund**

#### Revenues

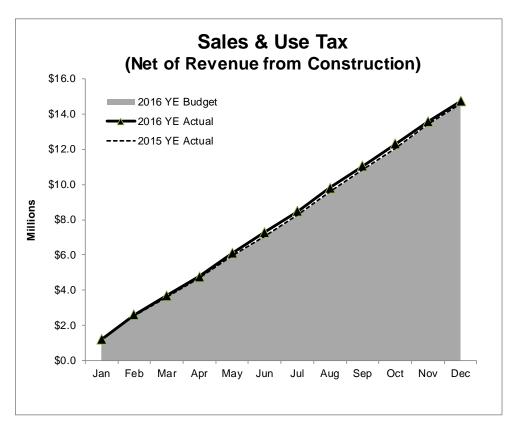
The combined total of property, sales/use, utility, gambling, and admissions taxes provides approximately 80% of all resources supporting general governmental activities. The following section provides additional information on these sources.

**Property Tax** collections in 2016 totaled \$17.9 million and were \$199,000, or 1.1%, above budget expectations. Property Tax revenue collected in 2016 exceeded collections in 2015 by \$733,000, or 4.3%. The majority of property tax revenues are collected during the months of April and October, coinciding with the due dates for the County property tax billings.

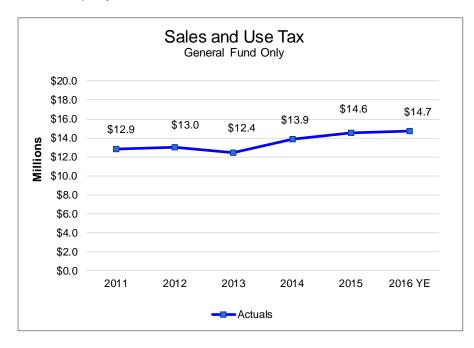




**Sales tax** collections in 2016 totaled \$17.0 million, of which \$14.7 million was distributed to the General Fund and \$2.3 million was distributed to the Local Street Fund (SOS) program.\* Total sales tax revenue distributions to the General Fund in 2016 exceeded budget expectations by \$146,000, or 1.0%.



\* Beginning in 2013, Local Street Fund (Fund 103) street repairs have been funded from sales taxes on construction. The total amount transferred in 2016 was \$2,292,280. The graphic above presents sales taxes under the current policy.

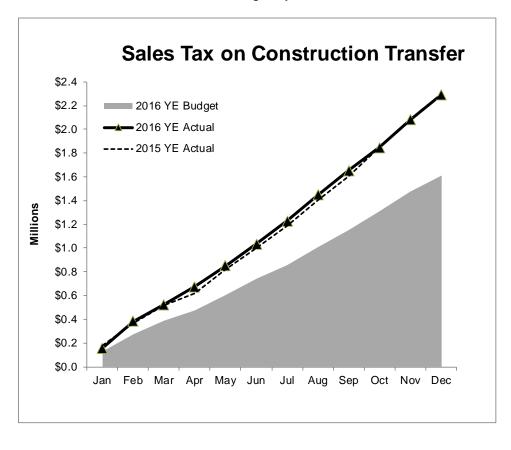


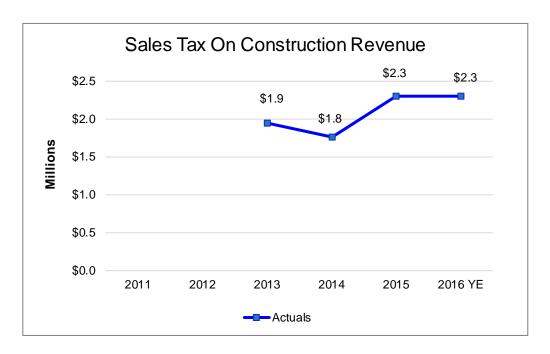
The following table breaks out the City's base sales tax, excluding Criminal Justice and Annexation Credit Sales Tax, by major business sector.

Comparison	of Sa	les Tax (	Col	lections by	SIC	C Group		
	Th	rough De	эсе	ember				
	2	2015		2016		Change fr	om 2015	
Component Group	A	ctual		Actual		Amount	Percenta	ge
Construction	\$ 2,	296,863	\$	2,292,280	\$	(4,583)	(0.2)	%
Manufacturing		861,555		761,091		(100,465)	(11.7)	%
Transportation & Warehousing		65,671		99,439		33,768	51.4	%
Wholesale Trade	1	,228,919		1,264,976		36,058	2.9	%
Automotive	3	3,706,535		3,659,497		(47,038)	(1.3)	%
Retail Trade	4	,988,898		4,852,592		(136,306)	(2.7)	%
Services	3	3,645,551		3,970,042		324,491	8.9	%
Miscellaneous		71,548		67,105		(4,443)	(6.2)	%
YE Total	\$ 16,	865,540	\$	16,967,023	\$	101,482	0.6	%

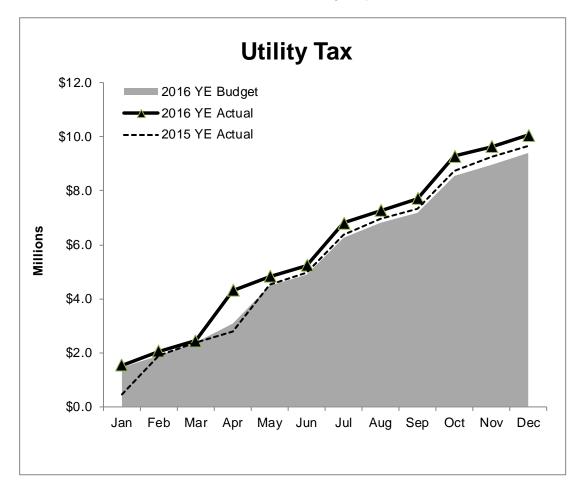
Total sales tax revenue collected in 2016 totaled \$17.0 million and exceeded prior year collections by \$101,000, or 0.6%. The business sectors showing the largest increase in revenues compared to last year were the service and wholesale trade industries.

Sales tax revenue on construction, which is transferred to the Local Street Fund (Fund 103) for local street repair and maintenance, totaled \$2,292,000, which is \$5,000 less than what was collected in 2015, and exceeds the 2016 budget by \$682,000, or 42.4%.



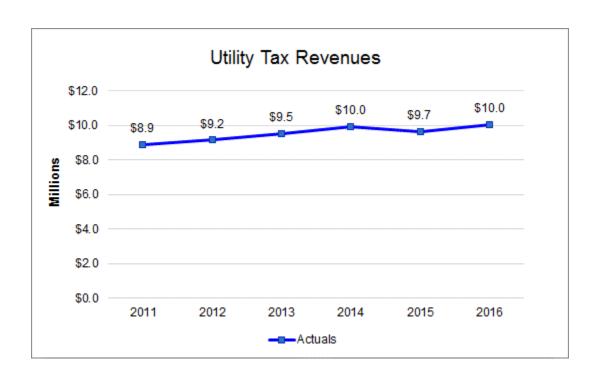


**Utility Taxes** consist of interfund taxes on City utilities (Water, Sewer, Storm and Solid Waste) and taxes on external utilities (Electric, Natural Gas, Telephone and Solid Waste). Utility taxes collected in 2016 totaled \$10.0 million and exceeded budget by \$653,000, or 6.9%.

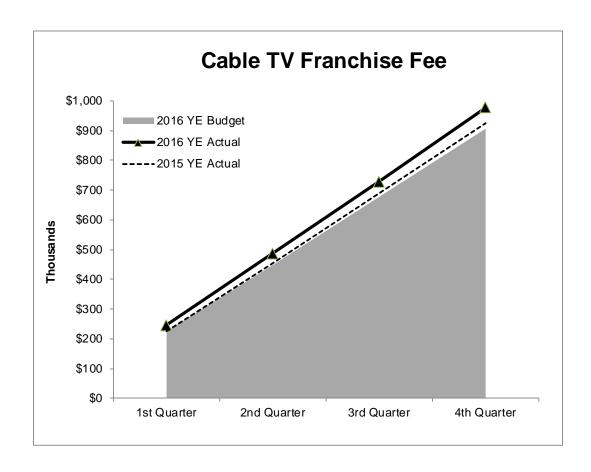


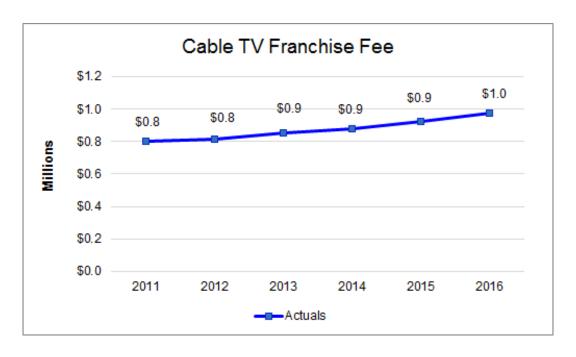
Favorable variances in City interfund utility tax, electric tax, natural gas tax and solid waste tax revenues more than offset lower than expected collections from the telecommunication industry. City interfund utility tax revenue was \$438,000 or 12.4% higher than the budget. A significant portion of this favorability to budget is predominately due to higher than budgeted capital system development revenues collected in the Water, Sewer and Storm funds.

Utility Tax by Type Through December												
2015 2016 2016 2016 vs. 2015 Actual 2016 vs. Budget												
Utility Tax Type	YE Actual	YE Budget	YE Actual	Amount	Percentage	Amount	Percentage					
City Interfund Utility Taxes	\$ 3,642,218	\$ 3,521,200	\$ 3,959,131	\$ 316,913	8.7 %	\$ 437,931	12.4 %					
Electric	3,232,503	3,297,700	3,525,357	292,855	9.1 %	227,657	6.9 %					
Natural Gas	1,002,334	852,000	946,959	(55,375)	(5.5) %	94,959	11.1 %					
Telephone	1,661,505	1,620,000	1,494,354	(167,151)	(10.1) %	(125,646)	(7.8) %					
Solid Waste (external)	114,870	106,000	124,007	9,137	8.0 %	18,007	17.0 %					
						•						
YE Total	\$ 9,653,430	\$ 9,396,900	\$10,049,809	\$ 396,379	4.1 %	\$ 652,909	6.9 %					



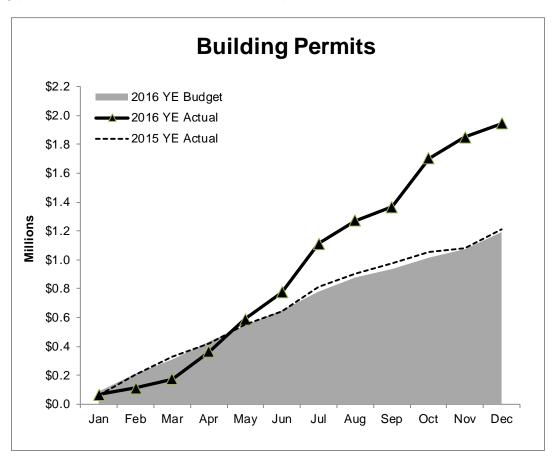
**Cable TV Franchise Fees**, which are collected quarterly, totaled \$978,000 and exceeded budget by \$71,000, or 7.8%.

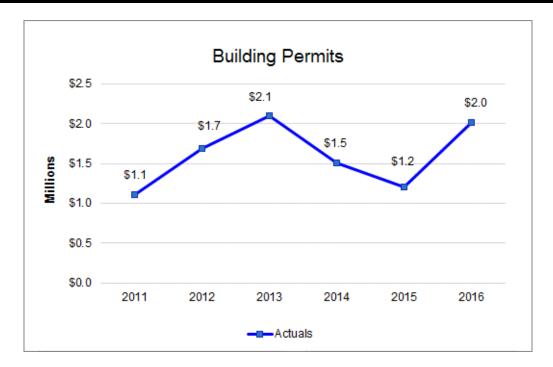




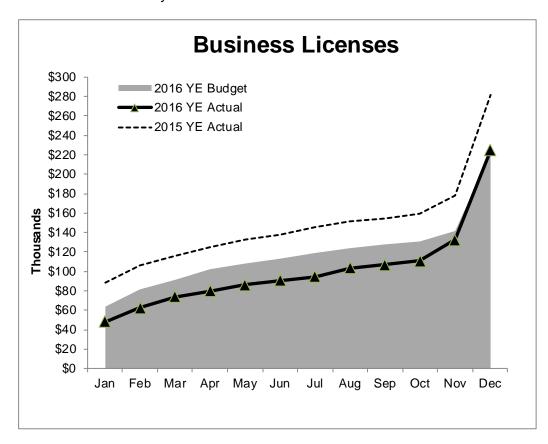
**Licenses and Permits** include business licenses, building permits, plumbing, electric and other licenses and permit fees. Building permit fees and business licenses make up about 70% of the annual budgeted revenue in this category.

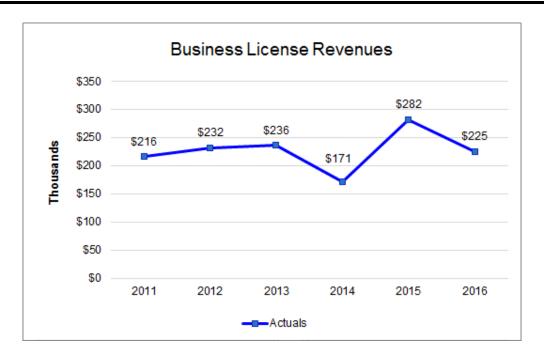
Building permit revenues collected in 2016 totaled \$2.0 million, compared to 2015 collections of \$1.2 million. 2016 building permit activity included permitting for several large commercial projects including The Reserve (a multi-family/retail project on 10<sup>th</sup> and A Street), the Promenade Apartment Complex, various projects at Costco, and the Multicare remodel project. In addition, numerous residential housing developments were permitted in 2016 – most notably Canyon Creek, Mountain View North, and Lakeland Hills Estates. Of the \$2.0 million in building permit revenues collected in 2016, 50% was attributable to commercial projects in the City, and the remaining 50% was predominately single family housing permits. The total number of building permits issued in 2016 was 850 and compares to 747 issued in 2015.





Business license revenues collected in 2016 totaled \$225,000, compared to a budget of \$221,000. The graphic below reflects the timing of payments by business owners, where the majority of business license payments are typically collected during the first two months of the year and the last month of the year.



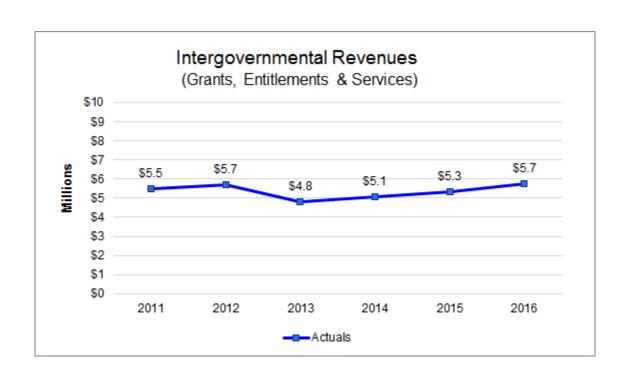


**Intergovernmental revenues** include grants (direct and indirect Federal, state and local), compact revenue from the Muckleshoot Indian Tribe (MIT), intergovernmental, and state shared revenues. Collections in 2016 totaled \$5.7 million and ended the year \$90,000, or 1.6%, above budget.

Favorable variances in Criminal Justice High Crime revenues and Liquor Excise Tax revenues offset the reduced revenues received in Federal and State grant monies. In 2016, grant revenues were \$206,000 below budget, although this does not include Period 13 accruals that will account for the 2016 revenues to be collected for reimbursable services.

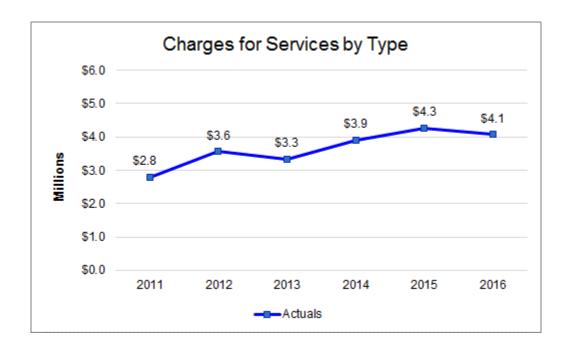
Effective during the state's 2016-2017 fiscal year budget cycle, the City of Auburn qualified for the Criminal Justice High Crime revenue distribution monies (distributions are made quarterly between July 1, 2016 through June 30, 2017). The eligibility requirements are based upon the City's crime rate statistics – those Cities whose crime rate exceeds 125% of the statewide average qualify for the distribution. The first distribution was received in July and totaled \$143,000.

	_	Through De	cember 2016				
	2015	2016	2016	2016 vs. 20	15 Actual	2016 vs.	Budget
Revenue	YE Actual	YE Budget	YE Actual	Amount	% Change	Amount	% Change
Federal Grants	\$ 264,721	\$ 453,073	\$ 294,006	\$ 29,285	11.1 %	\$(159,067)	(35.1) %
State Grants	235,772	206,810	162,692	(73,080)	(31.0) %	(44,118)	(21.3) %
Interlocal Grants	30,207	49,000	45,973	15,767	0.0 %	(3,027)	(6.2) %
Muckleshoot Casino Emerg.	601,616	630,000	668,629	67,013	11.1 %	38,629	6.1 %
Intergovernmental Service	18,162	12,000	17,304	(858)	(4.7) %	5,304	44.2 %
State Shared Revenues:							
Streamlined Sales Tax	1,951,097	2,000,000	1,924,487	(26,610)	(1.4) %	(75,513)	(3.8) %
Motor Vehicle Fuel Tax	1,072,284	1,075,000	1,121,112	48,828	4.6 %	46,112	4.3 %
Criminal Justice - High Crime	96,509	96,000	285,202	188,693	195.5 %	189,202	197.1 %
Criminal Justice - Population	19,942	18,200	20,807	866	4.3 %	2,607	14.3 %
Criminal Justice - Special Prog.	73,066	68,100	75,865	2,798	3.8 %	7,765	11.4 %
Marijuana Enforcement	9,759	19,500	29,420	19,661	201.5 %	9,920	50.9 %
State DUI	11,306	13,500	11,779	473	4.2 %	(1,721)	(12.8) %
Fire Insurance Tax	75,702	70,000	76,569	867	1.1 %	6,569	9.4 %
Liquor Excise	203,184	302,610	352,467	149,283	73.5 %	49,857	16.5 %
Liquor Profit	653,931	633,500	650,766	(3,165)	(0.5) %	17,266	2.7 %
Total State Shared:	4,166,781	4,296,410	4,548,474	381,693	9.2 %	252,064	5.9 %
YE Total	\$ 5,317,259	\$ 5,647,293	\$ 5,737,079	\$ 419.820	7.9 %	\$ 89.786	1.6 %



**Charges for Services** consist of general governmental services, public safety, development service fees and cultural & recreation fees. Overall, charges for services collected in 2016 totaled \$4.1 compared to a budget of \$3.4 million. Total revenues collected in 2016 exceeded budget by \$705,000, or 20.9%.

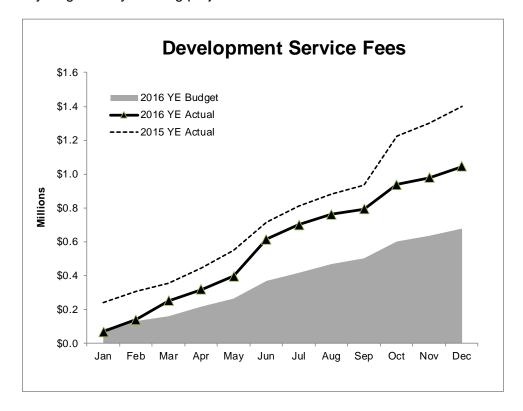
	Charges for Services by Type Through December 2016													
2015 2016 2016 2016 vs. 2015 Actual 2016 vs. Budget												jet		
Revenue	Y	E Actual	YE	<b>Budget</b>	YE	Actual	Α	mount	Perc	entage	Α	mount	Perc	entage
General Government	\$	79,413	\$	67,200	\$	76,218	\$	(3,195)	(4	.0) %	\$	9,018	•	13.4 %
Public Safety		479,061		520,300		638,440		159,379	3	3.3 %		118,140	2	22.7 %
Development Services		1,400,292		680,600	1.	,046,249	(:	354,043)	(25	.3) %		365,649		53.7 %
Culture & Recreation		2,317,351	2	2,105,080	2	,316,824		(526)	(0	.0) %		211,744		10.1 %
YE Total	\$	4,276,118	\$ 3	3,373,180	\$ 4	,077,733	\$ (	198,385)	(4	.6) %	\$	704,553	2	20.9 %

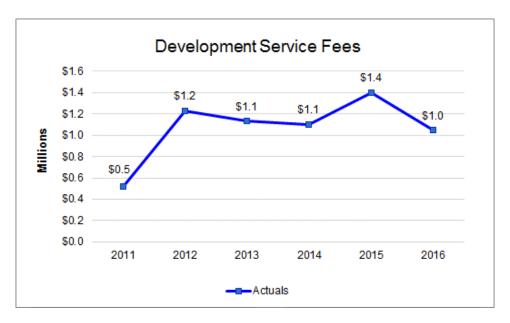


General governmental revenues collected in 2016 totaled \$76,000 compared to a budget of \$67,000. The majority of the favorable variance was due to increased sales related to passport services, which exceeded budget expectations by \$13,000, and ended the year \$9,000 higher than 2015 collections.

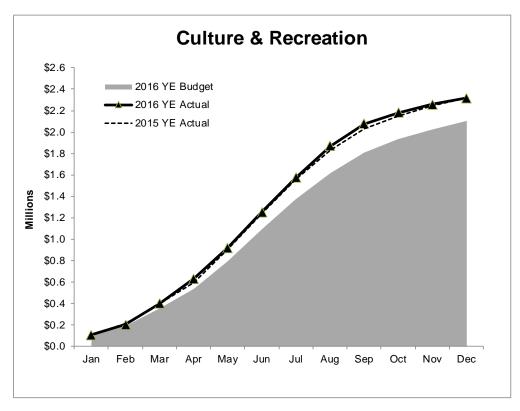
Public safety revenues consist of revenues generated for Police Officer extra duty overtime, where officers are contracted for services and reimbursement is made by the hiring contractor. Effective June 2014, public safety revenue also includes reimbursement from the Muckleshoot Indian Tribe (MIT) for a full-time dedicated Police Officer and associated expenditures. Public safety revenues collected in 2016 totaled \$638,000, compared to a budget of \$520,000. Revenues collected increased by \$159,000 over 2015 collections, primarily due to a 29.0% increase in billable hours for extra duty overtime in 2016 compared to 2015.

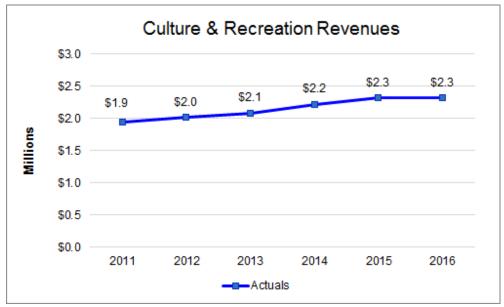
Development services fee collections, which primarily consist of plan check fees, totaled \$1.0 million and exceeded budget expectations by \$366,000, or 53.7%. Total plan check fees collected in 2016 totaled \$759,000, compared to a budget of \$550,000 and to 2015 collections of \$1.1 million. Plan check revenues collected in 2016 were from numerous commercial and residential projects, including the Multicare remodel project, Holiday Inn Express, LA Fitness, improvements at Boeing as well as for Lakeland Hills Estates, Mountain View North and the Edgeview housing developments. Of the \$759,000 in plan check revenues collected in 2016, 37.9% was attributable to commercial projects in the City and the remaining 62.1% was predominately single family housing projects.





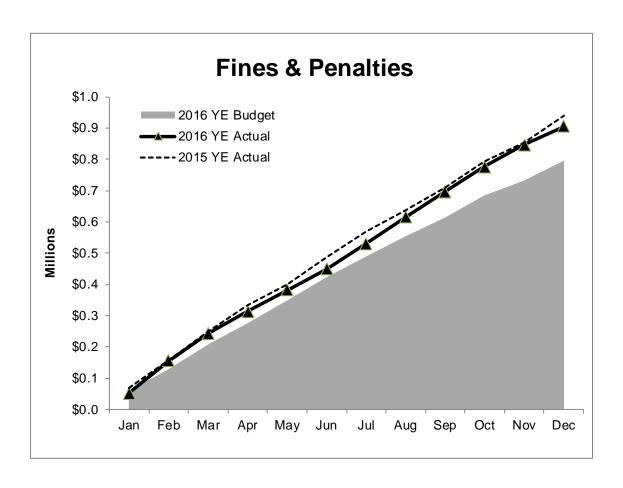
Culture and recreation revenues collected in 2016 totaled \$2.3 million, and exceeded budget by \$212,000, or 10.1%, although overall collections were unchanged from 2015. In 2016, recreation class revenues decreased compared to 2015 by \$77,000. This year-over-year reduction in revenue was due to the closure of the Parks and Recreation Administration Building (PRAB) during the construction of the new Auburn Community & Event Center. The decline in recreation class revenues in 2016 was offset by increased revenues collected for Special Events (related primarily to AuburnFest which was sponsored by the City effective in 2016) and to increased revenues generated from the Cultural Arts Program, as many of the shows added in 2016 were very popular.

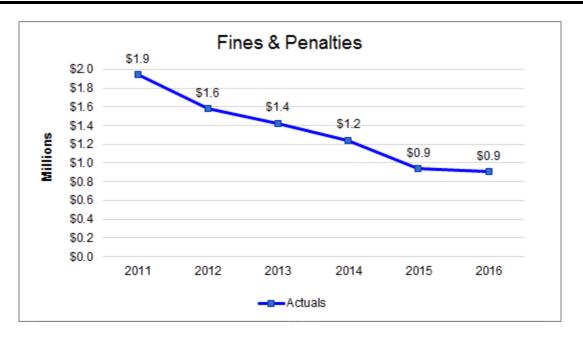




**Fines & Penalties** include traffic and parking infraction penalties, criminal fines (including criminal traffic, criminal non traffic and other criminal offenses) as well as non-court fines such as false alarm fines. Total revenues collected in 2016 totaled \$906,000, compared to a budget of \$796,000. Revenues collected in 2016 were slightly reduced compared to 2015 primarily due to reduced collections in civil infraction penalties (which is primarily traffic infractions).

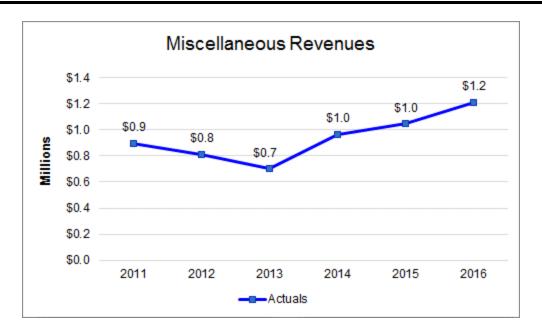
Fines & Penalties by Type Through December 2016												
		2015		2016		2016	2016 vs. 2015 Actual			2016 vs. Budget		
Month	Y	E Actual	YI	E Budget	Y	E Actual	F	Amount	Percentage	Ar	nount	Percentage
Civil Penalties	\$	11,287	\$	15,400	\$	23,763	\$	12,476	110.5 %	\$	8,363	54.3 %
Civil Infraction Penalties		495,700		451,600		470,118		(25,582)	(5.2) %		18,518	4.1 %
Redflex Photo Enforcement		15,285		0		15,433		149	1.0 %		15,433	N/A %
Parking Infractions		141,075		109,800		130,567		(10,508)	(7.4) %		20,767	18.9 %
Criminal Traffic Misdemeanor		59,870		51,200		58,885		(985)	(1.6) %		7,685	15.0 %
Criminal Non-Traffic Fines		50,468		46,000		47,125		(3,342)	(6.6) %		1,125	2.4 %
Criminal Costs		53,211		41,380		60,366		7,155	13.4 %		18,986	45.9 %
Non-Court Fines & Penalties		111,879		80,800		99,662		(12,217)	(10.9) %		18,862	23.3 %
YE Total	\$	938,775	\$	796,180	\$	905,921	\$	(32,854)	(3.5) %	\$	109,741	13.8 %





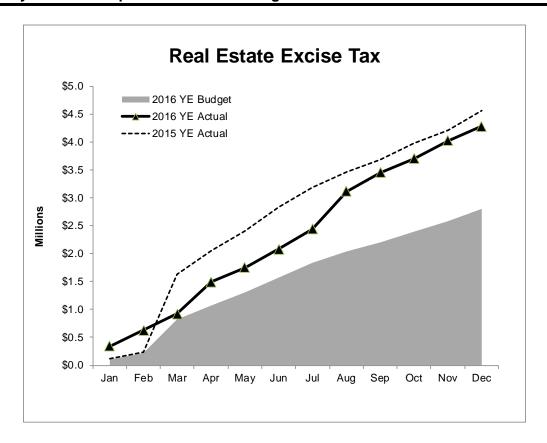
**Miscellaneous revenues** consist of investment earnings, income from facility rentals, contributions & donations, and other miscellaneous income, which includes the quarterly purchasing card (P-card) rebate monies. Total revenues collected in this category in 2016 totaled \$1.2 million and exceeded budget expectations by \$358,000, or 41.9%. Rents and leases revenue in 2016 exceeded budget by \$153,000, or 24.3%, primarily due to higher than anticipated revenues generated from City owned facility rentals and increased revenues generated from City owned parking spaces. These two revenue sources exceeded budget expectations by \$97,000 and \$41,000 respectively. In addition, P-card rebate revenues collected in 2016 exceeded budget expectations by \$80,000.

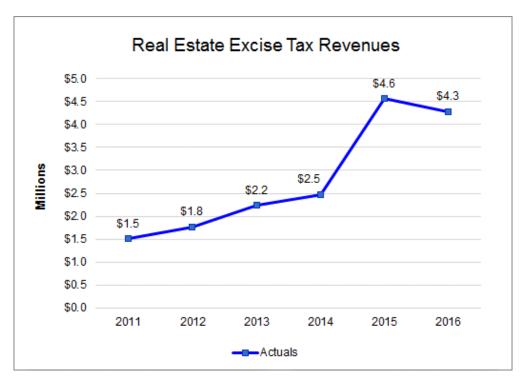
Miscellaneous Revenues by Type Through December 2016												
2015 2016 2016 2016 vs. 2015 2016 vs. Budget											. Budget	
Month	١	E Actual	`	YE Budget	١	YE Actual	-	Amount	Percentage	1	Amount	Percentage
Interest & Investments	\$	57,464	\$	35,200	\$	110,800	\$	53,337	92.8 %	\$	75,600	214.8 %
Rents & Leases		729,969		630,600		783,930		53,961	7.4 %		153,330	24.3 %
Contributions & Donations		39,712		32,000		32,435		(7,277)	(18.3) %		435	1.4 %
Other Miscellaneous Revenue		218,832		157,800		286,520		67,688	30.9 %		128,720	81.6 %
YE Total	\$	1,045,976	\$	855,600	\$	1,213,685	\$	167,709	16.0 %	\$	358,085	41.9 %



**Real Estate Excise Tax (REET)** revenue is receipted into the Capital Improvement Projects Fund and is used for governmental capital projects. REET revenues collected in 2016 totaled \$4.3 million, exceeding budget by \$1.5 million. Although real estate excise tax revenue in 2016 greatly exceeded budget expectations, the total amount collected was \$278,000 less than the amount collected in 2015 because 2015 included the sale of several large businesses in the City such as the Outlet Collection – Seattle and the Lakeland Town Center. Real estate sales in the City of Auburn in Q4-2016 represent the sale of both commercial and single family residences, including the sale of multiple vacant lots.

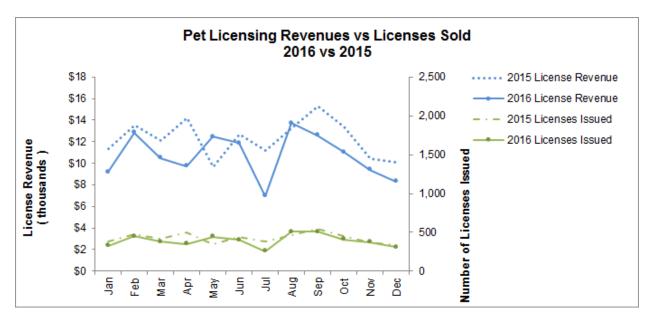
	Real Estate Excise Tax Revenues												
			Decembe	er 2016									
	2015	2016	2016	2016 2016 vs. 2015 2016 vs									
Month	Actual	Budget	Actual	Amount	Percentage	Amount	Percentage						
Jan	\$ 125,089	\$ 97,400	\$ 339,594	\$ 214,505	171.5 %	\$ 242,194	248.7 %						
Feb	115,287	128,700	286,943	171,656	148.9 %	158,243	123.0 %						
Mar	1,394,226	601,900	293,361	(1,100,865)	(79.0) %	(308,539)	(51.3) %						
Apr	423,394	244,000	574,925	151,531	35.8 %	330,925	135.6 %						
May	345,489	234,300	255,078	(90,410)	(26.2) %	20,778	8.9 %						
Jun	436,101	267,400	329,081	(107,020)	(24.5) %	61,681	23.1 %						
Jul	348,745	260,200	360,857	12,112	3.5 %	100,657	38.7 %						
Aug	269,454	212,100	673,012	403,557	149.8 %	460,912	217.3 %						
Sep	228,140	163,500	338,340	110,200	48.3 %	174,840	106.9 %						
Oct	296,100	183,000	249,714	(46,386)	(15.7) %	66,714	36.5 %						
Nov	233,389	195,900	321,895	88,507	37.9 %	125,995	64.3 %						
Dec	347,582	211,600	262,543	(85,038)	(24.5) %	50,943	24.1 %						
YE Total	\$ 4,562,995	\$ 2,800,000	\$ 4,285,344	\$ (277,651)	(6.1) %	\$1,485,344	53.0 %						

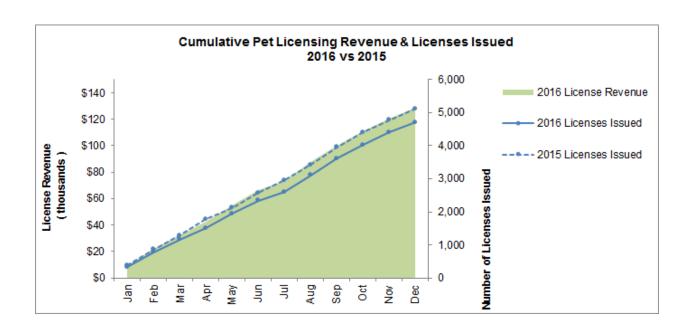




## **Pet Licensing**

In 2016, 4,706 pet licenses were sold, resulting in \$128,680 in revenue. In 2015, 5,112 licenses were sold, resulting in \$147,152 in revenue. The 2016 budget goal for pet licensing revenue is \$240,000.





#### **Street Funds**

This section provides financial overview of the City's three street funds for the year ending December 31, 2016. The City's three street funds include the Arterial Street Fund (Fund 102), the Local Street Fund (Fund 103), and the Arterial Street Preservation Fund (Fund 105). The capital project expenditures in these funds are budgeted primarily based on the collection/disbursement average for the same period of the prior two years.

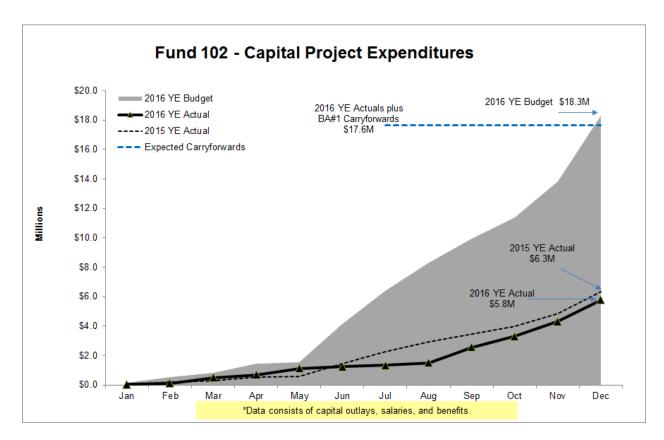
#### Fund 102 – Arterial Street Fund

The Arterial Street Fund is a Special Revenue Fund that is funded by transportation grants, traffic impact fees, a portion of the City's gas tax receipts, Public Works Trust Fund loans, developer contributions, and other sources. There were over 30 separate street projects budgeted in this fund in 2016. Some of these projects included the South 272<sup>nd</sup> /South 277<sup>th</sup> Street Corridor Improvement Project, the West Main Street Multimodal Corridor and ITS Improvement Project, and the AWS Corridor Safety Improvement Project (Muckleshoot Plaza to Dogwood).

Through December 31, 2016, revenues collected totaled \$4.2 million and compare to collections of \$4.7 million in 2015. Expenditures through year-end totaled \$6.3 million and compare to \$6.9 million spent the same period last year. Expenditures for the South 272<sup>nd</sup>/South 277<sup>th</sup> Street Corridor Improvements project and the West Main Street Multimodal Corridor and ITS Improvements project, which constitute approximately 70% of budgeted capital expenditures, were below budget due to construction sequencing for these multi-year projects and timing lag between work performance and the City's reimbursement of costs incurred.

Fund 102 - Arterial Street			2016				2015	2016 YE Budget vs. Actual			ıal
Summary of Sources and Uses Report Period: December 2016		Annual Budget	YE Budget		YE Actual		YE Actual		Favorable (U	Jnfavorable) Percentage	
Revenues											
Federal Grants	\$	7.270.016	\$ 7.270.016	\$	580,492	s	1,080,056	\$	(6,689,524)	(92.0)	%
State Grants	Ψ	4.292.973	4,292,973	-	1,193,710	ľ	1,214,948	Ψ	(3,099,263)	(72.2)	
Motor Vehicle Fuel and Multimodal Taxes		530,000	530.000		580,220		493,808		50,220	9.5	
Developer Contributions		1,601,145	1,601,145		510,383		628,027		(1,090,762)	(68.1)	
Miscellaneous Revenue		373,805	373,805		64,862		420,839		(308,943)	(82.6)	
Other Governmental Agencies		-	-		-		61,520		-		
Public Works Trust Fund Loans		-	-		-				-		
Operating Transfer In		3,882,586	3,882,586		1,295,215		795,280		(2,587,371)	(66.6)	%
Investment Income		2,000	2,000		6,484		2,670		4,484	224.2	%
Total Revenues	\$	17,952,525	\$ 17,952,525	\$	4,231,365	\$	4,697,147	\$	(13,721,160)	(76.4)	%
Expenditures						$\vdash$					
Salary and Benefits	\$	839,323	\$ 839,323	\$	490,836	\$	442,151	\$	348,486	41.5	%
Capital Outlay		17,428,903	17,428,903		5,302,678		5,920,803		12,126,225	69.6	%
Subtotal - Capital Project Expenditures		18,268,226	18,268,226	i	5,793,514		6,362,954		12,474,711	68.3	%
Services and Charges		245,000	245,000		224,507		273,820		20,493	8.4	%
Interfund Payments for Services		74,550	74,550		74,556		71,148		(6)	(0.0)	%
Debt Service Principal and Interest		217,862	217,862	:	210,205		218,761		7,657	3.5	%
Operating Transfer Out		-	-		-		378		-		
Total Expenditures	\$	18,805,638	\$ 18,805,638	\$	6,302,783	\$	6,927,061	\$	12,502,855	66.5	%
Net Change in Fund Balance	\$	(853.113)	\$ (853.113	\ e	(2.071.418)	e	(2.229.914)	¢	(1.218.305)	142.8	0/.

Beg. Fund Balance, January 2016	\$	2,405,821
Net Change in Fund Balance, December 2016		(2,071,418)
Ending Fund Balance, December 2016	\$	334,404
2016 Budgeted Ending Fund Balance	¢	1 552 700



This table presents the status of the projects with the most significant impact on this fund:

Fund 102 - Arterial Street											
Capital Projects Status											
Name	Annual Budget	YE Actual	Variance								
S. 277th St Corridor Improvements	\$6.0M	\$1.7M	\$4.3M								
W. Main St Multimodal Corridor & ITS Imp	\$4.4M	\$2.5M	\$1.9M								
AWS Corridor Safety Imp Muckleshoot Pl.	\$2.6M	\$0.3M	\$2.3M								
All Other Projects (28 Others Budgeted)	\$5.3M	\$1.4M	\$3.9M								
Total	\$18.3M	\$5.8M	\$12.5M								

#### Notes:

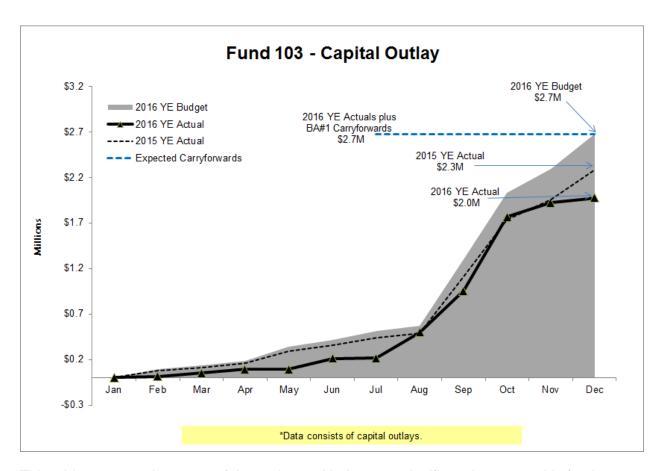
- S 277<sup>th</sup> St. Corridor Improvements: Majority scheduled for completion in 2017.
- W. Main St. Multimodal: Majority of the project was constructed in 2016 but will continue into 2017.
- AWS Corridor Safety Improvements: ROW acquisition took longer than scheduled and construction will begin in 2017.

Anticipated carry forwards in this fund in BA#1 total \$11.8 million, which accounts for the bulk of the variance between budget and actual. This will largely be offset by grant revenues, traffic impact fees, contributions, and other revenues of \$11.0 million that had originally been budgeted in 2016.

### Fund 103 - Local Street Fund

The Local Street Fund is a Special Revenue Fund where the revenue from sales taxes on construction are used for local street repairs. In 2016 the revenues in this fund exceeded budget expectations by \$692,000, or 39.2%, due to higher than anticipated sales tax revenues from local construction projects. Expenditures in 2016 totaled \$2.1 million and compare to an annual budget of \$2.9 million. The majority of expenditures from the fund's largest project, 2016 Local Street Pavement Reconstruction Project, occurred in Q4 2016 with a limited amount of costs anticipated in 2017. The additional revenues will be programmed into future year budgets.

Fund 103 - Local Street Fund			2	2016				2015	2016 YE Budget vs. Actual			
Summary of Sources and Uses		Annual								Favorable (Unfavorable)		
Report Period: December 2016		Budget	Υ	/E Budget		YE Actual	,	YE Actual		Amount	Percentage	
Revenues												
Sales Tax on Construction	\$	1,610,000	\$	1,609,800	\$	2,292,280	\$	2,296,863	\$	682,480	42.4	
Operating Transfer In		150,000		150,000		150,000		150,000		-	0.0	
Interest Earnings		2,500		2,500		11,532		3,644		9,032	361.3	
Total Revenues	\$	1,762,500	\$	1,762,300	\$	2,453,812	\$	2,450,507	\$	691,512	39.2	
Expenditures												
Salary and Benefits	\$	175,090	\$	175,090	\$	122,298	\$	114,279	\$	52,791	30.2	
Services and Charges		300	\$	300		708		583		(408)	(136.2)	
Capital Outlay		2,676,768		2,676,768		1,974,528		2,285,074		702,240	26.2	
Interfund Payments for Services		12,240		12,240		12,240		12,480		-	0.0	
Operating Transfer Out		-		-		-		378		-		
Total Expenditures	\$	2,864,398	\$	2,864,398	\$	2,109,775	\$	2,412,794	\$	754,623	26.3	
N. O		(4.404.000)		(4.400.000)		044.007		07.740		4 440 405	(404.0)	
Net Change in Fund Balance	\$	(1,101,898)	\$	(1,102,098)	\$	344,037	\$	37,713	\$	1,446,135	(131.2)	
Beg. Fund Balance, January 2016	\$	2,080,690										
Net Change in Fund Balance, December 2016		344,037	_									
Ending Fund Balance, December 2016	\$	2.424.727	-									



This table presents the status of the projects with the most significant impact on this fund:

Fund 103 - Local	Street						
Capital Projects Status							
Name	Annual Budget	YE Actual	Variance				
2016 Local Street Pavement Reconst.	\$2.4M	\$2.0M	\$0.4M				
2017 Local St. Reconst. & Preservation	\$0.3M	\$0.0M	\$0.3M				
All Other Projects (2 Others Budgeted)	\$0.0M	\$0.0M	\$0.0M				
Total	\$2.7M	\$2.0M	\$0.7M				

## Notes:

- 2016 Local Street Pavement Reconstruction: Substantially completed November 2016, final acceptance anticipated March 2017.
- 2017 Local Street Reconst. & Preservation: 2016 funding is for design; project to be carried forward to 2017.

Anticipated carry forwards in this fund in BA#1 total \$703,000, which accounts for the variance between budget and actual.

#### Fund 105 – Arterial Street Preservation Fund

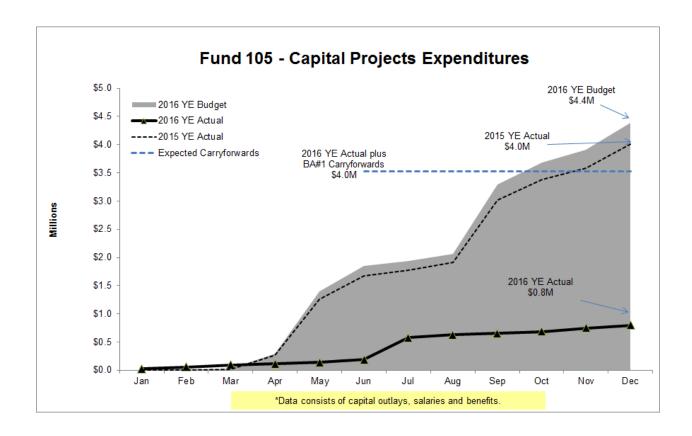
The Arterial Street Preservation Fund is a Special Revenue Fund which is primarily funded by a 1.0% utility tax that was adopted by Council in 2008; these utility tax revenues are restricted for arterial street repair and preservation projects. Some projects budgeted within the Arterial Street Preservation Fund in 2016 include the Auburn Way North Preservation Project and the B Street NW Reconstruction Project. In 2016 revenues totaled \$2.2 million and compare to a budget of \$3.1 million. This difference is mostly due to the Auburn Way North Preservation project, for which \$880,000 in federal grant funding was budgeted, being moved forward to 2017.

Expenditures in 2016 totaled \$1.1 million, which is approximately 21.1% of annual budgeted expenditures. This is primarily due to the the fund's main project – Auburn Way North Preservation – being repackaged and sent to bid a second time after the first round of bidding produced higher-than-expected costs. This project is anticipated to be rebid in February 2017, which significantly affects the fund's 2016 year-end results. Additionally, construction on the B Street NW Reconstruction Project was moved to 2017 due to additional utility work being added to the project. This project remains in the design phase; construction is anticipated to start in May 2017.

Fund 105 - Arterial St. Presv.		2016	1	2015	2016	YE Budget vs. Actual		
Summary of Sources and Uses	Annual				Favo	rable (Unfavorable)		
Report Period: December 2016	Budget	YE Budget	YE Actual	YE Actual	Amount	Percentage		
Revenues								
City Utility Tax	\$ 589,000	\$ 589,000	\$ 659,855	\$ 607,036	\$ 70,855	12.0 %		
Electric Utility Tax	660,500	660,500	705,071	646,501	44,571	6.7 %		
Natural Gas Utility Tax	170,400	170,400	189,392	200,467	18,992	11.1 %		
Cable TV Tax	181,300	181,300	197,497	186,934	16,197	8.9 %		
Telephone Utility Tax	324,000	324,000	298,871	332,301	(25,129)	(7.8) %		
Garbage Utility Tax (External Haulers)	17,700	17,700	20,668	19,145	2,968	16.8 %		
Grants	1,053,626	1,053,626	37,979	59,064	(1,015,647)	(96.4) %		
Developer Mitigation Fees	-	-	-	-	-			
Operating Transfer In	150,000	150,000	18,250	612,340	(131,750)	(87.8) %		
Interest Earnings	1,500	1,500	9,858	3,499	8,358	557.2 %		
Total Revenues	\$ 3,148,026	\$ 3,148,026	\$ 2,137,442	\$ 2,667,287	\$ (1,010,584)	(32.1) %		
Expenditures								
Salary and Benefits	\$ 124,095	\$ 124,095	\$ 286,880	\$ 218,442	\$ (162,785)	(131.2) %		
Capital Outlay	4,258,226	4,258,226	508,281	3,796,694	3,749,946	88.1 %		
Subtotal - Capital Project Expenditures	4,382,321	4,382,321	795,161	4,015,136	3,587,161	81.9 %		
Supplies	-	-	-	-	-			
Services and Charges	212,500	\$ 212,500	62,500	-	150,000	70.6 %		
Operating Transfer Out	401,750	\$ 401,750	195,636	32,786	206,114	51.3 %		
Total Expenditures	\$ 4,996,571	\$ 4,996,571	\$ 1,053,297	\$ 4,047,922	\$ 3,943,274	78.9 %		
Net Change in Fund Balance	\$ (1,848,545)	\$ (1,848,545)	\$ 1,084,145	\$ (1,380,634)	\$ 2,932,690	(158.6) %		

Beg. Fund Balance, January 2016	\$ 1,943,865
Net Change in Fund Balance, December 2016	1,084,145
Ending Fund Balance, December 2016	\$ 3,028,010

2016 Budgeted Ending Fund Balance



This table presents the status of the projects with the most significant impact on the fund:

Fund 105 - Arterial Street	Preservation						
Capital Projects Status							
Name	Annual Budget	YE Actual	Variance				
Auburn Way North Preservation	\$1.8M	\$0.1M	\$1.7M				
B Street NW Reconstruction	\$1.5M	\$0.1M	\$1.4M				
All Other Projects (7 Others Budgeted)	\$1.1M	\$0.6M	\$0.5M				
Total	\$4.4M	\$0.8M	\$3.6M				

#### Notes:

- Auburn Way N Preservation: This project to be re-bid in February 2017 after unsatisfactory 2016 bids.
- B Street NW Reconstruction: Project still in design due to prioritizing grant-funded projects that were expiring and additional utility work added to the project.

Anticipated carry forwards in this fund in BA#1 total \$2.7 million, which accounts for the bulk of the variance between budget and actual. This will partially be offset by grant revenues, traffic impact fees, and other revenues of \$1.1 million that had originally been budgeted in 2016.

### Fund 124 – Mitigation Fees

The Mitigation Fees Fund is a Special Revenue Fund funded from revenue from new The Mitigation Fees Fund is a Special Revenue Fund funded from revenue from new development, which is assessed at the time applications are received for development activity. These funds are used to mitigate costs associated with City growth. Through year-end 2016, revenues were significantly above budget expectations, at 450.9% of the annual budgeted amount. This is due to higher-than-expected transportation, parks and fire impact fee revenues in the month of July, driven by the construction of The Promenade, a 298-unit apartment complex in Lea Hill. Another revenue spike occurred in Q4-2016 due to the construction of a 600-unit mixed-use senior and multifamily housing development, The Villas and The Reserve. Expenditures were well below budget due to delays in construction projects funded by these revenues.

Fund 124 - Mitigation Fees									
Summary of Sources and Uses			YE Actuals				BUDGET		
Report Period Through:				Ending					Ending
December 2016	Revenues	E	xpenditures	Fund Balance	Revenues	Ex	penditures	F	und Balance
Transportation Impact Fees	\$ 3,084,106	\$	1,010,789	\$ 5,755,401	\$ 800,000	\$	3,006,075	\$	1,476,010
Transportation Migitation Fees	9,959		4,198	263,472	-		173,144		84,566
Fire Impact Fees	383,460		400,000	297,680	350,000		400,000		264,220
Fire Mitigation Fees	-		-	82	-		-		82
Parks Impact Fees	3,753,098		84,511	4,791,800	75,000		300,000		898,213
Parks Mitigation Fees	-		-	330,319	-		-		330,319
School Impact Admin Fees	26,546		60,182	44,479	15,000		61,626		31,489
Wetland Mitigation Fees	-		-	68,626	-		-		68,626
Interest and Investment Income	36,500		-	36,500	4,890		-		4,890
Fees in Lieu of Improvements	122,525		-	122,525	-		-		-
Operating Transfers	-		-	-	400,000		-		400,000
Totals	\$ 7,416,194	\$	1,559,680	\$ 11,710,884	\$ 1,644,890	\$	3,940,845	\$	3,558,415

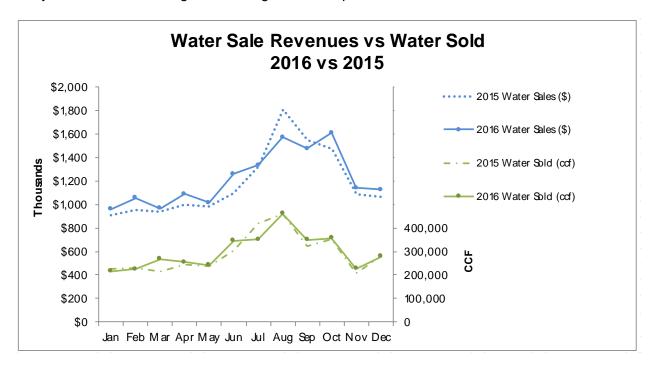
Beginning Fund Balance, January 2016	\$ 5,854,370
Net Change in Fund Balance, December 2016	5,856,514
Ending Fund Balance, December 2016	\$ 11,710,884
2016 Budgeted Ending Fund Balance	\$ 3,558,415

## **Proprietary Funds**

Detailed income and expense statements for Enterprise and Internal Service funds can be found in the Appendices at the end of this report. The format changed in Q1-2016 and, in lieu of a working capital statement, there are now operating and, as applicable, capital fund reports for these funds showing budget, actuals, and variances. Operating funds house all the operating costs along with debt service and financing obligations. Capital funds show costs associated with capital acquisition and construction. Both the operating and capital funds have a working capital balance. This approach isolates those funds available for capital and cash flow needs for daily operations, and project managers will know exactly how much working capital is available for current and planned projects.

Budget Amendment #6, adopted in July 2016, moved working capital from the operating funds to the capital funds along with all the other beginning fund balance adjustments. System development revenues previously credited to the operating funds are now directed to the corresponding capital funds.

In 2016, the **Water Utility** had operating income before depreciation of \$3.4 million as compared with \$3.3 million for 2015. Water sales in 2016 totaled 3.58 million hundred cubic feet (ccf), compared to 3.50 million ccf in 2015, representing a 2.3% increase. Revenues ended the year 8.4% above budget due to higher than expected water sales.

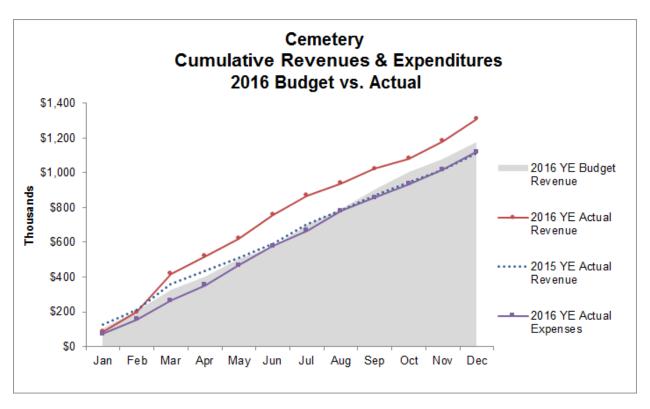


The **Sewer Utility** ended the year with an operating loss of \$1.4 million. However, this was due to a \$3.0 million budgeted interfund transfer from the operations fund to the capital subfund in November. Less this transfer, the operations fund ended with an operating income of \$1.6 million. This compares with an operating income of \$1.4 million in 2015.

The **Sewer-Metro Utility** ended the year with an operating income of \$297,000, as compared with \$188,000 in 2015, an increase of 57.7%.

The **Stormwater Utility** ended 2016 with \$97,000 in operating income, which is about \$3.2 million below 2015. This is largely due to the receipt of over \$1.0 million in grant revenues from the Department of Ecology in Q2 and Q3-2015, inflating 2015 revenues, and a one-time transfer of \$2.0 million from the operations to the capital subfund in 2016, inflating 2016 expenditures.

The **Cemetery Fund** ended 2016 with an operating income of \$188,000 as compared with an operating income of \$101,000 in 2015. Operating expenditures totaled \$1.1 million in 2016, compared to \$1.0 million last year. The increase is mainly a result of higher cost of supplies due to increased inventory costs associated with higher demand.



### **Internal Service Funds**

Operating expenditures within the **Insurance** Fund represent the premium cost pool that will be allocated monthly to other City funds over the course of 2016. As a result, this balance will gradually diminish each month throughout the year.

No significant variances are reported in the **Worker's Compensation, Facilities, Innovation & Technology**, or **Equipment Rental** Funds.

#### **Contact Information**

This report is prepared by the Finance Department. Additional financial information can also be viewed at our website: <a href="http://www.auburnwa.gov/">http://www.auburnwa.gov/</a>. For any questions about this report please contact Shelley Coleman at <a href="mailto:scoleman@auburnwa.gov">scoleman@auburnwa.gov</a>.

# City of Auburn Investment Portfolio Summary December 31, 2016

Investment Type	Purchase Date	Purchase Price	Maturity Date	Yield to Maturity
State Investment Pool	Various	\$ 120,563,008	Various	0.51%
KeyBank Money Market	Various	6,286,928	Various	0.02%
FNMA	3/11/2016	998,844	2/22/2019	1.20%
LAKUTL	9/25/2013	235,919	11/1/2017	1.90%
Total Cash & Investments		\$ 128,084,699		0.491%
Investment Mix	% of Total		Summary	
State Investment Pool	94.1%	Current 6-mont	th treasury rate	0.64%
KeyBank Money Market	4.9%	Current	State Pool rate	0.51%
US Treasury	0.0%	KeyBank	Money Market	0.02%
FNMA	0.8%			
LAKUTL	0.2%			
_	100.0%			

## SALES TAX SUMMARY DECEMBER 2016 SALES TAX DISTRIBUTIONS (FOR OCTOBER 2016 RETAIL ACTIVITY)

NAICS	CONSTRUCTION	2015 Annual Total (Nov '14-Oct '15)	2015 YTD (Nov '14-Oct '15)	2016 YTD (Nov '15-Oct '16)	YTD % Diff
236	Construction of Buildings	1,229,166	1,229,166	1,139,466	-7.3%
237	Heavy and Civil Construction	252,280	252,280	309,344	22.6%
238	Specialty Trade Contractors	815,416	815,416	843,470	3.4%
	TOTAL CONSTRUCTION	2,296,863	2,296,863	2,292,280	-0.2%
	Overall Change from Previous Year			<i>-4,583</i>	

YTD			2015 Annual Total	2015 YTD	2016 YTD	YTD
% Diff	NAICS	AUTOMOTIVE	(Nov '14-Oct '15)	(Nov '14-Oct '15)	(Nov '15-Oct '16)	% Diff
-7.3%	441	Motor Vehicle and Parts Dealer	3,465,199	3,465,199	3,409,019	-1.6%
22.6%	447	Gasoline Stations	241,336	241,336	250,478	3.8%
3.4%		TOTAL AUTOMOTIVE	3,706,535	3,706,535	3,659,497	-1.3%
-0.2%	-	Overall Change from Previous Year			-47,038	
			2015 Annual Total	2015 YTD	2016 YTD	YTD
VTD	NAICE	DETAIL TRADE	(Nov. 114 Oct 11E)	(Nov. H.4. Ook HE)	(Nov. HE Oat HE)	0/ Diff

NAICS	MANUFACTURING	2015 Annual Total (Nov '14-Oct '15)	2015 YTD (Nov '14-Oct '15)	2016 YTD (Nov '15-Oct '16)	YTD % Diff
311	Food Manufacturing	3,973	3,973	3,278	-17.5%
312	Beverage and Tobacco Products	9,323	9,323	9,601	3.0%
313	Textile Mills	372	372	415	11.7%
314	Textile Product Mills	3,039	3,039	3,554	17.0%
315	Apparel Manufacturing	116	116	155	33.3%
316	Leather and Allied Products	8	8	38	380.9%
321	Wood Product Manufacturing	65,039	65,039	58,391	-10.2%
322	Paper Manufacturing	7,762	7,762	8,047	3.7%
323	Printing and Related Support	59,750	59,750	52,610	-11.9%
324	Petroleum and Coal Products	5,394	5,394	2,145	-60.2%
325	Chemical Manufacturing	5,508	5,508	10,183	84.9%
326	Plastics and Rubber Products	9,081	9,081	8,168	-10.1%
327	Nonmetallic Mineral Products	14,514	14,514	17,429	20.1%
331	Primary Metal Manufacturing	1,692	1,692	442	-73.9%
332	Fabricated Metal Product Manuf	37,819	37,819	29,409	-22.2%
333	Machinery Manufacturing	21,693	21,693	16,461	-24.1%
334	Computer and Electronic Product	8,388	8,388	10,780	28.5%
335	Electric Equipment, Appliances	827	827	445	-46.2%
336	Transportation Equipment Man	536,513	536,513	471,441	-12.1%
337	Furniture and Related Products	20,389	20,389	18,661	-8.5%
339	Miscellaneous Manufacturing	50,358	50,358	39,437	-21.7%
	TOTAL MANUFACTURING	861,555	861,555	761,091	-11.7%
	Overall Change from Previous Year		•	-100,465	

NAICS	RETAIL TRADE	(Nov '14-Oct '15)	(Nov '14-Oct '15)	(Nov '15-Oct '16)	% Diff
442	Furniture and Home Furnishings	253,871	253,871	185,234 <b>f</b>	-27.0%
443	Electronics and Appliances	295,127	295,127	220,553	-25.3%
444	Building Material and Garden	589,676	589,676	579,076	-1.8%
445	Food and Beverage Stores	368,411	368,411	397,177 <b>d</b>	7.8%
446	Health and Personal Care Store	220,603	220,603	284,191	28.8%
448	Clothing and Accessories	1,079,933	1,079,933	1,136,431	5.2%
451	Sporting Goods, Hobby, Books	220,168	220,168	237,555	7.9%
452	General Merchandise Stores	988,004	988,004 <b>c</b>	1,017,905	3.0%
453	Miscellaneous Store Retailers	578,836	578,836	473,398	-18.2%
454	Nonstore Retailers	394,268	394,268	321,071	-18.6%
	TOTAL RETAIL TRADE	4,988,898	4,988,898	4,852,592	-2.7%
	Overall Change from Previous Year			<i>-136,306</i>	

NAICS	TRANSPORTATION AND WAREHOUSING	2015 Annual Total (Nov '14-Oct '15)	2015 YTD (Nov '14-Oct '15)	2016 YTD (Nov '15-Oct '16)	YTD % Diff
481	Air Transportation	0	0	1	N/A
482	Rail Transportation	10,457	10,457	24,331	132.7%
484	Truck Transportation	7,590	7,590	7,067	-6.9%
485	Transit and Ground Passengers	209	209	114	-45.5%
488	Transportation Support	36,669	36,669	52,828	44.1%
491	Postal Service	259	259	274	5.8%
492	Couriers and Messengers	1	1	301	25370.3%
493	Warehousing and Storage	10,487	10,487	14,523	38.5%
	TOTAL TRANSPORTATION	65,671	65,671	99,439	51.4%
	Overall Change from Previous Year			<i>33,768</i>	

NAICS	SERVICES	2015 Annual Total (Nov '14-Oct '15)	2015 YTD (Nov '14-Oct '15)	2016 YTD (Nov '15-Oct '16)	YTD % Diff
51*	Information	526,003	526,003 <b>b</b>	630,158	19.8%
52*	Finance and Insurance	95,471	95,471	110,728	16.0%
53*	Real Estate, Rental, Leasing	334,095	334,095	358,628	7.3%
541	Professional, Scientific, Tech	195,478	195,478	237,656	21.6%
551	Company Management	9,230	9,230	330	-96.4%
56*	Admin. Supp., Remed Svcs	373,781	373,781	328,453	-12.1%
611	Educational Services	60,189	60,189 <b>a</b>	50,026	-16.9%
62*	Health Care Social Assistance	81,684	81,684	91,643	12.2%
71*	Arts and Entertainment	207,717	207,717	156,301	-24.8%
72*	Accommodation and Food Svcs	1,159,033	1,159,033	1,217,734	5.1%
81*	Other Services	475,505	475,505	646,579	36.0%
92*	Public Administration	127,364	127,364	141,806	11.3%
	TOTAL SERVICES	3,645,551	3,645,551	3,970,042	8.9%
	Overall Change from Previous Year			<i>324,491</i>	

		2015 Annual Total	2015 YTD	2016 YTD	YTD
NAICS	WHOLESALE TRADE	(Nov '14-Oct '15)	(Nov '14-Oct '15)	(Nov '15-Oct '16)	% Diff
423	Wholesale Trade, Durable Goods	1,010,730	1,010,730	981,820	-2.9%
424	Wholesale Trade, Nondurable	216,303	216,303	281,166	30.0%
425	Wholesale Electronic Markets	1,885	1,885	1,991	5.6%
	TOTAL WHOLESALE	1,228,919	1,228,919	1,264,976	2.9%
	Overall Change from Previous Year			36,058	

6			2015 Annual Total	2015 YTD	2016 YTD	YTD
6	NAICS	MISCELLANEOUS	(Nov '14-Oct '15)	(Nov '14-Oct '15)	(Nov '15-Oct '16)	% Diff
6	000	Unknown	0	0	0	N/A
6	111-115	Agriculture, Forestry, Fishing	4,510	4,510	5,534	22.7%
6	211-221	Mining & Utilities	27,456	27,456	29,410	7.1%
	999	Unclassifiable Establishments	39,581	39,581	32,161	<b>e</b> -18.7%
		TOTAL SERVICES	71,548	71,548	67,105	-6.2%
_		Overall Change from Previous Year			-4,443	

424	Wholesale Trade, Nondurable	216,303	216,303	281,166	
425	Wholesale Electronic Markets	1,885	1,885	1,991	
	TOTAL WHOLESALE	1,228,919	1,228,919	1,264,976	
	Overall Change from Previous Year			36,058	

GRAND TOTAL	16,865,540	16,865,540	16,967,023	
Overall Change from Previous Year			101,482	0.6%

Total December 2016 Sales Tax Distributions	1,352,227
Dollar Increase from December 2015	(25,171)
Percent Increase from December 2015	-1.8%
Comparisons:	
December 2015	1,377,398
December 2014	1,343,388

### Includes Adjustments in excess of +/- \$10,000.

- a. WA State Dept of Revenue audit adjustment to sales tax returns for period of February 2015 (adjustment: \$11,845).
- b. WA State Dept of Revenue audit adjustment to sales tax returns for period of March 2015 (adjustment: -\$17,839).
- c. WA State Dept of Revenue audit adjustment to sales tax returns for period of April 2015 (adjustment: -\$43,875).
- d. WA State Dept of Revenue audit adjustment to sales tax returns for period of November 2015 (adjustment: \$10,572).
- e. WA State Dept of Revenue audit adjustment to sales tax returns for period of April 2016 (adjustment: \$52,898).
- f. WA State Dept of Revenue audit adjustment to sales tax returns for period of May 2016 (adjustment: \$16,496).

OPERATING & CAPITAL FUNDS						ENTERPRI	SE FUNDS					
Cash Basis through December 2016		WATER			SEWER			EWER METRO			STORM	
•		YE			YE	_		YE	_		YE	
	Budget	Actual	Variance	Budget	Actual	Variance	Budget	Actual	Variance	Budget	Actual	Variance
OPERATING FUND:												
OPERATING REVENUES												
Charges For Service	13,698,782	14,592,941	894,159	7,847,883	8,387,647	539,764	16,332,687	16,809,281	476,594	9,151,487	9,523,384	371,897
Grants	10,000,102	11,002,011	-	7,017,000	0,001,011	-	10,002,001	10,000,201	-	50,000	-	(50,000)
Interest Earnings	7,735	29,067	21,332	10,697	27,028	16,331	700	4,563	3,863	13,865	25,176	11,311
Operating Transfers	-	-	-									
Rents, Leases, Concessions, & Other	206,854	462,328	255,474	70,128	72,981	2,853	-	-	-	58,674	90,747	32,073
TOTAL OPERATING REVENUES	13,913,371	15,084,337	1,170,966	7,928,708	8,487,656	558,948	16,333,387	16,813,844	480,457	9,274,026	9,639,307	365,281
OPERATING EXPENSES												
Salaries & Wages	2,587,276	2,502,435	84,841	1,758,478	1,672,938	85,540	_	-	_	2,397,119	2,542,675	(145,556)
Benefits	1,251,312	1,152,772	98,540	871,146	771,125	100,021	-	-	-	1,224,350	1,161,566	62,784
Supplies	321,994	290,198	31,796	130,500	89,728	40,772	-	-	-	94,300	73,145	21,155
Other Service Charges	5,185,175	4,086,986	1,098,189	2,723,275	2,565,614	157,661	-	-	-	1,670,215	1,327,125	343,090
Intergovernmental Services (Less Transfers Out)	-	-	-	9,500	3,728	5,772				113,000	99,846	13,154
Transfer Out to Operating Sub-Fund	400,000	- 00 004	-	3,000,000	3,000,000	-				2,000,000	2,000,000	-
Transfer Out to Other Funds	133,960	88,921	45,039	162,508	107,430	55,078				302,980	227,822	75,157
Waste Management Payments Sewer Metro Services							16,517,200	16,516,635	565			
Debt Service Principal	1,702,563	1,459,888	242,675	541,127	442,927	98,200	10,317,200	10,510,055	303	413,162	423,302	(10,140)
Debt Service Interest	1,006,253	867,085	139,168	277,082	284,111	(7,029)	_	_	-	360,525	372,634	(12,109)
Interfund Loan Repayment		,	-	,	•	-				•	•	-
Interfund Operating Rentals & Supplies	1,276,967	1,277,876	(909)	952,338	952,635	(297)	-	-	-	1,312,518	1,314,212	(1,694)
TOTAL OPERATING EXPENSES	13,465,499	11,726,161	1,739,338	10,425,954	9,890,236	535,719	16,517,200	16,516,635	565	9,888,169	9,542,328	345,841
OPERATING REVENUES LESS EXPENSES												
BEFORE DEPRECIATION (*)	447,873	3,358,176	2,910,304	(2,497,246)	(1,402,579)	1,094,667	(183,813)	297,210	481,023	(614,143)	96,979	711,122
BLI ONE BEFREGIATION ( )	441,013	3,330,170	2,910,304	(2,437,240)	(1,402,579)	1,034,007	(100,013)	291,210	401,023	(014,143)	30,373	711,122
BEGINNING WORKING CAPITAL - January 1, 2016	4,191,201	4,191,201	-	4,262,859	4,262,859	-	2,358,518	2,358,518	-	2,691,382	2,691,382	-
ENDING WORKING CAPITAL - December 31, 2016	4,639,074	7,549,377	2,910,304	1,765,613	2,860,280	1,094,667	2,174,705	2,655,728	481,023	2,077,239	2,788,361	711,122
NET CHANGE IN WORKING CAPITAL (see Note)	447,872	3,358,176	2,910,304	(2,497,246)	(1,402,579)	1,094,667	(183,813)	297,210	481,023	(614,143)	96,979	711,122
CARITAL FUND												
CAPITAL FUND:												
CAPITAL REVENUES												
Interest Revenue	1,265	15,481	14,216	2,303	34,694	32,391				2,135	39,675	37,540
Grants	,	-, -	, -	,	,,,,	- ,				300,000	-	(300,000)
Contributions	-	-	-	-	-	-				7,806	-	(7,806)
Other Non-Operating Revenue	-	-	-	-	-	-				-	-	-
Gain (Loss) On Sale Of Fixed Assets	-			-	-					-	-	-
Increase In Contributions - System Development Increase In Contributions - Other	350,000	1,789,747	1,439,747	240,000	2,110,375	1,870,375				350,000	849,033	499,033
Increase In Contributions - Other Increase In Contributions - FAA	1	-	[]	-	-	[]				-	-	-
Proceeds of Debt Activity	4,070,037	820,037	(3,250,000)	-	-	-				-	-	-
Transfers In from Operating Sub-Fund	-	-	(0,200,000)	3,000,000	3,000,000	-				2,000,000	2,000,000	-
Transfer In from Other Funds	-	-	-	-	-	-				-	-	
Other Sources	-	-	-	-	22,500	22,500				-	142,511	142,511
TOTAL CAPITAL REVENUES	4,421,302	2,625,265	(1,796,037)	3,242,303	5,167,569	1,925,266				2,659,941	3,031,219	371,278
CAPITAL EXPENSES												
Other Non-Operating Expense	_	_	_	_	-	_				_	_	_
Increase In Fixed Assets - Salaries	245,725	216,920	28,805	230,786	90,842	139,944				294,980	127,106	167,874
Increase In Fixed Assets - Benefits	81,637	89,155	(7,518)	76,412	39,678	36,734				97,969	55,165	42,804
Increase In Fixed Assets - Services	-	18,288	(18,288)	-	31,007	(31,007)				-	-	-
Increase In Fixed Assets - Site Improvements	-	38,035	(38,035)	-	-	-					-	-
Increase In Fixed Assets - Equipment												
Increase In Fixed Assets - Construction	9,160,179	4,812,494	4,347,685	3,831,262	871,673	2,959,588				4,390,563	1,482,503	2,908,060
Increase In Fixed Assets - Other Operating Transfers Out			-			-				-	10,918	(10,918)
TOTAL CAPITAL EXPENSES	9,487,541	5,174,892	4,312,648	4,138,460	1,033,201	3,105,259				4,783,512	1,675,693	3,107,819
10 THE SHITTING ENGLY	0,107,071	0,777,002	1,012,040	1,100,700	1,000,201	5,100,209				1,100,012	1,010,000	5,107,019
BEGINNING WORKING CAPITAL - January 1, 2016	5,070,000	5,070,000	-	8,600,000	8,600,000	-				11,900,000	11,900,000	-
ENDING WORKING CAPITAL - December 31, 2016	3,761	2,520,373	2,516,612	7,703,843	12,734,368	5,030,525				9,776,429	13,255,526	3,479,097
NET CHANGE IN WORKING CAPITAL (see Note)	(5,066,239)	(2,549,627)	2,516,612	(896,157)	4,134,368	5,030,525				(2,123,571)	1,355,526	3,479,097
Total Change in Working Ca	pital (4,618,366)	808,549	5,426,915	(3,393,403)	2,731,789	6,125,192	(183,813)	297,210	481,023	(2,737,714)	1,452,505	4,190,220
rotal Change in Working Ca	pital (4,010,300)	000,049	J,420,915	(১,১೪১,40১)	2,131,109	0,120,192	(103,013)	291,210	401,023	(2,131,114)	1,402,505	4,190,220

Note: Working Capital = Current Assets minus Current Liabilities

OPERATING & CAPITAL FUNDS					ENTERPRIS	E FUNDS				INTERN	IAL SERVICE FU	NDS	
Cash Basis through December 2016		SOLID WASTE		AIRPORT				CEMETERY		INSURANCE			
	Budget	YE Actual	Variance	Budget	YE Actual	Variance	Budget	YE Actual	Variance	Budget	YE Actual	Variance	
OPERATING FUND:				· ·									
OPERATING REVENUES													
Charges For Service	13,467,100	14,211,584	744,484	747,400	829,081	81,681	878,000	1,307,631	429,631	-	-	-	
Grants	138,990	70,491	(68,499)	-	-	-			-			-	
Interest Earnings	1,300	15,404	14,104	969	1,707	738	300	1,175	875	1,000	4,187	3,187	
Operating Transfers		400	400	500	0.000	0.400	300,000	-	(300,000)				
Rents, Leases, Concessions, & Other TOTAL OPERATING REVENUES	13,607,390	400 14,297,879	400 690,489	500 748,869	2,992 833,780	2,492 84,911	1,178,300	20 1,308,826	20 130,526	1,000	4,187	3,187	
	10,001,000	,	000,100	0,000	000,100	0.,0	.,,	.,000,020	.00,020	.,000	.,	0,101	
OPERATING EXPENSES Salaries & Wages	406,645	410,807	(4,162)	25,723	27,232	(1,509)	453,837	462,561	(8,723)	_	_	_	
Benefits	206,181	186,374	19,807	10,496	9,157	1,339	258,783	240,612	18,171	215,000	135,320	79,680	
Supplies	37,190	25,621	11,569	2,000	1,523	477	191,300	240,191	(48,891)	-	-	-	
Other Service Charges	1,505,075	1,480,134	24,941	463,050	469,068	(6,018)	151,700	126,296	25,404	3,900	13,771	(9,871)	
Intergovernmental Services (Less Transfers Out)	420,600	362,966	57,634	-	-	-	-	-	-	-	-	-	
Transfer Out to Operating Sub-Fund	-	-	-	150,000	150,000	-	-	-	-	-	-	-	
Transfer Out to Other Funds	40.055.000	- 40,000,050	- 40.450	-	-	-	-	-	-	-	-	-	
Waste Management Payments	10,855,000	10,838,850	16,150										
Sewer Metro Services  Debt Service Principal				150,000	166,439	(16,439)							
Debt Service Interest	_	_	-	35,693	7,910	27,783	-	-	-	-	-	-	
Interfund Loan Repayment				39,947	49,713	(9,767)			-			-	
Interfund Operating Rentals & Supplies	104,209	104,196	13	-	-	-	50,740	50,736	4	-	-	-	
TOTAL OPERATING EXPENSES	13,534,900	13,408,947	125,953	876,908	881,042	(4,134)	1,106,360	1,120,396	(14,036)	218,900	149,091	69,809	
OPERATING REVENUES LESS EXPENSES													
BEFORE DEPRECIATION (*)	72,490	888,931	816,441	(128,039)	(47,262)	80,777	71,940	188,430	116,490	(217,900)	(144,903)	72,997	
BEGINNING WORKING CAPITAL - January 1, 2016	3,477,387	3,477,387	-	316,604	316,604	-	105,646	105,646	-	1,530,589	1,530,589	-	
ENDING WORKING CAPITAL - December 31, 2016	3,549,877	4,366,318	816,441	188,565	269,342	80,777	177,586	294,076	116,490	1,312,689	1,385,685	72,997	
NET CHANGE IN WORKING CAPITAL (see Note)	72,490	888,931	816,441	(128,039)	(47,262)	80,777	71,940	188,430	116,490	(217,900)	(144,903)	72,997	
CAPITAL FUND:													
CAPITAL REVENUES													
Interest Revenue				31	1,954	1,923	-	1,174	1,174				
Grants													
Contributions				14,456	8,092	(6,364)	-	-	-				
Other Non-Operating Revenue Gain (Loss) On Sale Of Fixed Assets				-	-	-	-	-	-				
Increase In Contributions - System Development				-	-		-	-	- 1				
Increase In Contributions - Other				-	-	-	-	-	-				
Increase In Contributions - FAA				263,834	169,491	(94,343)	-	-	-				
Proceeds of Debt Activity				-	-	-	-	-	-				
Transfers In from Operating Sub-Fund				150,000	150,000	-	-	-	-				
Transfer In from Other Funds Other Sources				_									
TOTAL CAPITAL REVENUES	<b>—</b>			428,321	329,537	(98,784)		1,174	1,174				
								<u> </u>			<del></del>		
CAPITAL EXPENSES Other Non-Operating Expense				_									
Increase In Fixed Assets - Salaries				-	-	[]	-	-	- [				
Increase In Fixed Assets - Benefits				-	-	-	-	-	-				
Increase In Fixed Assets - Services				-	-	-	-	-	-				
Increase In Fixed Assets - Site Improvements						-	12,699	14,541	(1,842)				
Increase In Fixed Assets - Equipment					404.000	-			-				
Increase In Fixed Assets - Construction				469,911	191,823	278,088	-	-	-				
Increase In Fixed Assets - Other Operating Transfers Out				_	_	- [	_	_	- [				
TOTAL CAPITAL EXPENSES	<b></b>			469,911	191,823	278,088	12,699	14,541	(1,842)				
	<b>—————————————————————————————————————</b>								(-,/				
BEGINNING WORKING CAPITAL - January 1, 2016				200,000	200,000		270,000	270,000	- (007)				
ENDING WORKING CAPITAL - December 31, 2016				158,410	337,714	179,304 179,304	257,301	256,633 (13,367)	(668)				
NET CHANGE IN WORKING CAPITAL (see Note)	<b></b>			(41,590)	137,714	179,304	(12,699)	(13,307)	(668)				
				2222						,_,,			
Total Change in Working Capital	fal 72,490	888,931		(169,629)	90,452	260,081	59,241	175,063	115,822	(217,900)	(144,903)	72,997	

Note: Working Capital = Current Assets minus Current Liabilities

OPERATING & CAPITAL FUNDS	WORK	DIC COMPENICAT	ION		FACULTURG	INTERNAL SEI		TION & TECHNO	LOCY	EQUIPMENT RENTAL			
Cash Basis through December 2016	WORKE	R'S COMPENSAT	ION		FACILITIES		LOGY						
	Budget	YE Actual	Variance	Budget	YE Actual	Variance	Budget	YE Actual	Variance	Budget	YE Actual	Variance	
OPERATING FUND:													
OPERATING REVENUES													
Charges For Service	743,000	839,491	96,491	3,495,900	3,366,859	(129,041)	5,531,965	5,477,188	(54,777)	3,371,780	3,304,965	(66,815)	
Grants	100	3,961	- 3,861	2,500	10,258	- 7,758	3,088	10,127	7,039	4,048	14,729	10,681	
Interest Earnings Operating Transfers	100	3,901	3,001	2,300	10,236	7,756	137,950	134,583	(3,367)	203,997	203,997	10,001	
Rents, Leases, Concessions, & Other	120,000	32,173	(87,827)	-	-	-	-	526	526	-	58,608	58,608	
TOTAL OPERATING REVENUES	863,100	875,624	12,524	3,498,400	3,377,116	(121,284)	5,673,003	5,622,424	(50,579)	3,579,825	3,582,299	2,474	
OPERATING EXPENSES													
Salaries & Wages	84,590	71,601	12,989	707,569	671,805	35,764	1,711,060	1,654,744	56,317	593,881	566,805	27,076	
Benefits	367,005	181,777	185,228	390,621 128,200	354,792 142,875	35,829 (14,675)	708,330 431,480	672,944 434,652	35,387	314,545 1,341,600	283,490 695,099	31,056 646,501	
Supplies Other Service Charges	402,715	303,111	99,604	2,315,990	1,915,502	400,488	2,737,121	2,439,779	(3,172) 297,342	377,500	349,410	28,090	
Intergovernmental Services (Less Transfers Out)	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer Out to Operating Sub-Fund	-	-	-	-			1,500,000	1,500,000	-	1,000,000	1,000,000	-	
Transfer Out to Other Funds	-	-	-	890,827	660,413	230,414	-	-	-	626,392	626,392	-	
Waste Management Payments Sewer Metro Services													
Debt Service Principal										39,107	39,107	0	
Debt Service Interest	-	-	-	-	-	-	-	-	-	5,033	5,033	(0)	
Interfund Loan Repayment Interfund Operating Rentals & Supplies	_	_	-	110,841	110,844	(3)	160,790	160,788	- 2	212,390	212,652	(262)	
TOTAL OPERATING EXPENSES	854,310	556,490	297,821	4,544,048	3,856,232	687,816	7,248,782	6,862,907	385,875	4,510,449	3,777,987	732,461	
	,	,	· I	, , ,		,	, ,		,	· ·	<i>, ,</i>	·	
OPERATING REVENUES LESS EXPENSES BEFORE DEPRECIATION (*)	8,790	319,134	310,345	(1,045,648)	(479,116)	566,532	(1,575,779)	(1,240,483)	335,296	(930,624)	(195,689)	734,935	
BEGINNING WORKING CAPITAL - January 1, 2016	778,233	778,233	-	2,410,754	2,410,754	-	2,305,195	2,305,195	-	2,974,119	2,974,119	-	
ENDING WORKING CAPITAL - December 31, 2016	787,022	1,097,367	310,345	1,365,105	1,931,638	566,532	729,416	1,064,712	335,296	2,043,495	2,778,430	734,935	
NET CHANGE IN WORKING CAPITAL (see Note)	8,790	319,134	310,345	(1,045,648)	(479,116)	566,532	(1,575,779)	(1,240,483)	335,296	(930,624)	(195,689)	734,935	
CAPITAL FUND:													
CAPITAL REVENUES													
Interest Revenue							412	4,856	4,444	1,652	9,621	7,969	
Grants Contributions							_	_	_	_	_	_	
Other Non-Operating Revenue							-	-	-	-	-	-	
Gain (Loss) On Sale Of Fixed Assets							-	-	-	-	-	-	
Increase In Contributions - System Development							-	-	-	-	-	-	
Increase In Contributions - Other Increase In Contributions - FAA							-	-		-	-	-	
Proceeds of Debt Activity							-	-	-	-	-	-	
Transfers In from Operating Sub-Fund							1,500,000	1,500,000	-	1,000,000	1,000,000	-	
Transfer In from Other Funds Other Sources							442,150	379,330	(62,820)	1,118,926	1,053,713	(65,213)	
TOTAL CAPITAL REVENUES							1,942,562	1,884,187	(58,375)	2,120,578	2,063,334	(57,243)	
CAPITAL EXPENSES		<b></b>			<b></b>								
Other Non-Operating Expense							_	-	_	-	9,740	(9,740)	
Increase In Fixed Assets - Salaries							-	-	-	-	-	-	
Increase In Fixed Assets - Benefits							-	-	-	-	-	-	
Increase In Fixed Assets - Services Increase In Fixed Assets - Site Improvements							-	-	-	-	-	-	
Increase In Fixed Assets - Site Improvements  Increase In Fixed Assets - Equipment							1,579,579	964,610	614,969	2,907,063	2,087,691	819,372	
Increase In Fixed Assets - Construction							,,	, , , , ,	-	723,002	55,241	667,761	
Increase In Fixed Assets - Other									-		-		
Operating Transfers Out TOTAL CAPITAL EXPENSES	<del></del>						1,579,579	964,610	614,969	3,630,065	2,152,672	1,477,393	
	<del></del>								017,000	0,000,000	2,102,012	1,177,000	
BEGINNING WORKING CAPITAL - January 1, 2016							1,400,000	1,400,000		3,100,001	3,100,001		
ENDING WORKING CAPITAL - December 31, 2016 NET CHANGE IN WORKING CAPITAL (see Note)							1,762,983 362,983	2,319,577 919,577	556,594 556,594	1,590,513 (1,509,488)	3,010,663 (89,338)	1,420,150 1,420,150	
THE CHANGE IN WORKING CAPITAL (See NOTE)	<del></del>						302,303	313,311	330,334	(1,505,400)	(05,550)	1,420,130	
							,, _,,	****		,	,		
Total Change in Working Capit	tal 8,790	319,134	310,345	(1,045,648)	(479,116)	566,532	(1,212,796)	(320,906)	891,890	(2,440,111)	(285,027)	2,155,084	

Note: Working Capital = Current Assets minus Current Liabilities

The following table provides an analysis of each of the City's Enterprise and Internal Service funds - showing 2016 revenues and expenditures by fund through Period 12 and includes the Fund Balance in the associated Capital Sub-Fund.

FUND BALANCE			EN'	ITERPRISE FUNDS						INTERNAL SERVICE FUNDS						
	WATER	SEWER	SEWER METRO		STORM	SOLID WASTE	AIRPORT	CEMETE	RY	INSURANCE	WORKER'S COMPENSATION	FAC	ILITIES	INNOVATION & TECHNOLOGY		QUIPMENT RENTAL
OPERATING REVENUES Charges For Service Interfund Charges For Service	\$ 14,580,114	\$ 8,387,647	-	\$	9,523,384	\$ 14,211,584	\$ 48,077	\$ 1,30	07,631 -	\$ -	\$ 871,663		- 3,330,400	\$ - 5,394,652	\$	- 3,304,965
Sewer Metro Service Revenue Rents, Leases, Concessions, & Other	-	-	16,809,281		-	-	781,003		-	-	-		36,459	82,536		-
TOTAL OPERATING REVENUES	\$ 14,580,114	\$ 8,387,647	\$ 16,809,281	\$	9,523,384	\$ 14,211,584		\$ 1,30	07,631	\$ -	\$ 871,663	\$	3,366,859	,	\$	3,304,965
OPERATING EXPENSES Administration & Other Operations & Maintenance Depreciation & Amortization	\$ 4,629,819 4,698,735 3,014,425	\$ 4,469,797 1,616,978 2,183,012	\$ - 16,516,635 -	\$	4,280,017 2,249,471 1,920,663	\$ 1,699,696 11,709,252 18,819	\$ 490,592 16,388 454,477	7:	31,583 88,813 60,578	\$ 149,091 -	\$ - 556,490	\$	- 3,195,819	\$ - 5,362,907 728,777	\$	790,008 1,317,447 1,059,202
TOTAL OPERATING EXPENSES	\$ 12,342,980		\$ 16,516,635	\$	8,450,151	\$ 13,427,766			0,974	\$ 149,091	\$ 556,490	\$	3,195,819		\$	3,166,657
OPERATING INCOME (LOSS)	\$ 2,237,134	\$ 117,860	\$ 292,647	\$	1,073,233	\$ 783,818	\$ (132,376)	\$ 13	86,657	\$ (149,091)	\$ 315,174	\$	171,040	\$ (614,496)	\$	138,308
NON-OPERATING REVENUES & EXPENSES Interest Revenue Other Non-Operating Revenue Gain (Loss) On Sale Of Fixed Assets Other Non-Operating Expense	\$ 44,549 218,928 - (867,085)	\$ 61,722 72,981 - (284,111)	\$ 4,563	\$	64,851 223,758 9,500 (372,634)	\$ 15,404 70,891 -	\$ 3,661 169,835 - (7,910)	\$	2,349 20	\$ 4,187	\$ 3,961	\$	10,258	\$ 14,983 526 -	\$	24,350 33,122 25,486 (5,033)
TOTAL NON-OPERATING REVENUES & EXPENSES	\$ (603,609)		\$ 4,563	\$	(74,525)	\$ 86,294		\$	2,369	\$ 4,187	\$ 3,961	\$	10,258	\$ 15,509	\$	77,925
INCOME (LOSS) BEFORE CONTRIBUTIONS & TRANSFERS	\$ 1,633,525	\$ (31,547)	\$ 297,210	\$	998,708	\$ 870,112	\$ 33,210	\$ 13	39,026	\$ (144,903)	\$ 319,134	\$	181,298	\$ (598,987)	\$	216,233
Contributions Transfers In Transfers Out	\$ 2,045,975 - (88,921)	\$ 2,110,375 3,000,000 (3,107,430)	\$ - - -	\$	849,033 2,000,000 (2,227,822)	\$ -	150,000 (150,000)	\$		\$ - - -	\$ - - -	\$	- - (660,413)	\$ - 2,013,914 (1,500,000)		2,257,710 (1,626,392)
TOTAL CONTRIBUTIONS & TRANSFERS	\$ 1,957,054	, , , ,	\$ -	\$	621,210	\$ -	\$ -	\$	-	\$ -	\$ -	\$	(660,413)		\$	631,318
CHANGE IN FUND BALANCE	\$ 3,590,579	\$ 1,971,398	\$ 297,210	\$	1,619,919	\$ 870,112	\$ 33,210	\$ 13	9,026	\$ (144,903)	\$ 319,134	\$	(479,116)	\$ (85,074)	\$	847,550
BEGINNING FUND BALANCE - January 1, 2016	\$ 70,782,042	\$ 80,710,561	\$ 2,358,518	\$	59,339,341	\$ 3,327,270	\$ 9,453,173	\$ 1,23	37,575	\$ 1,503,588	\$ 745,240	\$	2,127,285	\$ 4,388,522	\$	10,122,258
ENDING FUND BALANCE - December 31, 2016	\$ 74,372,621	\$ 82,681,959	\$ 2,655,727	\$	60,959,260	\$ 4,197,382	\$ 9,486,383	\$ 1,3	76,601	\$ 1,358,685	\$ 1,064,374	\$	1,648,169	\$ 4,303,448	\$	10,969,808